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For Immediate Release

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# Notice Concerning Acquisition of Trust Beneficiary Interests in Domestic Real Estate (D Project Tosu (Extended Building))

Daiwa House REIT Management Co., Ltd. (the "Asset Manager"), the asset manager to which Daiwa House REIT Investment Corporation ("DHR") entrusts the management of its assets, hereby announces that it has decided acquisition of asset (hereafter referred to as "Asset Scheduled for Acquisition") as follows, based on the project contract announced in the press release "Notice Concerning D Project Tosu Extension Project" dated July 30, 2015. The decision has been approved by the board of directors of DHR based on the Act on Investment Trusts and Investment Corporations (the "Investment Trust Act") and the Asset Manager's voluntary rules concerning conflicts of interest.

### 1. Acquisition details

(1) Asset type : Trust beneficiary interests in real estate
 (2) Property name : D Project Tosu (Extended Building)

(3) Planned acquisition price : 2,600 million yen (excluding acquisition-related expenses)

(4) Execution date of purchase : October 29, 2015

agreement

(5) Planned date of acquisition : June 15, 2016 or the date agreed between the seller and the buyer

(6) Seller : Daiwa House Industry Co., Ltd.

(7) Acquisition fund : To be determined

(8) Method of settlement : Payment of entire amount upon transfer

#### 2. Rationale for acquisition

Based on the targets and policies of asset management prescribed in DHR's Articles of Incorporation, DHR and the Asset Manager decided acquisition of the Asset Scheduled for Acquisition having deemed that the acquisition would expand the asset size, further increase the stability of cash flow and secure stable revenues in the long term.

Extension of D Project Tosu (the "Property") will be conducted in accordance with the floor expansion request from the lessee of the Property, while enabling expansion of profit of the Property, continuation of stable contract over the long-term and enhancement of asset value through the extension.

Daiwa House Industry Co., Ltd. ("Daiwa House") will newly construct an extension (hereinafter, the extended building shall be referred to as the "Extended Building" and the building other than the Extended Building will be referred to as the "Existing Building"), which will stand over both the Property's land and the adjacent land owned by Daiwa House on the north side of the Property (the "Adjacent Land"), and DHR will acquire the Extended Building and the Adjacent Land after its completion.

# 3. Details of the Asset Scheduled for Acquisition

Property number	D Project Tosu	(Extended Building)	Use	Lo		Logistics	
L-B-19	2 110,000 1000 (2.000,000 2.000,000)		Category BT		BTS ty	TS type	
Overview of Specified Asset							
Type of specified asset		Trust beneficiary	Overview Evaluati		Т	Okio Marine & Nichido	
		interests in real estate	of building	company		Risk Consulting Co., Ltd.	
	e of acquisition	June 15, 2016	condition	Evaluation date		October 2015	
Planned acq	uisition price	2,600 million yen	evaluation	Urgent repair costs		yen	
Overview of trust beneficiary	Trust establishment date	To be determined		Short-term repair costs	0	yen	
interests	Trustee	Mitsubishi UFJ Trust and Banking Corporation (planned)		Long-term repair costs	(	28,615,000 yen/12 years annual average: 2,385,000 yen)	
	Trust maturity date	To be determined		PML	6	5.3%	
Land (Note)	Location	1623-1 Aza Hasuhara, Himekata-machi, Tosu-shi, Saga	Building (Note)	Structure / floors	S	steel-frame / 2 floors	
	Land area	6,939.40 m <sup>2</sup>		Date of construction		May 2016 (planned)	
	Area classification	Quasi-industrial district		Gross floor	area 9	,082.99 m <sup>2</sup>	
	Building coverage ratio / FAR	60%/200%		Use	V	Varehouse	
	Type of ownership	Ownership		Type of ownership		Ownership	
Total leasab		8,949.40 m <sup>2</sup> (planned)	Designer		C	Daiwa House Industry Co., Ltd.	
Total leased area		8,949.40 m <sup>2</sup> (planned)	Structure designer		C	Daiwa House Industry Co., Ltd.	
Occupancy rate		100.00% (planned)	Contractor			Daiwa House Industry Co., Ltd.	
Master lease company		_	Inspection agency		J	apan ERI Co., Ltd.	
Property management		Daiwa House Industry	Structural calculation		-	_	
company		Co., Ltd. (planned)	evaluation agency				
Number of tenants		1	Collateral		N	Vone	
Special item	s: None						

(Note) This is indicated based on the building confirmation application and confirmation certificate and is subject to change.

Overview of Leasing					
		Annual rent		Tenant leasehold	
Lessee	Leased area	(excluding	Contract period	and security	
		consumption tax)		deposit	
NH Foods, Ltd.	8,949.40 m <sup>2</sup> (planned)	- (Note)	- (Note)	- (Note)	
Contract form:	Fixed-term building lease aga	reement			
Rent revision:	t is agreed that rent shall ren	nain unchanged until	expiration of the lease	e period.	
Contract renewal:	No renewal; the contract will end upon expiration of the lease period. Unless a new lease				
	agreement (re-contract) is executed with the date following the expiration date of the lease				
1	period set as the starting date, the lessee shall evacuate the building of the property by the				
	expiration date of the lease period.				
	The lessee may not be able to cancel the lease agreement. However, if the lessee wishes to				
terminate the lease agreement for its own reasons, it shall notify the lessor in writing					
least 12 months prior to the cancellation date. In this case, the lessee shall pay a					
determined cancellation penalty to the lessor.					

(Note) The figures are not disclosed as consent for disclosure has not been obtained from the lessee.

#### **Property Characteristics**

#### ■ Location

Green Logistics Park Tosu, where the Property stands, is developed adjacent to Tosu Interchange where Kyushu Expressway, Nagasaki Expressway and Oita Expressway intersect and serves as an important logistics point as a node of expressways in Kyushu. The Property is located within 2km of the Tosu Interchange and is also close to Tosu Commercial and Industrial Park and Tosu Freight Terminal Station, commanding extremely good transport access. As for the operation environment, since the area is classified as a quasi-industrial district and the property stands in the logistics park, there is little concern for such matters as neighborhood relations and the property can also be operated around the clock for the long-term. With enough width for the traffic of large vehicles using front roads and major roads, there is no particular problem found from the viewpoint of operating a logistics base. Moreover, with regard to securing workforce, which assumes commuting by car, the location offers good access from neighboring cities where the population is concentrated.

#### Specifications

The Extended Building is a two-storied refrigerated warehouse with a gross floor area of approximately 2,740 *tsubos*, which will be constructed as an extension adjacent to the Existing Building. Inside of the warehouse is divided into the three different temperature zones of normal, chilled and frozen. Specifications include a floor load capacity of 1.3t/m² for the first floor, 1.7t/m² for the second floor, a ceiling height of 6.0m on the first floor and 6.1m on the second floor, and distance between pillars of 11.4m×10.0m. Equipped with one cargo elevator and two vertical conveyors for intra-conveyance, it boasts refrigerated warehouse specifications that ensure operational efficiency and storage capacity. Having 17 berths with dock shelters on the east side on the first floor, the facility offers functionality that can respond to frequent deliveries. Waiting space for vehicles is sufficient within the site of the Existing Building and the Extended Building, and there are no particular problems found in the traffic line and handling of large vehicles. In addition, as office space is also sufficient, it is a facility that can function as a local key base along with the Existing Building.

Overview of Property Appraisal			
Appraisal value 2,950 million yen			
Appraiser The Tanizawa Sogo Appraisal Co., Ltd.			
Appraisal date September 30, 2015			

Item	Content	Basis
Value based on income method	2,950 million yen	
Value based on cost method	2,600 million yen	
Proportion of land	23.5%	
Proportion of building	76.5%	
11: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1:		As the construction of the Extended Building has not yet started as of the appraisal date, this property appraisal assumes that the construction of the Extended Building has been completed and the Extended Building is in operation as of the appraisal date.  The value based on income method of the Extended Building is calculated by subtracting the value based on income method of the Existing Building from the value based on income method of the entire property (the Existing Building
		and the Extended Building).

4. Overview of the entire property (the Existing Building and the Extended Building) after the acquisition of the Asset Scheduled for Acquisition (planned)

(1) Location : 1623-2 Aza Hasuhara, Himekata-machi, Tosu-shi, Saga

(2) Use : Logistics property

(3) Planned acquisition price : 4,700 million yen (excluding acquisition-related expenses)

(4) Lessee : NH Foods, Ltd.
 (5) Land area : 19,334.82 m²
 (6) Gross floor area : 17,587.61 m²
 (7) Leased area : 17,775.40 m²
 (8) Structure / floor : Steel-frame / 2 floors



[The entire property (the Existing Building and the Extended Building)]

Overview of Property Appraisal		
Appraisal value 5,630 million yen		
Appraiser The Tanizawa Sogo Appraisal Co., Ltd.		
Appraisal date September 30, 2015		

Item	Content	Basis	
Value based on income method	5,630 million yen	Estimate by combining the value calculated by using direct capitalization method and the value calculated by using discounted cash flow method.	
Value based on direct	5,720 million yen		
capitalization method			
Operating revenue	_		
Effective gross revenue	_		
Loss from vacancy	_		
Operating expense	_		
Maintenance	_		
Utility cost	_		
Repair	_	(Note)	
Property management fee	_		
Advertisement and other leasing cost	_		
Tax	_		
Insurance	_		
Other cost	_		
Net operating income (NOI)	307 million yen		
Investment income of lump sum		(Note)	
Capital expenditure	<u> </u>	_ (Note)	
Net cash flow (NCF)	309 million yen		
Cap rate	5.4%	Compare the multiple transaction yields in the neighboring areas and the similar areas of the same supply and demand, also, assess by taking into account the change prediction of net cash flow in the future, considering the relationship with the discount rate.	
Value based on discounted cash	5,590 million yen		
flow method			
Discount rate	1st to 9th year 5.4% 10th year and later 5.5%	Estimate base yield of the warehouse by build-up approach based on yields of the financial products, and assess taking into account specific risks related to the property.	
Terminal cap rate	5.6%	In consideration of the prediction uncertainty, estimate on the basis of capitalization rate.	
Value based on cost method	5,320 million yen	•	
Proportion of land	33.5%		
Proportion of building	66.5%		
Items applied to adjustments in approaches to the value and the determination of the appraisal value  Note). Consent has not been obtained from the lessee for disclosure of consent has not been obtained from the lessee.		As the construction of the Extended Building has not yet started as of the appraisal date, this property appraisal assumes that the construction of the Extended Building has been completed and the Extended Building is in operation as of the appraisal date.	

(Note) Consent has not been obtained from the lessee for disclosure of certain figures in relation to the direct capitalization method, including information that could be used to deduce these amounts. Disclosure of this information could damage the relationship with the lessee, potentially resulting in claims being brought against DHR for breach of confidentiality and/or termination and endangering the long-term contractual relationship. Therefore, DHR believes that disclosure of this information could be detrimental to unitholder value, and, except in certain instances where it was deemed that no harm would result from disclosure, these items are not disclosed.

# 5. Seller profile

(1)	Name	Daiwa House Industry Co., Ltd.
(2)	Location	3-3-5 Umeda, Kita-ku, Osaka-shi, Osaka
(3)	Representative	Naotake Ohno, President and COO
(4)	Business activities	General contractor
(5)	Capital	161,699 million yen (as of March 31, 2015)
(6)	Foundation date	March 4, 1947
(7)	Net assets	1,112,817 million yen (as of March 31, 2015)
(8)	Total assets	3,021,007 million yen (as of March 31, 2015)
(9)	Major shareholder and	The Master Trust Bank of Japan, Ltd. (trust account) 5.0%
	shareholding ratio	(as of March 31, 2015)
(10)	Relationship with DHR and	the Asset Manager
	Capital relationships	The seller holds 12.2% of DHR's investment units outstanding as of August 31, 2015. The seller also holds 100.0% of shares outstanding of the Asset Manager as of September 30, 2015.
	Personal relationships	Of the officers and employees of the Asset Manager, 14 people have been dispatched from the seller as of October 29, 2015.
	Business relationships	The seller is a consignee of PM and other services for DHR, and is a lessee of real estate owned by DHR. The seller has executed a memorandum of understanding regarding pipeline support and other matters with DHR and the Asset Manager.
	Status of classification as affiliated party	The seller falls under the category of an affiliated party of DHR/the Asset Manager.

## 6. Interested party transaction

As Daiwa House which is the seller of the Asset Scheduled for Acquisition is an interested party, etc. as defined in the Investment Trust Act, the Asset Manager has conducted necessary discussion and resolution procedures in accordance with its voluntary rules to avoid transactions with conflicts of interest.

## 7. Status of the seller

Property acquisition from the party with particular interest is as follows. The table below notes (1) the name of the party; (2) the relationship with the party that has a particular interest; and (3) the background and reason for the acquisition.

Property name (Location)	Previous owner / trust beneficiary	Owner before previous owner / trust beneficiary	
	(1), (2), (3)	(1), (2), (3)	
	Acquisition (transfer) price	Acquisition (transfer) price	
	Acquisition (transfer) date	Acquisition (transfer) date	
L-B-19	(Land)	A party which does not have any	
D Project Tosu	(1) Daiwa House Industry Co., Ltd.	particular interests	
(Extended Building)	(2) The parent company of the Asset		
(1623-1 Aza Hasuhara,	Manager		
Himekata-machi, Tosu-	(3) Acquisition for development purpose		
shi, Saga)	(Land) Omitted as the previous	_	
	owner/trust beneficiary has owned the		
	property for over one year		
	(Land) June 2008	_	

## 8. Brokerage

None



### 9. Acquisition schedule

(1) Acquisition decision date
 (2) Execution date of the purchase agreement
 (3) October 29, 2015
 (4) October 29, 2015
 (5) October 29, 2015

(3) Start of construction of the Extended Building : October 30, 2015 (planned)

(4) Completion of the Extended Building : May 2016 (planned)

(5) Payment date : June 15, 2016 or the date agreed between

the seller and the buyer (planned)

(6) Delivery date : June 15, 2016 or the date agreed between

the seller and the buyer (planned)

## 10. Impact on DHR's finance in the event of failure of fulfillment of the forward commitment, etc.

The purchase agreement of the Extended Building of the Property (the "Purchase Agreement") is a "forward commitment, etc." (Note) as defined in the "Comprehensive Guidelines for Supervision of Financial Instruments Business Operators, etc." established by the Financial Services Agency.

Under the Purchase Agreement, if a party breaches the Purchase Agreement, then the non-breaching party may cancel the Purchase Agreement upon notice to the breaching party, but only if the non-breaching party is no longer able to fulfill the purpose of the Purchase Agreement due to the other party's breach. In the event the Purchase Agreement is cancelled, the non-breaching party may demand the breaching party to pay a penalty in the amount equal to approximately 20% of the purchase price (as such penalty is expected to constitute damage payment, the non-breaching party may not claim for damages in the amount exceeding such penalty amount).

DHR's payment of the purchase price, however, is subject to DHR completing the financing necessary to pay the purchase price. Hence, if DHR is unable to complete the financing necessary to pay the purchase price, the Purchase Agreement will expire without DHR assuming any obligations under the Purchase Agreement, including payment of any penalty. Thus, if DHR cannot fulfill the forward commitment, etc. for failing to complete the financing, it is unlikely that such non-fulfillment will have any material impact on DHR's finance.

(Note) Forward commitment, etc. is a purchase and sale agreement signed one month or more in advance of the actual date on which the purchase price is paid and the property is transferred to the purchaser, as well as certain other similar contracts.

#### 11. Outlook

Since the delivery is scheduled on June 15, 2016, this matter will have no impact on the forecast of operating results for the fiscal period ending February 2016 (from September 1, 2015 to February 29, 2016). The impact of this matter on the forecast of operating results for the fiscal period ending August 2016 (from March 1, 2016 to August 31, 2016) will be minimal, and there are no revisions to the forecast.

#### <Attachments>

- 1. Architectural rendering
- 2. Layout plan
- 3. Location map
- 4. Property portfolio after the acquisition of the Asset Scheduled for Acquisition

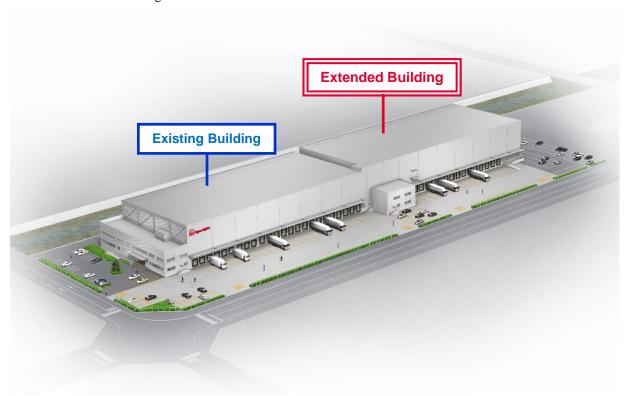
<sup>\*</sup> Distribution of this material: This material is distributed to "Kabuto Club" (a media correspondents' club at the Tokyo Stock Exchange), the press club at the Ministry of Land, Infrastructure, Transport and Tourism and the press club for construction trade newspapers at the Ministry of Land, Infrastructure, Transport and Tourism.

<sup>\*</sup> DHR's website: http://www.daiwahouse-reit.jp/english



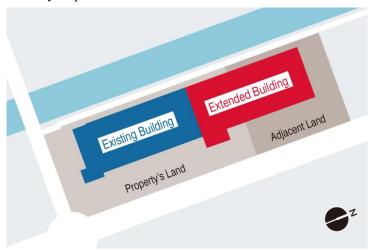
## <Attachments>

# 1. Architectural rendering



(Note) The architectural rendering shows an image of a planned-to-be completed building, thus may differ from the actual building.

# 2. Layout plan



# 3. Location map



# 4. Property portfolio after the acquisition of the Asset Scheduled for Acquisition

Property	Property name	Acquisition price (planned)	Investment ratio	Acquisition Date (planned)
number		(yen in millions) (Note)	(%) (Note)	(year/month/day)
L-B-1	D Project Machida	7,600	3.7	2012/11/29
L-B-2	D Project Hachioji	12,600	6.1	2012/11/29
L-B-3	D Project Aikawa-Machi	2,600	1.3	2012/11/28
L-B-4	D Project Shin-Misato	4,440	2.2	2012/11/29
L-B-5	D Project Urayasu I	7,700	3.7	2012/11/28
L-B-6	D Project Urayasu II	21,400	10.4	2012/11/29
L-B-7	D Project Akanehama	2,550	1.2	2012/11/28
L-B-8	D Project Noda	5,100	2.5	2012/11/28
L-B-9	D Project Inuyama	6,650	3.2	2012/11/28
L-B-10	D Project Gifu	900	0.4	2012/11/29
L-B-11	D Project Neyagawa	4,600	2.2	2012/11/28
L-B-12	D Project Sapporo Minami	600	0.3	2012/11/28
L-B-13	D Project Morioka	1,000	0.5	2012/11/29
L-B-14	D Project Sendai Minami	1,250	0.6	2012/11/28
L-B-15	D Project Tsuchiura	2,880	1.4	2012/11/29
L-B-16	D Project Gotenba	950	0.5	2012/11/28
L-B-17	D Project Nishi-Hiroshima	990	0.5	2012/11/28
L-B-18	D Project Fukuoka Umi	3,100	1.5	2012/11/29
L-B-19	D Project Tosu	4,700	2.3	2012/11/29 2016/6/15
L-B-20	D Project Kuki I	3,500	1.7	2014/4/1
L-B-21	D Project Kuki II	7,200	3.5	2014/4/1
L-B-22	D Project Kawagoe I	3,100	1.5	2014/4/1
L-B-23	D Project Kawagoe II	4,250	2.1	2014/4/1
L-B-24	DPL Inuyam	3,380	1.6	2014/4/1
L-B-25	D Project Fukuoka Hakozaki	3,700	1.8	2014/4/1
L-B-26	D Project Kuki III	7,340	3.6	2015/4/1
L-B-27	D Project Kuki IV	5,300	2.6	2015/4/1
L-B-28	D Project Kuki V	8,010	3.9	2015/4/1
L-B-29	D Project Kuki VI	4,980	2.4	2015/4/1
L-B-30	D Project Yashio	6,140	3.0	2015/4/1
L-B-31	D Project Nishiyodogawa	9,660	4.7	2015/4/1
L-B-32	D Project Matsudo	6,990	3.4	2015/6/1
	Logistics Properties Total	165,160	80.0	_
R-M-1	ACROSSMALL Shinkamagaya	7,419	3.6	2007/12/12
R-M-2	FOLEO Hirakata	5,040	2.4	2008/12/11
R-M-3	QiZ GATE URAWA	5,360	2.6	2008/12/11
R-M-4	UNICUS Takasaki	2,570	1.2	2013/3/27
R-M-5	ACROSSPLAZA Miyoshi (land)	3,390	1.6	2014/9/30
R-M-6	DREAM TOWN ALi	7,790	3.8	2015/9/28
R-R-1	LIFE Sagamihara Wakamatsu	1,650	0.8	2008/12/11
R-R-2	FOLEO Sendai Miyanomori	6,040	2.9	2012/11/29
R-R-3	ACROSSPLAZA Inazawa (land)	1,944	0.9	2014/2/25
9	Retail Properties Total	41,203	20.0	_
Port	folio Total of 41 Properties	206,363	100.0	_

(Note) Figures of acquisition price (planned) are rounded to the nearest million yen and investment ratios are rounded to the nearest tenth.