October 18, 2013

# Financial Results for the Fiscal Period Ended August 31, 2013 (March 1, 2013 - August 31, 2013)

Real estate investment trust unit issuer: **Daiwa House REIT Investment Corporation** ("DHR")

Listing: Tokyo Stock Exchange

Securities code: 3263

URL: http://www.daiwahouse-reit.jp/english/
Representative: Masazumi Kakei, Executive Director
Asset manager: Daiwa House REIT Management Co., Ltd.

Representative: Hirotaka Najima, Representative Director, President and CEO

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Scheduled date of submitting Securities Report: November 27, 2013 Scheduled date of starting distribution payments: November 11, 2013

Supplementary materials for the financial results provided: Yes

Results briefing for the period: Yes (for institutional investors and analysts)

(Amounts are rounded down to the nearest million yen)

# 1. Financial results for the fiscal period ended August 31, 2013 (March 1, 2013 – August 31, 2013)

#### (1) Operating results

(Percentage figures represent period-on-period changes)

|  | Operating revenues |       | Operating income |       | Ordinary income |       | Net income      |       |
|--|--------------------|-------|------------------|-------|-----------------|-------|-----------------|-------|
|  | Millions of yen    | %     | Millions of yen  | %     | Millions of yen | %     | Millions of yen | %     |
| Fiscal period ended<br>August 31, 2013   | 4,128              | 70.5  | 2,320            | 59.8  | 1,967           | 114.0 | 1,967           | 114.1 |
| Fiscal period ended<br>February 28, 2013 | 2,421              | 223.7 | 1,452            | 297.8 | 919             | 188.5 | 918             | 363.6 |

|  | Net income per unit | 1   |     | Ordinary income to operating revenues ratio |
|--|---------------------|-----|-----|---|
|  | Yen                 | %   | %   | %   |
| Fiscal period ended<br>August 31, 2013   | 16,054              | 3.2 | 1.5 | 47.7  |
| Fiscal period ended<br>February 28, 2013 | 13,158              | 2.7 | 1.2 | 38.0  |

(Note) Net income per unit is calculated by dividing net income by the day-weighted average number of investment units during the fiscal period (69,833 units for the fiscal period ended February 28, 2013, and 122,540 units for the fiscal period ended August 31, 2013).

#### (2) Distributions

|  | Distributions<br>per unit<br>(excluding excess<br>of earnings) | Total<br>distributions | Distributions<br>in excess of<br>earnings<br>per unit | Total<br>distributions<br>in excess of<br>earnings | Payout ratio | Distributions to net assets ratio |
|--|--|------------------------|---|--|--------------|-----------------------------------|
|  | Yen  | Millions of yen        | Yen   | Millions of yen                                    | %            | %                                 |
| Fiscal period ended<br>August 31, 2013   | 16,055   | 1,967                  | 0   | _  | 100.0        | 3.2                               |
| Fiscal period ended<br>February 28, 2013 | 7,278  | 891                    | 0   | _  | 97.1         | 1.5                               |

(Note 1) The distributions per unit for the fiscal period ended February 28, 2013 were calculated by dividing the unappropriated retained earnings for the fiscal period ended February 28, 2013 (¥891 million), which is the net income for the fiscal period ended February 28, 2013, less the undisposed loss for the fiscal period ended August 31, 2012 (¥26 million), by the number of investment units issued.

(Note 2) The payout ratio for the fiscal period ended February 28, 2013 was, due to the issuance of new investment units, calculated based on the following formula, rounded to the nearest tenth.

Payout ratio = Total distributions (excluding distributions in excess of earnings) / Net income x 100

#### (3) Financial position

|                         | Total assets    | al assets Net assets |      | Net assets per unit |
|-------------------------|-----------------|----------------------|------|---------------------|
|                         | Millions of yen | Millions of yen      | %    | Yen                 |
| As of August 31, 2013   | 131,372         | 61,348               | 46.7 | 500,640             |
| As of February 28, 2013 | 127,779         | 60,272               | 47.2 | 491,863             |

(Note) The number of investment units issued at the end of the period

As of February 28, 2013: 122,540 units As of August 31, 2013: 122,540 units

#### (4) Cash flows

|  | Net cash provided by (used in) operating activities | Net cash provided by (used in) investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at end of period |  |
|--|---|---|---|--|--|
|  | Millions of yen                                     | Millions of yen                                     | Millions of yen                                     | Millions of yen                            |  |
| Fiscal period ended<br>August 31, 2013   | 5,350   | (2,720)   | 1,111   | 9,365                                      |  |
| Fiscal period ended<br>February 28, 2013 | (624)   | (95,757)  | 100,388   | 5,624                                      |  |

# 2. Forecasts of operating results for the fiscal period from September 1, 2013 to February 28, 2014 and for the fiscal period from March 1, 2014 to August 31, 2014

(Percentage figures represent period-on-period changes)

| (1 electricage regards represent period on period enumber) |                  |       |                 |       |                    |       |                 |       |  |   |
|--|------------------|-------|-----------------|-------|--------------------|-------|-----------------|-------|--|---|
|  | Operat<br>revent | _     | Operatincor     | -     | Ordin<br>incor     | -     | Net income      |       | Distributions<br>per unit<br>(excluding excess<br>of earnings) | Distributions<br>in excess of<br>earnings<br>per unit |
|  | Millions of yen  | %     | Millions of yen | %     | Millions<br>of yen | %     | Millions of yen | %     | Yen  | Yen   |
| Fiscal period ending<br>February 28, 2014                  | 4,145            | 0.4   | 2,281           | (1.7) | 1,917              | (2.6) | 1,916           | (2.6) | 15,600   | 0   |
| Fiscal period ending<br>August 31, 2014                    | 4,124            | (0.5) | 2,248           | (1.4) | 1,879              | (2.0) | 1,879           | (1.9) | 15,300   | 0   |

(Reference) Forecasted net income per unit

For the fiscal period ending February 28, 2014: ¥15,600 For the fiscal period ending August 31, 2014: ¥15,300

#### 3. Other

# (1) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- a. Changes in accounting policies due to amendment of accounting standards and other regulations: None
- b. Changes in accounting policies due to reasons other than a. above: None
- c. Changes in accounting estimates: None
- d. Retrospective restatement: None

#### (2) Number of investment units issued

a. Number of investment units issued at the end of the period (including treasury investment units)

As of August 31, 2013 122,540 units As of February 28, 2013 122,540 units

b. Number of treasury units at the end of the period

As of August 31, 2013 0 units As of February 28, 2013 0 units

(Note) Please refer to "Per Unit Information" on page 32 for the number of investment units used as the basis for calculating net income per unit.

## \* Status of auditing procedures

As of the time of disclosure of this financial results report, DHR had not completed auditing procedures for the financial statements pursuant to the Financial Instruments and Exchange Act.

#### \* Remarks on appropriate use of forecasts of operating results and other special notes

The forward-looking statements, including operating results forecasts, contained in these materials are based on information currently available to DHR and on certain assumptions deemed reasonable by DHR. The actual operating and other results may differ significantly from those presented herein as a consequence of numerous factors. These forecasts also do not guarantee the amount of distributions. Please refer to "Assumptions for Forecasts of Operating Results for the Fiscal Periods Ending February 28, 2014 and August 31, 2014" on pages 8 and 9 for information on assumptions for the forecasts of operating results.

#### **Disclaimer:**

This English translation has been prepared for general reference purposes only. DHR shall not be responsible for any consequence resulting from the use of the English translation in place of the original Japanese text. In any legal matter, readers should refer to and rely upon the original Japanese text released on October 18, 2013.

# 1. The Investment Corporation and Related Corporations

Management structure of Daiwa House REIT Investment Corporation (DHR)

As there have been no significant changes in "Management structure of the Investment Corporation" in the latest Securities Report (submitted on May 24, 2013; prepared in Japanese only), the disclosure is omitted.

# 2. Operating Policies and Results

## (1) Operating Policies

As there have been no significant changes in policies described in "Investment Policy," "Investment Properties" and "Distribution Policy" in the latest Securities Report (submitted on May 24, 2013; prepared in Japanese only), the disclosure is omitted.

#### (2) Operating Results

#### i) Summary of results for the current fiscal period

#### (A) Transition of the Investment Corporation

Daiwa House REIT Investment Corporation (hereinafter referred to as "DHR") was established on September 14, 2007, with Daiwa House REIT Management Co., Ltd. (hereinafter referred to as the "Asset Manager") as the organizer under the Act on Investment Trusts and Investment Corporations (Act No. 198 of 1951, including subsequent revisions), and completed its registration in the Kanto Local Finance Bureau on October 23, 2007 (Director-General of the Kanto Local Finance Bureau No. 66).

DHR issued new investment units through public offering on November 27, 2012. The following day, November 28, 2012, DHR was listed (with the securities code number 3263) on the J-REIT section of the Tokyo Stock Exchange, Inc.

To achieve its basic investment policy of focusing predominantly on "stability" in the management of its assets, DHR targets investment in logistics and retail properties, investing in "high-performance logistics properties" and "specialty retail complexes." In addition, DHR is planning steady growth in the scale of its assets by acquiring highly competitive assets through collaboration with the Daiwa House Group (see Note), which has an extensive logistics and retail properties development track record supported by an extensive land information network and a customer base covering the whole country. Furthermore, DHR has its sights set on maintaining and improving the value of its assets through operations and management that maximize their competitiveness.

In the current fiscal period (ended August 31, 2013), DHR acquired retail property UNICUS Takasaki (acquisition price of \(\frac{\pma}{2}\),570 million). Consequently, DHR held a total of 25 properties (total acquisition price \(\frac{\pma}{117}\),089 million after rounding to the nearest million yen) as of August 31, 2013.

(Note) The Daiwa House Group comprises Daiwa House Industry Co., Ltd. (hereinafter referred to as "Daiwa House"), its 101 consolidated subsidiaries, one non-consolidated subsidiary, 18 equity-method affiliates, and two non-equity-method affiliates, as of October 1, 2013). The same shall apply hereinafter.

#### (B) Investment environment and performance

In the fiscal period under review, the Japanese economy displayed a modest recovery due to a number of factors, including firm personal consumption and a continued increase in exports to the U.S., resulting from the "Abenomics" impact since the start of the new regime in December 2012 as well as the pickup of overseas economies.

In the real estate market, the *Land Price LOOK Report* published by the Ministry of Land, Infrastructure, Transport and Tourism in August 2013 had areas showing rising land prices accounting for approximately two-thirds of the total. The report stated that a shift from the previous downward or flat trend to an upward swing in land prices was broadly seen. Among the factors cited as contributing to this trend were the increase in eagerness towards real estate investment in highly convenient retail districts and increased demand in residential areas, which led to rising land prices in the three major metropolitan areas of Tokyo, Osaka and Nagoya, as well as certain regional areas.

The J-REIT market saw a large fluctuation during the period under review. After the TSE (Tokyo

Stock Exchange) REIT Index rose 47% from the closing price on December 28, 2012 through the closing price on March 29, 2013, supported by fund inflows primarily from individual investors, the index declined 15% through closing price on June 28, 2013 due to concerns about a rise in interest rates caused by a scaling down of monetary easing in the U.S. and other factors. However, there has been an increase in eagerness to acquire properties in the real estate market, as expectations for an improvement in real estate gains and a favorable financing environment helped to push the asset acquisition amount by J-REITs in the January through June 2013 period to above \mathbb{\fomath}1.3 trillion, already greatly exceeding the amount for all of 2012 (\mathbb{\fomath}787.9 billion).

Underpinned by demand from Internet mail order companies and the fashion and apparel industries as well as their supporting third-party logistics (3PL) providers, the logistics property rental market was firm. According to the leasing market trend for large multi-tenant logistics properties released in August 2013 by CBRE K.K., occupancy rates remained stable as the vacancy rates in the greater Tokyo and Kinki areas were 2.7% and 1.5%, respectively (as of June 2013), and offered rent levels began to increase after previously moving sideways. For the time being, demand is expected to be maintained for logistics properties capable of responding to burgeoning distribution network and infrastructure needs due to such factors as the expected growth in the Internet mail order, fashion, and apparel industries, and the rise in distribution volume in conjunction with the increase in the number of convenience stores.

With regard to the business environment surrounding retail properties, the retail sales total according to the commercial sales (excluding automobile and fuel sales) statistics increased 0.8% year-on-year in the January through June 2013 half-year period, representing stability, and department store and other sales showed firm personal consumption, particularly in expensive goods and durable consumer goods. In the supermarket sector, companies implemented more unique sales strategies, such as expanding the scope of high price range goods in the private brand products space by independent planning.

In such an environment, DHR increased the scale of its assets by leveraging the Asset Manager's proprietary network to acquire retail property UNICUS Takasaki (acquisition price of \(\frac{\pmathbf{\text{2}}}{270}\) million) from an outside entity, and as of August 31, 2013, DHR owned 25 properties (with a total book value of \(\frac{\pmathbf{\text{4}}}{15,515}\) million at the end of the period) with a total leasable area of 540,812.49m² and an occupancy rate of 99.99% (the figure is rounded down to the nearest 100th).

#### (C) Overview of financing

In the current fiscal period (ended August 31, 2013), DHR borrowed funds of ¥2,000 million with maturity of 10 years as of March 27, 2013 in order to partially cover the acquisition costs for trust beneficiary interests in real estate and related costs, and entered into an interest rate swap agreement as of August 15, 2013 for the purpose of hedging the risk of fluctuations in interest rate for this loan. Consequently, as of August 31, 2013, loans payable amounted to ¥63,000 million, while both the ratio of long-term loans and the ratio of fixed-rate loans were 100.0%.

The credit rating DHR has obtained as of August 31, 2013 is as follows:

| Rating agency                          | Rating                       | Outlook |
|--|------------------------------|---------|
| Japan Credit Rating Agency, Ltd. (JCR) | Long-term issuer rating: AA- | Stable  |

#### (D) Overview of financial results and distributions

As a result of the above-mentioned operations, operating revenues came to \$4,128 million, operating income came to \$2,320 million, ordinary income came to \$1,967 million, and net income came to \$1,967 million, for the fiscal period under review.

In accordance with the distribution policy stipulated in Article 46, item 1 of the Articles of Incorporation of DHR, it was decided that the all amount of unappropriated retained earnings would be distributed except a fraction of less than ¥1 of distributions per investment unit, with the aim that earnings distributions would be included in tax deductible expenses based on application of special provisions for taxation (Article 67-15 of the Act on Special Measures Concerning Taxation). Consequently, distributions per investment unit came to ¥16,055.

## ii) Outlook for next fiscal period

Despite concerns about downside risk for the economy in some emerging countries, a trend toward gradual recovery of the Japanese economy is expected, underpinned by improved confidence against a backdrop of reconstruction demand following the Great East Japan Earthquake, improvement in the export environment due to the correction of the yen's appreciation, and the effects of fiscal and monetary policies.

With regard to the J-REIT market, eagerness towards property acquisition is expected to remain strong against a backdrop of the stabilized financing environment and the effects of the new regime's policies aimed toward pulling out of deflation.

In such an environment, DHR will focus predominantly on "stability" in the management of its assets and, adhering to its basic policy of targeting long-term, stable earnings and maximizing unitholder value, will work to further expand the scale of its assets while maintaining and enhancing asset value over the medium to long term.

#### (A) External growth strategy

DHR aims to achieve stable external growth through support and assistance from the Daiwa House Group. DHR has entered into separate memorandums (hereinafter referred to as "pipeline supporting agreements") with Daiwa House, Daiwa Lease Co., Ltd., and Daiwa Odakyu Construction Co., Ltd. and through these agreements DHR intends to take advantage of the Daiwa House Group's strong development capabilities in supplying community-based properties that leverage the strengths of each regional economy through the Daiwa House Group's nationwide land information network.

By constructing a mechanism that enables the understanding and sharing of DHR's investment policy with the Daiwa House Group, DHR will seek to enjoy continuous support, including from the development phase, for a supply of properties that fit the needs of tenants and that result in long-term lease agreements to achieve long-term and stable cash flow.

In addition to obtaining information on properties from the Daiwa House Group, DHR intends to proactively collect information from independent information sources available to the Asset Manager and make efforts to acquire quality assets using such information. Further, in connection with the acquisition of properties from parties outside the Daiwa House Group, DHR may seek to utilize warehousing services provided by the Daiwa House Group until DHR's acquisition, as contemplated under the pipeline supporting agreements.

#### (B) Internal growth strategy

As DHR's investment policy is to select properties with long-term and stable lease agreements, DHR considers it important to promote internal growth by engaging in cost reduction by streamlining operations in order to enhance profitability.

DHR believes that, under the principle of "industrialization of construction," Daiwa House has realized standardization and efficiency in design and construction. It has constructed economical and well-planned, easily-maintained buildings using solid construction and technical capabilities as well as its abundant experience and know-how with respect to logistics and retail properties throughout Japan.

DHR believes that by receiving consistent support from the Daiwa House Group on a long-term basis, ranging from building and facilities maintenance to short-term repair, long-term repair, renewal construction and redevelopment, DHR can optimize life cycle costs by taking advantage of the Daiwa House Group's know-how, understanding the status of buildings through well-planned and periodic inspections and implementing adequate and timely preventive repairs and improving performance.

DHR will seek to engage in operations and management that take advantage of the Daiwa House Group's know-how through the Daiwa House Group's support with respect to life cycle costs and its property management, and will also take measures to maintain and improve competitiveness and asset values. In such manner, DHR will seek to maintain and improve rent and occupancy rates and reduce costs.

# (C) Financial strategy

DHR seeks to execute a well-planned and flexible financial strategy with the aim of ensuring sustainable profits on a medium- to long-term basis, contributing to the steady growth and efficient management of its properties and creating management stability.

#### (D) Forecasts of operating results for the fiscal periods ending February 28, 2014 and August 31, 2014

|   | Operating revenues | Operating income | Ordinary income | Net income      | Distributions per unit | Distributions<br>in excess of<br>earnings per<br>unit |
|---|--------------------|------------------|-----------------|-----------------|------------------------|---|
|   | Millions of yen    | Millions of yen  | Millions of yen | Millions of yen | Yen                    | Yen   |
| Fiscal period ending<br>February 28, 2014 | 4,145              | 2,281            | 1,917           | 1,916           | 15,600                 | 0   |
| Fiscal period ending<br>August 31, 2014   | 4,124              | 2,248            | 1,879           | 1,879           | 15,300                 | 0   |

For the assumptions for the forecasts above, please refer to "Assumptions for Forecasts of Operating Results for the Fiscal Periods Ending February 28, 2014 and August 31, 2014" on pages 8 and 9. Due to changes in the circumstances surrounding DHR, actual operating revenues, operating income, ordinary income, net income, distributions per unit and distributions in excess of earnings per unit may change. Furthermore, these forecasts do not guarantee the amount of distributions.

# iii) Significant events after balance sheet date

Not applicable.

# Assumptions for Forecasts of Operating Results for the Fiscal Periods Ending February 28, 2014 and August 31, 2014

| Item   | Assumptions   |
|--|---|
| Operating period                                   | <ul> <li>Fiscal period ending February 28, 2014 (12th fiscal period: 181 days from September 1, 2013 to February 28, 2014)</li> <li>Fiscal period ending August 31, 2014 (13th fiscal period: 184 days from March 1, 2014 to August 31, 2014)</li> </ul>  |
| Portfolio  | <ul> <li>DHR has assumed that there will be no changes until August 31, 2014 in the composition of DHR's portfolio (acquisition of new properties or sale of the current properties) associated with the 25 properties for which DHR holds the trust beneficiary interests in real estate as of the date of this financial results report.</li> <li>Changes in the composition of the portfolio may, however, occur.</li> </ul>   |
| Operating revenues                                 | <ul> <li>DHR has calculated its revenues related to rent business taking into account the relevant lease agreements effective as of the date of this financial results report, market trends, etc.</li> <li>Operating revenues are based on DHR's assumption that there will be no delinquencies or non-payment of rents by tenants.</li> </ul>   |
| Operating expenses                                 | <ul> <li>Operating expenses mainly comprise expenses related to rent business. Those expenses, excluding depreciation of the current properties, are calculated based on past performance, making certain adjustments as appropriate considering factors causing changes in expenses.</li> <li>DHR has assumed that DHR will incur depreciation expenses, including some depreciation-related expenses, of ¥845 million for the 12th fiscal period and ¥845 million for the 13th fiscal period. These figures are calculated using the straight-line method.</li> <li>DHR expects property tax, city planning tax and depreciable assets tax of ¥355 million and ¥366 million for the 12th fiscal period and the 13th fiscal period, respectively.</li> <li>DHR has assumed that DHR will incur certain repairs and maintenance expenses in each fiscal period for the ongoing repairs and maintenance of the properties in DHR's portfolio based on the long-term repairs and maintenance plan prepared by the Asset Manager. However, actual repairs and maintenance expenses in each period may differ substantially from DHR's forecasts, as (i) DHR may incur expenses for emergency repairs to properties due to damage caused by a number of factors that are difficult to foresee, (ii) generally, expenses significantly fluctuate from year to year, and (iii) expenses do not arise regulary.</li> </ul> |
| Non-operating expenses                             | • DHR has assumed interest expenses and other borrowing-related expenses of ¥364 million for the 12th fiscal period and ¥369 million for the 13th fiscal period.  |
| Borrowings   | <ul> <li>As of the date of this financial results report, DHR has a loan balance of ¥63,000 million. DHR has assumed this balance of outstanding loans will be unchanged until August 31, 2014.</li> </ul>  |
| Investment units                                   | • The number of investment units is based on DHR's assumption of 122,540 units issued as of the date of this financial results report. DHR has assumed there will be no change in the number of units outstanding resulting from the issuance of additional investment units, etc., until August 31, 2014.  |
| Distributions per unit                             | <ul> <li>DHR has calculated distributions (distributions per unit) based on the cash distribution policy prescribed in DHR's Articles of Incorporation.</li> <li>Changes in DHR's portfolio, fluctuations in rent revenues due to changes in tenants and other factors, unforeseen repairs and maintenance expenses and other factors may lead to changes in the amount of distributions per unit.</li> </ul>   |
| Distributions<br>in excess of<br>earnings per unit | DHR has no plans to pay distributions in excess of earnings as of the date of this financial results report.  |

| Item   | Assumptions   |
|--------|---|
| Others | <ul> <li>DHR has assumed no enforcement of such revisions to laws and regulations, tax systems, accounting standards, securities listing regulations and rules of The Investment Trusts Association, Japan, etc. that may affect the above forecasts.</li> <li>DHR has assumed no unforeseen significant changes in general economic trends or conditions in the real estate market.</li> </ul> |

# (3) Investment Risk

As there have been no significant changes with regard to "Investment Risk" as described in the latest Securities Report (submitted on May 24, 2013; prepared in Japanese only), the disclosure is omitted.

# 3. Financial Statements

# (1) Balance Sheets

|                                     |  | (Unit: Thousands of yen)                      |
|-------------------------------------|--|---|
|                                     | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
| Assets                              |  |   |
| Current assets                      |  |   |
| Cash and deposits                   | 3,959,773  | 7,513,846                                     |
| Cash and deposits in trust          | 7,362,648  | 7,706,696                                     |
| Operating accounts receivable       | 13,731   | 11,648  |
| Prepaid expenses                    | 134,656  | 133,247                                       |
| Consumption taxes receivable        | 2,172,672  | _   |
| Other                               | 104,928  | 100,116                                       |
| Total current assets                | 13,748,410                                       | 15,465,556                                    |
| Noncurrent assets                   |  |   |
| Property, plant and equipment       |  |   |
| Buildings in trust                  | 52,402,113                                       | 53,380,855                                    |
| Accumulated depreciation            | (1,843,680)                                      | (2,645,266)                                   |
| Buildings in trust, net             | 50,558,432                                       | 50,735,588                                    |
| Structures in trust                 | 2,106,811  | 2,156,788                                     |
| Accumulated depreciation            | (86,927)   | (128,977)                                     |
| Structures in trust, net            | 2,019,883  | 2,027,810                                     |
| Land in trust                       | 61,060,143                                       | 62,751,887                                    |
| Total property, plant and equipment | 113,638,459                                      | 115,515,287                                   |
| Intangible assets                   |  |   |
| Other                               | 3,230  | 2,890   |
| Total intangible assets             | 3,230  | 2,890   |
| Investments and other assets        |  |   |
| Investment securities               | *3 6,054   | *3 6,134                                      |
| Long-term prepaid expenses          | 383,358  | 382,315                                       |
| Total investments and other assets  | 389,412  | 388,449                                       |
| Total noncurrent assets             | 114,031,102                                      | 115,906,627                                   |
| Total assets                        | 127,779,512                                      | 131,372,184                                   |
|                                     |  |   |

(Unit: Thousands of yen)

|  |  | (Onit. Thousands of yen                       |
|--|--|---|
|  | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
| Liabilities  |  |   |
| Current liabilities                                |  |   |
| Operating accounts payable                         | 43,535   | 75,895  |
| Accounts payable-other                             | 8,145  | 12,205  |
| Accrued expenses                                   | 78,951   | 301,698                                       |
| Income taxes payable                               | 605  | 605   |
| Accrued consumption taxes                          | _  | 119,485                                       |
| Advances received                                  | 385,684  | 408,916                                       |
| Other  | 53,628   | 23,895  |
| Total current liabilities                          | 570,552  | 942,702                                       |
| Noncurrent liabilities                             |  |   |
| Long-term loans payable                            | 61,000,000                                       | 63,000,000                                    |
| Tenant leasehold and security deposits in trust    | 5,935,967  | 6,081,051                                     |
| Total noncurrent liabilities                       | 66,935,967                                       | 69,081,051                                    |
| Total liabilities                                  | 67,506,519                                       | 70,023,753                                    |
| Net assets   |  |   |
| Unitholders' equity                                |  |   |
| Unitholders' capital                               | 59,381,050                                       | 59,381,050                                    |
| Surplus  |  |   |
| Unappropriated retained earnings (undisposed loss) | 891,943  | 1,967,380                                     |
| Total surplus                                      | 891,943  | 1,967,380                                     |
| Total unitholders' equity                          | 60,272,993                                       | 61,348,430                                    |
| Total net assets                                   | *2 60,272,993                                    | *2 61,348,430                                 |
| Total liabilities and net assets                   | 127,779,512                                      | 131,372,184                                   |
|  |  |   |

# (2) Statements of Income

|  |          |   | (Unit: | Thousands of yen)                                    |
|--|----------|---|--------|--|
|  | (From Se | us fiscal period<br>eptember 1, 2012<br>ruary 28, 2013) | (From  | nt fiscal period<br>March 1, 2013<br>Igust 31, 2013) |
| Operating revenues                                 |          |   |        |  |
| Rent revenues-real estate                          | *1, *2   | 2,346,448   | *1, *2 | 4,036,575  |
| Other lease business revenues                      | *2       | 74,727  | *2     | 91,571   |
| Total operating revenues                           | ·        | 2,421,176   |        | 4,128,146  |
| Operating expenses                                 | -        |   |        |  |
| Expenses related to rent business                  | *1, *2   | 826,422   | *1, *2 | 1,442,583  |
| Asset management fee                               |          | 68,922  |        | 275,240  |
| Asset custody fee                                  |          | 1,833   |        | 11,457   |
| Administrative service fees                        |          | 15,574  |        | 16,628   |
| Directors' compensations                           |          | 6,000   |        | 6,000  |
| Other operating expenses                           | *1       | 50,175  |        | 55,730   |
| Total operating expenses                           |          | 968,929   |        | 1,807,640  |
| Operating income                                   | ·        | 1,452,247   |        | 2,320,505  |
| Non-operating income                               |          |   |        |  |
| Interest income                                    |          | 612   |        | 1,281  |
| Interest on refund of consumption taxes            |          | 41  |        | 7,576  |
| Insurance income                                   |          | 750   |        | 645  |
| Other  |          | 80  |        | 80   |
| Total non-operating income                         |          | 1,484   |        | 9,583  |
| Non-operating expenses                             |          |   |        |  |
| Interest expenses                                  |          | 153,538   |        | 285,344  |
| Investment unit issuance expenses                  |          | 292,785   |        | _  |
| Borrowing related expenses                         | *1       | 87,859  |        | 76,847   |
| Other  |          | 19  |        | 8  |
| Total non-operating expenses                       | -        | 534,203   |        | 362,200  |
| Ordinary income                                    |          | 919,528   |        | 1,967,888  |
| Income before income taxes                         |          | 919,528   |        | 1,967,888  |
| Income taxes-current                               | -        | 605   |        | 605  |
| Total income taxes                                 | ·        | 605   |        | 605  |
| Net income   | -        | 918,923   |        | 1,967,283  |
| Retained earnings (deficit) brought forward        | -        | (26,979)  |        | 97   |
| Unappropriated retained earnings (undisposed loss) |          | 891,943   |        | 1,967,380  |

# (3) Statements of Unitholders' Equity

|  | Previous fiscal period                          | (Unit: Thousands of your Current fiscal period |
|--|---|--|
|  | (From September 1, 2012 to February 28, 2013)   | (From March 1, 2013 to August 31, 2013)        |
| Unitholders' equity                                | 10 1 <b>1</b> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | vo 114gust 5 1, <b>2</b> 015)                  |
| Unitholders' capital                               |   |  |
| Balance at the beginning of current period         | 7,300,000                                       | 59,381,050                                     |
| Changes of items during the period                 |   |  |
| Issuance of new investment units                   | 52,081,050                                      | _  |
| Total changes of items during the period           | 52,081,050                                      | _  |
| Balance at the end of current period               | *1 59,381,050                                   | *1 59,381,050                                  |
| Surplus  |   |  |
| Unappropriated retained earnings (undisposed loss) |   |  |
| Balance at the beginning of current period         | (26,979)  | 891,943  |
| Changes of items during the period                 |   |  |
| Dividends from surplus                             | _   | (891,846)                                      |
| Net income   | 918,923   | 1,967,283                                      |
| Total changes of items during the period           | 918,923   | 1,075,436                                      |
| Balance at the end of current period               | 891,943   | 1,967,380                                      |
| Total surplus                                      |   |  |
| Balance at the beginning of current period         | (26,979)  | 891,943  |
| Changes of items during the period                 |   |  |
| Dividends from surplus                             | _   | (891,846)                                      |
| Net income   | 918,923   | 1,967,283                                      |
| Total changes of items during the period           | 918,923   | 1,075,436                                      |
| Balance at the end of current period               | 891,943   | 1,967,380                                      |
| Total unitholders' equity                          |   |  |
| Balance at the beginning of current period         | 7,273,020                                       | 60,272,993                                     |
| Changes of items during the period                 |   |  |
| Issuance of new investment units                   | 52,081,050                                      | _  |
| Dividends from surplus                             | _   | (891,846)                                      |
| Net income   | 918,923   | 1,967,283                                      |
| Total changes of items during the period           | 52,999,973                                      | 1,075,436                                      |
| Balance at the end of current period               | 60,272,993                                      | 61,348,430                                     |
| Total net assets                                   |   |  |
| Balance at the beginning of current period         | 7,273,020                                       | 60,272,993                                     |
| Changes of items during the period                 |   |  |
| Issuance of new investment units                   | 52,081,050                                      | -  |
| Dividends from surplus                             | _   | (891,846)                                      |
| Net income   | 918,923   | 1,967,283                                      |
| Total changes of items during the period           | 52,999,973                                      | 1,075,436                                      |
| Balance at the end of current period               | 60,272,993                                      | 61,348,430                                     |

## (4) Statements of Cash Distributions

| 11 | mi. | Yen' |
|----|-----|------|

|                                     |                         | (OIIII.               |
|-------------------------------------|-------------------------|-----------------------|
|                                     | Previous fiscal period  | Current fiscal period |
|                                     | (From September 1, 2012 | (From March 1, 2013   |
|                                     | to February 28, 2013)   | to August 31, 2013)   |
| I Unappropriated retained earnings  | 891,943,611             | 1,967,380,547         |
| II Distributions                    | 891,846,120             | 1,967,379,700         |
| [Distributions per investment unit] | [7,278]                 | [16,055]              |
| III Earnings carried forward        | 97,491                  | 847                   |

Calculation method for distributions Based on the distribution policy set Based on the distribution policy set forth in Article 46, item 1 of the forth in Article 46, item 1 of the Articles of Incorporation of DHR, Articles of Incorporation of DHR, distributions shall be limited to the distributions shall be limited to the amount of earnings in excess of an amount of earnings in excess of an amount equivalent to ninety hundredths amount equivalent to ninety hundredths (90/100) of distributable earnings, as (90/100) of distributable earnings, as stipulated in Article 67-15 of the Act on stipulated in Article 67-15 of the Act on Special Measures Concerning Taxation. Special Measures Concerning Taxation. In consideration of this policy, DHR In consideration of this policy, DHR will pay earnings distributions at the will pay earnings distributions at the total amount of ¥1,967,379,700, which total amount of ¥891,846,120, which is the amount that does not exceed the is the amount that does not exceed the unappropriated retained earnings and is unappropriated retained earnings and is the greatest value among integral the greatest value among integral multiples of 122,540, which is the multiples of 122,540, which is the number of investment units issued; number of investment units issued; provided, however, that DHR will not provided, however, that DHR will not pay the portion of amount that exceeds pay the portion of amount that exceeds the earnings defined in Article 46, item the earnings defined in Article 46, item 2 of the Articles of Incorporation of the 2 of the Articles of Incorporation of the

# (5) Statements of Cash Flows

|  |  | (Unit: Thousands of yen   |
|--|--|---|
|  | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
| Net cash provided by (used in) operating activities        |  |   |
| Income before income taxes                                 | 919,528  | 1,967,888   |
| Depreciation and amortization                              | 606,144  | 843,975   |
| Interest income  | (612)  | (1,281)   |
| Interest expenses  | 153,538  | 285,344   |
| Investment unit issuance expenses                          | 292,785  | -   |
| Decrease (increase) in prepaid expenses                    | (127,469)  | 1,408   |
| Decrease (increase) in long-term prepaid expenses          | (383,358)  | 1,043   |
| Decrease (increase) in operating accounts receivable       | (5,856)  | 2,083   |
| Decrease (increase) in consumption taxes refund receivable | (2,172,672)  | 2,172,672   |
| Increase (decrease) in operating accounts payable          | 16,809   | 32,359  |
| Increase (decrease) in accrued consumption taxes           | (1,030)  | 119,485   |
| Increase (decrease) in accounts payable-other              | (1,209)  | 920   |
| Increase (decrease) in accrued expenses                    | 28,095   | 216,535   |
| Increase (decrease) in advances received                   | 293,020  | 23,231  |
| Increase (decrease) in deposits received                   | 29,822   | (29,733)  |
| Other, net   | (116,705)  | (7,099)   |
| Subtotal   | (469,169)  | 5,628,833   |
| Interest income received                                   | 612  | 1,281   |
| Interest expenses paid                                     | (154,961)  | (279,132)   |
| Income taxes paid  | (605)  | (605)   |
| Net cash provided by (used in) operating activities        | (624,123)  | 5,350,377   |
| Net cash provided by (used in) investing activities        |  |   |
| Purchase of property, plant and equipment in trust         | (95,754,196)   | (2,720,463)   |
| Other, net   | (3,400)  | _   |
| Net cash provided by (used in) investing activities        | (95,757,596)   | (2,720,463)   |
| Net cash provided by (used in) financing activities        |  |   |
| Proceeds from long-term loans payable                      | 61,000,000   | 2,000,000   |
| Repayment of long-term loans payable                       | (12,400,000)   | _   |
| Proceeds from issuance of investment units                 | 51,788,264   | _   |
| Dividends paid   | _  | (888,706)   |
| Net cash provided by (used in) financing activities        | 100,388,264  | 1,111,293   |
| Net increase (decrease) in cash and cash equivalents       | 4,006,544  | 3,741,207   |
| Cash and cash equivalents at beginning of period           | 1,618,069  | 5,624,614   |
| Cash and cash equivalents at end of period                 | *1 5,624,614   | *1 9,365,821  |

# (6) Notes on Assumption of Going Concern

Not applicable.

# (7) Notes on Important Accounting Policies

| 1. | Valuation basis and accounting methods for assets                | Securities Held-to-maturity bonds The amortized cost method (straight-line method) is used.  |
|----|--|--|
| 2. | Method of depreciation of noncurrent assets                      | Property, plant and equipment (including properties in trust)  The straight-line method is used.  The useful lives of property, plant and equipment are listed below.  Buildings in trust  3 to 46 years  Structures in trust  10 to 30 years  |
| 3. | Accounting method for deferred assets                            | Investment unit issuance expenses  The full amount is recorded as expenses at the time of expenditure.   |
| 4. | Recognition of revenues and expenses                             | Property-related taxes  For property tax, city planning tax, and depreciation asset tax for real properties held, the amount of tax levied corresponding to the calculation period is recorded as expenses related to rent business.  The amount equivalent to property tax to be paid by DHR in the first year for acquisition of real properties or trust beneficiary interests in real estate is not recorded as expenses related to rent business but included in the acquisition costs for the related properties.  The amount equivalent to property tax included in acquisition cost for properties is ¥48,696 thousand for the previous fiscal period and ¥15,274 thousand for the current fiscal period.                        |
| 5. | Method of hedge accounting                                       | <ol> <li>Method of hedge accounting         For interest rate swaps, special treatment is applied since the swaps satisfy the requirements for special treatment.</li> <li>Hedging instruments and hedged items         Hedging instruments: Interest rate swap transactions         Hedged items: Interest on borrowings</li> <li>Hedging policy         DHR conducts derivative transactions for the purpose of hedging risks provided for in the Articles of Incorporation of DHR pursuant to the basic policy of risk management.</li> <li>Method of assessing hedge effectiveness         The assessment of hedge effectiveness is omitted since the interest rate swaps satisfy the requirements for special treatment.</li> </ol> |
| 6. | Accounting method for trust beneficiary interests in real estate | With regard to trust beneficiary interests in real estate, all assets and liabilities as well as all revenues and expense items associated with all trust assets are accounted for under the respective account items of the balance sheets and statements of income.  Of the trust assets accounted for under the respective account items, the following items with significance are separately indicated on the balance sheets.  i) Cash and deposits in trust  ii) Buildings in trust, structures in trust and land in trust  iii) Tenant leasehold and security deposits in trust   |

| 7. | Scope of cash in the statements of cash flows | Cash in the statements of cash flows (cash and cash equivalents) include cash on hand, cash in trust, demand deposits, deposits in trust, and highly liquid short-term investments that are readily convertible, bear little risk in price fluctuations, and mature within three months of the date of acquisition. |
|----|---|---|
| 8. | Accounting method for consumption taxes       | Consumption tax and local consumption tax are accounted for by the tax-exclusion method.  |

# (8) Notes to Financial Statements

## **Notes to Balance Sheets**

1. Unused balances regarding commitment line contracts and others

DHR has commitment line contracts with banks or other institutions with which it has transaction.

|   |  | (Unit: Thousands of yen)                      |
|---|--|---|
|   | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
| Total amount specified in commitment line contracts | 10,000,000                                       | 10,000,000                                    |
| Loans executed and outstanding                      | _  | _   |
| Unused credit lines                                 | 10,000,000                                       | 10,000,000                                    |

\*2. Minimum net assets stipulated in Article 67, paragraph 4 of the Act on Investment Trusts and Investment Corporations

|   | (Unit: Thousands of yen) |
|---|--------------------------|
| Previous fiscal peri<br>(As of February 28, 2 |                          |
| 50,0  | 00 50,000                |

\*3. Government bonds have been deposited with the Tokyo Legal Affairs Bureau as business security deposits in accordance with the Building Lots and Building Transaction Business Act.

|                       |  | (Unit: Thousands of yen)                      |
|-----------------------|--|---|
|                       | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
| Investment securities | 6,054  | 6,134   |

# **Notes to Statements of Income**

# \*1. Volume of operating transactions with principal unitholders

|     |   |  |                                     | (Unit: The                             | ousands of yen |
|-----|---|--|-------------------------------------|--|----------------|
|     |   |  | s fiscal period<br>oruary 28, 2013) | Current fise<br>(As of Augus           |                |
| (1) | Volume of operating transactions              |  | 155,823                             |  | 304,108        |
| (2) | Volume of other transactions                  |  | 5,979                               |  |                |
| *2. | Breakdown of income (loss) from               | real estate leasing                              | business                            |  |                |
|     |   |  |                                     | (Unit: The                             | ousands of yen |
|     |   | Previous fisca<br>(From Septemb<br>to February 2 | er 1, 2012                          | Current fisca (From March to August 31 | 1, 2013        |
| A.  | Real estate leasing business revenue          | es   |                                     |  |                |
|     | Rent revenues-real estate                     |  |                                     |  |                |
|     | Rent  |  | 2,346,448                           |  | 4,036,575      |
|     | Other lease business revenues                 |  |                                     |  |                |
|     | Common service fees                           | 42,543   |                                     | 54,536                                 |                |
|     | Other revenues                                | 32,183   | 74,727                              | 37,035                                 | 91,571         |
|     | Total real estate leasing business rev        | venues   | 2,421,176                           |  | 4,128,146      |
| B.  | Expenses related to real estate leasing       | ng business                                      |                                     |  |                |
|     | Expenses related to rent business             |  |                                     |  |                |
|     | Taxes and public dues                         | 68,710   |                                     | 355,735                                |                |
|     | Outsourcing expenses                          | 90,302   |                                     | 147,057                                |                |
|     | Insurance                                     | 4,414  |                                     | 6,667                                  |                |
|     | Repairs and maintenance expenses              | 15,320   |                                     | 38,859                                 |                |
|     | Depreciation                                  | 605,974  |                                     | 843,635                                |                |
|     | Other expenses related to rent business       | 41,700   | 826,422                             | 50,629                                 | 1,442,583      |
|     | Total real estate leasing business ex         | penses   | 826,422                             |  | 1,442,583      |
| C.  | Income (loss) from real estate leasir (A – B) | ng business                                      | 1,594,753                           |  | 2,685,562      |

# Notes to Statements of Unitholders' Equity

# \*1. Total number of authorized investment units and number of investment units issued

|   | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
|---|--|---|
| Total number of authorized investment units | 2,000,000 units  | 2,000,000 units   |
| Number of investment units issued           | 122,540 units  | 122,540 units   |

# **Notes to Statements of Cash Flows**

\*1. Reconciliation between cash and cash equivalents at end of period and relevant amount on the balance sheets

|                                     |  | (Unit: Thousands of yen)  |
|-------------------------------------|--|---|
|                                     | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
| Cash and deposits                   | 3,959,773  | 7,513,846   |
| Cash and deposits in trust          | 7,362,648  | 7,706,696   |
| Restricted deposits in trust (Note) | (5,697,806)  | (5,854,721)   |
| Cash and cash equivalents           | 5,624,614  | 9,365,821   |

<sup>(</sup>Note) These deposits are leasehold deposits provided by tenants and will be returned to the tenants at the time of the move-out. Therefore, the deposits are retained in the account in trust.

## **Lease Transactions**

Operating lease transactions (Lessor)

Future lease payments

|                     |  | (Unit: Thousands of yen)                      |
|---------------------|--|---|
|                     | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
| Due within one year | 5,532,604  | 5,792,344                                     |
| Due after one year  | 45,948,780                                       | 44,762,224                                    |
| Total               | 51,481,385                                       | 50,554,568                                    |

#### **Financial Instruments**

- 1. Matters regarding financial instruments
- (1) Policy for financial instruments

With the aim of ensuring sustainable profits on a medium- to long-term basis, contributing to the steady growth and efficient management of its properties and creating management stability, DHR raises funds to acquire real properties and others by issuing additional investment units, borrowing from financial institutions, or issuing investment corporation bonds.

Derivative transactions are carried out for the purpose of hedging risks such as the risk of fluctuations in interest rates for borrowings and other financing methods.

DHR invests surplus funds in a careful manner, taking safety and liquidity into account and fully considering the market environment and the cash management.

(2) Content and risks of financial instruments and risk management system therefor

Deposits are used as a means of investments of DHR's surplus funds, and they are exposed to credit risks such as the insolvency of financial institutions in which the excess funds are deposited. These risks are limited by having business only with highly rated financial institutions in which the funds are deposited.

Loans payable, which are received for the purpose of acquiring additional portfolio assets or repaying debts, are exposed to liquidity risks at the time of repayment. DHR manages these risks by making efforts to maintain and strengthen the ability to raise funds through issuing investment units and other methods in the capital market, having entered into commitment line contacts with main banks with which DHR has business, preparing and updating monthly statements of cash flows based on reports of the asset manager, and maintaining liquidity on hand.

Floating-rate loans payable are exposed to the risk of fluctuations in interest rates. DHR mitigates the effects of rising interest rates by closely monitoring the movement of interest rates and increasing the proportion of fixed-rate loans, etc. As of August 31, 2013, DHR had a derivative (interest rate swap) as hedging instrument for the purpose of fixing the interest rate of floating-rate loans to avoid the risk of fluctuations in interests payable. The assessment of hedge effectiveness is omitted based on the judgement that the interest rate swap satisfies the requirements for special treatment.

Tenant leasehold and security deposits in trust, which are deposits provided by tenants, are exposed to liquidity risks due to move-out of tenants and others. These risks are managed through deposits in assets in trust and other methods.

(3) Supplementary remarks on fair value, etc. of financial instruments

The fair value of financial instruments is based on market prices or reasonably calculated value if there is no market price available. As certain assumptions are used in calculating these values, if different assumptions, etc. are used, these values could vary.

## 2. Matters regarding fair value, etc. of financial instruments

Balance sheet carrying amounts, fair values, and the difference between the two values as of February 28, 2013, are as shown below.

(Unit: Thousands of yen)

|   |                               | , , , , , , , , , , , , , , , , , , , |            |
|---|-------------------------------|---------------------------------------|------------|
|   | Balance sheet carrying amount | Fair value                            | Difference |
| (1) Cash and deposits                               | 3,959,773                     | 3,959,773                             | _          |
| (2) Cash and deposits in trust                      | 7,362,648                     | 7,362,648                             | _          |
| (3) Investment securities<br>Held-to-maturity bonds | 6,054                         | 6,300                                 | 245        |
| Total assets  | 11,328,475                    | 11,328,721                            | 245        |
| (4) Long-term loans payable                         | 61,000,000                    | 60,981,214                            | (18,785)   |
| (5) Tenant leasehold and security deposits in trust | 238,160                       | 221,262                               | (16,897)   |
| Total liabilities                                   | 61,238,160                    | 61,202,477                            | (35,682)   |

Balance sheet carrying amounts, fair values, and the difference between the two values as of August 31, 2013, are as shown below.

(Unit: Thousands of yen)

| (Cint. Thousands of yell                            |                               |            |            |  |  |  |
|---|-------------------------------|------------|------------|--|--|--|
|   | Balance sheet carrying amount | Fair value | Difference |  |  |  |
| (1) Cash and deposits                               | 7,513,846                     | 7,513,846  | _          |  |  |  |
| (2) Cash and deposits in trust                      | 7,706,696                     | 7,706,696  | _          |  |  |  |
| (3) Investment securities<br>Held-to-maturity bonds | 6,134                         | 6,445      | 310        |  |  |  |
| Total assets  | 15,226,678                    | 15,226,988 | 310        |  |  |  |
| (4) Long-term loans payable                         | 63,000,000                    | 62,775,041 | (224,958)  |  |  |  |
| (5) Tenant leasehold and security deposits in trust | 226,329                       | 211,145    | (15,183)   |  |  |  |
| Total liabilities                                   | 63,226,329                    | 62,986,187 | (240,141)  |  |  |  |
| Derivative transactions                             | _                             | _          | _          |  |  |  |

## (Note 1) Measurement methods for fair values of financial instruments

#### Assets

#### (1) Cash and deposits, (2) Cash and deposits in trust

The book value is used as the fair value of these assets, given that the fair value is approximate to the book value, as it is settled in a short time.

#### (3) Investment securities

The fair value is based on reference bond trading statistics.

For the balance sheet carrying amount and fair value of held-to-maturity bonds and the difference between the two values, refer to "Securities" described later.

# Liabilities

#### (4) Long-term loans payable

Because long-term loans payable that carry floating interest rates are reviewed on a short-term interval to reflect market interest rates and their fair value is approximate to the book value, the book value is used as the fair value of these liabilities. However, for long-term loans payable with floating

interest rate to which special treatment for interest rate swaps is applied, the fair value is the value calculated by discounting the sum of principal and interest, which are treated in combination with the said interest rate swap, at a reasonable rate estimated for a similar loan that is made corresponding to the remaining period. The fair value of long-term loans payable carrying fixed interest rates is calculated by discounting the total of principal and interest at the rate assumed when a new loan corresponding to the remaining period is made.

# (5) Tenant leasehold and security deposits in trust

The fair value is measured based on the discounted cash flows, using rates reflecting the period up to payment.

#### Derivative transactions

Please refer to "Derivative Transactions" described later.

(Note 2) Balance sheet carrying amount of financial instruments whose fair value is considered to be extremely difficult to determine

(Unit: Thousands of yen)

| Category  | Previous fiscal period (As of February 28, 2013) | Current fiscal period (As of August 31, 2013) |
|---|--|---|
| Tenant leasehold and security deposits in trust * | 5,697,806  | 5,854,721                                     |

<sup>\*</sup> Tenant leasehold deposits in trust are not subject to fair value disclosure because there are no market prices for them, and the actual deposit period is not estimable as leases may be cancelled, renewed or re-signed even if a lease term is set in the lease agreement, which in turn makes it difficult to reasonably estimate future cash flow.

(Note 3) Redemption schedule for monetary claims and securities with maturity after balance sheet date (February 28, 2013)

(Unit: Thousands of yen)

|   | Due within<br>1 year | Due after<br>1 to 2 years | Due after 2 to 3 years | Due after 3 to 4 years | Due after<br>4 to 5 years | Due after<br>5 years |
|---|----------------------|---------------------------|------------------------|------------------------|---------------------------|----------------------|
| Cash and deposits                               | 3,959,773            | _                         | _                      | _                      | -                         | -                    |
| Cash and deposits in trust                      | 7,362,648            | _                         | _                      | _                      | _                         | _                    |
| Investment securities<br>Held-to-maturity bonds | _                    | _                         | _                      | _                      | _                         | 10,000               |
| Total   | 11,322,421           | _                         | _                      | _                      | _                         | 10,000               |

Redemption schedule for monetary claims and securities with maturity after balance sheet date (August 31, 2013)

(Unit: Thousands of yen)

|   | Due within 1 year | Due after 1 to 2 years | Due after 2 to 3 years | Due after 3 to 4 years | Due after<br>4 to 5 years | Due after 5 years |
|---|-------------------|------------------------|------------------------|------------------------|---------------------------|-------------------|
| Cash and deposits                               | 7,513,846         | - Lo 2 years           | - 2 to 3 years         | - years                | - to 5 years              | - years           |
| Cash and deposits in trust                      | 7,706,696         | _                      | _                      | _                      | _                         | _                 |
| Investment securities<br>Held-to-maturity bonds |                   | 1                      | 1                      | _                      | 1                         | 10,000            |
| Total   | 15,220,543        | -                      | -                      | _                      | _                         | 10,000            |

(Note 4) Expected amount of repayments of loans payable after balance sheet date (February 28, 2013)

(Unit: Thousands of yen)

|                         | Due within 1 year | Due after<br>1 to 2 years | Due after 2 to 3 years | Due after 3 to 4 years | Due after<br>4 to 5 years | Due after<br>5 years |
|-------------------------|-------------------|---------------------------|------------------------|------------------------|---------------------------|----------------------|
| Long-term loans payable | _                 | -                         | 20,000,000             | 15,000,000             | 16,000,000                | 10,000,000           |
| Total                   | -                 | -                         | 20,000,000             | 15,000,000             | 16,000,000                | 10,000,000           |

Expected amount of repayments of loans payable after balance sheet date (August 31, 2013)

(Unit: Thousands of yen)

|                         | Due within 1 year | Due after<br>1 to 2 years | Due after 2 to 3 years | Due after 3 to 4 years | Due after<br>4 to 5 years | Due after<br>5 years |
|-------------------------|-------------------|---------------------------|------------------------|------------------------|---------------------------|----------------------|
| Long-term loans payable | -                 | -                         | 20,000,000             | 15,000,000             | 16,000,000                | 12,000,000           |
| Total                   | _                 | _                         | 20,000,000             | 15,000,000             | 16,000,000                | 12,000,000           |

#### **Securities**

Previous fiscal period (As of February 28, 2013)

Held-to-maturity bonds with fair value

(Unit: Thousands of yen)

|   |                  | Balance sheet carrying amount | Fair value | Difference |
|---|------------------|-------------------------------|------------|------------|
| Bonds with fair value exceeding the balance sheet carrying amount     | Government bonds | 6,054                         | 6,300      | 245        |
| Bonds with fair value not exceeding the balance sheet carrying amount | _                | -                             | -          | 1          |
| Total   |                  | 6,054                         | 6,300      | 245        |

Current fiscal period (As of August 31, 2013)

Held-to-maturity bonds with fair value

(Unit: Thousands of yen)

|   | Balance sheet carrying amount | Fair value | Difference |     |
|---|-------------------------------|------------|------------|-----|
| Bonds with fair value exceeding the balance sheet carrying amount     | Government bonds              | 6,134      | 6,445      | 310 |
| Bonds with fair value not exceeding the balance sheet carrying amount | _                             |            | _          | _   |
| Total   |                               | 6,134      | 6,445      | 310 |

#### **Derivative Transactions**

1. Derivative transactions not applying hedge accounting

Not applicable as of February 28, 2013 and August 31, 2013.

2. Derivative transactions applying hedge accounting

The following table shows contracted amount or principal amount equivalent or the like set forth in the contract as of the balance sheet date for each hedge accounting method.

Previous fiscal period (As of February 28, 2013)

Not applicable.

Current fiscal period (As of August 31, 2013)

(Unit: Thousands of yen)

| Hadaa accounting        |                                 | Major        | Contracted amount |                |            | Calculation |  |
|-------------------------|---------------------------------|--------------|-------------------|----------------|------------|-------------|--|
| Hedge accounting method | Type of derivative transaction  | hedged item  |                   | Portion due    | Fair value | method for  |  |
| method                  |                                 | neugeu nem   |                   | after one year |            | fair value  |  |
| Special treatment       | Interest rate swap transaction  | Long term    |                   |                |            |             |  |
| for interest rate       | Payment: fixed interest rate    | Long-term    | 2,000,000         | 2,000,000      | (Note)     | _           |  |
| swap                    | Receipt: floating interest rate | loan payable | ioan payable      |                |            |             |  |

(Note) Fair value of interest rate swap with the special treatment is included in fair value of long-term loan payable as the interest rate swap and the hedged loan payable is processed as a single unit with the hedged long-term loan payable. (Please refer to "Financial Instruments, 2. Matters regarding fair value, etc. of financial instruments, (Note 1) (4)" above.)

## **Related Party Transactions**

. Parent company and major corporate unitholders

Previous fiscal period (From September 1, 2012 to February 28, 2013)

| Classification     | Name                         | Location<br>(city or<br>ward,<br>prefecture) | Capital stock<br>or investment<br>in capital<br>(Millions of<br>yen) | Business or occupation | Ratio of voting<br>rights owning<br>(owned)<br>(%) | Relation to the related party  | Nature of transaction  | Amount of<br>transaction<br>(Thousands<br>of yen)<br>(Note 1) | Account title   | Ending<br>balance<br>(Thousands<br>of yen)<br>(Note 1) |
|--------------------|------------------------------|--|--|------------------------|--|--|--|---|---|--|
|                    |                              |  |  |                        |  | r<br>e   | Borrowing-<br>related<br>expenses<br>(Note 3)                | 5,979   | l   | _  |
|                    |                              |  |  |                        |  |  | Outsourcing expenses   | 33,373  | Operating accounts payable                                  | 18,816   |
|                    |                              |  |  |                        |  | Miscellaneous expenses   | 250  | =   | -   |  |
| Major<br>corporate | Daiwa House<br>Industry Co., | Kita-ku,                                     | 110 120  | Construction           | 13.5   | Master lessee and entrustment of   | Rental revenues, etc.  | 122,200   | Advances<br>received  | 41,737   |
| unitholder         | Ltd.                         | Osaka 110,120 Construction business          |  |                        | management t<br>b<br>i<br>r                        | Purchase of<br>trust<br>beneficiary<br>interests in<br>real estate and<br>others<br>(Note 4) | 6,500,000  | ı   | -   |  |
|                    |                              |  |  |                        |  |  | Acceptance of<br>tenant<br>leasehold<br>deposits in<br>trust | 238,500   | Tenant<br>leasehold<br>and security<br>deposits in<br>trust | 238,500  |

- (Note 1) The amount of transaction does not include consumption taxes while the ending balance does.
- (Note 2) Method of determining transaction terms, etc.: Transaction terms are based on current market practices.
- (Note 3) Guarantee arrangement contracts expired in the fiscal period.
- (Note 4) The amount of transaction for purchase of trust beneficiary interests in real estate represents the amount of transfer of real estate, etc. described in the beneficiary interests assignment agreement and does not include costs required for the purchase of the real estate, etc., such as trading intermediary fees and taxes and public dues.

#### Current fiscal period (From March 1, 2013 to August 31, 2013)

| Classification     | Name                         | Location<br>(city or<br>ward,<br>prefecture) | Capital stock<br>or investment<br>in capital<br>(Millions of<br>yen) |          | Ratio of voting<br>rights owning<br>(owned)<br>(%) | Relation to the related party | Nature of transaction | Amount of<br>transaction<br>(Thousands<br>of yen)<br>(Note 1) | Account title   | Ending<br>balance<br>(Thousands<br>of yen)<br>(Note 1) |
|--------------------|------------------------------|--|--|----------|--|-------------------------------|-----------------------|---|---|--|
|                    |                              |  |  |          |  |                               | Outsourcing expenses  | 65,608  | Operating accounts payable                                  | 19,017   |
| Major<br>corporate | Daiwa House<br>Industry Co., | hietry ('o   "'   161 6991                   | Construction   | 13.5     | Master lessee and entrustment of                   | Rental revenues, etc.         | 238,500               | Advances received   | 41,737  |  |
| unitholder         | Ltd.                         | Osaka  | ,  | business |  | property<br>management        | _                     | I   | Tenant<br>leasehold<br>and security<br>deposits in<br>trust | 238,500  |

- (Note 1) The amount of transaction does not include consumption taxes while the ending balance does.
- (Note 2) Method of determining transaction terms, etc.: Transaction terms are based on current market practices.

### 2. Affiliates, etc.

Previous fiscal period (From September 1, 2012 to February 28, 2013) Not applicable.

Current fiscal period (From March 1, 2013 to August 31, 2013) Not applicable.

# 3. Sister companies, etc.

Previous fiscal period (From September 1, 2012 to February 28, 2013)

| Classification   | Name   | Location<br>(city or<br>ward,<br>prefecture) | Capital stock<br>or investment<br>in capital<br>(Millions of<br>yen) | Business or occupation          | Ratio of voting<br>rights owning<br>(owned)<br>(%)          | Relation to the related party                      | Nature of transaction                                    | Amount of<br>transaction<br>(Thousands<br>of yen)<br>(Note 1) | Account title  | Ending<br>balance<br>(Thousands<br>of yen)<br>(Note 1) |       |
|--|--|--|--|---------------------------------|---|--|--|---|--|--|-------|
|  |  |  |  |                                 |   |  | Outsourcing expenses                                     | 46,104  |  |  |       |
|  |  |  |  |                                 |   |  | Cost of utilities  | 27,617  |  |  |       |
| Company<br>whose major   | Daiwa  |  |  |                                 |   | Master lessee and                                  | Other<br>expenses<br>related to rent<br>business         | 1,906   | Operating accounts payable                               | 18,539   |       |
| corporate<br>unitholders<br>hold a<br>majority of<br>voting rights                           | Information<br>Service Co.,<br>Ltd.            | Taito-ku,<br>Tokyo                           | 200  | Asset<br>management<br>business | -   | entrustment of property management                 | Repairs and<br>maintenance<br>expenses, etc.<br>(Note 3) | 11,138  |  |  |       |
| voting rights  | ights  |  | =  | -                               | Tenant<br>leasehold<br>and security<br>deposits in<br>trust | 546,000  |  |   |  |  |       |
|  |  |  |  |                                 |   |  | Rental revenues, etc.                                    | 273,000   | Advances<br>received                                     | 47,775   |       |
| G.   |  |  |  |                                 |   |  | Outsourcing expenses                                     | 7,694   |  |  |       |
| Company<br>whose major<br>corporate<br>unitholders<br>hold a                                 | Daiwa Royal<br>Co., Ltd.                       | Chiyoda-<br>ku, Tokyo                        | 500  | Asset<br>management<br>business | – pro   | _  | Entrustment of property management                       | Other<br>expenses<br>related to rent<br>business              | 3,149  | Operating accounts payable                             | 1,815 |
| majority of<br>voting rights   |  |  |  |                                 |   | ]<br>1   |  | Repairs<br>mainter<br>expense                                 | Repairs and<br>maintenance<br>expenses, etc.<br>(Note 3) | 3,970  | 1,    |
| Company<br>whose major   |  |  |  |                                 |   |  | Outsourcing expenses                                     | 3,048   |  |  |       |
| corporate<br>unitholders<br>hold a<br>majority of<br>voting rights                           | Daiwa<br>Service Co.,<br>Ltd.                  | Nishi-ku,<br>Osaka                           | 130  | Asset<br>management<br>business | -   | Repairs and  maintenance, etc. of real estate held | Repairs and maintenance expenses, etc. (Note 3)          | 110   | Operating accounts payable                               | 1,116  |       |
| Company<br>whose major<br>corporate<br>unitholders<br>hold a<br>majority of<br>voting rights | Daiwa House<br>REIT<br>Management<br>Co., Ltd. | Chuo-ku,<br>Tokyo                            | 200  | Investment management business  | -   | Entrustment of asset management                    | Asset<br>management<br>fee                               | 306,547   | Accrued expenses   | 72,368   |       |

<sup>(</sup>Note 1) The transaction amount does not include consumption taxes while the ending balance does.

<sup>(</sup>Note 2) Method of determining transaction terms, etc.: Transaction terms are based on current market practices.

<sup>(</sup>Note 3) Repairs and maintenance expenses include amounts of repairs and maintenance expenses as well as capital expenditures and repairs covered by insurance, etc.

# Current fiscal period (From March 1, 2013 to August 31, 2013)

| Classification   | Name   | Location<br>(city or<br>ward,<br>prefecture) | Capital stock<br>or investment<br>in capital<br>(Millions of<br>yen) | Business or occupation                                       | Ratio of voting<br>rights owning<br>(owned)<br>(%) | Relation to the related party                               | Nature of transaction                                    | Amount of<br>transaction<br>(Thousands<br>of yen)<br>(Note 1) | Account title                    | Ending<br>balance<br>(Thousands<br>of yen)<br>(Note 1) |       |
|--|--|--|--|--|--|---|--|---|----------------------------------|--|-------|
|  |  |  |  |  |  |   | Outsourcing expenses                                     | 49,552  |                                  |  |       |
|  |  |  |  |  |  |   | Cost of utilities  | 31,922  |                                  |  |       |
| Company<br>whose major   | Daiwa  |  |  |  |  | Master lessee and   | Other<br>expenses<br>related to rent<br>business         | 2,672   | Operating accounts payable       | 41,536   |       |
| corporate<br>unitholders<br>hold a<br>majority of<br>voting rights                           | Information<br>Service Co.,<br>Ltd.            | Taito-ku,<br>Tokyo                           | 200  | Asset<br>management<br>business                              | -  | entrustment of<br>property<br>management                    | Repairs and<br>maintenance<br>expenses, etc.<br>(Note 3) | ce<br>etc. 78,499   |                                  |  |       |
| voting rights  | g rights                                       |  |  | Acceptance of<br>tenant<br>leasehold<br>deposits in<br>trust | 5,400  | Tenant<br>leasehold<br>and security<br>deposits in<br>trust | 551,400  |   |                                  |  |       |
|  |  |  |  |  |  |   | Rental revenues, etc.                                    | 273,450   | Advances<br>received             | 48,247   |       |
| C  |  |  |  |  |  |   | Outsourcing expenses                                     | 8,319   |                                  |  |       |
| Company<br>whose major<br>corporate<br>unitholders<br>hold a                                 | Daiwa Royal<br>Co., Ltd.                       | Chiyoda-<br>ku, Tokyo                        | 500  | Asset<br>management<br>business                              | _  | management business  Repairs and maintenance                | Entrustment of exprela                                   | expenses<br>related to rent                                   | 2,899                            | Operating accounts payable                             | 1,646 |
| majority of<br>voting rights   |  |  |  |  |  |   | maintenance expenses, etc.                               | 3,741   | •                                |  |       |
| Company<br>whose major   | n :  |  |  |  |  |   | Outsourcing expenses                                     | 6,096   | 0 4                              |  |       |
| corporate<br>unitholders<br>hold a<br>majority of<br>voting rights                           | Daiwa<br>Service Co.,<br>Ltd.                  | Nishi-ku,<br>Osaka                           | 130  | Asset<br>management<br>business                              | -  | Repair, etc. of real estate held                            | Repairs and maintenance expenses, etc. (Note 3)          | 352   | Operating<br>accounts<br>payable | 1,253  |       |
| Company<br>whose major<br>corporate<br>unitholders<br>hold a<br>majority of<br>voting rights | Daiwa House<br>REIT<br>Management<br>Co., Ltd. | Chuo-ku,<br>Tokyo                            | 200  | Investment<br>management<br>business                         | _  | Entrustment of asset management                             | Asset<br>management<br>fee                               | 288,090   | Accrued expenses                 | 289,002  |       |

- (Note 1) The transaction amount does not include consumption taxes while the ending balance does.
- (Note 2) Method of determining transaction terms, etc.: Transaction terms are based on current market practices.
- (Note 3) Repairs and maintenance expenses include amounts of repairs and maintenance expenses as well as capital expenditures and repairs covered by insurance, etc.

# 4. Directors and principal individual unitholders

Previous fiscal period (From September 1, 2012 to February 28, 2013) Not applicable.

Current fiscal period (From March 1, 2013 to August 31, 2013) Not applicable.

# **Tax Effect Accounting**

1. Significant components of deferred tax assets and liabilities

|                                      |  | (Unit: Thousands of yen)  |
|--------------------------------------|--|---|
|                                      | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
| Deferred tax assets (fixed)          |  |   |
| Tax loss carried forward             | 189,866  | 189,677   |
| Subtotal deferred tax assets (fixed) | 189,866  | 189,677   |
| Valuation allowance                  | (189,866)  | (189,677)   |
| Total deferred tax assets (fixed)    | -  |   |
| Net deferred tax assets (fixed)      | _  | _   |

2. Reconciliation of significant difference between the statutory effective tax rate and the actual effective tax rate after application of tax effect accounting

|   |  | (Unit: %)   |
|---|--|---|
|   | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
| Statutory effective tax rate                                  | 36.59  | 36.59   |
| (Adjustments)   |  |   |
| Distributions paid included in deductibles                    | (35.49)  | (36.58)   |
| Change in valuation allowance                                 | (1.13)   | (0.01)  |
| Other   | 0.10   | 0.03  |
| Effective tax rate after application of tax effect accounting | 0.07   | 0.03  |

## **Investment and Rental Properties**

DHR holds rental logistics and retail properties in the Tokyo Metropolitan area and other regions for rental revenues. The balance sheet carrying amounts, changes during the fiscal period, and fair values of these rental properties are as follows.

|                                |  | (Unit: Thousands of yen)  |
|--------------------------------|--|---|
|                                | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
| Balance sheet carrying amount  |  |   |
| Balance at beginning of period | 18,484,398   | 113,638,459   |
| Changes during period          | 95,154,061   | 1,876,827   |
| Balance at end of period       | 113,638,459  | 115,515,287   |
| Fair value at end of period    | 119,583,000  | 125,791,000   |

<sup>(</sup>Note 1) The carrying amount is the acquisition cost less accumulated depreciation.

The income or loss concerning investment and rental properties is indicated under "Notes to Statements of Income."

<sup>(</sup>Note 2) In changes during period, the increase in the previous fiscal period is mainly due to acquisition of 20 properties including D Project Urayasu II (¥95,759,778 thousand), while the decrease is principally attributable to depreciation (¥605,974 thousand). In the current fiscal period, the increase is mainly due to acquisition of UNICUS Takasaki (¥2,662,587 thousand), while the decrease is principally attributable to depreciation (¥843,635 thousand).

<sup>(</sup>Note 3) The fair value at the end of period is the appraisal value or survey price provided by a real estate appraiser, in accordance with the method and criteria of asset valuation set forth in the Articles of Incorporation of DHR and the rules established by the Investment Trusts Association, Japan.

#### **Segment Information**

- 1. Segment information
- (1) Summary of reportable segments

DHR's reportable segments are components of DHR for which separate financial information is available that is evaluated regularly by the highest decision making body to determine allocation of management resources and assess performance.

DHR manages assets that are rental logistics and retail properties located in Japan.

Thus, DHR's segments consist of segments by types of portfolio assets and DHR has two reportable segments: "logistics property leasing business" and "retail property leasing business."

(2) Method for measuring profit, assets, liabilities and other items of reportable segments

The accounting method for reported business segments is basically the same as the method described in "Notes on Important Accounting Policies." Profits of reportable segments are reported on the basis of operating income.

(3) Information about profit, assets, liabilities and other items of reportable segments

Previous fiscal period (From September 1, 2012 to February 28, 2013)

(Unit: Thousands of yen)

|   | Logistics property leasing business | Retail property leasing business | Adjustment (Note 2) | Amount recorded in financial statements |
|---|-------------------------------------|----------------------------------|---------------------|---|
| Operating revenues (Note 1)                                     | 1,552,075                           | 869,100                          | _                   | 2,421,176                               |
| Segment profit  | 1,081,308                           | 502,815                          | (131,876)           | 1,452,247                               |
| Segment assets  | 94,587,357                          | 26,586,492                       | 6,605,662           | 127,779,512                             |
| Other items   |                                     |                                  |                     |   |
| Depreciation and amortization                                   | 422,615                             | 183,359                          | 170                 | 606,144                                 |
| Increase in property, plant and equipment and intangible assets | 89,654,863                          | 6,099,332                        | 3,400               | 95,757,596                              |

(Note 1) DHR's operating revenues are fully from external customers.

(Note 2) Adjustment of segment profit of negative ¥131,876 thousand is corporate expenses that are not allocated to any particular reportable segment. Corporate expenses mainly consist of asset management fee, asset custody fee, administrative service fees, Directors' compensation, etc. that are not attributable to any particular reportable segment.

Adjustment of segment assets of ¥6,605,662 thousand includes current assets of ¥6,254,687 thousand and investments and other assets of ¥347,745 thousand.

Adjustment of depreciation and amortization of ¥170 thousand presented in other items is amortization of intangible assets in corporate assets.

Increase in property, plant and equipment and intangible assets under "Other items" is intangible assets of \\$3,400 thousand in corporate assets that are not attributable to any particular reportable segment.

## Current fiscal period (From March 1, 2013 to August 31, 2013)

(Unit: Thousands of yen)

|   | Logistics property leasing business | Retail property leasing business | Adjustment (Note 2) | Amount recorded in financial statements |
|---|-------------------------------------|----------------------------------|---------------------|---|
| Operating revenues (Note 1)                                     | 3,023,984                           | 1,104,162                        | _                   | 4,128,146                               |
| Segment profit  | 2,012,558                           | 660,959                          | (353,012)           | 2,320,505                               |
| Segment assets  | 94,105,907                          | 29,276,334                       | 7,989,941           | 131,372,184                             |
| Other items   |                                     |                                  |                     |   |
| Depreciation and amortization                                   | 633,923                             | 209,712                          | 340                 | 843,975                                 |
| Increase in property, plant and equipment and intangible assets | _                                   | 2,720,463                        | -                   | 2,720,463                               |

(Note 1) DHR's operating revenues are fully from external customers.

(Note 2) Adjustment of segment profit of negative ¥353,012 thousand is corporate expenses that are not allocated to any particular reportable segment. Corporate expenses mainly consist of asset management fee, asset custody fee, administrative service fees, Directors' compensation, etc. that are not attributable to any particular reportable segment.

Adjustment of segment assets of \(\pm\)7,989,941 thousand includes current assets of \(\pm\)7,635,341 thousand and investments and other assets of \(\pm\)351,710 thousand.

Adjustment of depreciation and amortization of ¥340 thousand presented in other items is amortization of intangible assets in corporate assets.

#### Related information

Previous fiscal period (From September 1, 2012 to February 28, 2013)

#### (1) Information about product and service

Information about product and service is omitted since DHR's reportable segments are composed of by product and service. (Please refer to "Information about profit, assets, liabilities and other items of reportable segment.")

#### (2) Information about geographical area

#### i) Net sales

Information about product and service is omitted since sales from external customers in Japan exceeded 90% of net sales on the statements of income.

#### ii) Property, plant and equipment

Information about property, plant and equipment is omitted since the amount of property, plant and equipment located in Japan exceeded 90% of property, plant and equipment on the balance sheet.

## (3) Information about major customers

(Unit: Thousands of yen)

| Name   | Operating revenues | Related segment                     |
|--|--------------------|-------------------------------------|
| Hitachi Capital Corporation                  | - (Note 2)         | Logistics property leasing business |
| Mitsubishi Shokuhin Co., Ltd.                | - (Note 2)         | Logistics property leasing business |
| Daiwa Information Service Co., Ltd. (Note 1) | 273,000            | Retail property leasing business    |

<sup>(</sup>Note 1) DHR leases a property to Daiwa Information Service Co., Ltd. under a master lease agreement, and Daiwa Information Service Co., Ltd. subleases the property to subtenants.

(Note 2) Undisclosed as consent for disclosure of rent income, etc. has not been obtained from the tenant.

Current fiscal period (From March 1, 2013 to August 31, 2013)

# (1) Information about product and service

Information about product and service is omitted since DHR's reportable segments are composed of by product and service. (Please refer to "Information about profit, assets, liabilities and other items of reportable segment.")

# (2) Information about geographical area

#### i) Net sales

Information about product and service is omitted since sales from external customers in Japan exceeded 90% of net sales on the statements of income.

#### ii) Property, plant and equipment

Information about property, plant and equipment is omitted since the amount of property, plant and equipment located in Japan exceeded 90% of property, plant and equipment on the balance sheet.

# (3) Information about major customers

(Unit: Thousands of yen)

| Name                          | Operating revenues | Related segment                     |
|-------------------------------|--------------------|-------------------------------------|
| Hitachi Capital Corporation   | - (Note)           | Logistics property leasing business |
| Mitsubishi Shokuhin Co., Ltd. | - (Note)           | Logistics property leasing business |

(Note) Undisclosed as consent for disclosure of rent income, etc. has not been obtained from the tenant.

## **Per Unit Information**

|                     | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
|---------------------|--|---|
| Net assets per unit | ¥491,863   | ¥500,640  |
| Net income per unit | ¥13,158  | ¥16,054   |

Net income per unit is calculated by dividing net income by the day-weighted average number of investment units for the period. Fully diluted net income per investment unit is not stated, as there is no potential investment unit.

(Note 2) The basis for calculating net income per unit is as follows:

|   | Previous fiscal period<br>(From September 1, 2012<br>to February 28, 2013) | Current fiscal period<br>(From March 1, 2013<br>to August 31, 2013) |
|---|--|---|
| Net income (Thousands of yen)   | 918,923  | 1,967,283   |
| Amount not attributable to common unitholders (Thousands of yen)      | _  | _   |
| Net income attributable to common investment units (Thousands of yen) | 918,923  | 1,967,283   |
| Average number of investment units for the period (Units)             | 69,833   | 122,540   |

## **Major Subsequent Events**

Not applicable.

## **Omission of Disclosure**

Disclosure is omitted for items for notes including retirement benefits, asset retirement obligations, equity in earnings or losses of equity-method investments, since necessity for their disclosure in the financial results report is not deemed to be significant.

## (9) Changes in Number of Investment Units Issued

During the current period, there were no changes in the total number of investment units issued and total investments.

DHR's total number of investment units issued and changes in total investments since its incorporation are as follows:

| Date                 | Event  | Total nu<br>investment<br>(Un |         | Total investments<br>(Millions of yen) |         | Remarks  |
|----------------------|--|-------------------------------|---------|--|---------|----------|
|                      |  | Change                        | Balance | Change                                 | Balance |          |
| September 14, 2007   | Incorporation through private placement of investment units        | 400                           | 400     | 200                                    | 200     | (Note 1) |
| December 11,<br>2007 | Capital increase through private placement of investment units     | 6,800                         | 7,200   | 3,400                                  | 3,600   | (Note 2) |
| December 10,<br>2008 | Capital increase through private placement of investment units     | 7,400                         | 14,600  | 3,700                                  | 7,300   | (Note 3) |
| November 27, 2012    | Capital increase through public offering of investment units       | 102,800                       | 117,400 | 49,601                                 | 56,901  | (Note 4) |
| December 26,<br>2012 | Capital increase through third-party allotment of investment units | 5,140                         | 122,540 | 2,480                                  | 59,381  | (Note 5) |

- (Note 1) At the incorporation of DHR, investment units were issued with an issue price per unit of ¥500,000.
- (Note 2) New investment units were issued through private placement with an issue price per unit of ¥500,000 in order to raise funds for the acquisition of new properties.
- (Note 3) New investment units were issued through private placement with an issue price per unit of ¥500,000 in order to raise funds for the acquisition of new properties and repayments of loans payable.
- (Note 4) New investment units were issued by public offering with an issue value of \(\pm\)482,500 per unit in order to raise funds for the acquisition of new properties and repayments of loans payable.
- (Note 5) New investment units were issued through third-party allotment with an issue value of \(\frac{\pmathbf{4}}{4}82,500\) per unit in line with a capital increase through public offering of investment units.

# 4. Changes in Officers

# (1) Changes in DHR's Directors

The status of DHR's Directors as of the date of this financial result report is shown as below.

| Title and post     | Name           |           | Major career summary   | Number of investment units held (Unit) |
|--------------------|----------------|-----------|--|--|
| Executive Director | Masazumi Kakei | Apr. 1972 | Joined Mitsui Trust Bank, Limited (currently Sumitomo Mitsui Trust Bank, Limited)  |  |
|                    |                | May 1994  | Became General Manager of the Gotanda Branch   |  |
|                    |                | Jul. 1996 | Became General Manager attached to the Financial Planning Department   |  |
|                    |                | May 1997  | Became General Manager of the Global Credit<br>Supervision Department I  |  |
|                    |                | Apr. 2000 | Became General Manager of the Nihonbashi<br>Sales Department III of The Chuo Trust and<br>Banking Co., Ltd. (currently Sumitomo Mitsui<br>Trust Bank, Limited) |  |
|                    |                | Jun. 2000 | Became Executive Director and General Manager of the Nihonbashi Sales Department III   |  |
|                    |                | Mar. 2001 | Became Executive Director and General Manager of the Osaka Branch  |  |
|                    |                | Jun. 2003 | Appointed as Senior Managing Director of Daito Woolen Spinning & Weaving Co., Ltd.   |  |
|                    |                | Jun. 2006 | Appointed as President of Daitobo Woolen Spinning & Weaving Co., Ltd.  |  |
|                    |                | Jun. 2008 | Appointed as Corporate Auditor of NIHON TRIM Co., Ltd.   |  |
|                    |                | Jun. 2010 | Became Advisor to Chuo Mitsui Guarantee Co.,<br>Ltd. (currently Sumitomo Mitsui Trust Guarantee<br>Co., Ltd.)  |  |
|                    |                | Jun. 2012 | Appointed as Corporate Auditor of System Trust Laboratory Co., Ltd.  |  |
|                    |                | Sep. 2012 | Appointed as Executive Director of Daiwa House REIT Investment Corporation (current post)  |  |
| Supervisory        | Shuichi Sasaki | Apr. 1980 | Registered Lawyer (Tokyo Bar Association)  | -                                      |
| Director           |                |           | Joined Sanada Law Office   |  |
|                    |                | Apr. 1985 | Established Sasaki Law Office  |  |
|                    |                | Feb. 1993 | Established Sasaki & Suzuki Law Office and became Partner (current post)   |  |
|                    |                | Sep. 2005 | Appointed as Outside Director of ISEHANHONTEN Co., Ltd. (current post)   |  |
|                    |                | Sep. 2007 | Appointed as a Supervisory Director of Daiwa<br>House REIT Investment Corporation (current<br>post)  |  |

| Title and post          | Name            | Major career summary |  | Number of investment units held (Unit) |
|-------------------------|-----------------|----------------------|--|--|
| Supervisory<br>Director | Satoshi Kikuchi | Apr. 1990            | Joined Taisho Pharmaceutical Co., Ltd. and was assigned to the Sales Planning Section of the Sales Planning Department | -                                      |
|                         |                 | Sep. 1995            | Joined Ueno System Co., Ltd. and was assigned to the Operations Section of the Operations Department                   |  |
|                         |                 | Sep. 1997            | Joined Akira Ouchi Certified Public Accountant Office  |  |
|                         |                 | Oct. 2001            | Joined Asahi & Co. (currently KPMG AZSA LLC)   |  |
|                         |                 | Feb. 2007            | Opened Satoshi Kikuchi Certified Public<br>Accountant Office (current post)  |  |
|                         |                 | Sep. 2007            | Appointed as Supervisory Director of Daiwa<br>House REIT Investment Corporation (current<br>post)                      |  |
|                         |                 | Oct. 2009            | Appointed as Representative of Mamoru Tax<br>Accountant Corporation (current post)                                     |  |

# (2) Changes in Officers of Asset Manager

The status of Officers of Asset Manager as of the date of this financial result report is shown as below.

| Title and post                 | Name            | Major career summary   |   | Number of investment units held (Unit) |
|--------------------------------|-----------------|--|---|--|
| Representative                 | Hirotaka Najima | Apr. 1983  | Joined Daiwa House Industry Co., Ltd.   | _                                      |
| Director, President<br>and CEO | Apr. 1996       | Became Manager of the Accounting General<br>Affairs Section, Kurashiki Branch Office |   |  |
| (Full-time)                    |                 | Jun. 1999  | Became Manager of the Accounting Section,<br>Accounting Division, Head Office   |  |
|                                |                 | Dec. 2001  | Became Group Manager of the Tax Affairs and<br>Accounting Group, Accounting Division,<br>Administration                             |  |
|                                |                 | Apr. 2004  | Became Assistant Manager of the Accounting<br>Division, Administration and Manager of the Tax<br>Affairs and Accounting Group       |  |
|                                |                 | Jun. 2006  | Became Executive Manager of the Administration, Head Office   |  |
|                                |                 | Apr. 2011  | Became Executive Manager of the Accounting Division, Tokyo Office   |  |
|                                |                 | Jun. 2012  | Became Executive Manager of the Accounting Division, Head Office  |  |
|                                |                 | Jul. 2012  | Seconded as an advisor to Daiwa House REIT Management Co., Ltd.   |  |
|                                |                 | Aug. 2012  | Appointed as Representative Director, President and Chief Executive Officer of Daiwa House REIT Management Co., Ltd. (current post) |  |
|                                |                 | Apr. 2013  | Transferred to Daiwa House REIT Management Co., Ltd.  |  |

| Title and post   | Name            |           | Major career summary   | Number of<br>investment<br>units held<br>(Unit) |
|--|-----------------|-----------|--|---|
| Director,  | Kenjiro         | Apr. 1983 | Joined Daiwa House Industry Co., Ltd.  | _   |
| Executive Manager of the Investment                          | Matsutake       | Jan. 1994 | Became Manager of the Sales Department of the Commercial Facilities, Osaka Head Office   |   |
| Management Department (Chief Investment Officer) (Full-time) |                 | Oct. 1999 | Became Manager of the Sales Office of the<br>Commercial Facilities, Shiga Branch   |   |
|  |                 | Apr. 2004 | Became Manager of the LOC Promotion Office,<br>Commercial Facilities Business Promotion<br>Division, Sales Division  |   |
|  |                 | Jan. 2005 | Seconded to Morimoto Asset Management Co.,<br>Ltd. (currently Daiwa House Asset Management<br>Co., Ltd.) and appointed as Director and<br>Executive Manager of the Planning Department               |   |
|  |                 | Nov. 2005 | Appointed as Senior Executive Director (in charge of the Investment Management Division), Morimoto Asset Management Co., Ltd.  |   |
|  |                 | Oct. 2006 | Seconded to Daiwa House REIT Management<br>Co., Ltd. and appointed as Director and Executive<br>Manager of the Investment Management<br>Department   |   |
|  |                 | May 2009  | Appointed as Representative Director, President and Chief Executive Officer of Daiwa House REIT Management Co., Ltd. Also appointed as Executive Director of Daiwa House REIT Investment Corporation |   |
|  |                 | Aug. 2012 | Appointed as Director and Executive Manager of<br>the Investment Management Department, Daiwa<br>House REIT Management Co., Ltd. (current post)  |   |
| Director, Executive  | Masahiro Suzuki | Apr. 1990 | Joined Hokkaido Takushoku Bank, Ltd.   | _   |
| Manager of the Finance Department                            |                 | Nov. 1998 | The Chuo Trust and Banking Co., Ltd. (currently Sumitomo Mitsui Trust Bank, Limited)   |   |
| (Chief Financial<br>Officer<br>(Full-time)                   |                 | Apr. 2000 | The Chuo Mitsui Trust and Banking Company,<br>Limited (currently Sumitomo Mitsui Trust Bank,<br>Limited)   |   |
|  |                 | Nov. 2000 | Asset Finance Sales Division, The Chuo Mitsui<br>Trust and Banking Company, Limited  |   |
|  |                 | Oct. 2002 | Real-Estate Investment Advisory Division, The<br>Chuo Mitsui Trust and Banking Company,<br>Limited   |   |
|  |                 | Oct. 2003 | Real-Estate Sales Division of The Chuo Mitsui<br>Trust and Banking Company, Limited  |   |
|  |                 | Apr. 2004 | Seconded to Asset Business Consulting Co., Ltd.  |   |
|  |                 | Apr. 2005 | Seconded to Sumitomo Mitsui Banking<br>Corporation   |   |
|  |                 | Oct. 2006 | Seconded to Alpha Solutions, Co., Ltd.   |   |
|  |                 | Oct. 2007 | Became Manager of the Real Estate Division,<br>Osaka Branch, The Chuo Mitsui Trust and<br>Banking Company, Limited (currently Sumitomo<br>Mitsui Trust Bank, Limited)                                |   |
|  |                 | Oct. 2011 | Seconded to Daiwa House REIT Management<br>Co., Ltd. and appointed as Director and Executive<br>Manager of the Finance Department (current<br>post)  |   |

| Title and post                                  | Name        |           | Major career summary   | Number of investment units held (Unit) |
|---|-------------|-----------|--|--|
| Director, Executive                             | Hideaki     | Apr. 1976 | Joined Daiwa House Industry Co., Ltd.  | _                                      |
| Manager of the Operations                       | Kanazawa    | Apr. 1995 | Became Manager of the Accounting Division,<br>Head Office  |  |
| Planning Department<br>(Chief<br>Administration |             | Apr. 1997 | Became Manager of the Accounting and<br>Administration Division, Shiga Branch  |  |
| Officer)<br>(Full-time)                         |             | Nov. 2001 | Became Manager of the Accounting and<br>Administration Division, Nara Branch   |  |
|   |             | Apr. 2005 | Became Group Manager of Accounting Group,<br>Accounting Division, Tokyo Branch   |  |
|   |             | Apr. 2006 | Became Senior Chief of the REIT Preparatory<br>Office, Real Estate Business Development Office   |  |
|   |             | Jun. 2006 | Seconded to Daiwa House REIT Management<br>Co., Ltd. and appointed as Senior Executive<br>Manager of the Finance Department  |  |
|   |             | Jan. 2008 | Appointed Director and Executive Manager of the Finance Department, Daiwa House REIT Management Co., Ltd.  |  |
|   |             | Oct. 2008 | Appointed Director and Executive Manager of<br>the Finance Department and Executive Manager<br>of the Operations Planning Department, Daiwa<br>House REIT Management Co., Ltd. |  |
|   |             | Oct. 2011 | Appointed as Director and Executive Manager of<br>the Operations Planning Department, Daiwa<br>House REIT Management Co., Ltd. (current post)                                  |  |
| Corporate Auditor                               | Ei Hagihara | Apr. 1994 | Joined Hagihara Accounting Office  | -                                      |
| (Part-time)                                     |             | Oct. 2000 | Registered as a tax accountant   |  |
|   |             | Oct. 2001 | Joined Asahi & Co. (currently KPMG AZSA LLC)   |  |
|   |             | May 2006  | Registered as a certified public accountant  |  |
|   |             | Jan. 2007 | Appointed as Chief of Ei Hagihara Certified<br>Public Accounting Office (current post)   |  |
|   |             | Jan. 2008 | Became office member of the Tokyo Office of<br>Phoenix Certified Public Tax Accountants'<br>Corporation  |  |
|   |             | Apr. 2008 | Appointed as Corporate Auditor of Daiwa House REIT Management Co., Ltd. (current post)   |  |
|   |             | Feb. 2013 | Appointed as Corporate Auditor of Breitling Asia Co, Ltd. (current post)   |  |
|   |             | Feb. 2013 | Appointed as Corporate Auditor of K·I·S Co.,<br>Ltd. (current post)  |  |
|   |             | Apr. 2013 | Appointed as Corporate Auditor of Breitling<br>Japan Ltd. (current post)   |  |

#### 5. Reference Information

#### (1) Status of Investment

The status of DHR's investment as of August 31, 2013 is shown below.

| Type of assets             | Property type             | Area                           |                     | Total amount held<br>(Millions of yen)<br>(Note 1) | Percentage<br>to total assets<br>(%) (Note 2) |
|----------------------------|---------------------------|--------------------------------|---------------------|--|---|
|                            |                           | Three major                    | Greater Tokyo area  | 63,740   | 48.5  |
|                            | Logistics                 | metropolitan                   | Greater Nagoya area | 7,496  | 5.7   |
|                            | properties                | areas of Japan                 | Greater Osaka area  | 4,582  | 3.5   |
|                            |                           | Other                          |                     | 12,784   | 9.7   |
| Real estate in trust       |                           | ;                              | Subtotal            | 88,604   | 67.4  |
| Real estate III trust      | Retail me                 | Three major                    | Greater Tokyo area  | 13,490   | 10.3  |
|                            |                           | metropolitan<br>areas of Japan | Greater Nagoya area | -  | -   |
|                            |                           |                                | Greater Osaka area  | 4,716  | 3.6   |
|                            |                           | Other                          |                     | 8,704  | 6.6   |
|                            |                           | :                              | Subtotal            | 26,911   | 20.5  |
|                            |                           |                                | Total               | 115,515  | 87.9  |
| Deposits and other as      | Deposits and other assets |                                |                     |  | 12.1  |
| Total assets (Note 3)      |                           |                                | 131,372             | 100.0  |   |
| Total liabilities (Note 3) |                           |                                | 70,023              | 53.3   |   |
| Total net assets (Note     | Total net assets (Note 3) |                                |                     |  | 46.7  |

<sup>(</sup>Note 1) The total amount held represents the amount recorded in the balance sheets as of August 31, 2013 (for real estate in trust, book value less depreciation expenses). The amounts are rounded down to the nearest million yen.

#### (2) Investment Assets

#### i) Major investment securities

The status of investment securities held by DHR as of August 31, 2013 is shown below.

(Unit: Thousands of yen)

| Туре             | Issue name  | Total face value | Book value | Interest rate | Maturity           | Accrued interest | Prepaid<br>accrued<br>interest | Fair value | Valuation gain or loss | Remark                                       |
|------------------|---|------------------|------------|---------------|--------------------|------------------|--------------------------------|------------|------------------------|--|
| Government bonds | 30-year principal-<br>stripped government<br>bonds<br>(Series 27) | 10,000           | 6,134      |               | September 20, 2037 |                  | ı                              | 6,445      |                        | Deposited as<br>business security<br>deposit |
|                  | Total   | 10,000           | 6,134      | -             | =                  | -                | -                              | 6,445      | 310                    |  |

#### ii) Investment properties

Not applicable.

<sup>(</sup>Note 2) Figures for the percentage to total assets are rounded to the nearest tenth.

<sup>(</sup>Note 3) Total assets, total liabilities and total net assets represent the book values.

#### iii) Other major investment assets

#### (A) Summary of real estate in trust

The summary of real estate in trust held by DHR as of August 31, 2013 is shown below.

#### a. Summary of real estate in trust

| Property<br>number<br>(Note 1) | Real estate in trust<br>(Property name) | Acquisition price<br>(Millions of yen)<br>(Note 2) | Investment ratio (%) (Note 3) | Book value at<br>end of period<br>(Millions of yen)<br>(Note 4) | Assessed value at<br>end of period<br>(Millions of yen)<br>(Note 5) | Acquisition date  |
|--------------------------------|---|--|-------------------------------|---|---|-------------------|
| L-B-1                          | D Project Machida                       | 7,600  | 6.5                           | 7,569   | 8,170   | November 29, 2012 |
| L-B-2                          | D Project Hachioji                      | 12,600   | 10.8                          | 12,511  | 13,500  | November 29, 2012 |
| L-B-3                          | D Project Aikawa-Machi                  | 2,600  | 2.2                           | 2,594   | 2,980   | November 28, 2012 |
| L-B-4                          | D Project Shin-Misato                   | 4,440  | 3.8                           | 4,427   | 5,630   | November 29, 2012 |
| L-B-5                          | D Project Urayasu I                     | 7,700  | 6.6                           | 7,678   | 8,350   | November 28, 2012 |
| L-B-6                          | D Project Urayasu II                    | 21,400   | 18.3                          | 21,351  | 22,900  | November 29, 2012 |
| L-B-7                          | D Project Akanehama                     | 2,550  | 2.2                           | 2,544   | 2,710   | November 28, 2012 |
| L-B-8                          | D Project Noda                          | 5,100  | 4.4                           | 5,063   | 5,750   | November 28, 2012 |
| L-B-9                          | D Project Inuyama                       | 6,650  | 5.7                           | 6,602   | 7,750   | November 28, 2012 |
| L-B-10                         | D Project Gifu                          | 900  | 0.8                           | 894   | 1,070   | November 29, 2012 |
| L-B-11                         | D Project Neyagawa                      | 4,600  | 3.9                           | 4,582   | 5,300   | November 28, 2012 |
| L-B-12                         | D Project Sapporo Minami                | 600  | 0.5                           | 597   | 781   | November 28, 2012 |
| L-B-13                         | D Project Morioka                       | 1,000  | 0.9                           | 992   | 1,150   | November 29, 2012 |
| L-B-14                         | D Project Sendai Minami                 | 1,250  | 1.1                           | 1,237   | 1,370   | November 28, 2012 |
| L-B-15                         | D Project Tsuchiura                     | 2,880  | 2.5                           | 2,854   | 3,230   | November 29, 2012 |
| L-B-16                         | D Project Gotenba                       | 950  | 0.8                           | 945   | 1,110   | November 28, 2012 |
| L-B-17                         | D Project Nishi-Hiroshima               | 990  | 0.8                           | 992   | 1,160   | November 28, 2012 |
| L-B-18                         | D Project Fukuoka Umi                   | 3,100  | 2.6                           | 3,080   | 3,590   | November 29, 2012 |
| L-B-19                         | D Project Tosu                          | 2,100  | 1.8                           | 2,083   | 2,540   | November 29, 2012 |
|                                | Logistics Properties Total              | 89,010   | 76.0                          | 88,604  | 99,041  |                   |
| R-M-1                          | ACROSSMALL Shinkamagaya                 | 7,419  | 6.3                           | 6,850   | 7,270   | December 12, 2007 |
| R-M-2                          | FOLEO Hirakata                          | 5,040  | 4.3                           | 4,716   | 4,350   | December 11, 2008 |
| R-M-3                          | QiZ GATE URAWA                          | 5,360  | 4.6                           | 4,992   | 4,800   | December 11, 2008 |
| R-M-4                          | UNICUS Takasaki                         | 2,570  | 2.2                           | 2,649   | 2,700   | March 27, 2013    |
| R-R-1                          | LIFE Sagamihara Wakamatsu               | 1,650  | 1.4                           | 1,646   | 1,500   | December 11, 2008 |
| R-R-2                          | FOLEO Sendai Miyanomori                 | 6,040  | 5.2                           | 6,055   | 6,130   | November 29, 2012 |
|                                | Retail Properties Total                 | 28,079   | 24.0                          | 26,911  | 26,750  |                   |
|                                | Portfolio Total                         | 117,089  | 100.0                         | 115,515   | 125,791   |                   |
|                                |   |  |                               |   |   |                   |

- (Note 1) Property numbers are assigned according to the use categories: L (meaning logistics properties) and R (meaning retail properties) which are further classified into L-B (Built-to-Suit (BTS) type), R-R (roadside type) and R-M (mall type). The same shall apply hereinafter.
- (Note 2) Acquisition price represents transfer price. Transfer price excludes consumption tax and local consumption tax and expenses required for the acquisition, and is rounded to the nearest million yen. The same shall apply hereinafter.
- (Note 3) Investment ratio represents the percentage of the acquisition price for each asset to the total acquisition price. Figures are rounded to the nearest tenth.
- (Note 4) Book value at end of period represents book value less depreciation expenses as of August 31, 2013, rounded down to the nearest million yen.
- (Note 5) Assessed value at end of period represents the appraisal value or survey value provided by The Tanizawa Sōgō Appraisal Co., Ltd. and Japan Real Estate Institute with the date of value estimate as of August 31, 2013, in accordance with the method and criteria of asset valuation set forth in the Articles of Incorporation of DHR and the rules stipulated by the Investment Trusts Association, Japan, rounded down to the nearest million yen.

b. Location, date of construction, number of tenants, annual rent, total leasable area, total leased area and occupancy rate of real estate in trust are show as below.

|          |                            |                            | (Note 1)              | Number<br>of tenants<br>(Note 2) | consumption<br>tax)<br>(Millions of<br>yen)<br>(Note 3) | Total leasable<br>area<br>(m²)<br>(Note 4) | Total leased<br>area<br>(m²)<br>(Note 5) | Occupancy rate (%) (Note 6) |
|----------|----------------------------|----------------------------|-----------------------|----------------------------------|---|--|--|-----------------------------|
| L-B-1    | D Project Machida          | Machida, Tokyo             | October 1,<br>2006    | 1<br>(1)                         | - (Note 7)  | 50,490.39                                  | 50,490.39                                | 100.00                      |
| L-B-2    | D Project Hachioji         | Hachioji, Tokyo            | December 1,<br>2008   | 2                                | - (Note 7)  | 62,394.17                                  | 62,394.17                                | 100.00                      |
| L-B-3    | D Project Aikawa-Machi     | Aiko, Kanagawa             | June 30,<br>2006      | 1<br>(1)                         | - (Note 7)  | 14,240.84                                  | 14,240.84                                | 100.00                      |
| L-B-4    | D Project Shin-Misato      | Misato, Saitama            | April 15,<br>2009     | 1                                | – (Note 7)  | 11,289.91                                  | 11,289.91                                | 100.00                      |
| L-B-5    | D Project Urayasu I        | Urayasu, Chiba             | May 31,<br>2005       | 1                                | - (Note 7)  | 36,515.81                                  | 36,515.81                                | 100.00                      |
| L-B-6    | D Project Urayasu II       | Urayasu, Chiba             | April 10,<br>2007     | 1<br>(1)                         | - (Note 7)  | 72,320.01                                  | 72,320.01                                | 100.00                      |
| L-B-7    | D Project Akanehama        | Narashino, Chiba           | October 11,<br>2005   | 1<br>(1)                         | - (Note 7)  | 11,663.39                                  | 11,663.39                                | 100.00                      |
| L-B-8    | D Project Noda             | Noda, Chiba                | September<br>30, 2007 | 1                                | – (Note 7)  | 29,232.53                                  | 29,232.53                                | 100.00                      |
| L-B-9    | D Project Inuyama          | Inuyama, Aichi             | December<br>10, 2009  | 1                                | - (Note 7)  | 43,723.70                                  | 43,723.70                                | 100.00                      |
| L-B-10 I | D Project Gifu             | Anpachi, Gifu              | February 28,<br>2009  | 1                                | - (Note 7)  | 7,669.91                                   | 7,669.91                                 | 100.00                      |
| L-B-11 I | D Project Neyagawa         | Neyagawa, Osaka            | July 23,<br>2009      | 1                                | - (Note 7)  | 11,151.51                                  | 11,151.51                                | 100.00                      |
| L-B-12 I | D Project Sapporo Minami   | Kitahiroshima,<br>Hokkaido | October 30,<br>2007   | 1                                | - (Note 7)  | 6,749.10                                   | 6,749.10                                 | 100.00                      |
| L-B-13   | D Project Morioka          | Iwate, Iwate               | September<br>13, 2002 | 1                                | - (Note 7)  | 9,558.32                                   | 9,558.32                                 | 100.00                      |
| L-B-14 I | D Project Sendai Minami    | Iwanuma, Miyagi            | March 28,<br>2006     | 1                                | - (Note 7)  | 11,052.27                                  | 11,052.27                                | 100.00                      |
| L-B-15 I | D Project Tsuchiura        | Tsuchiura, Ibaraki         | February 19,<br>2009  | 1                                | - (Note 7)  | 17,448.86                                  | 17,448.86                                | 100.00                      |
| L-B-16   | D Project Gotenba          | Gotenba, Shizuoka          | January 15,<br>2009   | 1                                | – (Note 7)  | 6,737.53                                   | 6,737.53                                 | 100.00                      |
| L-B-17 I | D Project Nishi-Hiroshima  | Hiroshima,<br>Hiroshima    | January 10,<br>2008   | 2                                | - (Note 7)  | 5,093.51                                   | 5,093.51                                 | 100.00                      |
| L-B-18 I | D Project Fukuoka Umi      | Kasuya, Fukuoka            | May 1, 2006           | 4                                | 242   | 24,729.56                                  | 24,729.56                                | 100.00                      |
| L-B-19   | D Project Tosu             | Tosu, Saga                 | February 19,<br>2009  | 1                                | – (Note 7)  | 8,826.00                                   | 8,826.00                                 | 100.00                      |
|          | Logistics Properties       | s Total                    |                       | 24                               | 5,999   | 440,887.32                                 | 440,887.32                               | 100.00                      |
|          | ACROSSMALL<br>Shinkamagaya | Kamagaya, Chiba            | October 31,<br>2006   | 1                                | 551   | 41,742.84                                  | 41,742.84                                | 100.00                      |
| R-M-2    | FOLEO Hirakata             | Hirakata, Osaka            | November<br>20, 2006  | 1<br>(23)                        | 376   | 16,380.78                                  | 16,367.31                                | 99.91                       |
| R-M-3    | QiZ GATE URAWA             | Saitama, Saitama           | February 17,<br>2008  | 11                               | 349   | 9,705.31                                   | 9,705.31                                 | 100.00                      |
| R-M-4    | UNICUS Takasaki            | Takasaki, Gunma            | November 5,<br>2008   | 1                                | 260   | 9,277.08                                   | 9,277.08                                 | 100.00                      |
| R-R-1    | LIFE Sagamihara Wakamatsu  | Sagamihara,<br>Kanagawa    | April 25,<br>2007     | 1                                | - (Note 7)  | 2,973.44                                   | 2,973.44                                 | 100.00                      |
| R-R-2    | FOLEO Sendai Miyanomori    | Sendai, Miyagi             | October 6,<br>2009    | 1                                | 477   | 19,845.72                                  | 19,845.72                                | 100.00                      |
|          | Retail Properties          | Гotal                      |                       | 16                               | 2,114   | 99,925.17                                  | 99,911.70                                | 99.98                       |
|          | Portfolio Tota             | ıl                         |                       | 40                               | 8,113   | 540,812.49                                 | 540,799.02                               | 99.99                       |

- (Note 1) Date of construction of the main building, as described in the property registry, is represented. For properties with several main buildings, the construction date of the oldest building is listed.
- (Note 2) Number of tenants is equal to the number of tenants per property based upon each lease agreement in relation to each property in trust as of August 31, 2013. However, in the case of a property subject to a pass-through type master lease agreement, under which rent is in principle the same amount as the rent received by the master lessee from end-tenants, the number of end-tenants is indicated in the brackets after the number of master lessee, and with respect to a property subject to a sublease type master lease agreement, under which a certain amount of rent is received regardless of fluctuations in the sublease occupancy rate, only the master lease company is indicated as a tenant.
- (Note 3) Annual rent means the annual rent of the property as indicated in each lease agreement in relation to each property in trust as of August 31, 2013 or the amount calculated by multiplying the monthly rent by 12 on an

annual basis (as to properties in trust for which multiple lease agreements are entered into, the total amount indicated in such lease agreements), rounded to the nearest million yen. However, in the case of a pass-through type master lease agreement, under which rent is in principle the same amount as the rent received by the master lessee from end-tenants, the annual rent is as indicated in each sublease agreement in relation to each property in trust as of August 31, 2013 or the amount calculated by multiplying the monthly rent by 12 on an annual basis (as to properties in trust for which multiple sublease agreements are entered into, the total amount indicated in such sublease agreements), rounded to the nearest million yen. Therefore, the sums of the annual rent of each property may not add up due to rounding and may differ from the total in the portfolio.

- (Note 4) Total leasable area means the leasable area of the building in relation to each property in trust, which DHR believes is leasable as indicated in the relevant lease agreement or drawing of the building.
- (Note 5) Total leased area means the leased area as indicated in each lease agreement in relation to each property in trust as of August 31, 2013. However, in the case of a property subject to a pass-through type master lease agreement, under which rent is in principle the same amount as the rent received by the master lessee from end-tenants, the leased area is as indicated in each sublease agreement in relation to each property in trust as of August 31, 2013. In some properties, total leasable area and total leased area are larger than gross floor area due to differences in measurement of floor area in real property registration and lease agreements. Gross floor area is based on the real property registration, while total leasable area and total leased area are based on the lease agreements. In particular at logistics properties, when eaves are included in the leased area, the leased area may largely exceed the total floor area.
- (Note 6) Occupancy rate as of August 31, 2013 is calculated by dividing total leased area for each property by the total leasable area, rounded down to the nearest 100th. Therefore, figures in the table may not add up to totals.
- (Note 7) Undisclosed as consent for disclosure has not been obtained from lessees.
  - (B) Status of revenues from real estate in trust

The overview of revenues from real estate in trust including revenues from property leasing business is as follows.

Figures related to revenues are calculated in accordance with the following:

- (i) Amounts are presented in thousands of yen and rounded down to the nearest thousand yen. Therefore, the sum of figures shown in the tables may not necessarily be equal to the total amount.
- (ii) Other lease business revenues include revenues from common service fees, parking lot usage fees, signboard usage fees, utilities expenses, vending machines, key money, renewal commissions, restoration and early termination penalty.
- (iii) In principle, property taxes and city planning taxes, which are included in taxes and public dues, are imposed on the owner as of January 1 of each year. The amount of adjustment equivalent to prepaid property taxes and city planning taxes with the former owner at the acquisition are included in the acquisition cost of real estate, etc. as part of incidental expenses, and are not recorded in expenses related to rent business.
- (iv) Outsourcing expenses include property management fees and facility management fees.
- (v) Since repairs and maintenance expenses significantly fluctuate from year to year and do not arise regularly, the repairs and maintenance expenses in the fiscal period may differ largely from the amount of such expenses incurred when DHR continues to hold the asset for a long term
- (vi) Insurance represents the amount calculated based on premiums paid in relation to the relevant term
- (vii) Other expenses related to rent business include utilities expenses and trust fees.
- (viii) Depreciation represents the amount in relation to the number of months in the disclosure period.

| Property number                                | L-B-1                                 | L-B-2                                    | L-B-3                                    | L-B-4                                    |
|--|---------------------------------------|--|--|--|
| Property name                                  | D Project Machida                     | D Project Hachioji                       | D Project Aikawa-Machi                   | D Project Shin-Misato                    |
| Period for asset management                    | From March 1, 2013 to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 |
| Information on revenues and expenses           |                                       |  |  |  |
| (A) Rent revenues Subtotal                     | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Rent revenues-real estate                      | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other lease business revenues                  | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (B) Expenses related to rent business Subtotal | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Taxes and public dues                          | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Outsourcing expenses                           | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Insurance                                      | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Repairs and maintenance expenses               | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other expenses related to rent business        | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (C) NOI (= A – B)                              | 220,132                               | 366,230                                  | 81,615                                   | 151,139                                  |
| (D) Depreciation                               | 49,813                                | 104,896                                  | 15,843                                   | 26,771                                   |
| (E) Income (loss) from rent business (= C – D) | 170,318                               | 261,334                                  | 65,771                                   | 124,367                                  |

| Property number                                | L-B-5                                 | L-B-6                                    | L-B-7                                    | L-B-8                                    |
|--|---------------------------------------|--|--|--|
| Property name                                  | D Project Urayasu I                   | D Project Urayasu II                     | D Project Akanehama                      | D Project Noda                           |
| Period for asset management                    | From March 1, 2013 to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 |
| Information on revenues and expenses           |                                       |  |  |  |
| (A) Rent revenues Subtotal                     | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Rent revenues-real estate                      | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other lease business revenues                  | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (B) Expenses related to rent business Subtotal | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Taxes and public dues                          | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Outsourcing expenses                           | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Insurance                                      | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Repairs and maintenance expenses               | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other expenses related to rent business        | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (C) NOI (= A – B)                              | 200,343                               | 554,336                                  | 69,730                                   | 153,828                                  |
| (D) Depreciation                               | 44,230                                | 109,201                                  | 15,780                                   | 44,532                                   |
| (E) Income (loss) from rent business (= C – D) | 156,112                               | 445,134                                  | 53,950                                   | 109,295                                  |

| Property number                                | L-B-9                                    | L-B-10                                   | L-B-11                                   | L-B-12                                   |
|--|--|--|--|--|
| Property name                                  | D Project Inuyama                        | D Project Gifu                           | D Project Neyagawa                       | D Project Sapporo Minami                 |
| Period for asset management                    | From March 1, 2013<br>to August 31, 2013 |
| Information on revenues and expenses           |  |  |  |  |
| (A) Rent revenues Subtotal                     | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Rent revenues-real estate                      | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other lease business revenues                  | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (B) Expenses related to rent business Subtotal | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Taxes and public dues                          | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Outsourcing expenses                           | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Insurance                                      | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Repairs and maintenance expenses               | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other expenses related to rent business        | - (Note)                                 | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (C) NOI (= A – B)                              | 226,513                                  | 31,426                                   | 142,655                                  | 25,360                                   |
| (D) Depreciation                               | 56,607                                   | 9,562                                    | 30,234                                   | 7,081                                    |
| (E) Income (loss) from rent business (= C – D) | 169,905                                  | 21,864                                   | 112,420                                  | 18,278                                   |

| Property number                                   | L-B-13                                | L-B-14                                   | L-B-15                                   | L-B-16                                   |
|---|---------------------------------------|--|--|--|
| Property name                                     | D Project Morioka                     | D Project Sendai Minami                  | D Project Tsuchiura                      | D Project Gotenba                        |
| Period for asset management                       | From March 1, 2013 to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 |
| Information on revenues and expenses              |                                       |  |  |  |
| (A) Rent revenues Subtotal                        | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Rent revenues-real estate                         | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other lease business revenues                     | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (B) Expenses related to rent business Subtotal    | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Taxes and public dues                             | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Outsourcing expenses                              | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Insurance   | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Repairs and maintenance expenses                  | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| Other expenses related to rent business           | - (Note)                              | - (Note)                                 | - (Note)                                 | - (Note)                                 |
| (C) NOI (= A – B)                                 | 36,686                                | 43,554                                   | 99,483                                   | 33,126                                   |
| (D) Depreciation                                  | 11,212                                | 15,202                                   | 28,702                                   | 8,725                                    |
| (E) Income (loss) from rent business (= $C - D$ ) | 25,473                                | 28,352                                   | 70,781                                   | 24,401                                   |

| Property number                                | L-B-17                                   | L-B-18                                   | L-B-19                                   | Logistics properties total |
|--|--|--|--|----------------------------|
| Property name                                  | D Project Nishi-Hiroshima                | D Project Fukuoka Umi                    | D Project Tosu                           |                            |
| Period for asset management                    | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 |                            |
| Information on revenues and expenses           |  |  |  |                            |
| (A) Rent revenues Subtotal                     | - (Note)                                 | 121,889                                  | - (Note)                                 | 3,023,984                  |
| Rent revenues-real estate                      | - (Note)                                 | 120,853                                  | - (Note)                                 | 2,999,439                  |
| Other lease business revenues                  | - (Note)                                 | 1,036                                    | - (Note)                                 | 24,544                     |
| (B) Expenses related to rent business Subtotal | - (Note)                                 | 13,782                                   | - (Note)                                 | 368,462                    |
| Taxes and public dues                          | - (Note)                                 | 9,721                                    | - (Note)                                 | 265,760                    |
| Outsourcing expenses                           | - (Note)                                 | 3,156                                    | - (Note)                                 | 74,860                     |
| Insurance                                      | - (Note)                                 | 253                                      | - (Note)                                 | 5,220                      |
| Repairs and maintenance expenses               | - (Note)                                 | 150                                      | - (Note)                                 | 12,877                     |
| Other expenses related to rent business        | - (Note)                                 | 500                                      | - (Note)                                 | 9,744                      |
| (C) NOI (= A – B)                              | 38,053                                   | 108,107                                  | 73,196                                   | 2,655,521                  |
| (D) Depreciation                               | 7,316                                    | 28,061                                   | 20,144                                   | 633,923                    |
| (E) Income (loss) from rent business (= C – D) | 30,737                                   | 80,046                                   | 53,051                                   | 2,021,598                  |

| Property number                                | R-M-1                                    | R-M-2                                    | R-M-3                                    | R-M-4                                     |
|--|--|--|--|---|
| Property name                                  | ACROSSMALL<br>Shinkamagaya               | FOLEO Hirakata                           | QiZ GATE URAWA                           | UNICUS Takasaki                           |
| Period for asset management                    | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 | From March 27, 2013<br>to August 31, 2013 |
| Information on revenues and expenses           |  |  |  |   |
| (A) Rent revenues Subtotal                     | 273,450                                  | 189,343                                  | 241,147                                  | 111,716                                   |
| Rent revenues-real estate                      | 273,450                                  | 188,185                                  | 175,283                                  | 111,716                                   |
| Other lease business revenues                  | -  | 1,158                                    | 65,864                                   | -   |
| (B) Expenses related to rent business Subtotal | 39,791                                   | 38,761                                   | 83,368                                   | 20,569                                    |
| Taxes and public dues                          | 26,301                                   | 23,646                                   | 14,421                                   | =   |
| Outsourcing expenses                           | 8,256                                    | 8,319                                    | 32,170                                   | 17,480                                    |
| Insurance                                      | 494                                      | 361                                      | 191                                      | 108                                       |
| Repairs and maintenance expenses               | 4,239                                    | 2,822                                    | 1,327                                    | 2,464                                     |
| Other expenses related to rent business        | 500                                      | 3,611                                    | 35,256                                   | 516                                       |
| (C) NOI (= A – B)                              | 233,658                                  | 150,581                                  | 157,778                                  | 91,146                                    |
| (D) Depreciation                               | 71,048                                   | 42,153                                   | 51,436                                   | 14,224                                    |
| (E) Income (loss) from rent business (= C – D) | 162,610                                  | 108,428                                  | 106,342                                  | 76,922                                    |

| Property number                                | R-R-1                                    | R-R-2                                    | Retail properties total | Portfolio total |
|--|--|--|-------------------------|-----------------|
| Property name                                  | LIFE Sagamihara<br>Wakamatsu             | FOLEO Sendai<br>Miyanomori               |                         |                 |
| Period for asset management                    | From March 1, 2013<br>to August 31, 2013 | From March 1, 2013<br>to August 31, 2013 |                         |                 |
| Information on revenues and expenses           |  |  |                         |                 |
| (A) Rent revenues Subtotal                     | - (Note)                                 | 238,500                                  | 1,104,162               | 4,128,146       |
| Rent revenues-real estate                      | - (Note)                                 | 238,500                                  | 1,037,135               | 4,036,575       |
| Other lease business revenues                  | - (Note)                                 | -  | 67,027                  | 91,571          |
| (B) Expenses related to rent business Subtotal | - (Note)                                 | 26,920                                   | 230,485                 | 598,948         |
| Taxes and public dues                          | - (Note)                                 | 21,712                                   | 89,974                  | 355,735         |
| Outsourcing expenses                           | - (Note)                                 | 3,600                                    | 72,196                  | 147,057         |
| Insurance                                      | - (Note)                                 | 258                                      | 1,446                   | 6,667           |
| Repairs and maintenance expenses               | - (Note)                                 | 850                                      | 25,982                  | 38,859          |
| Other expenses related to rent business        | - (Note)                                 | 500                                      | 40,884                  | 50,629          |
| (C) NOI (= A – B)                              | 28,931                                   | 211,579                                  | 873,677                 | 3,529,198       |
| (D) Depreciation                               | 4,263                                    | 26,586                                   | 209,712                 | 843,635         |
| (E) Income (loss) from rent business (= C – D) | 24,667                                   | 184,992                                  | 663,964                 | 2,685,562       |

(Note) Undisclosed as consent for disclosure has not been obtained from lessees.

### (C) Trend of occupancy rate

a. The trend of portfolio occupancy rate of real estate in trust as of each fiscal period-end is as follows:

|  | Number of investment properties | Total leasable area (m²) | Total leased area (m <sup>2</sup> ) | Occupancy rate (%) |
|--|---------------------------------|--------------------------|-------------------------------------|--------------------|
| 2nd fiscal period (February 28, 2009)  | 5                               | 74,224.40                | 74,056.66                           | 99.77              |
| 3rd fiscal period (August 31, 2009)    | 5                               | 74,224.40                | 74,056.66                           | 99.77              |
| 4th fiscal period (February 28, 2010)  | 5                               | 74,224.40                | 73,754.47                           | 99.36              |
| 5th fiscal period (August 31, 2010)    | 5                               | 74,224.40                | 74,171.46                           | 99.92              |
| 6th fiscal period (February 28, 2011)  | 5                               | 74,224.40                | 74,156.19                           | 99.90              |
| 7th fiscal period (August 31, 2011)    | 5                               | 74,224.40                | 74,116.72                           | 99.85              |
| 8th fiscal period (February 29, 2012)  | 4                               | 70,802.37                | 70,694.69                           | 99.84              |
| 9th fiscal period (August 31, 2012)    | 4                               | 70,802.37                | 70,734.16                           | 99.90              |
| 10th fiscal period (February 28, 2013) | 24                              | 531,535.41               | 531,521.94                          | 99.99              |
| 11th fiscal period (August 31, 2013)   | 25                              | 540,812.49               | 540,799.02                          | 99.99              |

<sup>(</sup>Note) Occupancy rate is calculated by dividing total leased area for each property by the total leasable area, rounded down to the nearest 100th.

### b. The trend of occupancy rate by property in trust as of each fiscal period-end is as follows:

| Property<br>number<br>(Note 1) | Property name             | 2nd fiscal<br>period<br>(February<br>28, 2009) | 3rd fiscal<br>period<br>(August<br>31, 2009) | 4th fiscal<br>period<br>(February<br>28, 2010) | 5th fiscal<br>period<br>(August<br>31, 2010) | 6th fiscal<br>period<br>(February<br>28, 2011) | 7th fiscal<br>period<br>(August<br>31, 2011) | 8th fiscal<br>period<br>(February<br>29, 2012) | 9th fiscal<br>period<br>(August<br>31, 2012) | 10th fiscal<br>period<br>(February<br>28, 2013) | 11th fiscal<br>period<br>(August<br>31, 2013) |
|--------------------------------|---------------------------|--|--|--|--|--|--|--|--|---|---|
| L-B-1                          | D Project Machida         | =  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-2                          | D Project Hachioji        | Ī  | -  | -  | -  | -  | -  | ı  | -  | 100.00  | 100.00  |
| L-B-3                          | D Project Aikawa-Machi    | -  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-4                          | D Project Shin-Misato     | ı  | ı  | -  | ı  | -  | ı  | ı  | ı  | 100.00  | 100.00  |
| L-B-5                          | D Project Urayasu I       | Ī  | -  | -  | -  | -  | -  | ı  | -  | 100.00  | 100.00  |
| L-B-6                          | D Project Urayasu II      | П  | -  | =  | -  | =  | -  | -  | -  | 100.00  | 100.00  |
| L-B-7                          | D Project Akanehama       | =  | =  | =  | =  | =  | -  | =  | -  | 100.00  | 100.00  |
| L-B-8                          | D Project Noda            | ı  | ı  | -  | ı  | -  | ı  | ı  | ı  | 100.00  | 100.00  |
| L-B-9                          | D Project Inuyama         | Ī  | -  | -  | -  | -  | -  | ı  | -  | 100.00  | 100.00  |
| L-B-10                         | D Project Gifu            | -  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-11                         | D Project Neyagawa        | =  | -  | =  | -  | =  | -  | =  | -  | 100.00  | 100.00  |
| L-B-12                         | D Project Sapporo Minami  | Ī  | -  | -  | -  | -  | -  | ı  | -  | 100.00  | 100.00  |
| L-B-13                         | D Project Morioka         | -  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-14                         | D Project Sendai Minami   | =  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-15                         | D Project Tsuchiura       | ı  | ı  | -  | ı  | -  | ı  | ı  | ı  | 100.00  | 100.00  |
| L-B-16                         | D Project Gotenba         | Ī  | -  | -  | -  | -  | -  | ı  | -  | 100.00  | 100.00  |
| L-B-17                         | D Project Nishi-Hiroshima | -  | -  | -  | -  | -  | -  | -  | -  | 100.00  | 100.00  |
| L-B-18                         | D Project Fukuoka Umi     | =  | -  | =  | -  | =  | -  | =  | -  | 100.00  | 100.00  |
| L-B-19                         | D Project Tosu            | ı  | ı  | -  | ı  | -  | ı  | ı  | ı  | 100.00  | 100.00  |
| R-M-1                          | ACROSSMALL Shinkamagaya   | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00  | 100.00  |
| R-M-2                          | FOLEO Hirakata            | 99.91  | 99.91  | 97.89  | 99.91  | 99.91  | 99.91  | 99.91  | 99.91  | 99.91   | 99.91   |
| R-M-3                          | QiZ GATE URAWA            | 98.41  | 98.41  | 98.71  | 99.59  | 99.43  | 99.02  | 99.02  | 99.43  | 100.00  | 100.00  |
| R-M-4                          | UNICUS Takasaki           | =  | -  | -  | -  | -  | -  | =  | _  | -   | 100.00  |
| R-R-1                          | LIFE Sagamihara Wakamatsu | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00   | 100.00                                       | 100.00  | 100.00  |
| R-R-2                          | FOLEO Sendai Miyanomori   | =  | =  | =  | =  | =  | =  | =  | =  | 100.00  | 100.00  |

(Note) Occupancy rate by property in trust at the end of each period, rounded down to the nearest 100th, is shown in this table.

## (D) Summary of major tenants

#### a. Summary of major tenants

DHR's rent revenues for the period and leased area for major tenants and by tenant as of August 31, 2013 are as follows. A major tenant is a tenant for which leased area accounts for 10% or more of the total leased area (total of leased areas in the entire portfolio).

| Tenant                        | Business        | Property name            | Rent revenues for<br>the period<br>(Millions of yen) | Rent revenues<br>ratio<br>(%)<br>(Note 1) | Leased area (m <sup>2</sup> ) | Area ratio<br>(%)<br>(Note 1) |  |
|-------------------------------|-----------------|--------------------------|--|---|-------------------------------|-------------------------------|--|
|                               |                 | D Project Machida        |  |   |                               |                               |  |
| Hitachi Capital Corporation   | Other financial | D Project Aikawa-Machi   | - (Note 2)   | - (Note 2)                                | 148,714.63                    | 27.5                          |  |
|                               | business        | D Project Urayasu II     | (11010 2)  |   |                               |                               |  |
|                               |                 | D Project Akanehama      |  |   |                               |                               |  |
|                               |                 | D Project Hachioji       |  |   |                               |                               |  |
|                               |                 | D Project Noda           |  |   |                               |                               |  |
| Mitsubishi Shokuhin Co., Ltd. | Food wholesale  | D Project Sapporo Minami | - (Note 2)   | - (Note 2)                                | 90,170.01                     | 16.7                          |  |
|                               |                 | D Project Morioka        |  |   |                               |                               |  |
|                               |                 | D Project Sendai Minami  |  |   |                               |                               |  |
| Subtotal                      | =               | =                        | 1,589  | 38.5                                      | 238,884.64                    | 44.2                          |  |
| Total of all tenants          | =               | =                        | 4,128  | 100.0                                     | 540,799.02                    | 100.0                         |  |

<sup>(</sup>Note 1) Figures are rounded to the nearest tenth.

(Note 2) Undisclosed as consent for disclosure has not been obtained from lessees.

#### b. Lease terms for major tenants

DHR's lease terms for major tenants as of August 31, 2013 are as follows:

| Tenant                        | Property name            | Expiration date   | Contract extension method                    | Annual rent<br>(Millions of yen) | Leasehold and<br>security deposit<br>(Millions of yen) |
|-------------------------------|--------------------------|-------------------|--|----------------------------------|--|
|                               | D Project Machida        | February 28, 2027 | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
| Hitachi Capital Corporation   | D Project Aikawa-Machi   | June 30, 2026     | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
| Titaciii Capitai Corporation  | D Project Urayasu II     | May 31, 2027      | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
|                               | D Project Akanehama      | October 10, 2025  | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
|                               | D Project Hachioji       | - (Note)          | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
|                               | D Project Noda           | - (Note)          | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
| Mitsubishi Shokuhin Co., Ltd. | D Project Sapporo Minami | - (Note)          | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
|                               | D Project Morioka        | - (Note)          | There is no agreement on contract extension. | - (Note)                         | - (Note)   |
|                               | D Project Sendai Minami  | - (Note)          | There is no agreement on contract extension. | - (Note)                         | - (Note)   |

(Note) Undisclosed as consent for disclosure has not been obtained from lessees.

# (E) Summary on appraisal report

| Appraisal Return price (Millions of yen) |   |  |                               |                               |  |                         |                              |   |                                  |
|--|---|--|-------------------------------|-------------------------------|--|-------------------------|------------------------------|---|----------------------------------|
| Property<br>number                       | Real estate in trust<br>(Property name) | Appraisal agency                         | Date of<br>value<br>appraised | value<br>(Millions of<br>yen) | Price based on<br>direct<br>capitalization<br>method | Capitalization rate (%) | Price based on<br>DCF method | Discount rate (%)   | Terminal capitalization rate (%) |
| L-B-1                                    | D Project Machida                       | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 8,170                         | 8,300  | 5.3                     | 8,110                        | 5.2   | 5.5                              |
| L-B-2                                    | D Project Hachioji                      | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 13,500                        | 13,200   | 5.3                     | 13,600                       | 1st to 6th year<br>5.2<br>7th to 10th year<br>5.3   | 5.5                              |
| L-B-3                                    | D Project Aikawa-<br>Machi              | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 2,980                         | 3,010  | 5.4                     | 2,960                        | 5.4   | 5.6                              |
| L-B-4                                    | D Project Shin-<br>Misato               | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 5,630                         | 5,670  | 5.4                     | 5,610                        | 5.4   | 5.6                              |
| L-B-5                                    | D Project Urayasu<br>I                  | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 8,350                         | 8,530  | 4.8                     | 8,270                        | 4.9   | 5.0                              |
| L-B-6                                    | D Project Urayasu<br>II                 | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 22,900                        | 22,800   | 4.8                     | 23,000                       | 4.8   | 5.0                              |
| L-B-7                                    | D Project<br>Akanehama                  | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 2,710                         | 2,740  | 5.1                     | 2,690                        | 5.2   | 5.3                              |
| L-B-8                                    | D Project Noda                          | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 5,750                         | 5,750  | 5.3                     | 5,750                        | 5.2   | 5.5                              |
| L-B-9                                    | D Project Inuyama                       | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 7,750                         | 7,640  | 5.7                     | 7,800                        | 5.6   | 5.9                              |
| L-B-10                                   | D Project Gifu                          | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 1,070                         | 1,050  | 5.9                     | 1,080                        | 5.8   | 6.1                              |
| L-B-11                                   | D Project<br>Neyagawa                   | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 5,300                         | 5,280  | 5.4                     | 5,310                        | 5.4   | 5.6                              |
| L-B-12                                   | D Project Sapporo<br>Minami             | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 781                           | 775  | 6.5                     | 784                          | 1st to 4th year<br>6.3<br>5th to 10th year<br>6.4   | 6.7                              |
| L-B-13                                   | D Project Morioka                       | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 1,150                         | 1,140  | 6.4                     | 1,150                        | 6.3   | 6.6                              |
| L-B-14                                   | D Project Sendai<br>Minami              | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 1,370                         | 1,360  | 5.9                     | 1,380                        | 1st to 8th year<br>5.7<br>9th to 10th year<br>5.8   | 6.1                              |
| L-B-15                                   | D Project<br>Tsuchiura                  | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 3,230                         | 3,150  | 5.6                     | 3,260                        | 5.5   | 5.8                              |
| L-B-16                                   | D Project Gotenba                       | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 1,110                         | 1,090  | 5.8                     | 1,120                        | 5.7   | 6.0                              |
| L-B-17                                   | D Project Nishi-<br>Hiroshima           | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 1,160                         | 1,110  | 5.9                     | 1,180                        | Tower A 1st to 10th year 5.9 11th year and later 6.0 Tower B 5.9  | 6.1                              |
| L-B-18                                   | D Project Fukuoka<br>Umi                | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 3,590                         | 3,590  | 6.0                     | 3,590                        | Tower A 1st to 2nd year 5.7 3rd year and later 5.9 Tower B 1st to 9th year 5.7 10th year and later 5.9 Tower C 5.9 Tower D 1st to 8th year 5.8 9th year and later 5.9 | 6.2                              |
| L-B-19                                   | D Project Tosu                          | The Tanizawa Sōgō<br>Appraisal Co., Ltd. | August 31,<br>2013            | 2,540                         | 2,550  | 5.8                     | 2,540                        | 5.8   | 6.0                              |
|  | Logistics l                             | Properties Total                         |                               | 99,041                        | 98,735   | _                       | 99,184                       | -   | _                                |

|                    |   |                                |                               | Appraisal                     |  | Retu                    | rn price (Million            | s of yen)         |                                  |
|--------------------|---|--------------------------------|-------------------------------|-------------------------------|--|-------------------------|------------------------------|-------------------|----------------------------------|
| Property<br>number | Real estate in trust<br>(Property name) | Appraisal agency               | Date of<br>value<br>appraised | value<br>(Millions of<br>yen) | Price based on<br>direct<br>capitalization<br>method | Capitalization rate (%) | Price based on<br>DCF method | Discount rate (%) | Terminal capitalization rate (%) |
| R-M-1              | ACROSSMALL<br>Shinkamagaya              | Japan Real Estate<br>Institute | August 31,<br>2013            | 7,270                         | 7,290  | 6.4                     | 7,250                        | 6.1               | 6.6                              |
| R-M-2              | FOLEO Hirakata                          | Japan Real Estate<br>Institute | August 31,<br>2013            | 4,350                         | 4,370  | 6.8                     | 4,320                        | 6.3               | 6.9                              |
| R-M-3              | QiZ GATE<br>URAWA                       | Japan Real Estate<br>Institute | August 31,<br>2013            | 4,800                         | 4,830  | 6.3                     | 4,770                        | 5.8               | 6.3                              |
| R-M-4              | UNICUS Takasaki                         | Japan Real Estate<br>Institute | August 31,<br>2013            | 2,700                         | 2,700  | 7.2                     | 2,690                        | 6.9               | 7.4                              |
| R-R-1              | LIFE Sagamihara<br>Wakamatsu            | Japan Real Estate<br>Institute | August 31,<br>2013            | 1,500                         | 1,510  | 5.8                     | 1,480                        | 5.4               | 5.9                              |
| R-R-2              | FOLEO Sendai<br>Miyanomori              | Japan Real Estate<br>Institute | August 31,<br>2013            | 6,130                         | 6,150  | 6.8                     | 6,110                        | 6.5               | 7.0                              |
|                    | Retail Properties Total                 |                                |                               | 26,750                        | 26,850   | =                       | 26,620                       | =                 | =                                |
|                    | Porti                                   | folio Total                    |                               | 125,791                       | 125,585  | -                       | 125,804                      | _                 | -                                |

### (F) Summary on engineering report

DHR obtains engineering reports such as reports on building deterioration diagnosis, short- and long-term repairs and maintenance plans prepared, survey on legal compliance with the Building Standards Act, etc. and survey on buildings containing harmful substances from Tokio Marine & Nichido Risk Consulting Co., Ltd. The summary of engineering reports is as follows:

| Property<br>number | Real estate in trust<br>(Property name) | Month and year of survey | Emergency repairs<br>(Thousands of yen) | Short-term repairs<br>and maintenance<br>(Thousands of yen)<br>(Note) | Long-term repairs<br>and maintenance<br>(Thousands of yen)<br>(Note) |
|--------------------|---|--------------------------|---|---|--|
| L-B-1              | D Project Machida                       | September 2012           | _                                       | _   | 6,288  |
| L-B-2              | D Project Hachioji                      | September 2012           | _                                       | _   | 3,292  |
| L-B-3              | D Project Aikawa-Machi                  | September 2012           | _                                       | _   | 600  |
| L-B-4              | D Project Shin-Misato                   | September 2012           | _                                       | _   | _  |
| L-B-5              | D Project Urayasu I                     | September 2012           | _                                       | _   | 5,489  |
| L-B-6              | D Project Urayasu II                    | September 2012           | _                                       | _   | 3,850  |
| L-B-7              | D Project Akanehama                     | September 2012           | _                                       | _   | 430  |
| L-B-8              | D Project Noda                          | September 2012           | _                                       | _   | 1,342  |
| L-B-9              | D Project Inuyama                       | September 2012           | _                                       | _   | 2,525  |
| L-B-10             | D Project Gifu                          | September 2012           | _                                       | _   | _  |
| L-B-11             | D Project Neyagawa                      | September 2012           | _                                       | _   | _  |
| L-B-12             | D Project Sapporo Minami                | September 2012           | _                                       | _   | 354  |
| L-B-13             | D Project Morioka                       | September 2012           | _                                       | _   | 2,633  |
| L-B-14             | D Project Sendai Minami                 | September 2012           | _                                       | _   | 634  |
| L-B-15             | D Project Tsuchiura                     | September 2012           | _                                       | _   | _  |
| L-B-16             | D Project Gotenba                       | September 2012           | _                                       | _   | 54   |
| L-B-17             | D Project Nishi-Hiroshima               | September 2012           | _                                       | _   | 828  |
| L-B-18             | D Project Fukuoka Umi                   | September 2012           | _                                       | _   | 3,154  |
| L-B-19             | D Project Tosu                          | September 2012           | _                                       | _   | _  |
| R-M-1              | ACROSSMALL Shinkamagaya                 | September 2012           | _                                       | _   | 24,941   |
| R-M-2              | FOLEO Hirakata                          | September 2012           | _                                       | _   | 20,471   |
| R-M-3              | QiZ GATE URAWA                          | September 2012           | _                                       | _   | 10,776   |
| R-M-4              | UNICUS Takasaki                         | March 2013               | _                                       | _   | 6,448  |
| R-R-1              | LIFE Sagamihara Wakamatsu               | September 2012           | _                                       | _   | 2,768  |
| R-R-2              | FOLEO Sendai Miyanomori                 | September 2012           | _                                       | _   | 1,387  |
| Total              | -                                       |                          | _                                       | _   | 98,264   |

(Note) Short-term repairs and maintenance show repairs and maintenance expenses required within one year as of each survey date, which are estimated by each survey company.

Long-term repairs and maintenance show the annual average amount that the asset management company calculated based on repairs and maintenance expenses for 12 years as of each survey date estimated by each survey company, rounded to the nearest thousand yen. Therefore, the sum of long-term repairs of properties may not be equal to the portfolio total.

## (G) Summary of report on earthquake risk assessment

PML for real estate in trust is as follows. Figures of PML are based on the report on earthquake risk assessment as of August 2013 provided by Tokio Marine & Nichido Risk Consulting Co., Ltd. Earthquake insurance is not taken out on the real estate in trust as of the date of this financial results report.

| Property number | Real estate in trust<br>(Property name) | PML (%) |
|-----------------|---|---------|
| L-B-1           | D Project Machida                       | 2.7     |
| L-B-2           | D Project Hachioji                      | 6.0     |
| L-B-3           | D Project Aikawa-Machi                  | 5.5     |
| L-B-4           | D Project Shin-Misato                   | 0.8     |
| L-B-5           | D Project Urayasu I                     | 3.5     |
| L-B-6           | D Project Urayasu II                    | 2.1     |
| L-B-7           | D Project Akanehama                     | 1.7     |
| L-B-8           | D Project Noda                          | 1.7     |
| L-B-9           | D Project Inuyama                       | 3.4     |
| L-B-10          | D Project Gifu                          | 4.1     |
| L-B-11          | D Project Neyagawa                      | 2.7     |
| L-B-12          | D Project Sapporo Minami                | 1.9     |
| L-B-13          | D Project Morioka                       | 8.1     |
| L-B-14          | D Project Sendai Minami                 | 1.5     |
| L-B-15          | D Project Tsuchiura                     | 1.6     |
| L-B-16          | D Project Gotenba                       | 7.0     |
| L-B-17          | D Project Nishi-Hiroshima               | 2.3     |
| L-B-18          | D Project Fukuoka Umi                   | 1.3     |
| L-B-19          | D Project Tosu                          | 4.2     |
| R-M-1           | ACROSSMALL Shinkamagaya                 | 2.4     |
| R-M-2           | FOLEO Hirakata                          | 13.3    |
| R-M-3           | QiZ GATE URAWA                          | 1.8     |
| R-M-4           | UNICUS Takasaki                         | 1.0     |
| R-R-1           | LIFE Sagamihara Wakamatsu               | 11.0    |
| R-R-2           | FOLEO Sendai Miyanomori                 | 2.8     |
|                 | Portfolio Total (Note)                  | 1.9     |

(Note) The figure shown in Portfolio Total is aggregate PML for 25 properties calculated in the same way as an individual property based on the report on earthquake risk assessment as of August 2013 provided by Tokio Marine & Nichido Risk Consulting Co., Ltd. (portfolio PML).

# (H) Status of collaterals provided on real estate in trust Not applicable.

# iv) Status of portfolio diversification

The overview of portfolio on real estate in trust as of August 31, 2013 is as follows:

### (A) By property type

| Property type        | Number of properties | Acquisition price (Millions of yen) | Percentage of total<br>acquisition price (%)<br>(Note 1) |
|----------------------|----------------------|-------------------------------------|--|
| Logistics Properties | 19                   | 89,010                              | 76.0   |
| Retail Properties    | 6                    | 28,079                              | 24.0   |
| Total                | 25                   | 117,089                             | 100.0  |

# (B) By location

| Location           |                     | Number of properties | Acquisition price (Millions of yen) | Percentag<br>acquisition<br>(Not | price (%) |
|--------------------|---------------------|----------------------|-------------------------------------|----------------------------------|-----------|
| Three major        | Greater Tokyo area  | 11                   | 78,419                              | 67.0                             |           |
| metropolitan areas | Greater Nagoya area | 2                    | 7,550                               | 6.4                              | 81.7      |
| of Japan           | Greater Osaka area  | 2                    | 9,640                               | 8.2                              |           |
| Other areas        |                     | 10                   | 21,480                              |                                  | 18.3      |
| Total              |                     | 25                   | 117,089                             |                                  | 100.0     |

# (C) By lease term (Note 2)

### Portfolio

| Average lease term (*)                     | 17.6 years |
|--|------------|
| Average remaining lease term (*)           | 12.6 years |
| Remaining period prior to rent renewal (*) | 3.8 years  |

<sup>(\*)</sup> Based on annual rent (weighted average)

# By lease term

| Lease term         | Number of tenants<br>(Note 3) | Annual rent (not including consumption tax) (Millions of yen) (Note 4) | Percentage of<br>annual rent (%)<br>(Note 5) |
|--------------------|-------------------------------|--|--|
| 10 years or more   | 50                            | 7,919  | 97.6   |
| Less than 10 years | 12                            | 194  | 2.4  |
| Total              | 62                            | 8,113  | 100.0  |

# By remaining lease term

| Remaining lease term                    | Number of tenants<br>(Note 3) | Annual rent (not including consumption tax) (Millions of yen) (Note 4) | Percentage of<br>annual rent (%)<br>(Note 5) |
|---|-------------------------------|--|--|
| 15 years or more                        | 9                             | 2,622  | 32.3   |
| 10 years or more but less than 15 years | 20                            | 3,878  | 47.8   |
| 5 years or more but less than 10 years  | 7                             | 656  | 8.1  |
| Less than 5 years                       | 26                            | 956  | 11.8   |
| Total                                   | 62                            | 8,113  | 100.0  |

## (D) By property age

| Property age (Note 6)                  | Number of properties | Acquisition price<br>(Millions of yen) | Percentage of acquisition price (%) (Note 1) |
|--|----------------------|--|--|
| Less than 5 years                      | 10                   | 43,730                                 | 37.3   |
| 5 years or more but less than 10 years | 14                   | 72,359                                 | 61.8   |
| 10 years or more                       | 1                    | 1,000                                  | 0.9  |
| Total                                  | 25                   | 117,089                                | 100.0  |

| Average property age (*) | 5.9 years |
|--------------------------|-----------|
|--------------------------|-----------|

<sup>(\*)</sup> Based on the acquisition price (weighted average)

### (E) By lease type

| Lease type                     | Number of properties | Annual rent (not including consumption tax) (Millions of yen) (Note 4) | Percentage of<br>annual rent (%)<br>(Note 5) |
|--------------------------------|----------------------|--|--|
| Sublease-type master lease     | 3                    | 1,288  | 15.9   |
| Pass-through type master lease | 5                    | 2,428  | 29.9   |
| Direct lease                   | 17                   | 4,396  | 54.2   |
| Total                          | 25                   | 8,113  | 100.0  |

### (F) By rent type (based on leased area)

| Rent type          | Number of tenants<br>(Note 3) | Leased area (m <sup>2</sup> ) | Percentage of leased area (%) |
|--------------------|-------------------------------|-------------------------------|-------------------------------|
| Fixed rent         | 62                            | 540,799.02                    | 100.0                         |
| Revenue-based rent | _                             | _                             | _                             |
| Total              | 62                            | 540,799.02                    | 100.0                         |

### (G) By contract type (based on annual rent)

| Contract type | Number of tenants<br>(Note 3) | Annual rent (not including consumption tax) (Millions of yen) (Note 4) | Percentage of<br>annual rent (%)<br>(Note 5) |
|---------------|-------------------------------|--|--|
| Fixed-term    | 45                            | 2,802  | 34.5   |
| Other         | 17                            | 5,310  | 65.5   |
| Total         | 62                            | 8,113  | 100.0  |

#### (H) By early termination penalties (based on annual rent)

| Contract type   | Number of tenants<br>(Note 3) | Annual rent (not including consumption tax) (Millions of yen) (Note 4) | Percentage of<br>annual rent (%)<br>(Note 5) |
|-----------------|-------------------------------|--|--|
| With penalty    | 59                            | 7,354  | 90.6   |
| Without penalty | 3                             | 759  | 9.4  |
| Total           | 62                            | 8,113  | 100.0  |

<sup>(</sup>Note 1) Percentage of total acquisition price means the ratio of the total amount of the acquisition prices of each property corresponding to each category to the total amount of the acquisition prices of the all properties, rounded to the nearest tenth. Therefore, the sum of figures shown may not be equal to the figure in Total.

<sup>(</sup>Note 2) Lease term is based on each lease agreement concluded for each corresponding property in trust as of August 31, 2013.

- (Note 3) Number of tenants is the number of end tenants of each property in trust as of August 31, 2013. However, with respect to properties with sublease-type master lease agreements, only the master lease company is indicated as the tenant.
- (Note 4) Annual rent means the annual rent of the properties as indicated in each lease agreement entered into in relation to each property in trust as of August 31, 2013 or the amount calculated by multiplying the monthly rent by 12 on an annual basis (provided, however, in the case of a pass-through type master lease agreement, under which rents are directly received from end-tenants in principle, the annual rent is as indicated in each sublease agreement entered into between a master lease company and end-tenants in relation to each property as of August 31, 2013 or the amount calculated by multiplying the monthly rent by 12 on an annual basis), rounded to the nearest million yen.
- (Note 5) Percentage of annual rent indicates the ratio of the total annual rent corresponding to each category to the total annual rent in the portfolio of the relevant properties, rounded to the nearest tenth. Sums of figures indicated may not add up due to rounding.
- (Note 6) Property age is based on the age of each property as of August 31, 2013.