## **Daiwa House Residential Investment Corporation**

Presentation Material for the 13th Fiscal Period (March 1, 2012 – August 31, 2012) (Asset Management Company)

#### DAIWA HOUSE ASSET MANAGEMENT Co., Ltd.

Financial Instruments Dealer, Kanto Financial Bureau Director (Kin-sho) No. 409 Member of The Investment Trusts Association, Japan



Daiwa House Residential Investment Corp.

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All photos used in this material are photos of properties managed by Daiwa House Residential Investment Corporation ("DHI") except for the property photos on pages 28 and 31.

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and Retained Earnings

Financial Conditions (1)

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DHI

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- Overview of DHI
  - ① Mainly invest in residential properties with stable rent and occupancy rates.

Final of 404h Finand David

- ② DHI closely works in cooperation with our sponsor, Daiwa House Group to secure stable revenue in the medium to longterm and steadily increase our assets under management.
- ③ The merger with New City Residence Investment Corporation in April 2010 and expanding asset size enabled DHI to stabilize distributions by utilizing retained earnings.
- ④ Capital increase (¥17.6 billion) through a public offering on October 2011, DHI is realizing steady external growth.

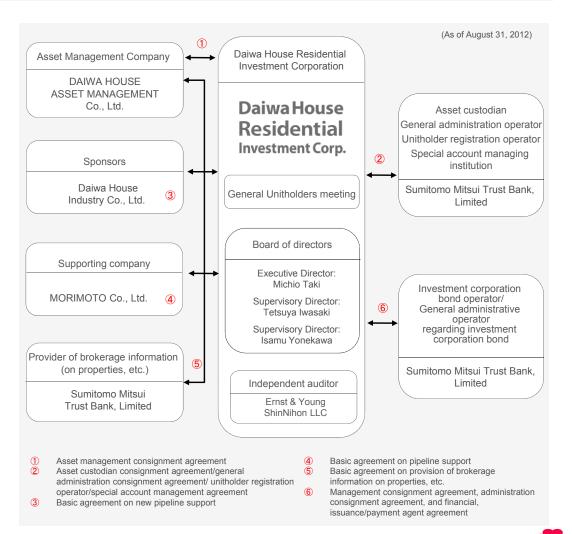
	End of 13th Fiscal Period (as of August 31, 2012)
Fiscal Periods	6 months through February and August
Number of Owned Properties	123 [(2 properties)] (121 residential, 2 retail)
Total Assets	218,295 million yen [(3,408 million yen)]
Portfolio Size *1	211,035 million yen [753 million yen]
Net Assets	91,928 million yen [48 million yen]
Number of Units	160,535 [—]
Net Assets per Unit (NAV)	572 thousand yen [0.3 thousand yen]
LTV *2	55.8% [(0.7%)]
Listing Date	March 22, 2006
Sponsor	Daiwa House Industry

\*1) Purchase price basis

\*2) LTV (total interest-bearing liability ratio) = interest-bearing liabilities at end of fiscal period /total assets at end of fiscal period × 100
 \*3) The figures in [parentheses] show changes from the end of the previous fiscal period.

## Ratings

Rating Agency	Туре	Rating	Announcement Date	
Rating and Investment Information, Inc. (R&I)	Issuer rating	A+ (Stable)	October 25, 2011	
Japan Credit Rating Agency, Ltd. (JCR)	Long–Term Senior Debt Ratin	AA- (Stable)	December 12, 2011	



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Daiwa House Residential Investment Corp.

Realized sustainable external growth leveraging comprehensive strengths of the Daiwa House Group, and stable distributions utilizing retained earnings							
Early Achievement o	f Target Distribution	Asset Replacement and Review of Investment Guideline			Enhancement in Financial Stability		
Early achievement of targ Although occupancy rates tree from non-refundable deposit income increased, while DHI commissions and other costs	ended as expected, income s and contract renewal l could reduce real estate s because occupancy rates	Asset replacement In the 13th fiscal period total value of ¥4,030 mi 4 older properties were ¥3,324 million (dispositie growth and enhanced p	llion (acquisition prid disposed with a tota on price basis), achi	ce basis), while I value of	In March and April 2012, DHI purchased and redeemed a total of ¥22,266 million in rehabilitation obligations (obligations succeeded from NCR in the merger), leading to reduction in interest expenses; since the merger, DHI has purchased and redeemed a total of ¥33,098 million in rehabilitation obligations		
were generally high. As a res	•		Age of Property	NOI yield	and incurred total gains on redemption of ¥569 million		
distribution of ¥16,100 per un February 2013 six months ea		2 properties acquired	3.9	5.9%	<ul> <li>In March 2012, new bonds of ¥3 billion were issued,</li> </ul>		
The details are on page 20	-	4 properties disposed	15.5	4.9%	achieving diversified funding sources		
<ul> <li>Occupancy rate</li> <li>Although the average occupa was down 0.3% term on term was achieved</li> </ul>	•	<ul> <li>The details are on pages 7-8</li> <li>Review of investment guideline</li> <li>DHI reviewed its area strategy in accordance with market conditions and simplified its investment strategy by type</li> <li>DHI also newly established its acquisition policy and criteria regarding housing for elderly people, for which the</li> </ul>			Refinancing totaling ¥12,400 million in July 2012 led to a shift to longer loan terms, a reduction in interest expenses, and a shift to loans with fixed rates The details are on pages 17-18		
Occupancy rate at end-Feb. 2012 (Average)	Occupancy rate at end-Aug. 2012 (Average)				<ul> <li>Total assets LTV ratio was down 0.7% term on term to 55.8%</li> </ul>		
97.2% (96.4%)	96.1% (96.1%)	market is expected to gr	• • • •	,			
The details are on page 11		The details are on pages 24-25					
Retained earnings from ¥5 million in gain from disposition of properties were secured by utilizing tax-loss carry forwards							

	12th Fiscal Period Actual (A) (ended Feb. 2012)	13th Fiscal Period Forecast (B) (ended Aug. 2012)	13th Fiscal Period Actual (C) (ended Aug. 2012)	Difference (C) - (A)	Difference (C) - (B)
Net income per unit	¥13,917	¥15,661	¥16,301	¥2,384	¥640
Net income per unit excluding gain from disposition of properties	¥15,075	¥15,227	¥16,264	¥1,189	¥1,037
Distribution per unit	¥16,000	¥16,100	¥16,264	¥264	¥164

Target distribution of ¥16,100 per unit for the fiscal period ending February 2013 was achieved in the fiscal period ended August 2012. Distribution forecast for the fiscal period ending August 2013 has been set at ¥16,500 (target distribution), and ¥16,500 is also forecasted for the fiscal period ending February 2013 due to reversal of a portion of retained earnings



Management Period Operating Revenue

**Operating Expenses** 

disposition of properties Operating Income

Non-operating income Non-operating expenses

Ordinary Income

**Total Distributions** 

Net Income per Unit

Distribution per Unit

Net Income

Interest expenses

Extraordinary income and loss

**Reversal of Retained Earnings** 

Borrowing related expenses Other non-operating expenses

Lease business revenue

business

Lease business revenue Other Lease business revenue

Gain from disposition of properties

Expenses related to rent business

Loss from disposition of properties Operating Income excl. gain and loss from

Expenses related to rent business Other expenses related to rent (a) (b)

(C)

(d)

(b)-(d)

(a)-(c)

62

2,357

(122)

2,234

(334)

2.568

13,917 yen

15,075 yen

16,000 yen

[160,535 units] [160,535 units]

(unit: million yen)

12th Fiscal Period Actual (ended Feb. 2012)	13th Fiscal Period Forecast (ended Aug. 2012)	13th Fiscal Period Actual (ended Aug. 2012)	Differences between 13fth Fiscal Period and 12th Fiscal Period			
182 days	184 days	184 days		_		
7,421	7,653	7,746	324	4.4% increase		
7,421	7,582	7,633	211	2.9% increase		
6,951	7,167	7,131	179	Properties acquired in 12th and 13th fiscal periods: +322, Properties disposed in 12th and 13th fiscal periods: (123)		
469	415	502	32	Income from non-refundable deposits: +16, contract renewal income: +37, contract termination fees: (33)		
—	71	112	112	Increase from disposition of properties (Otsuka, Ichigaya Sanaicho, Todoroki), etc.		
3,986	4,138	4,054	67			
3,923	4,138	4,054	130			
3,167	3,326	3,270	103	Depreciation and amortization :+48, tax and public charges: +37, restoration cost: +25, contract renewal fees: +16, real estate commissions: (20), repair expenses: (30)		
756	812	783	27			
63	—	—	(63)			
3,497	3,443	3,578	80	2.3% increase		
3,434	3,514	3,691	257	7.5% increase		
2	-	7	4			
1,079	999	974	(105)			
825	792	786	(38)	Decrease from refinancing		
191	200	178	(13)	As above		

(7.9% increase after deduction of gain from disposition of properties)

17.1% increase (7.9% increase on an ongoing basis) (\*1)

Impairment losses on noncurrent assets 12th fiscal period (NCR Toyoda), 13th fiscal period (NCR Nishi Azabu)

(53) Decrease in public offering costs, etc.

15.6% increase

(\*1) Ongoing basis indicates figures obtained by excluding extraordinary income and losses such as gains and losses from disposition of properties and impairment losses on noncurrent assets.

6

2,515

2,514

(70)

2.584

15,661 yen

15,227 yen

16,100 yen

(1)

9

367

(15)

382

340 42

264 yen

2,724

(106)

2,616

2.610

16,264 yen

[160,535 units]

5

16,301 yen 2,384 yen

16,264 yen 1,189 yen

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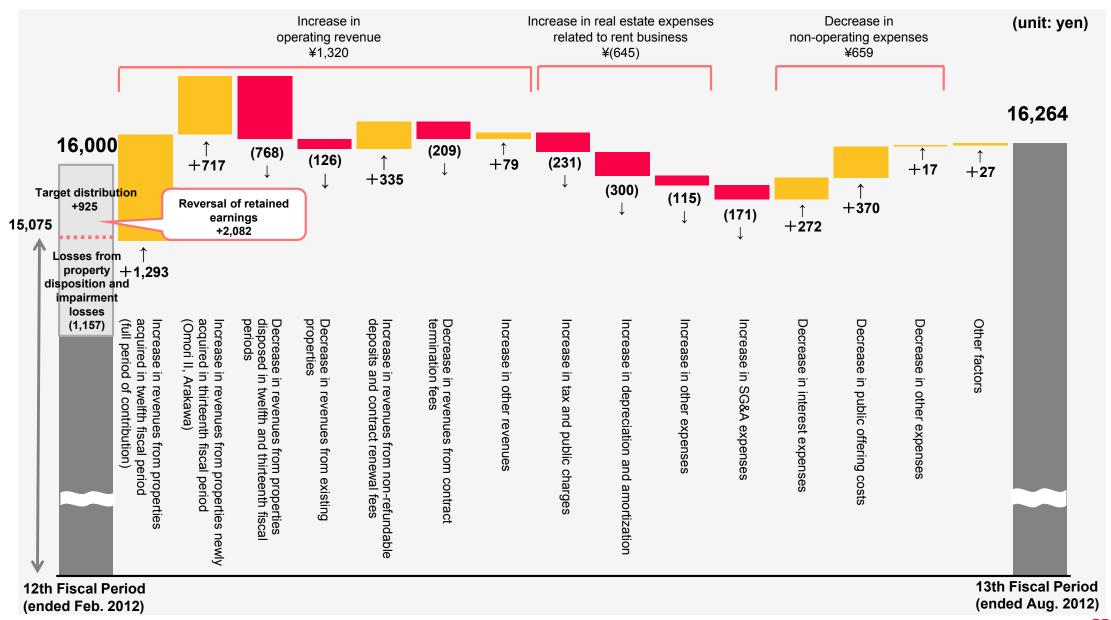
Net Income per Unit excl. gains from property disposition

[ outstanding units issued at end of fiscal period ]

Thirteenth Fiscal Period (ended August 2012) Term-on-Term Breakdown of Distribution per Unit Change

Daiwa House Residential Investment Corp.

## Analysis of Breakdown of Distribution per Unit (comparison with previous fiscal period)

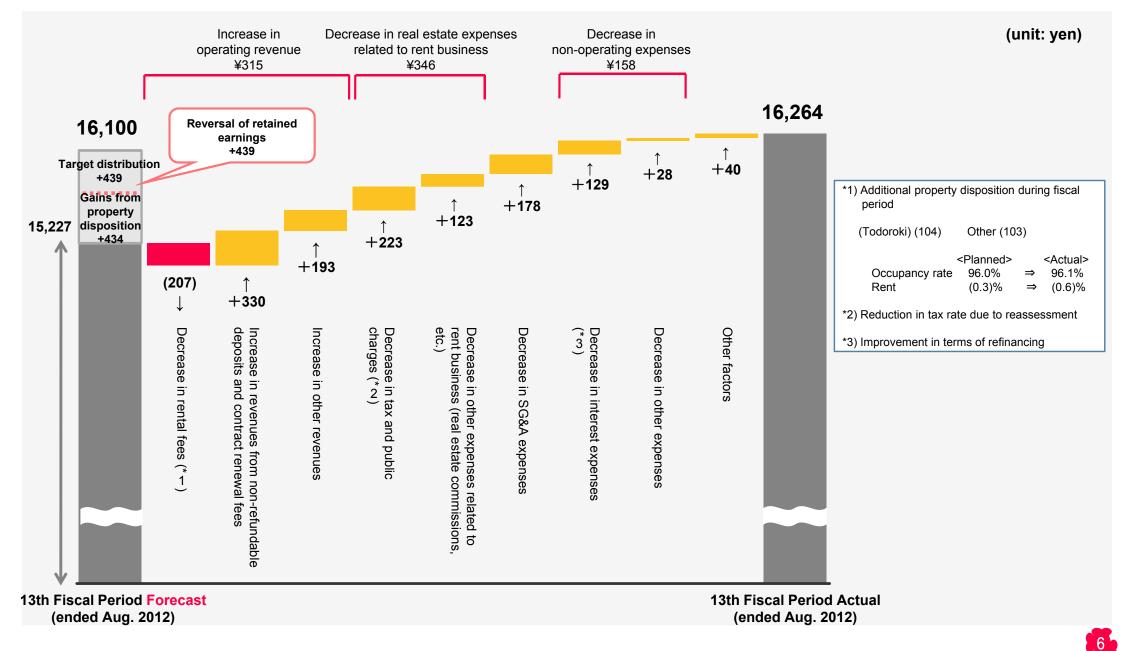


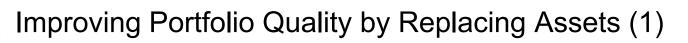
\*) Number of outstanding units:12th fiscal period 160,535, 13th fiscal period 160,535; LTV at the end of fiscal period: 12th fiscal period 56.5%, 13th fiscal period 55.8%

ПП



Variance Analysis Against Forecast for Distribution per Unit





## Criteria for Asset Dispositions

- DHI plans to strategically dispose of less competitive properties based on below criteria
- Criteria; property size (price, leasable area, number of units), location, yield, age, occupancy rate, and distance from the nearest station
- For the replacement of assets, DHI plans to use a commitment line of ¥10 billion and in principle acquire assets at the start of the fiscal period and carry out dispositions towards the end of the period
- By maintaining the average balance of management assets during the fiscal period at a high level, revenue loss from replacement is reduced as much as possible

## # Asset Replacement Results of Thirteenth Fiscal Period (ended August 2012)

- In the 13th fiscal period (ended August 2012), DHI continued to make steady progress with replacing properties, enhancing the portfolio and improving the NOI yield and the average age of properties
- In the 13th fiscal period (ended August 2012), DHI used its commitment line to make advance acquisitions and the average balance of management assets trended at a high level. As a result, distributions increased from the initial forecast (loans decreased at the end of August 2012 compared to the end of February 2012)

Property Purchased	Acquisition Date	Acquisition Price ① (million yen)	Appraisal Value ② (million yen)	⊘-① (million yen)	NOI Yield (%)(*1)	Age of Property (years)
Castalia Arakawa	2012/ 3/28	1,660	1,830	170	6.5	5.1
Castalia Omori II	2012/ 3/29	2,370	2,460	90	5.4	3.1
Total		4,030	4,290	260	5.9	3.9

\*1) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price

Property Disposed	Disposition Date	Book Value ① (million yen)	Disposition Price ② (million yen)	②-① (*2) (million yen)	NOI Yield (%) (*3)	Age of Property (years)
Comfort Time Otsuka	2012/ 3/7	753	803	49	5.4	7.2
New City Residence Ichigaya Sanaicho	2012/ 3/26	417	450	33	4.3	11.5
New City Residence Toyoda	2012/ 3/26	720	720	0	6.5	19.8
New City Residence Todoroki	2012/ 6/29	1,302	1,350	47	3.6	19.3
Total		3,192	3,324	131	4.9	15.5

profitability Reduced

property age

Increased



\*2) The figures do not include expenses related to disposition of properties.

\*3) Total NOI for the past two fiscal periods / acquisition price

## **//** Assets Replacement Results of Fourteenth Fiscal Period (ending Feb. 2013)

At the start of the 14th fiscal period (ending February 2013), DHI made an advance acquisition of Castalia Tsutsujigaoka

The loss from the disposition of NCR Nishi Azabu Twin Tower was handled in advance in the 13th fiscal period (ended August 2012) as impairment loss that reduces the book value of the property. Thus, the loss has been accounted for in a way that does not impact profit or loss in the 14th fiscal period (ending February 2013)

Property Purchased	Acquisition Date	Acquisition Price ① (million yen)	Appraisal Value ② (million yen)	⊘-① (million yen)	NOI Yield (%)(*1)	Age of Property (years)	
Castalia Tsutsujigaoka	2012/ 9/3	1,209	1,320	111	6.9	3.6	Increased
	•						profitability

\*1) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price

Property Disposed	Disposition Date	Book Value ① (million yen)	Disposition Price ② (million yen)	②-① (*2) (million yen)	NOI Yield (%)(*3)	Age of Property (years)	Reduced property age
New City Residence Nishi Azabu Twin Tower	2012/ 9/27	2,314	2,210	(104)	5.0	9.5	

\*2) The figures do not include expenses related to disposition of properties. \*3) Total N

\*3) Total NOI for the past two fiscal periods / acquisition price

## // List of Properties Disposed and Acquired After Merger to October 11, 2012

Acquisition from the Daiwa House Group : 66.2%	Total of 24 Disposed Properties ① (million yen)	Total of 18 Acquired Properties ② (million yen)	Q – D	Comment
Total Acquisition Price of Disposed Properties (a) • Total Acquisition Price of Acquired Properties (b)	24,078	43,432	19,354	Achieved external growth
Real Estate Appraisal Values (c)	22,816 *1	46,678 *2	23,861	_
Difference Between Total Acquisition Price and Real Estate Appraisal Values [(c) – (b)]	-	3,245 [7.0%]	-	Unrealized gain versus real estate appraisal value
Gains From Property Disposition *3	89 *4	_	_	Gain booked on property dispositions, allocated all gains to retained earnings
NOI Yield	5.9% *5	6.5% *6	—	Improved profitability
Acquisition Price per Property	1,003	2,412	1,409	Enhanced operational and administrative efficiency
Total Units	1,030 units	2,114 units	1,084 units	_
Weighted Average Age of Property	8.9 years	3.8 years		Replaced with newer buildings

\*1) Real estate appraisal value as of the record date at the end of the fiscal period previous to the period in which the disposition occurred.

\*2) Real estate appraisal value at acquisition date \*3) Dose not include disposition-related expenses

\*4) Including gains of ¥11 million on the partial dispose of land at Aprile Tarumi and impairment losses of ¥130 million on NCR Toyoda, impairment losses of ¥106 million on NCR Nishi Azabu Twin Tower.

\*5) NOI yield for disposed assets ... (total of weighted average NOI over the last two fiscal periods / total acquisition price).

\*6) NOI yield for acquired assets ... (net rental income in the real estate appraisal report at the acquisition date / total acquisition price).





// Property Acquired in 13th Fiscal Period (ended Aug. 2012)



Property Name	Castalia Arakawa
Location	Arakawa Ward, Tokyo
Structure · Floor	RC、15F
Completion Date	February, 2007
Leasable Units	70 units
Acquisition Date	March 28, 2012
Acquisition Price	1,660 million yen
Seller	Special purpose company in Japan
NOI yield (Note)	6.5%



Property Name	Castalia Omori II
Location	Ota ward, Tokyo
Structure · Floor	RC、12F/B1F
Completion Date	March, 2009
Leasable Units	112 units
Acquisition Date	March 29, 2012
Acquisition Price	2,370 million yen
Seller	Nomura Real Estate Development Co., Ltd.
NOI yield (Note)	5.4%

\*Note) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price

Property Acquired in 14th Fiscal Period (ending Feb. 2013)

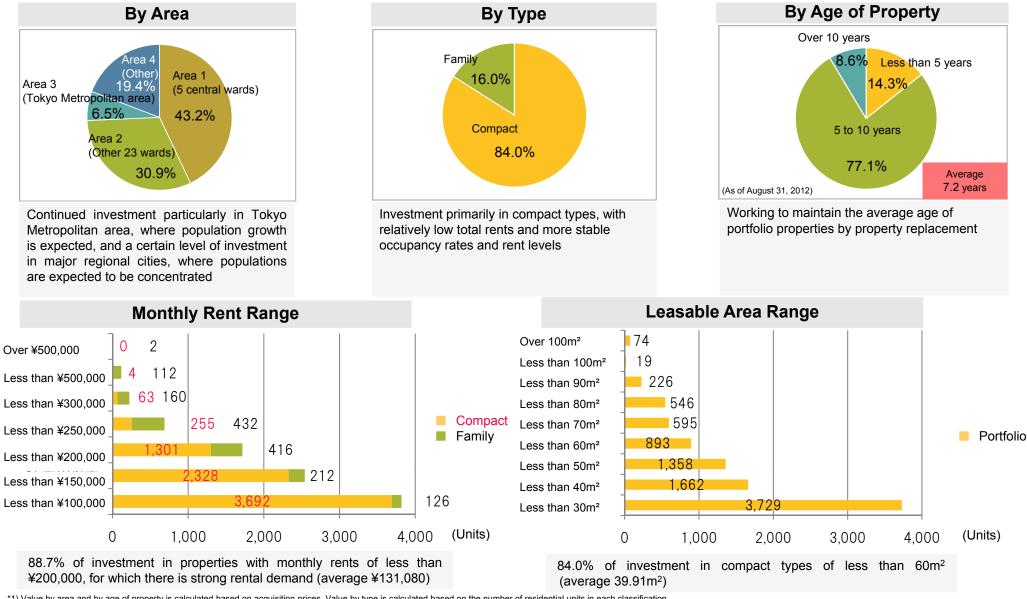


Property Name	Castalia Tsutsujigaoka
Location	Sendai City, Miyagi
Structure · Floor	RC、12F
Completion Date	January, 2009
Leasable Units	84 units
Acquisition Date	September 3, 2012
Acquisition Price	1,209 million yen
Seller	Limited Company in Japan
NOI yield (Note)	6.9%



**Portfolio Distribution** 

Portfolio Distribution at end of 13th Fiscal Period (as of August 31, 2012)



\*1) Value by area and by age of property is calculated based on acquisition prices. Value by type is calculated based on the number of residential units in each classification.

\*2) Areas are defined as follows: (1) 5 central wards (Area 1): Chiyoda Ward, Chuo Ward, Minato Ward, Shibuya Ward and Shinjuku Ward, (2) Other 23 wards (Area 2): 23 wards of Tokyo excluding Area 1, (3) Tokyo Metropolitan area (Area 3): Tokyo excluding

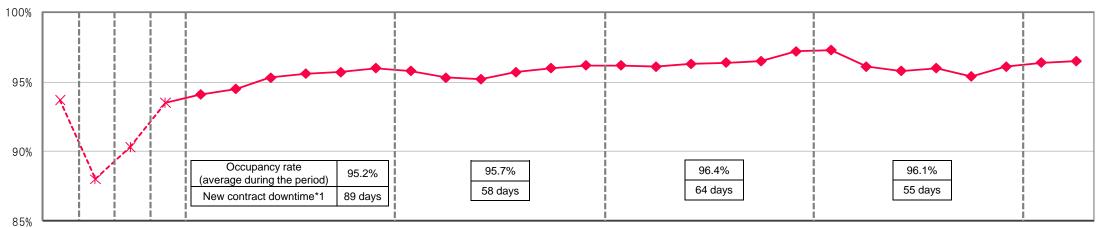
Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture, and (4) Other (Area 4): Other cities with populations of more than approx. 100,000

\*3) Types are defined as follows: Compact: leasable area of less than 60m<sup>2</sup> / Family: leasable area of over 60m<sup>2</sup>





## **//** Portfolio Occupancy Rate since 2008



\*1) "New contract downtime" relates to new contract residential units (including stores) of residential properties in each period and is measured by the average number of days during the period beginning from the cancellation date of the former contract and ending when lease of the new contract commenced.

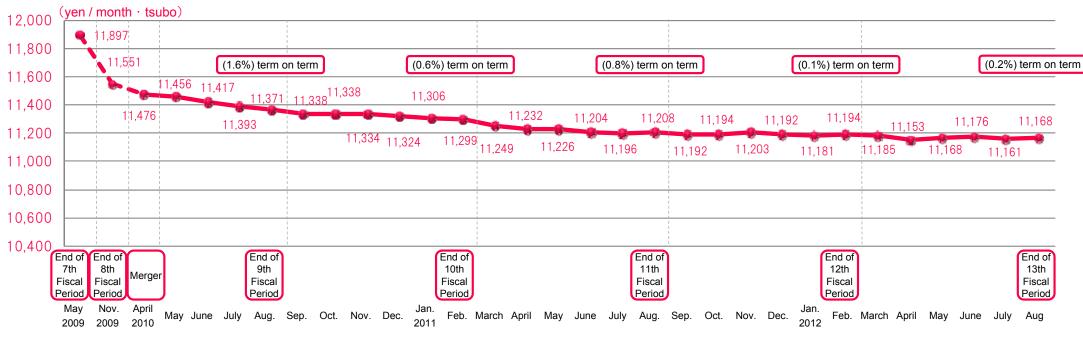
6th	7th	8th	9th	10	th Fisc	al Perio	od (Fel	b. 2011	)	11	th Fisc	al Perio	od (Au	g. 2011	)	12	th Fisca	al Perio	od (Fe	b. 2012	2)	1	3th (Au	g. 2012	<u>!</u> )	14	lth
Nov. 2008												May 2011											May 2012				

٦	Fotal	93.7%	88.0%	90.3%	93.5%	94.1%	94.5%	95.3%	95.6%	95.7%	96.0%	95.8%	95.3%	95.2%	95.7%	96.0%	96.2%	96.2%	96.1%	96.3%	96.4%	96.5%	97.2%	97.3%	96.1%	95.8%	96.0%	95.4%	96.1% 9	6.4% 9	96.5%
	Area1	93.2%	86.0%	87.9%	90.4%	90.6%	90.4%	92.0%	93.0%	93.3%	94.3%	93.4%	93.3%	93.1%	93.0%	93.1%	94.1%	94.3%	94.2%	94.8%	95.1%	94.9%	96.3%	96.5%	94.7%	94.9%	95.1%	93.8%	94.8% 9	)5.4% <u>(</u>	95.7%
Resid	Area2	95.5%	92.6%	91.7%	93.6%	95.4%	95.5%	96.2%	96.1%	96.0%	96.6%	96.8%	96.1%	95.5%	96.2%	96.4%	96.5%	96.5%	96.0%	95.9%	96.1%	96.8%	97.5%	97.1%	96.0%	95.3%	96.1%	96.3%	96.9% 9	)6.6% §	96.4%
ential	Area3	95.8%	97.2%	96.9%	96.3%	96.2%	96.4%	96.6%	97.7%	97.6%	97.0%	97.3%	96.7%	98.7%	98.4%	98.2%	97.6%	97.5%	98.8%	98.8%	98.5%	98.6%	99.1%	99.6%	98.7%	98.8%	98.8%	98.7%	98.6% 9	)9.0% E	99.3%
	Area4	91.4%	89.5%	96.2%	95.8%	96.4%	96.8%	96.9%	96.9%	96.8%	96.6%	96.5%	95.9%	95.9%	96.9%	97.5%	97.2%	97.0%	96.8%	97.0%	97.1%	96.9%	97.1%	97.5%	96.7%	96.1%	95.8%	95.3%	95.8% 9	)6.3% S	96.5%
R	Retail	86.2%	88.1%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	98.2%	98.2% 9	18.2% S	98.2%





## Rent per Tsubo of Existing Properties (104 properties)



\*) Based on the rent roll at the end of each month for 104 residential properties

(from a total of 123 in the portfolio at the end of the 13th fiscal period, excluding 17 properties acquired after the merger and 2 retail properties)

## Rent per Tsubo of Properties at the end of Each Fiscal Period

(yen / month <sup>.</sup> tsubo)	End of 9th (Aug. 2010)	End of 10th (Feb. 2011)
Rent per Tsubo	11,346	11,282
Term	_	(64)
on term		(0.6%)

(Note) Based on the rent roll at the end of each month for **115 residential properties** 

(from a total of 121 in the portfolio at the end of the 10th fiscal period, excluding 4 properties acquired in the 10th fiscal period and 2 retail properties)

End of 10th (Feb. 2011)	End of 11th (Aug. 2011)
11,049	10,963
_	(86)
_	(0.8%)

(Note) Based on the rent roll at the end of each month for **116 residential properties** 

(from a total of 121 in the portfolio at the end of the 11th fiscal period, excluding 3 properties acquired in the 11th fiscal period and 2 retail properties)

End of 11th (Aug. 2011)	End of 12th (Feb. 2012)
11,036	11,015
—	(21)
_	(0.2%)

(Note) Based on the rent roll at the end of each month for **117 residential properties** 

(from a total of 125 in the portfolio at the end of the 12th fiscal period, excluding 6 properties acquired in the 12th fiscal period and 2 retail properties)

End of 12th (Feb. 2012)	End of 13th (Aug. 2012)
10,874	10,805
	(69)
_	(0.6%)

(Note) Based on the rent roll at the end of each month for **119 residential properties** 

(from a total of 123 in the portfolio at the end of the 13th fiscal period, excluding 2 properties acquired in the 13th fiscal period and 2 retail properties)





**Rents at Tenant Replacement** 

#### // Number and Ratio of Units with Rent Increases / Reductions and Rent Levels at the time of Tenant Replacement

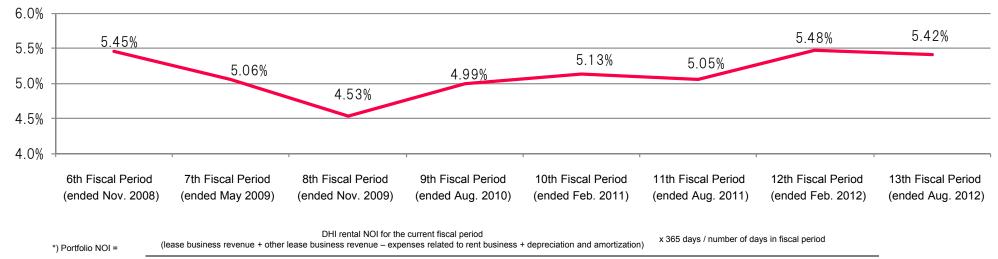
									tio of units increases			ne in size ( reductions	-
Fi	scal Period	10th Fiscal I	Period (ended	Feb. 2011)	11th Fiscal I	Period (endec	d Aug. 2011)	12th Fiscal	Period (endec	Feb. 2012)	13th Fiscal F	Period (ended	Aug. 2012)
	Area	Units	Ratio	Amount (thousand yen)	Units	Ratio	Amount (thousand yen)	Units	Ratio	Amount (thousand yer	) Units	Ratio	Amount (thousand yen)
	Rent increase	128	14.7%	746	293	27.9%	2,004	268	30.8%	1,583	353	38.6%	2,102
	Rent reduction	625	71.9%	(9,858)	600	57.1%	(7,869)	468	53.8%	(5,797)	430	47.0%	(4,703)
All properties	No change	116	13.3%	—	158	15.0%	-	134	15.4%	_	132	14.4%	—
properties	Not determined *1	99		_	46			57			45		_
	Total	968	100.0%	(9,112)	1,097	100.0%	(5,864)	927	100.0%	(4,213)	960	100.0%	(2,601)
	Rent increase	44	13.1%	294	67	20.2%	567	80	27.6%	516	86	28.4%	696
	Rent reduction	269	80.1%	(6,007)	211	63.7%	(3,422)	169	58.3%	(2,717)	173	57.1%	(2,859)
Area 1	No change	23	6.8%	—	53	16.0%	-	41	14.1%	-	44	14.5%	—
	Not determined *1	50	_	—	31	_	_	43		-	43	_	_
	Total	386	100.0%	(5,713)	362	100.0%	(2,854)	333	100.0%	(2,201)	346	100.0%	(2,162)
	Rent increase	29	12.8%	209	53	16.1%	382	64	24.7%	382	84	36.8%	423
	Rent reduction	166	73.5%	(2,052)	236	71.7%	(2,882)	150	57.9%	(1,751)	107	46.9%	(806)
Area 2	No change	31	13.7%	—	40	12.2%	-	45	17.4%	_	37	16.2%	—
	Not determined *1	28		_	7			8			2		_
-	Total	254	100.0%	(1,843)	336	100.0%	(2,500)	267	100.0%	(1,369)	230	100.0%	(383)
	Rent increase	1	2.8%	8	10	17.5%	53	10	25.6%	36		23.5%	26
	Rent reduction	22	61.1%	(248)	38	66.7%	(524)	21	53.8%	(319)	20	58.8%	(169)
Area 3	No change	13	36.1%	—	9	15.8%	_	8	20.5%	_	6	17.6%	—
	Not determined *1	3		_	0			0			0		_
	Total	39	100.0%	(240)	57	100.0%	(471)	39	100.0%	(283)	34	100.0%	(143)
	Rent increase	54	19.9%	235	163	48.8%	1,002	114	40.4%	649	175	50.0%	956
	Rent reduction	168	62.0%	(1,550)	115	34.4%	(1,041)	128	45.4%	(1,008)	130	37.1%	(869)
Area 4	No change	49	18.1%	—	56	16.8%	—	40	14.2%	-	45	12.9%	—
	Not determined *1	18		_	8			6	_		0	_	—
	Total	289	100.0%	(1,315)	342	100.0%	(39)	288	100.0%	(358)	350	100.0%	87

\*1) "Not determined" refers to contracts where comparisons are problematic due to changes in contract type (normal contracts, fixed-lease contracts), and contracts for properties previously owned by NCR or for newly acquired properties where comparisons are problematic because previous rents are unknown.

\*2) Retail facilities are excluded.



Transition of Portfolio NOI



Total of (acquisition cost x number of days owned during fiscal period / number of days in fiscal period) for each owed property

## **//** Brand Strategy

#### New brand "Castalia"

DHI launched a new property brand named "Castalia" in December 2011. The change to the new brand name has been completed for the 112 properties DHI owns (except some properties such as the "Royal Parks" series)



With the unification of the brand name, DHI aims to further increase recognition of its properties in the rental market, boost the efficiency of leasing activities, stabilize the occupancy rate and improve resident satisfaction

The name "Castalia" is derived from the Castalian Spring\* in Greek mythology and was chosen to evoke a stylish rental residence brand that offers new aesthetic lifestyles for residents.

\*The spring was considered to be a well of poetic ability and inspiration for those who touched it or listened to its waters.

## // Strengthening of Operations Under Keyword of "Group Power"

# Transfer of property management work to the Daiwa House Group Work has begun on transferring property management work and building

maintenance work, which are currently outsourced, to the Daiwa House Group

The purpose of the change is to improve resident satisfaction by raising the quality of property management, while simultaneously improving property management efficiency and reducing property management costs

As the first step in the change, the decision has been taken to transfer a portion of the building maintenance work to Daiwa Lifenext Co., Ltd. and Global Community Co., Ltd. (both Daiwa House Group companies)

#### Implementation of Resident Questionnaire

With the aim of improving resident satisfaction, DHI conducted a questionnaire for residents (in May and June 2012)

Properties covered by questionnaire: 97 buildings, 5,310 units; Number of questionnaires returned: 1,124 (return rate of 21.2%)





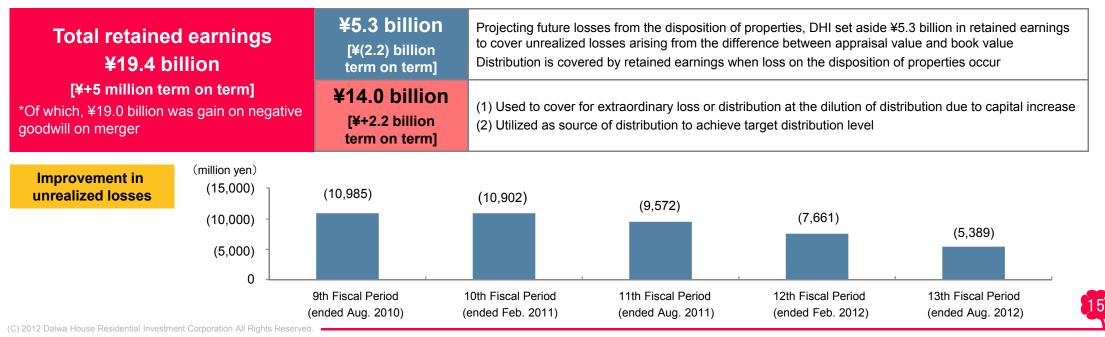
- DHI is able to distribute retained earnings by utilizing tax-loss carry forwards when it realizes extraordinary gains such as gains from property disposition
- DHI can reverse retained earnings to supplement its distributions when it realizes extraordinary losses such as losses from the disposition of property
- DHI has stabilized distribution payments by setting a target distribution level and actively utilizing retained earnings

## ¥44.5 Billion Tax-Loss Carry Forwards Utilization Policy

- DHI succeeded ¥44.5 billion in tax-loss carry forwards through a merger with NCR, which filed for civil rehabilitation
- J-REITs must distribute over 90% of their distributable income and include distributions paid in expenses (J-REIT conduit requirement)
- With the tax-loss carry forwards, there will be no tax profit until the fiscal period ending August 2018. As a result, DHI can freely accumulate profit for retained earnings without being taxed, even if it doesn't distribute over 90% of distributable income
- Because tax-loss carry forwards are different to the accounting concept, they will have no effect on the balance sheet, distributions and the like, even if they are not depleted by the fiscal period ending August 2018

## Retained Earnings (Reserve for Distribution) Utilization Policy

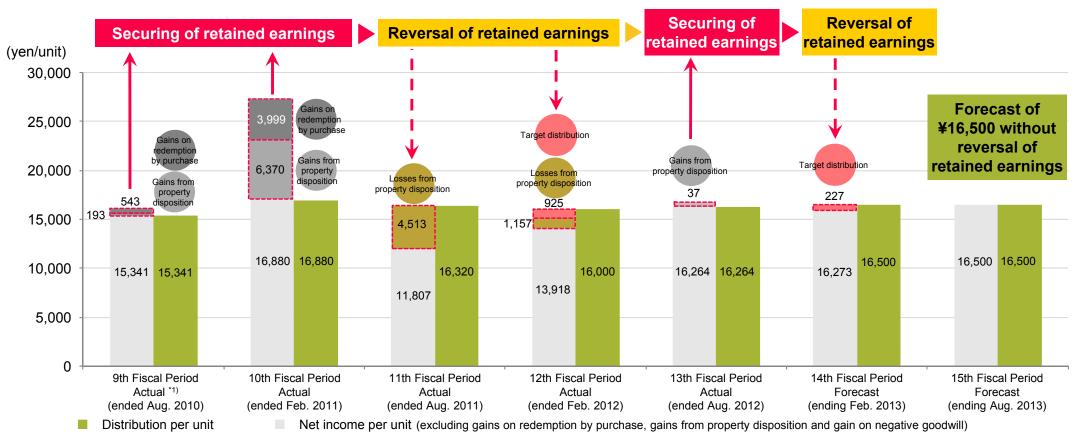
- Total retained earnings (reserve for distribution) of ¥19.4 billion (amount after retaining earnings in current fiscal period) currently held is the gain from disposition of properties, etc. accrued on top of the ¥19.0 billion gain on negative goodwill on the merger with NCR
- Because the amount is accumulated on the balance sheet as reserve for distribution, it can be used freely for future distributions
- ¥121,306 per unit (amount after retaining earnings in current fiscal period)



Daiwa House Residential Investment Corp.

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## I Trend in Stabilization of Distribution through Securing and Reversal of Retained Earnings



\*1) The 9th fiscal period is the nine-month period from December 1, 2009 to August 31, 2010 due to a change in fiscal period-end.

## Retained earnings (reserve for distribution) increased by a total of ¥462 million

	9th Fiscal Period	10th Fiscal Period	11th Fiscal Period	12th Fiscal Period	13th Fiscal Period	14th Fiscal Period	15th Fiscal Period
	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast
	(ended Aug. 2010)	(ended Feb. 2011)	(ended Aug. 2011)	(ended Feb. 2012)	(ended Aug. 2012)	(ending Feb. 2013)	(ending Aug. 2013)
Net income	*2) ¥1,909 million	¥3,245 million	¥1,401 million	¥2,234 million	¥2,616 million	¥2,612 million	¥2,648 million
Retained earnings (reversal)	¥87 million	¥1,241 million	¥(535 million)	¥(334 million)	¥5 million	¥(36 million)	_
Total distributions	¥1,821 million	¥2,004 million	¥1,937 million	¥2,568 million	¥2,610 million	¥2,648 million	¥2,648 million

\*2) Net income for the 9th fiscal period (ended Aug. 2010) was ¥20,918 million. However, for the purpose of comparison, the figure of ¥1,909 million, which excludes ¥19,009 million gain on negative goodwill, is presented.

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#### Financial Strategy

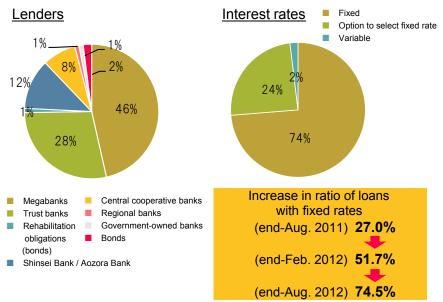
- Establish a bank formation centered on financial institutions that have close relationships with Daiwa House
- Shift to longer loan terms and reduce interest expenses, ensuring a flexible property acquisition stance using the ¥10 billion commitment line

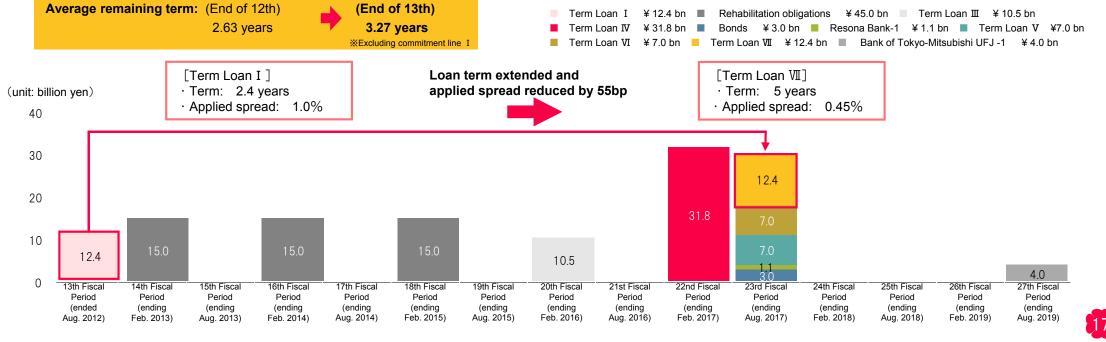
# Improvements to the Financial Position during the 13th Fiscal Period (ended August 2012)

- New bonds of ¥3 billion issued in March 2012, beginning a shift to more diverse funding sources
- In March and April 2012, rehabilitation obligations (former bonds + former loans) totaling ¥22.2 billion purchased and redeemed, then refinanced as bank loans with longer loan terms, lower spreads and fixed interest rates
- In July 2012, bank loans of ¥12.4 billion refinanced, giving them longer loan terms, lower spreads and fixed interest rates

## Staggering Repayment Periods for Interest-Bearing Liabilities

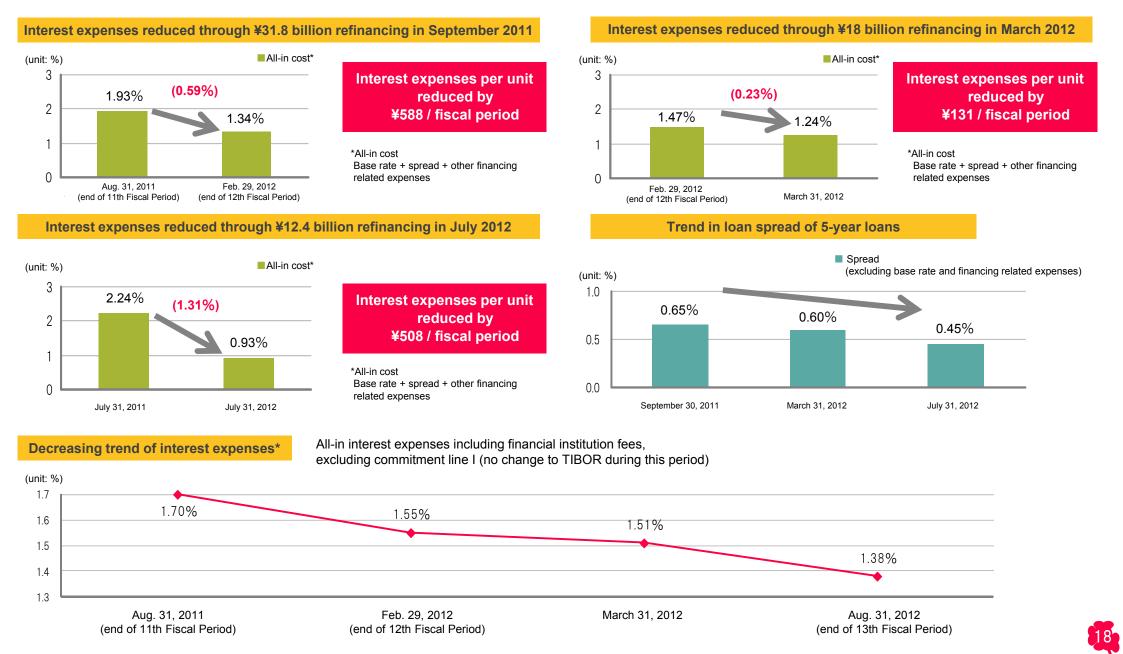








## Reducing Interest Expenses





(unit: million yen)

## // Status of Interest-bearing Liabilities

	Lenders	Balance as of Septe		Interest Rate	Loan Date	Due date	Duration	Description
	Bank of Tokyo-Mitsubishi UFJ		325 325					
Commitment	Sumitomo Mitsui Banking Corporation	1,300	325	1.08000% (Variable)	Son 2 2012	Son 2 2012	1 voor	Lincouro
Line I -3	Sumitomo Mitsui Trust Bank, Limited	1,300	325	<Spread 0.9% $>$	Sep. 3, 2012	Sep. 2, 2013	1 year	Unsecure
	Mizuho Corporate Bank, Ltd.		325					
	Sumitomo Mitsui Banking Corporation		1,800					
	Sumitomo Mitsui Trust Bank, Limited		1,800					
	Mizuho Corporate Bank, Ltd.		1.800	4.400/ *4.(Eined)				
Term Loan 🎞	Bank of Tokyo-Mitsubishi UFJ	10,500	1,800 1,800	1.40% *1 (Fixed)	Dec. 28, 2010	Dec. 28, 2015	5 years	Unsecure
–	Mitsubishi UFJ Trust and Banking Corporation		1,400	<Spread 0.8% $>$			<b>,</b>	
	Resona Bank, Ltd.,	•	1,400					
	Shinsei Bank, Limited.		500					
	Sumitomo Mitsui Banking Corporation		5,200					
	Sumitomo Mitsui Trust Bank, Limited		5,200					
	Mizuho Corporate Bank, Ltd.		5,200					
	Bank of Tokyo-Mitsubishi UFJ	•	5,200	1.096% *1 (Fixed)				
	Aozora Bank, Ltd.	· 31,800		<spread 0.65%=""></spread>	Sep. 30, 2011	Sep. 30, 2016	5 years	Unsecured
Term Loan IV	Mitsubishi UFJ Trust and Banking Corporation		4,500	< Spread 0.65% >				
			3,000					
	Resona Bank, Ltd., Shinsei Bank, Limited.		2,500					
	,		1,000					
	Sumitomo Mitsui Banking Corporation		3,000	1.025% *1 (Fixed)				
Term Loan V	Aozora Bank, Ltd.	7,000	1,500		March 27, 2012	March 31, 2017	5 years	Unsecured
	Mitsubishi UFJ Trust and Banking Corporation		1,500	<spread 0.6%=""></spread>				
	Shinkin Central Bank		1,000					
	Mizuho Corporate Bank, Ltd.		3,000	1.025% *1 (Fixed)			_	
Term Loan VI	Sumitomo Mitsui Trust Bank, Limited	7,000	3,000	<spread 0.6%=""></spread>	March 27, 2012	March 31, 2017	5 years	Unsecured
	Mizuho Trust & Banking Co., Ltd.,		1,000					
	Sumitomo Mitsui Trust Bank, Limited		3,480	<b>-</b> /				
Term Loan VI	Sumitomo Mitsui Banking Corporation	12,400	3,480	0.69536% *1 (Fixed)	July 31, 2012	July 31, 2017	5 years	Unsecured
	Mizuho Corporate Bank, Ltd.		3,480	<Spread 0.45% $>$	, <u>.</u>	,,	e jeare	0110000100
	Bank of Tokyo-Mitsubishi UFJ		1,960					
Resona	Resona Bank, Ltd.,	1,095	_	0.92833% (Variable)	March 26, 2012	March 31, 2017	5 years	Unsecured
Bank-1		1,035		<Spread 0.6% $>$	March 20, 2012		o years	Unsecured
Bank of Tokyo- Mitsubishi UFJ	Bank of Tokyo-Mitsubishi UFJ	4,000	—	1.07% (Fixed)	March 27, 2012	March 27, 2019	7 years	Unsecured
Bonds	First Series Unsecured Bonds	3,000	—	1.12% (Fixed)	March 9, 2012	March 9, 2017	5 years	Unsecured
		15,012	_	1.22833% *2	lan 5 2010	Jan. 31, 2013	3 1/02/0	
		15,012		<Spread 0.9% $>$	Jan. 5, 2010	Jan. 51, 2015	3 years	
				1.32833% *2				1
F	Rehabilitation Obligations	15,012	—	<spread 1.0%=""></spread>	Jan. 5, 2010	Jan. 31, 2014	4 years	Unsecured
			<u>├</u>	· · ·				-
		15,013	_	1.72553% (Fixed)	Jan. 5, 2010	Jan. 30, 2015	5 years	
		,		<spread 1.1%=""></spread>			- ,	
Tatal	Interact because Lightlitics	400 404		*1) The interest rate fixed in	effect by the interest rate sv	vap agreements.		
Total	Interest-bearing Liabilities	123,134		,	interest rate without changin			





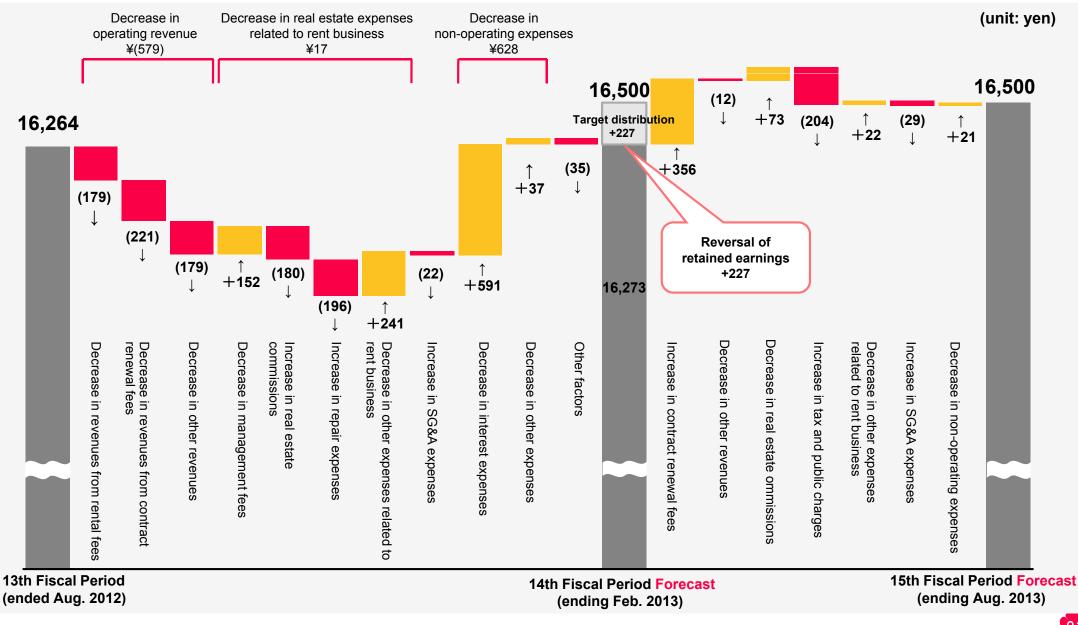
## Target Distribution

- DHI has set a target distribution level to be achieved after a certain period; until the level is achieved, DHI plans to reverse retained earnings to ensure a stable distribution level
- DHI set a target distribution of ¥16,100 for the fiscal period ending February 2013; however, due to an improvement in profitability, this was achieved early, in the fiscal period ended August 2012
- The forecast distribution for the fiscal period ending August 2013 has been set at ¥16,500, with a target of achieving this in the period ending August 2013 without reversing retained earnings

Near-term targe	et distribu	ition level	¥16,500 per ur	nit per fiscal period		(unit: million yen)
		13th Fiscal Period Actual	14th Fiscal Per (ending Fe		15th Fiscal Perio (ending Aug	
		(ended Aug. 2012)	l l l l l l l l l l l l l l l l l l l	Term on term		Term on term
Operating Revenue		7,746	7,540	(205)	7,595	+55
Lease business reve	nue	7,633	7,540	(92)	7,595	+55
Gain and loss from disposition	of properties	112	—	(112)	—	—
Operating Income		3,691	3,484	(206)	3,518	+33
Excl. gain and loss fr disposition of proper		3,578	3,484	(93)	3,518	+33
Ordinary Income		2,724	2,612	(112)	2,648	+36
Excl. gain and loss fr disposition of proper		2,611	2,612	+0	2,648	+36
Extraordinary Income / Lo	sses	(106)	-	+106	-	_
Net Income		2,616	2,612	(4)	2,648	+36
Excl. extraordinary income	e / losses	2,611	2,612	+1	2,648	+36
Retained Earnings (Reve	rsal)	5	(36)	(42)	_	+36
Total Distributions		2,610	2,648	+37	2,648	_
Net Income per Unit	(A)	16,301 yen	16,273 yen	(28) yen	16,500 yen	+227 yen
ncome per Unit gains from property disposition		16,264 yen	16,273 yen	+9 yen	16,500 yen	+227 yen
rsal of Retained Earnings per Unit	(B)	37 yen	(227) yen	(264) yen		+227 yen
Distribution per Unit	(A) - (B)	16,264 yen	16,500 yen	+236 yen	16,500 yen	



## Analysis of Breakdown of Distribution per Unit



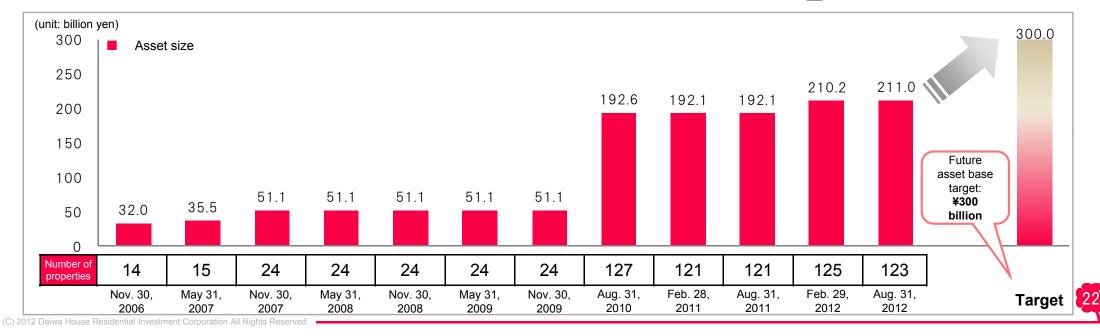
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**Future Growth Strategy** 

- Achievement of sustainable external growth with Daiwa House Group's sponsoring capability and robust financial base
- Steady enhancement of portfolio quality through strategy of replacing properties with the use of retained earnings
- Stable distribution through implementation of distribution management

## Future Policies of Growth Strategy

Leverage Comprehensive Strengths of the Daiwa House Group	Expansion of Portfolio Size		-	
Leverage the comprehensive strengths of the Daiwa House Group, which can offer total operations of rental residences from planning and development to administration, management and tenant leasing Enhancement of Portfolio Quality	Aiming to expand portfolio size, mainly in properties to be developed by Daiwa House Industry Investment in housing for elderly people, for which government support is expected Enhancement of Financial Position	+	Implementation of Distribution Management Implementing distribution management utilizing tax-loss carry forwards of ¥44.5 billion and distribution of retained earnings of ¥19.4 billion	Sustainable external gro and stable distributio
DHI will replace its relatively less competitive management assets, so as to enhance profitability and reduce administrative and management costs	Building a strong banking structure backed by the creditworthiness of the Daiwa House Group Reducing debt costs			



# APPENDIX



Daiwa House Residential Investment Corp.





## / By Area

#### **Before revision**

Area	Area 1	Area 2	Area 3	Area 4
Investment Ratio	40%~60%	20%~50%	20% or less	20% or less

# Re

## Revision of investment guideline

• A supply of high-quality properties

properties for which Daiwa House

Group function as an muster lessee

is expected from Daiwa House

Study prospect of investing in

#### After revision

Future

	Area	Area 1	Area 2	Area 3	Area 4			
	Definition	5 major wards of Tokyo (Chiyoda Ward, Chuo Ward, Minato Ward, Shibuya Ward and Shinjuku Ward)	Wards of Tokyo excluding Area 1	Tokyo Metropolitan area (Tokyo excluding Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture)	Other cities with populations of more than approx. 100,000			
Current	Investment Policy (Investment Guideline after revision)	60% o	r more	30% or less	30% or less			
	DHI's Portfolio	74	ł.1%		10,104			
	(as of August 31, 2012)	(43.2%)	(30.9%)	6.5%	19.4%			
	Target Portfolio							

· Currently high proportion of investment in this area, but offers the potential for

· No plan to sell properties, but planning to reduce or maintain relative weighting

· Area 2 rents are very stable while occupancy rates are stable. Aim to increase

of investment in this area by acquiring properties in other areas

· The strengths of Daiwa House Group can be best utilized in this area

strong rent rises once the economy recovers

the investment ratio of this area

Rationale

<Area 1>

<Area 2>

Consider purchasing attractive

properties in this area based on

property competitiveness, size,

and vields



## / Ву Туре

#### **Before revision**

Туре	Single	DINKS	Family	Large
Dedicated Area	30 m <sup>2</sup> or less	More than $30 \text{ m}^2 \sim 70 \text{ m}^2$ or less	More than $70 \text{m}^2 \sim 100 \text{m}^2$ or less	More than 100 m <sup>2</sup>
Investment Policy	30~60%	40~60%	0~20%	0~10%



## **Revision of investment guideline**

#### After revision

	Туре	Compact	Family						
	Overview	<ul> <li>Residences aimed mainly at singles, double income no kids (DINKS) and designed in for their life styles</li> </ul>	Residences aimed mainly at families and designed for their life styles						
0	Dedicated Area	60 m <sup>2</sup> or less	More than 60 m <sup>2</sup>						
Current	Investment Policy	70% or more	30% or less						
int	DHI's Portfolio								
	(Unit basis) (as of August 31, 2012)	84.0%	16.0%						
Fu	Target Portfolio								
Future	Rationale	<ul> <li>Rents are currently low however downward rigidity of occupancy rates and rent is strong</li> </ul>	<ul> <li>A supply of excellent properties is expected from Daiwa House</li> <li>Study prospect of investing in properties for which Daiwa House Group function as an muster lessee</li> </ul>						

#### Investment in Housing for Elderly People

Newly create additional policies and criteria regarding investing in housing for elderly people (rental residences, care facilities or others scheduled to be occupied exclusively by elderly people living alone or elderly couples with the provision of nursing services, etc., including serviced housing for elderly people and private nursing homes), in order to manage the risk of investing in such housing.

In principle, DHI will invest in properties for which the risk of operating them to house elderly people is limited, by such means as renting out several together to operators DHI judges to have the necessary management capabilities and reliability, or investing in properties for which management support from the Daiwa House Group can be expected.

\*) Housing for elderly people is not included in calculations of investment ratio by area or type.

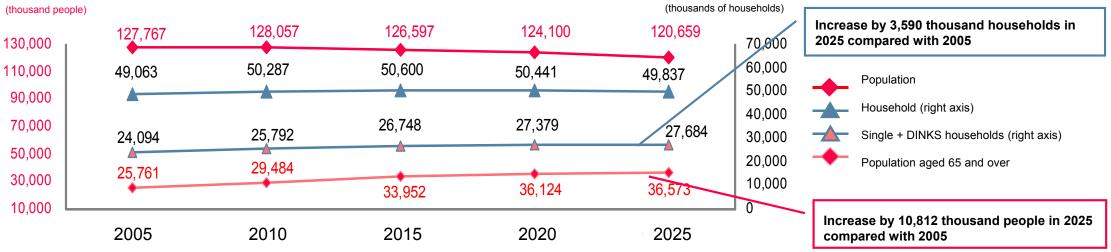


# Building Portfolio: Strengths of DHI Portfolio

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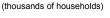
- Investment strategy focused on the Tokyo Metropolitan area where continuous population growth is expected, with a certain level of investment in major regional cities where local populations are expected to be concentrated for portfolio diversification
- By type, investment strategy focused on properties targeting compact types, of which the number of households is expected to increase
- Investment to a certain extent in housing for elderly people in reaction to the aging of society

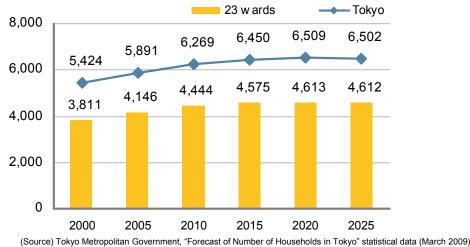
#### Estimated Population and Number of Households (including forecasts)



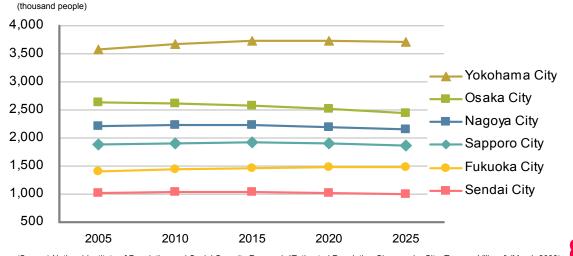
(Source) National Institute of Population and Social Security Research "Future Change in Households in Japan" (March 2008) and "Population Projections for Japan: Medium-fertility and Medium-mortality Assumptions" (January 2012) (Source) Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Population Census of Japan" for population in 2005

#### Estimated Number of Households in Tokyo (including forecasts)





#### Estimated Population Changes by City (including forecasts)



(Source) National Institute of Population and Social Security Research "Estimated Population Changes by City, Town or Village" (March 2008)

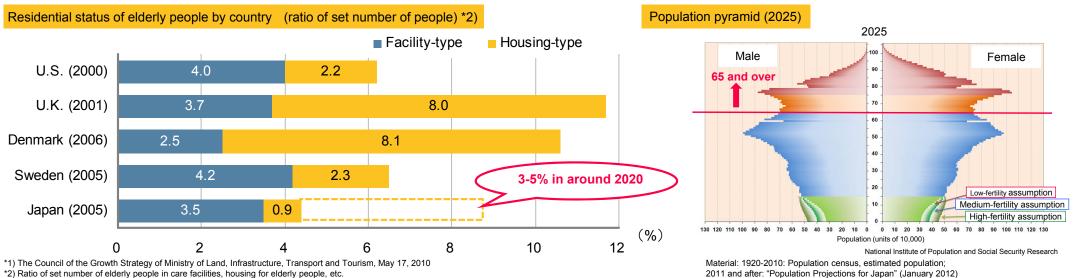
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DHI intends to continue making acquisitions, to a certain extent, in housing for elderly people, for which a certain amount of demand is expected

## Strategic Target of Ministry of Land, Infrastructure, Transport and Tourism

- Compared to other countries, there is a lack of housing for elderly people in Japan. In response, the strategic target of the Ministry of Land, Infrastructure, Transport and Tourism is to bring the ratio of such housing to 3-5%, in line with the U.S. and Europe, by around 2020 \*1)
- Based on the revised Act on Securement of Stable Supply of Elderly Persons' Housing (enforced October 2011), the government provides support for the development of housing for elderly people



(Source) Excerpt from material for 8th National Assembly for Social Security sectional meeting on guarantee of services (medical treatment, nursing and welfare), October 23, 2008

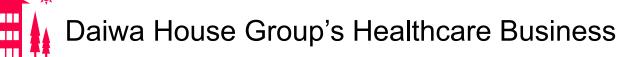
## Government Measures to Support Housing for Elderly People

- Based on the revised Act on Securement of Stable Supply of Elderly Persons' Housing, the government provides support for the development of housing registered as "serviced housing for elderly people"
- Details of support to promote supply of "serviced housing for elderly people"
  - (1) For construction or refurbishment of serviced housing for elderly people: assistance of one tenth of construction costs (up to ¥1 million per unit) or one third of refurbishment costs (up to ¥1 million per unit)
  - (2) Promotion of supply through measures including reduction of taxation on fixed assets and real estate acquisition tax for serviced housing for elderly people

## Response of Daiwa House Group

- Strengthening business operations under the keywords "aging society"
- Management, servicing and master leasing for housing for elderly people by Daiwa Living
- Planning by DHI to make investments into housing for elderly people





#### Daiwa House Group's Healthcare Business 💻

#### Pioneering Initiatives in the "Senior" Field and Achievement of Numerous Results

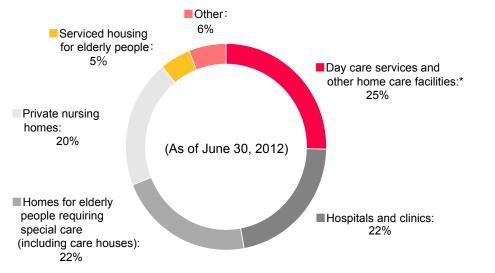
- In consideration of the diverse problems facing Japan regarding the aging society and nursing, Daiwa House Industry established the "Silver Age Research Center" in 1989 to comprehensively examine healthcare and nursing facilities and create plans and propositions regarding such facilities
- In April 2010, the "Human Care Business Promotion Department" was established with the aim of utilizing the strengths built up by the Daiwa House Group through the Silver Age Research Center across different sections
- In consideration of the revised Act on Securement of Stable Supply of Elderly Persons' Housing (enforced October 2011) coming into effect, operation of business relating to housing for elderly people was accelerated
- In June 2012, Daiwa House Industry acquired all the shares of Toden Life Support Co., Ltd. (then a wholly owned subsidiary of Tokyo Electric Power Company, Incorporated), making it a subsidiary and changing its name to Daiwa House Life Support Co., Ltd. で住まうような、チ

## **Results of Daiwa House Group's Healthcare Business**

 Cumulative total orders received for housing for elderly people, medical treatment and nursing, and welfare facilities

3,347 orders ¥505.4 billion (results up to end of June 2012)

Breakdown of amount of orders received by Daiwa House Industry's Silver Age Research Center (cumulative)



\* Small-scale multi-functional facilities, group homes, etc.





Mominoki, Tsurumi, Yokohama

Mominoki, Suginami



[Properties owned by Daiwa House Life Support] [Properties owned by Daiwa House Life Support]



Private nursing home

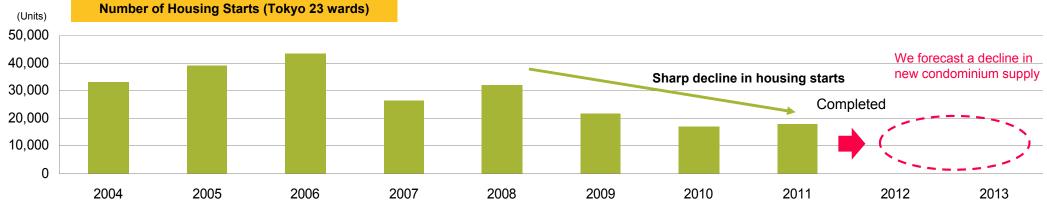
[Building constructed by Daiwa House Industry] [Building constructed by Daiwa House Industry] As of the date of this document, no decision had been reached by DHI regarding the properties shown.





#### Number of Housing Starts Trend

- Number of starts for rental condominiums in Tokyo 23 wards remained low in 2011, totaling 17,994 units
- After the peak in 2006, condominium starts have declined due to the impact of (1) the amendment of Building Standard Law (2007), which was in response to the issue of false earth quake-resistance data, and (2) the collapse of emerging condominium developers during the financial crisis post Lehman Shock (2008); we expect the decline in starts through to 2011 to result in a short-term dip with new rental condominium supply from 2012 onward

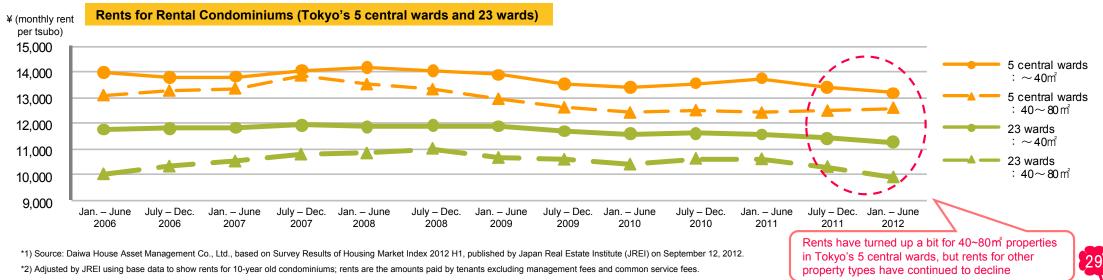


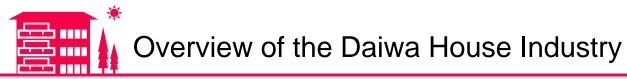
\*1) Source: Daiwa House Asset Management Co., Ltd., based on Statistics on Building Starts, Ministry of Land, Infrastructure, Transport and Tourism.

\*2) Shows number of new building starts in Tokyo's 23 wards under "by Owner Occupant Relation: Rented," "by Structure: steel-frame reinforced concrete or reinforced concrete, and "by Construction Method: joint project."

## // Trends in Condominium Rents

Condominium rents in Tokyo's 5 central wards and Tokyo's 23 wards showed signs of improvement from a bottom in 2010 H1 but then turned down again from 2011 H2





#### // Profile of Daiwa House Industry

The Daiwa House Group consists of eight business segments: "Single-Family Houses," "Rental Housing," "Condominiums," "Existing Home Business," "Commercial Facilities," "Business and Corporate Facilities," "Health and Leisure" and "Other Businesses."

(As of March 31, 2012)

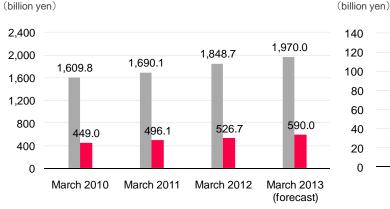
Company Name	Daiwa House Industry Co., Ltd.
Head Office	3-3-5, Umeda, Kita Ward, Osaka City
Established	April 5, 1955 (Founded: March 4, 1947)
Paid-in Capital	¥110,120 million
Ratings	Japan Credit Rating Agency, Ltd. (JCR) : AA (Stable) Rating and Investment Information, Inc. (R&I) : AA- (Stable)

## Selected Financial Data of Rental Housing Business of Daiwa House Industry

- Using its extensive property planning and development expertise in providing a grand total of around 820,000 rental residences, Daiwa House Industry is developing products that anticipate the needs of residents and landowners
- Daiwa House Industry shows a steady growth in net sales and operating income of the Rental Housing Business

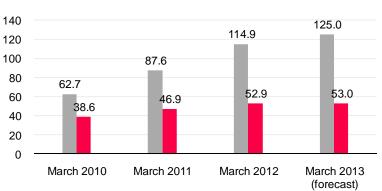
#### Net Sales (consolidated basis)

Consolidated net sales Of which, sales of Rental Housing Business



#### **Operating Income (consolidated basis)**

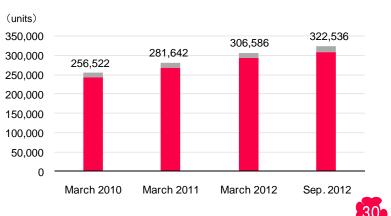
Consolidated operating incomeOf which, sales of Rental Housing Business



#### **//** Number of Rental Residences Managed

 The Daiwa House Group is increasing steadily the number of rental residences managed

Daiwa Living Co., Ltd.
 Nihon Jyutaku Ryutu Co., Ltd.



(Source) "Financial Factbook" of Daiwa House Industry.

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Acquisition date:

Acquisition price:

Appraisal value:

¥1,210 million

NOI vield: 6.9%

Acquisition date:

Acquisition price:

Appraisal value:

Nov. 1, 2010

¥1.770 million

¥2.130 million

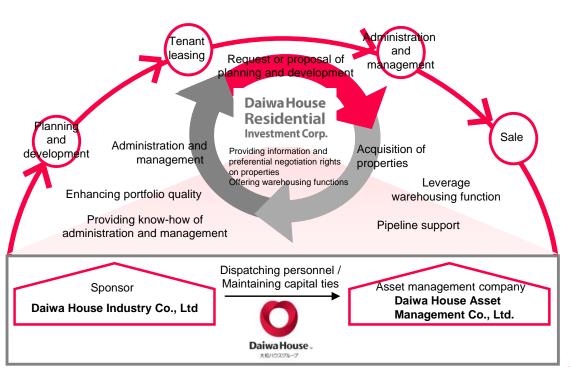
NOI vield: 6.8%

June 29, 2010

¥940 million

**Growth Strategies Leveraging Daiwa House Group's Comprehensive Strengths** 

In collaboration with the Daiwa House Group, DHI intends to expand its portfolio size and promote internal growth



## Major Supports from Daiwa House Group

- Providing information and preferential negotiation rights
- Providing master lease by the Daiwa House Group
- Dispatching personnel to the asset management company
- Offering warehousing functions

## **Acquisition Record Utilizing Warehousing Functions**

Castalia Ichigava

Castalia Togoshi

#### Castalia Nakanobu



Acquisition date: June 29, 2010 Acquisition price: ¥1,790 million Appraisal value: ¥2.170 million NOI vield: 6.5%

#### **Big Tower Minami Sanjo**



Acquisition date: Nov. 1, 2010 Acquisition price: ¥1.740 million Appraisal value: ¥2,130 million NOI vield: 7.9%

#### Castalia Fushimi



Acquisition date: Jan. 14, 2011 Acquisition price: ¥2.260 million Appraisal value: ¥2.490 million NOI vield: 7.1%

\*) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price

#### **Development of Rental Residences by Daiwa House Industry (In Pipeline)**

- Developed real estate held as fixed assets is ¥49.7 billion (as of Sep. 30, 2012)
- For premium rental residences, Daiwa House Industry developed 18 properties in the Royal Park Series and currently holds 8 properties (as of Sep. 30, 2012)
- Four plots of land for rental residences in the Tokyo Metropolitan area have been acquired specifically for DHI
- Land acquired in April 2012 for "Royal Parks Sasashima (tentative name)" in Nagoya; complex will have 502 units. shops, private nursing home and children's daycare center

(\*) As of the date of this document, no decision had been reached by DHI regarding land acquired by Daiwa House Industry in the Tokyo Metropolitan area or "Royal Parks Sasashima (tentative name).





									(unit: I	million yen)									(unit: %)
					Book		e Appraisal			End of	Appraisa	al at Feb. 2	9, 2012	Appraisa	al at Aug. 3	1, 2012		f Previous F od Compari	
Area	No.	Property Name (Owned properties as of August 31, 2012)	Appraiser *1	Acquisition Price	Value at Aug. 31, 2012	Va at Feb. 29, 2012	At Aug. 31, 2012	Acquisition Value Comparison	Book Value Comparison	Previous Fiscal Period Comparison	Direct Capitalizatio n Method	Direct Capitalizatio DCF Method n Method		Direct Capitalizatio DCF Method n Method		ethod	Direct Capitalizatio n Method	DCF M	ethod
				1	2	3	4	<b>@-</b> 1	4-2	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
	1001	Qiz Ebisu	Tanizawa	7,650	7,513	7,740	7,470	(180)	(43)	(270)	4.7	4.9	5.0	4.7	4.9	5.0	0.0	0.0	0.0
	1002	Castalia Azabujuban Shichimenzaka	Chuo	4,500	4,386	3,920	3,930	(570)	(456)	10	4.9	4.6	5.1	4.9	4.6	5.1	0.0	0.0	0.0
	1003	Castalia Shibakoen	Tanizawa	2,630	2,551	1,920	1,920	(710)	(631)	0	5.1	5.2	5.4	5.1	5.2	5.4	0.0	0.0	0.0
	1004	Castalia Ginza	Tanizawa	2,520	2,463	1,870	1,880	(640)	(583)	10	5.0	5.1	5.3	5.0	5.1	5.3	0.0	0.0	0.0
	1005	Castalia Hiroo	Tanizawa	2,220	2,185	1,620	1,590	(630)	(595)	(30)	4.9	5.0	5.2	4.9	5.0	5.2	0.0	0.0	0.0
	1006	Castalia Nihonbashi	Tanizawa	1,200	1,153	999	1,000	(200)	(153)	1	5.1	5.2	5.4	5.1	5.2	5.4	0.0	0.0	0.0
	1007	Castalia Hacchobori	Tanizawa	2,300	2,251	1,970	1,950	(350)	(301)	(20)	5.1	5.2	5.4	5.1	5.2	5.4	0.0	0.0	0.0
	1008	Castalia Azabujuban	Chuo	2,910	2,894	2,390	2,370	(540)	(524)	(20)	4.9	4.6	5.1	4.9	4.6	5.1	0.0	0.0	0.0
	1009	Castalia Azabujuban II	Chuo	2,690	2,656	2,280	2,270	(420)	(386)	(10)	4.8	4.5	5.0	4.8	4.5	5.0	0.0	0.0	0.0
	1010	Castalia Shinjuku Natsumezaka	Chuo	1,865	1,844	1,540	1,540	(325)	(304)	0	5.1	4.8	5.3	5.1	4.8	5.3	0.0	0.0	0.0
	1011	Castalia Ginza II	Tanizawa	1,800	1,768	1,470	1,470	(330)	(298)	0	5.0	5.1	5.3	5.0	5.1	5.3	0.0	0.0	0.0
	1012	Castalia Shibuya Sakuragaoka	Tanizawa	1,400	1,393	985	987	(413)	(406)	2	4.9	5.1	5.2	4.9	5.1	5.2	0.0	0.0	0.0
	1014	NCR Nishi Azabu Twin Tower (*14)	Tanizawa	2,352	2,207	2,230	2,230	(122)	23	0	5.0	5.1	5.3	5.0	5.1	5.3	0.0	0.0	0.0
	1015	Castalia Nishi Azabu Kasumicho	Tanizawa	2,143	2,140	1,960	1,920	(223)	(220)	(40)	5.0	5.1	5.3	5.0	5.1	5.3	0.0	0.0	0.0
Area1	1016	Castalia Ochanomizu	JREI	1,770	1,731	1,840	1,850	80	119	10	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0
Alear	1017	Castalia Sangubashi	Tanizawa	1,393	1,385	1,290	1,280	(113)	(105)	(10)	5.1	5.3	5.4	5.1	5.3	5.4	0.0	0.0	0.0
	1018	Castalia Suitengu	Tanizawa	1,279	1,250	1,220	1,220	(59)	(30)	0	5.2	5.2	5.5	5.2	5.2	5.5	0.0	0.0	0.0
	1019	Castalia Suitengu II	Tanizawa	1,138	1,109	1,090	1,090	(48)	(19)	0	5.1	5.2	5.4	5.1	5.2	5.4	0.0	0.0	0.0
	1020	Castalia Shintomicho	Tanizawa	932	906	876	878	(54)	(28)	2	5.2	5.2	5.5	5.2	5.2	5.5	0.0	0.0	0.0
	1021	Castalia Shintomicho II	Tanizawa	825	802	745	751	(74)	(51)	6	5.2	5.2	5.5	5.2	5.2	5.5	0.0	0.0	0.0
	1022	Castalia Harajuku	JREI	887	878	786	806	(81)	(72)	20	4.9	4.7	5.1	4.8	4.6	5.0	(0.1)	(0.1)	(0.1)
	1023	Castalia Yoyogi Uehara	JREI	608	599	573	585	(23)	(14)	12	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1024	Castalia Sendagaya	JREI	555	552	524	536	(19)	(16)	12	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1025	Castalia Shinjuku 7 chome	JREI	464	456	445	447	(17)	(9)	2	5.4	5.2	5.6	5.3	5.1	5.5	(0.1)	(0.1)	(0.1)
	1027	Castalia Ningyocho	JREI	947	920	940	955	8	35	15	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1028	Castalia Ningyocho II	JREI	1,070	1,040	1,070	1,090	20	50	20	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1029	Castalia Shin-Ochanomizu	JREI	914	895	883	903	(11)	8	20	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1030	Castalia Higashi Nihonbashi II	JREI	1,370	1,334	1,390	1,410	40	76	20	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1031	Castalia Jinbocho	JREI	1,160	1,133	1,180	1,200	40	67	20	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
	1032	Castalia Shintomicho III	JREI	675	654	634	648	(27)	(6)	14	5.2	4.9	5.5	5.1	4.8	5.4	(0.1)	(0.1)	(0.1)

CR is CAP Rate, DR is Discount Rate, TCR is Terminal Cap Rate.

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									(unit:	million yen)									(unit: %)
					Book		e Appraisal lue	Acquisition		End of Previous	Appraisa	al at Feb. 2	9, 2012	Apprais	al at Aug. 3	1, 2012		f Previous od Compar	
Area	No.	Property Name (Owned properties as of August 31, 2012)	Appraiser *1	Acquisition Price	Value at Aug. 31, 2012	at Feb. 29, 2012	At Aug. 31, 2012	Value	Book Value Comparison	Fiscal Period Comparison	Direct Capitalizatio n Method	DCF Method		Direct Capitalizatio n Method	DCF N	lethod	Direct Capitalizatio n Method	DCF N	lethod
				1	2	3	4	<b>(4)-(1)</b>	4-2	4-3	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
	1033	Castalia Shinjuku Gyoen	Tanizawa	2,720	2,664	2,560	2,570	(150)	(94)	10	5.1	(*2)	5.4	5.1	(*8)	5.4	0.0	-	0.0
	1034	Castalia Takanawadai	JREI	860	843	866	887	27	44	21	5.0	4.8	5.2	4.9	4.7	5.1	(0.1)	(0.1)	(0.1)
	1035	Castalia Higashi Nihonbashi III	Daiwa	666	648	643	645	(21)	(3)	2	5.2	5.0	5.4	5.2	5.0	5.4	0.0	0.0	0.0
	1036	Castalia Shinjuku Gyoen II	Tanizawa	486	474	451	454	(32)	(20)	3	5.1	5.3	5.4	5.1	5.3	5.4	0.0	0.0	0.0
	1037	Castalia Shintomicho IV	Daiwa	400	389	373	374	(26)	(15)	1	5.2	5.0	5.4	5.2	5.0	5.4	0.0	0.0	0.0
	1038	Castalia Takanawadai II	JREI	1,190	1,168	1,180	1,190	0	22	10	5.0	4.8	5.2	4.9	4.7	5.1	(0.1)	(0.1)	(0.1)
	1039	Castalia Minami Azabu	JREI	642	630	582	591	(51)	(39)	9	5.0	4.8	5.2	4.9	4.7	5.1	(0.1)	(0.1)	(0.1)
Area1	1040	Castalia Ginza III	Tanizawa	2,880	2,824	2,580	2,550	(330)	(274)	(30)	5.0	5.1	5.3	5.0	5.1	5.3	0.0	0.0	0.0
	1041	Castalia Kayabacho	Tanizawa	2,707	2,643	2,570	2,570	(137)	(73)	0	5.2	5.2	5.5	5.2	5.2	5.5	0.0	0.0	0.0
	1042	Castalia Takanawa	Tanizawa	7,430	7,331	6,850	6,740	(690)	(591)	(110)	5.1	5.4	5.4	5.1	5.4	5.4	0.0	0.0	0.0
	1043	Castalia Higashi Nihonbashi	Chuo	3,520	3,438	3,290	3,320	(200)	(118)	30	5.5	5.2	5.7	5.5	5.2	5.7	0.0	0.0	0.0
	1045	Castalia Shinjuku	Tanizawa	2,950	2,910	2,830	2,830	(120)	(80)	0	5.1	5.3	5.4	5.1	5.3	5.4	0.0	0.0	0.0
	1046	Castalia Ichigaya	Chuo	940	944	1,210	1,220	280	276	10	5.1	4.8	5.3	5.1	4.8	5.3	0.0	0.0	0.0
	1047	Shibaura Island Bloom Tower	JREI	7,580	7,786	7,880	7,880	300	94	0	—	4.9	7.0	_	4.9	7.0	—	0.0	0.0
	1048	Castalia Hatsudai	Daiwa	2,030	2,121	2,180	2,180	150	59	0	5.1	4.9	5.3	5.0	4.8	5.2	(0.1)	(0.1)	(0.1)
		Residential Area 1 Subtotal		91,168	89,881	84,425	84,177	(6,991)	(5,704)	(248)									
	2001	Castalia Meguro Kamurozaka	Daiwa	4,500	4,310	3,720	3,720	(780)	(590)	0	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0
	2002	IPSE Toritsudaigaku	Chuo	648	615	505	506	(142)	(109)	1	6.0	5.7	6.2	6.0	5.7	6.2	0.0	0.0	0.0
	2004	Castalia Yukigaya	Tanizawa	1,110	1,079	1,010	1,010	(100)	(69)	0	5.2	5.3	5.5	5.2	5.3	5.5	0.0	0.0	0.0
	2005	Castalia Yutenji	Chuo	1,450	1,416	1,180	1,180	(270)	(236)	0	5.0	4.7	5.2	5.0	4.7	5.2	0.0	0.0	0.0
	2006	Castalia Otsuka	Chuo	1,480	1,432	1,390	1,390	(90)	(42)	0	5.2	4.9	5.4	5.2	4.9	5.4	0.0	0.0	0.0
	2007	Castalia Kikukawa	Tanizawa	817	791	715	716	(101)	(75)	1	5.3	5.4	5.6	5.3	5.4	5.6	0.0	0.0	0.0
	2008	Castalia Meguro	JREI	844	837	805	813	(31)	(24)	8	5.3	5.0	5.5	5.2	4.9	5.4	(0.1)	(0.1)	(0.1)
Area2	2009	Castalia Otsuka II	JREI	1,040	1,009	998	1,010	(30)	1	12	5.3	5.1	5.5	5.2	5.0	5.4	(0.1)	(0.1)	(0.1)
	2010	Castalia Jiyugaoka	JREI	1,200	1,180	1,190	1,210	10	30	20	5.0	4.8	5.2	4.9	4.7	5.1	(0.1)	(0.1)	(0.1)
	2011	Castalia Mejiro	Chuo	988	965	931	929	(59)	(36)	(2)	5.5	5.2	5.7	5.5	5.2	5.7	0.0	0.0	0.0
	2012	Castalia Ikebukuro	Daiwa	2,570	2,511	2,300	2,300	(270)	(211)	0	5.2	5.0	5.4	5.2	5.0	5.4	0.0	0.0	0.0
	2013	Castalia Kaname-cho	Tanizawa	1,140	1,114	1,030	1,030	(110)	(84)	0	5.2	5.4	5.5	5.2	5.4	5.5	0.0	0.0	0.0
	2014	Castalia Tower Shinagawa Seaside	Tanizawa	7,380	7,206	7,000	7,010	(370)	(196)	10	5.2	5.2	5.5	5.2	5.2	5.5	0.0	0.0	0.0
	2015	Castalia Yakumo	Tanizawa	857	845	707	701	(156)	(144)	(6)	5.1	5.3	5.4	5.1	5.3	5.4	0.0	0.0	0.0
	2016	Castalia Togoshiekimae	JREI	1,560	1,532	1,630	1,640	80	108	10	5.2	5.0	5.4	5.2	5.0	5.4	0.0	0.0	0.0
	2018	Castalia Honjo Azumabashi	Tanizawa	996	969	938	941	(55)	(28)	3	5.4	5.5	5.7	5.4	5.5	5.7	0.0	0.0	0.0

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(unit: million yen)															(unit: %)				
					Book	Real Estate Va				End of	Appraisa	al at Feb. 29	9, 2012	Appraisa	al at Aug. 3	1, 2012		Previous I d Compari	
Area	No.	Property Name (Owned properties as of August 31, 2012)	Appraiser *1	Acquisition Price	Aug. 31, 2012	at Feb. 29, 2012	At Aug. 31, 2012	Acquisition Value Comparison	Book Value Comparison	Previous Fiscal Period Comparison	Direct Capitalizatio n Method	DCF Method		Direct Capitalizatio n Method	DCF M	ethod (	Direct Capitalizatio n Method	DCF M	ethod
				1	2	3	4	<b>(4)-</b> (1)	@-2	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
	2019	Castalia Kitazawa	JREI	742	726	710	716	(26)	(10)	6	5.2	5.0	5.4	5.1	4.9	5.3	(0.1)	(0.1)	(0.1)
	2020	Castalia Monzennakacho	Tanizawa	503	487	459	394	(109)	(93)	(65)	5.6	5.7	5.9	5.3	5.4	5.6	(0.3)	(0.3)	(0.3)
	2023	Castalia Kamiikedai	JREI	198	192	197	197	(1)	5	0	5.8	5.4	6.0	5.8	5.4	6.0	0.0	0.0	0.0
	2024	Castalia Morishita	JREI	832	809	820	840	8	31	20	5.2	5.0	5.4	5.1	4.9	5.3	(0.1)	(0.1)	(0.1)
	2025	Castalia Wakabayashi koen	Daiwa	776	762	735	731	(45)	(31)	(4)	5.2	5.0	5.4	5.2	5.0	5.4	0.0	0.0	0.0
	2026	Castalia Asakusabashi	Chuo	792	769	758	759	(33)	(10)	1	5.6	5.3	5.8	5.6	5.3	5.8	0.0	0.0	0.0
	2027	Castalia Iriya	Chuo	546	530	551	552	6	22	1	6.0	5.7	6.2	6.0	5.7	6.2	0.0	0.0	0.0
	2028	Castalia Kita Ueno	Tanizawa	2,641	2,566	2,350	2,360	(281)	(206)	10	5.3	5.4	5.6	5.3	5.4	5.6	0.0	0.0	0.0
	2029	Castalia Morishita II	Tanizawa	686	666	683	698	12	32	15	5.4	5.5	5.7	5.3	5.4	5.6	(0.1)	(0.1)	(0.1)
	2030	Castalia Minowa	Tanizawa	1,430	1,388	1,340	1,340	(90)	(48)	0	5.3	5.4	5.6	5.3	5.4	5.6	0.0	0.0	0.0
	2031	Castalia Oyamadai	Tanizawa	533	524	509	515	(18)	(9)	6	5.2	(*3)	5.5	5.2	5.3	5.5	0.0	—	0.0
	2032	Castalia Nakano	JREI	1,060	1,032	1,080	1,080	20	48	0	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0
Area2	2033	Castalia Yoga	Tanizawa	923	907	949	958	35	51	9	5.2	5.4	5.5	5.1	5.3	5.4	(0.1)	(0.1)	(0.1)
	2034	Castalia Sumiyoshi	Tanizawa	948	919	845	849	(99)	(70)	4	5.3	5.4	5.6	5.3	5.4	5.6	0.0	0.0	0.0
	2035	Castalia Monzennakacho II	JREI	2,160	2,109	2,230	2,250	90	141	20	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0
	2036	Castalia Oshiage	Tanizawa	1,100	1,067	1,030	1,030	(70)	(37)	0	5.4	(*4)	5.7	5.4	(*9)	5.7	0.0	_	0.0
	2037	Castalia Kuramae	Tanizawa	1,260	1,226	1,270	1,270	10	44	0	5.3	(*5)	5.6	5.3	(*10)	5.6	0.0	_	0.0
	2038	Castalia Nakanobu	Chuo	1,790	1,796	2,210	2,230	440	434	20	5.2	4.9	5.4	5.2	4.9	5.4	0.0	0.0	0.0
	2039	Royal Parks Toyosu	Chuo	7,360	7,421	7,830	7,970	610	549	140	5.7	5.3	6.0	5.7	5.3	6.0	0.0	0.0	0.0
	2040	Castalia Togoshi	Chuo	1,770	1,764	2,140	2,160	390	396	20	5.4	5.1	5.6	5.4	5.1	5.6	0.0	0.0	0.0
	2041	Castalia Ooimachi	Morii	1,181	1,249	1,250	1,250	69	1	0	5.0	4.7	5.3	5.0	4.7	5.3	0.0	0.0	0.0
	2042	Castalia Omori	Chuo	1,500	1,574	1,600	1,610	110	36	10	5.3	5.0	5.5	5.3	5.0	5.5	0.0	0.0	0.0
	2043	Castalia Mishuku	Chuo	1,900	1,984	2,110	2,100	200	116	(10)	5.1	4.8	5.3	5.1	4.8	5.3	0.0	0.0	0.0
	2044	Castalia Arakawa (*15)	Chuo	1,660	1,733	1,820	1,820	160	87	0	5.7	5.4	5.9	5.7	5.4	5.9	0.0	0.0	0.0
	2045	Castalia Omori II (*15)	Morii	2,370	2,426	2,470	2,470	100	44	0	5.1	4.8	5.4	5.1	4.8	5.4	0.0	0.0	0.0
		Residential Area 2 Subtotal		65,241	64,454	63,995	64,255	(986)	(199)	260									
	3001	Cosmo Heim Musashikosugi	Chuo	1,674	1,654	1,550	1,610	(64)	(44)	60	6.1	5.8	6.4	5.9	5.6	6.2	(0.2)	(0.2)	(0.2)
	3002	Castalia Tsurumi	Chuo	666	650	668	667	1	17	(1)	6.1	5.8	6.4	6.1	5.8	6.4	0.0	0.0	0.0
Area3	3003	Castalia Funabashi	Tanizawa	704	693	665	690	(14)	(3)	25	6.0	(*6)	6.3	5.9	(*11)	6.2	(0.1)	_	(0.1)
	3006	Castalia Nishi Funabashi	JREI	783	763	722	735	(48)	(28)	13	6.2	6.0	6.4	6.1	5.9	6.3	(0.1)	(0.1)	(0.1)
	3007	Castalia Maihama	Tanizawa	670	651	565	561	(109)	(90)	(4)	6.0	6.0	6.3	6.0	6.0	6.3	0.0	0.0	0.0





									(unit:	million yen)									(unit: %)
					Book	Real Estate Va		Acquisition		End of Previous	Appraisa	al at Feb. 2	9, 2012	Appraisa	al at Aug. 3	1, 2012		f Previous I od Compari	
Area	No.	Property Name (Owned properties as of August 31, 2012)	Appraiser *1	Acquisition Price	Value at Aug. 31, 2012	at Feb. 29, 2012	At Aug. 31, 2012	Value Comparison	Book Value Comparison	Fiscal Period Comparison	Direct Capitalizatio n Method	io DCF Method		Direct Capitalizatio DCF Method n Method		lethod	Direct Capitalizatio n Method	DCF N	ethod
				1	2	3	4	<b>(4-1)</b>	4-2	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
	3008	Castalia Ichikawamyoden	Tanizawa	671	654	650	645	(26)	(9)	(5)	5.9	6.1	6.3	5.9	6.1	6.3	0.0	0.0	0.0
	3010	Castalia Urayasu	Tanizawa	592	576	553	548	(44)	(28)	(5)	5.9	5.9	6.3	5.9	5.9	6.3	0.0	0.0	0.0
	3011	Castalia Minamigyotoku	Tanizawa	543	528	499	494	(49)	(34)	(5)	5.9	5.9	6.2	5.8	5.8	6.1	(0.1)	(0.1)	(0.1)
Area3	3012	NCR Minamigyotoku II	Tanizawa	385	374	350	346	(39)	(28)	(4)	5.9	5.9	6.2	5.8	5.8	6.1	(0.1)	(0.1)	(0.1)
	3013	Castalia Nogeyama	JREI	325	316	274	276	(49)	(40)	2	6.1	5.9	6.3	6.0	5.8	6.2	(0.1)	(0.1)	(0.1)
	3017	Castalia Ichikawa	JREI	461	445	489	493	32	48	4	6.1	5.9	6.3	6.0	5.8	6.2	(0.1)	(0.1)	(0.1)
	3018	018 Royal Parks Hanakoganei		5,300	5,624	5,640	5,650	350	26	10	5.9	(*7)	6.1	5.9	(*12)	6.1	0.0	—	0.0
		Residential Area 3 Subtotal		12,774	12,932	12,625	12,715	(59)	(217)	90									
	4001	Castalia Shinsakae	Chuo	1,920	1,826	1,460	1,460	(460)	(366)	0	6.1	5.8	6.4	5.9	5.6	6.2	(0.2)	(0.2)	(0.2)
	4008	Aprile Tarumi	JREI	1,340	1,277	1,290	1,300	(40)	23	10	6.6	6.4	6.8	6.6	6.4	6.8	0.0	0.0	0.0
	4009	Crest Kusatsu	Tanizawa	3,004	2,862	2,730	2,690	(314)	(172)	(40)	7.7	7.8	8.0	7.7	7.8	8.0	0.0	0.0	0.0
	4010	Castalia Sakaisuji Honmachi	Tanizawa	1,490	1,437	1,470	1,460	(30)	23	(10)	5.8	5.9	6.1	5.8	5.9	6.1	0.0	0.0	0.0
	4011	Castalia Shin-Umeda	Tanizawa	1,376	1,325	1,390	1,400	24	75	10	5.9	6.0	6.2	5.9	6.0	6.2	0.0	0.0	0.0
	4012	Castalia Abeno	Tanizawa	4,368	4,248	4,090	4,100	(268)	(148)	10	5.8	5.9	6.1	5.8	5.9	6.1	0.0	0.0	0.0
	4014	Castalia Sakae	Chuo	1,010	976	1,000	1,040	30	64	40	6.0	5.7	6.3	5.8	5.5	6.1	(0.2)	(0.2)	(0.2)
	4015	Castalia Nipponbashi Kouzu	Tanizawa	3,570	3,429	3,360	3,350	(220)	(79)	(10)	5.9	6.0	6.2	5.9	6.0	6.2	0.0	0.0	0.0
	4016	Castalia Maruyama Urasando	Tanizawa	411	398	418	419	8	21	1	6.2	6.2	6.5	6.2	6.2	6.5	0.0	0.0	0.0
	4017	Castalia Maruyama Omotesando	Tanizawa	1,740	1,688	1,650	1,670	(70)	(18)	20	6.2	6.2	6.5	6.2	6.2	6.5	0.0	0.0	0.0
Area4	4018	Castalia Higashi Hie	Tanizawa	960	927	899	905	(55)	(22)	6	6.1	6.3	6.4	6.1	6.3	6.4	0.0	0.0	0.0
	4019	Castalia Tower Nagahoribashi	Chuo	3,400	3,271	3,530	3,630	230	359	100	5.7	5.4	6.0	5.6	5.3	5.9	(0.1)	(0.1)	(0.1)
	4020	Castalia Sannomiya	Daiwa	1,230	1,185	1,280	1,300	70	115	20	6.1	5.9	6.3	6.0	5.8	6.2	(0.1)	(0.1)	(0.1)
	4021	Castalia Kotodaikoen	Daiwa	481	462	466	473	(8)	11	7	6.4	6.4	6.6	6.3	6.3	6.5	(0.1)	(0.1)	(0.1)
	4022	Castalia Ichibancho	Daiwa	783	758	750	770	(13)	12	20	6.4	6.4	6.6	6.3	6.3	6.5	(0.1)	(0.1)	(0.1)
	4023	Castalia Omachi	Daiwa	656	629	594	606	(50)	(23)	12	6.4	6.4	6.6	6.3	6.3	6.5	(0.1)	(0.1)	(0.1)
	4024	Castalia Uemachidai	Daiwa	2,190	2,119	2,280	2,320	130	201	40	5.7	5.5	5.9	5.6	5.4	5.8	(0.1)	(0.1)	(0.1)
	4025	Castalia Tower Higobashi	Chuo	2,670	2,590	2,890	3,000	330	410	110	5.7	5.4	6.0	5.6	5.3	5.9	(0.1)	(0.1)	(0.1)
	4026	Big Tower Minami Sanjo	Daiwa	1,740	1,698	2,160	2,160	420	462	0	6.1	5.9	6.3	6.1	5.9	6.3	0.0	0.0	0.0
	4027	Castalia Fushimi	JREI	2,260	2,258	2,480	2,600	340	342	120	6.0	5.8	6.2	5.8	5.6	6.0	(0.2)	(0.2)	(0.2)
	4028	Castalia Meieki Minami	Morii	720	741	779	788	68	47	9	5.8	5.5	6.1	5.7	5.4	6.0	(0.1)	(0.1)	(0.1)

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# Appraisal Value Comparison Table

		「華華」「「「」」			•												INV	estmer	nt Corp.
									(unit:	million yen)									(unit: %)
			A		Book Value at	Real Estate Val		Acquisition	Book Value	End of Previous	Apprais	al at Feb. 2	9, 2012	Appraisa	al at Aug. 3	1, 2012		f Previous F od Compari	
Area	No.	Property Name (Owned properties as of August 31, 2012)	Appraiser *1	Acquisition Price	Aug. 31, 2012	at Feb. 29, 2012	At Aug. 31, 2012	Value Comparison	Comparison	Fiscal Period Comparison	Direct Capitalizatio n Method	DCF M	ethod	Direct Capitalizatio n Method	DCF M	lethod	Direct Capitalizatio n Method	DCF M	ethod
				1	2	3	4	<b>4-1</b>	4-2	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
Area	4029	Castalia Yakuin	Morii	930	996	960	998	68	2	38	6.0	5.7	6.3	5.7	5.4	6.0	(0.3)	(0.3)	(0.3)
4	4030	Castalia Mibu	JREI	1,193	1,251	1,210	1,220	27	(31)	10	5.9	5.7	6.1	5.9	5.7	6.1	0.0	0.0	0.0
		Residential Area 4 Subtotal		39,442	38,363	39,136	39,659	217	1,296	523									
Area 3	8001	INAGEYA Yokohama Nishigaoka	JREI	1,000	1,038	849	853	(147)	(185)	4	6.2	5.9	6.4	6.2	5.9	6.4	0.0	0.0	0.0
Area 4	8002	FOLEO TOWN Tsutsui	Daiwa	1,410	1,417	1,040	1,040	(370)	(377)	0	6.7	6.5	7.2	6.7	6.5	7.2	0.0	0.0	0.0
		Retail Properties Subtotal		2,410	2,455	1,889	1,893	(517)	(562)	4	CR is C/	AP Rate, DF	R is Discou	unt Rate, TC	CR is Termi	inal Cap Ra	ite.		
			211,035	208,088	202,070	202,699	(8,336)	(5,389)	629										
li *2) 5 *4) 5 *6) 6 *8) 5 *10) 5 *12) 5 *13) U ai *14) D	2% (1 to 2% (1 to 2% (1 to 2% (1 to 5% (1 to 5% (1 to 7% (1 to nder dire nd residu isposed	the preiser," "Tanizawa" is Tanizawa Sogo Appraise nt Consulting, Inc. 0 10 years after appraisal dates), 5.3% (11th yea 0 10 years after appraisal dates), 5.5% (11th yea 0 4 years after appraisal dates), 5.5% (5 to 11 yea 0 10 years after appraisal dates), 5.3% (5 to 11 yea 0 10 years after appraisal dates), 5.3% (11th yea 0 10 years after appraisal dates), 5.4% (11th yea 0 10 years after appraisal dates), 6.1% (11 to 82 2 ct capitalization method, net operating income full ual value that are discounted to the present valu on September 27, 2012.	al Co., Ltd. ar after app ar after app ears after app ar after app 2 years after 2 years after for a single e according	period "Chuo" is C praisal dates appraisal dates praisal dates praisal dates praisal dates r appraisal period is c; g to the time	Chuo Real E (). (). (). (). (). (). (). ().	state Apprai *3) 5.4% ( *5) 5.5% ( *7) 5.7% ( *9) 5.7% ( *11) 6.1% ( r capitalization nce, are surr	1 to 10 years 1 to 4 years on rate to det	"Daiwa" is D after apprai after apprai after apprai after apprai after apprais ermine estin er to determi	aiwa Real isal dates), isal dates), isal dates), al dates), al dates), nated prope ne estimate	fc Estate Apprai 5.3% (11th y 5.4% (11th y 6.1% (11 to 8 5.5% (11th y 5.7% (5 to 11) erties value. L ed properties	ear after a ear after a 32 years a ear after a years afte years afte value.	nsecu d. and "JF ppraisal d ppraisal d fter apprai ppraisal d r appraisa	tive fi REI" is Ja ates). ates). sal dates ates). I dates). future ne	scal p pan Real s).	eriods Estate In: g income	stitute, "M during mi	lorii" is Mc	prii Apprai	
	<ul> <li>*12) 5.7% (1 to 10 years after appraisal dates), 6.1% (11 to 82 years</li> <li>*13) Under direct capitalization method, net operating income for a sir and residual value that are discounted to the present value accor</li> <li>*14) Disposed on September 27, 2012.</li> <li>*15) For properties acquired in 13th fiscal period (August 2012), base</li> <li>Improvement in unrealized losses</li> <li>(million yen)</li> <li>(10,000)</li> <li>(5,000)</li> </ul>		(10,	985)		(10,9	902)		(9,5	72)		(7,	661)			(5,3	89)		

10th Fiscal Period

(ended Feb. 2011)

11th Fiscal Period

(ended Aug. 2011)

12th Fiscal Period

(ended Feb. 2012)

13th Fiscal Period

(ended Aug. 2012)

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9th Fiscal Period

(ended Aug. 2010)



Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	1001	Qiz Ebisu	4-3-1 Ebisu, Shibuya Ward, Tokyo	5,230.39	96	7,650	3.6	7,470
	1002	Castalia Azabujuban Shichimenzaka	2-7-5 Azabu Juban, Minato Ward, Tokyo	3,492.93	96	4,500	2.1	3,930
	1003	Castalia Shibakoen	3-32-10 Shiba, Minato Ward, Tokyo	2,707.51	75	2,630	1.3	1,920
	1004	Castalia Ginza	1-14-13 Ginza, Chuo Ward, Tokyo	2,226.42	67	2,520	1.2	1,880
	1005	Castalia Hiroo	3-13-3 Nishi Azabu, Minato Ward, Tokyo	1,621.59	24	2,220	1.1	1,590
	1006	Castalia Nihonbashi	11-2 Nihonbashi Kabutocho, Chuo Ward, Tokyo	1,458.73	51	1,200	0.6	1,000
	1007	Castalia Hacchobori	3-27-5 Hatchobori, Chuo Ward, Tokyo	2,969.57	59	2,300	1.1	1,950
	1008	Castalia Azabujuban	2-10-1 Azabu Juban, Minato Ward, Tokyo	2,400.00	51	2,910	1.4	2,370
	1009	Castalia Azabujuban II	2-21-2 Azabu Juban, Minato Ward, Tokyo	2,094.58	66	2,690	1.3	2,270
	1010	Castalia Shinjuku Natsumezaka	10-1 Kikuicho, Shinjuku Ward, Tokyo (*5)	1,917.62	41	1,865	0.9	1,540
	1011	Castalia Ginza II	1-23-4 Ginza, Chuo Ward, Tokyo	1,817.56	61	1,800	0.9	1,470
	1012	Castalia Shibuya Sakuragaoka	29-21 Sakuragaokacho, Shibuya Ward, Tokyo	1,123.80	30	1,400	0.7	987
	1015	Castalia Nishi Azabu Kasumicho	1-3-12 Nishi Azabu, Minato Ward, Tokyo	2,779.77	37	2,143	1.0	1,920
Areal	1016	Castalia Ochanomizu	3-24-1 Kanda Ogawamachi, Chiyoda Ward, Tokyo	2,559.21	44	1,770	0.8	1,850
Area1	1017	Castalia Sangubashi	4-52-12 Yoyogi, Shibuya Ward, Tokyo	1,898.47	26	1,393	0.7	1,280
	1018	Castalia Suitengu	2-8-13 Nihonbashi Kakigaracho, Chuo Ward, Tokyo	1,940.94	62	1,279	0.6	1,220
	1019	Castalia Suitengu II	1-38-16 Nihonbashi Kakigaracho, Chuo Ward, Tokyo	1,858.34	55	1,138	0.5	1,090
	1020	Castalia Shintomicho	3-10-10 Irifune, Chuo Ward, Tokyo	1,444.52	40	932	0.4	878
	1021	Castalia Shintomicho II	2-6-4 Irifune, Chuo Ward, Tokyo	1,244.54	33	825	0.4	751
	1022	Castalia Harajuku	3-55-3 Sendagaya, Shibuya Ward, Tokyo	1,225.26	21	887	0.4	806
	1023	Castalia Yoyogi Uehara	1-17-16 Uehara, Shibuya Ward, Tokyo	811.95	25	608	0.3	585
	1024	Castalia Sendagaya	2-9-10 Sendagaya, Shibuya Ward, Tokyo	803.03	21	555	0.3	536
	1025	Castalia Shinjuku 7 chome	7-17-16 Shinjuku, Shinjuku Ward, Tokyo	957.60	23	464	0.2	447
	1027	Castalia Ningyocho	7-15 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	1,747.90	32	947	0.5	955
	1028	Castalia Ningyocho II	8-12 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	1,826.80	38	1,070	0.5	1,090
	1029	Castalia Shin-Ochanomizu	2-3-3 Kanda Awajicho, Chiyoda Ward, Tokyo (*5)	1,308.38	32	914	0.4	903
	1030	Castalia Higashi Nihonbashi II	12-11 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	2,117.46	63	1,370	0.7	1,410
	1031	Castalia Jinbocho	2-40-8 Kanda Jimbocho, Chiyoda Ward, Tokyo	1,628.80	60	1,160	0.6	1,200





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	1032	Castalia Shintomicho II	2-8-8 Irifune, Chuo Ward, Tokyo	972.51	41	675	0.3	648
	1033	Castalia Shinjuku Gyoen	2-14-4 Shinjuku, Shinjuku Ward, Tokyo	3,594.16	108	2,720	1.3	2,570
	1034	Castalia Takanawadai	3-4-12 Takanawa, Minato Ward, Tokyo	1,147.44	32	860	0.4	887
	1035	Castalia Higashi NihonbashiⅢ	3-5-6 Higashi Nihonbashi, Chuo Ward, Tokyo	1,105.20	48	666	0.3	645
	1036	Castalia Shinjuku Gyoen II	1-29-15 Shinjuku, Shinjuku Ward, Tokyo	668.79	27	486	0.2	454
	1037	Castalia ShintomichoIV	3-10-8 Irifune, Chuo Ward, Tokyo	681.00	20	400	0.2	374
	1038	Castalia Takanawadai II	3-5-6 Takanawa, Minato Ward, Tokyo	1,567.84	40	1,190	0.6	1,190
A ==== 1	1039	Castalia Minami Azabu	2-2-27 Minami Azabu, Minato Ward, Tokyo	882.67	24	642	0.3	591
Area1	1040	Castalia GinzaⅢ	8-18-2 Ginza, Chuo Ward, Tokyo	3,494.42	96	2,880	1.4	2,550
	1041	Castalia Kayabacho	2-1 Nihonbashi Koamicho, Chuo Ward, Tokyo	4,602.95	88	2,707	1.3	2,570
	1042	Castalia Takanawa	2-17-12 Takanawa, Minato Ward, Tokyo	10,408.26	169	7,430	3.5	6,740
	1043	Castalia Higashi Nihonbashi	9-14 Nihonbashi Yokoyamacho, Chuo Ward, Tokyo	6,442.28	103	3,520	1.7	3,320
	1045	Castalia Shinjuku	2-6-11 Shinjuku, Shinjuku Ward, Tokyo	3,150.80	122	2,950	1.4	2,830
	1046	Castalia Ichigaya	14-4 Ichigaya Yakuojimachi, Shinjuku Ward, Tokyo (*5)	1,546.34	50	940	0.4	1,220
	1047	Shibaura Island Bloom Tower	4-20-2, 3, 4, Shibaura, Minato Ward, Tokyo	16,849.50	213	7,580	3.6	7,880
	1048	Castalia Hatsudai	1-10-9, Honmachi, Shibuya Ward, Tokyo	3,077.05	81	2,030	1.0	2,180
	2001	Castalia Meguro Kamurozaka	4-31-23 Nishi Gotanda, Shinagawa Ward, Tokyo	4,967.97	125	4,500	2.1	3,720
	2002	IPSE Toritsudaigaku	1-4-1 Midorigaoka, Meguro Ward, Tokyo	863.70	30	648	0.3	506
	2004	Castalia Yukigaya	2-13-3 Higashi Yukigaya, Ota Ward, Tokyo	1,542.30	52	1,110	0.5	1,010
	2005	Castalia Yutenji	2-14-21 Yutenji, Meguro Ward, Tokyo	1,380.35	29	1,450	0.7	1,180
	2006	Castalia Otsuka	3-17-4 Minami Otsuka, Toshima Ward, Tokyo	1,871.70	70	1,480	0.7	1,390
	2007	Castalia Kikukawa	2-1-12 Kikukawa, Sumida Ward, Tokyo	1,168.18	43	817	0.4	716
Area2	2008	Castalia Meguro	2-1-13 Meguro, Meguro Ward, Tokyo	1,414.73	26	844	0.4	813
	2009	Castalia Otsuka II	2-32-20 Higashi Ikebukuro, Toshima Ward, Tokyo	1,784.50	54	1,040	0.5	1,010
	2010	Castalia Jiyugaoka	1-20-1 Jiyugaoka, Meguro Ward, Tokyo	1,472.47	40	1,200	0.6	1,210
	2011	Castalia Mejiro	2-8-16 Takada, Toshima Ward, Tokyo	1,658.90	29	988	0.5	929
	2012	Castalia Ikebukuro	3-1-12 Nishi Ikebukuro, Toshima Ward, Tokyo	3,644.35	87	2,570	1.2	2,300
	2013	Castalia Kaname-cho	5-26-10 Nishi Ikebukuro, Toshima Ward, Tokyo	1,624.06	73	1,140	0.5	1,030
	2014	Castalia Tower Shinagawa Seaside	4-10-18 Higashi Shinagawa, Shinagawa Ward, Tokyo	12,732.35	208	7,380	3.5	7,010





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	2015	Castalia Yakumo	2-20-5 Yakumo, Meguro Ward, Tokyo	1,276.91	18	857	0.4	701
	2016	Castalia Togoshiekimae	1-7-16 Hiratsuka, Shinagawa Ward, Tokyo	2,014.12	64	1,560	0.7	1,640
	2018	Castalia Honjo Azumabashi	3-7-11 Honjo, Sumida Ward, Tokyo	2,255.88	35	996	0.5	941
	2019	Castalia Kitazawa	1-15-5 Kitazawa, Setagaya Ward, Tokyo	1,220.16	15	742	0.4	716
	2020	Castalia Monzennakacho	1-17-12 Fukuzumi, Koto Ward, Tokyo	887.94	31	503	0.2	394
	2023	Castalia Kamiikedai	1-4-15 Kamiikedai, Ota Ward, Tokyo	414.45	12	198	0.1	197
	2024	Castalia Morishita	1-16-12 Morishita, Koto Ward, Tokyo	1,383.90	38	832	0.4	840
	2025	Castalia Wakabayashi koen	4-39-4 Wakabayashi, Setagaya Ward, Tokyo	1,425.43	23	776	0.4	731
	2026	Castalia Asakusabashi	2-16-21 Yanagibashi, Taito Ward, Tokyo	1,537.84	32	792	0.4	759
	2027	Castalia Iriya	3-1-28 Shitaya, Taito Ward, Tokyo	1,415.15	22	546	0.3	552
	2028	Castalia Kita Ueno	1-15-5 Kita Ueno, Taito Ward, Tokyo	4,197.66	102	2,641	1.3	2,360
	2029	Castalia Morishita II	2-12-11 Shin Ohashi, Koto Ward, Tokyo	1,275.60	40	686	0.3	698
	2030	Castalia Minowa	5-24-4 Negishi, Taito Ward, Tokyo	2,406.41	78	1,430	0.7	1,340
Area2	2031	Castalia Oyamadai	7-14-13 Todoroki, Setagaya Ward, Tokyo	857.32	28	533	0.3	515
	2032	Castalia Nakano	2-12-13 Arai, Nakano Ward, Tokyo	1,613.86	42	1,060	0.5	1,080
	2033	Castalia Yoga	1-3-12 Tamagawadai, Setagaya Ward, Tokyo	1,472.38	45	923	0.4	958
	2034	Castalia Sumiyoshi	2-8-11 Sumiyoshi, Koto Ward, Tokyo	1,362.60	60	948	0.5	849
	2035	Castalia Monzennakacho II	2-2-9 Tomioka, Koto Ward, Tokyo	3,038.98	94	2,160	1.0	2,250
	2036	Castalia Oshiage	3-5-2 Mukojima, Sumida Ward, Tokyo	1,785.24	60	1,100	0.5	1,030
	2037	Castalia Kuramae	3-9-4 Kuramae, Taito Ward, Tokyo	1,994.93	67	1,260	0.6	1,270
	2038	Castalia Nakanobu	4-7-11 Nakanobu, Shinagawa Ward, Tokyo	2,421.82	83	1,790	0.9	2,230
	2039	Royal Parks Toyosu	3-5-21 Toyosu, Koto Ward, Tokyo	18,112.03	276	7,360	3.5	7,970
	2040	Castalia Togoshi	5-2-1 Togoshi, Shinagawa Ward, Tokyo	2,629.59	120	1,770	0.8	2,160
	2041	Castalia Ooimachi	4-2-11 Ooi, Shinagawa Ward, Tokyo	1,413.75	65	1,181	0.6	1,250
	2042	Castalia Omori	1-19-20, Omori kita, Ota Ward, Tokyo	2,046.36	60	1,500	0.7	1,610
	2043	Castalia Mishuku	1-3-39, Taishidou, Setagaya Ward, Toyko	2,654.53	53	1,900	0.9	2,100
	2044	Castalia Arakawa	2-3-1, Arakawa, Arakawa Ward, Tokyo	3,797.92	70	1,660	0.8	1,820
	2045	Castalia Omori II	1-8-13, Omori kita, Omori Ward, Tokyo	2,818.70	112	2,370	1.1	2,470





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	3001	Cosmo Heim Musashikosugi	2-8 Kizuki Isecho, Nakahara Ward, Kawasaki City, Kanagawa	4,208.83	59	1,674	0.8	1,610
	3002	Castalia Tsurumi	3-5-10 Tsurumi Chuo, Tsurumi Ward, Yokohama City, Kanagawa	1,452.09	32	666	0.3	667
	3003	Castalia Funabashi	4-4-8 Honcho, Funabashi City, Chiba	1,496.40	86	704	0.3	690
	3006	Castalia Nishi Funabashi	4-19-16 Nishifuna, Funabashi City, Chiba	1,597.32	81	783	0.4	735
	3007	Castalia Maihama	5-14-17 Fujimi, Urayasu City, Chiba	1,287.72	61	670	0.3	561
Area3	3008	Castalia Ichikawamyoden	2-14-20 Shioyaki, Ichikawa City, Chiba	1,218.00	58	671	0.3	645
7 11 Cao	3010	Castalia Urayasu	3-30-4 Arai, Ichikawa City, Chiba	1,074.53	51	592	0.3	548
	3011	Castalia Minamigyotoku	4-1-26 Minami Gyotoku, Ichikawa City, Chiba	1,031.81	49	543	0.3	494
	3012	Castalia Minamigyotoku II	4-1-5 Minami Gyotoku, Ichikawa City, Chiba	724.63	35	385	0.2	346
	3013	Castalia Nogeyama	1-8 Hinodecho, Naka Ward, Yokohama City, Kanagawa (*5)	744.90	30	325	0.2	276
	3017	Castalia Ichikawa	1-24-3 Ichikawa, Ichikawa City, Chiba	876.89	40	461	0.2	493
	3018	Royal Parks Hanakoganei	1-8-2, Hanakoganei, Kodaira City, Tokyo	18,153.57	279	5,300	2.5	5,650
	4001	Castalia Shinsakae	1-11-29 Shin Sakae, Naka Ward, Nagoya City, Aichi	3,548.48	131	1,920	0.9	1,460
	4008	Aprile Tarumi (*6)	7-3-1 Takamaru, Tarumi Ward, Kobe City, Hyogo	6,545.25	99	1,340	0.6	1,300
	4009	Crest Kusatsu	5-3-27 Kasayama, Kusatsu City, Shiga	13,452.80	540	3,004	1.4	2,690
	4010	Castalia Sakaisuji Honmachi	1-3-7 Kyutaromachi, Chuo Ward, Osaka City, Osaka	3,471.39	117	1,490	0.7	1,460
	4011	Castalia Shin-Umeda	6-8-21 Nakatsu, Kita Ward, Osaka City, Osaka	3,279.90	108	1,376	0.7	1,400
	4012	Castalia Abeno	2-4-37 Abenosuji, Abeno Ward, Osaka City, Osaka	10,832.11	153	4,368	2.1	4,100
Area4	4014	Castalia Sakae	4-16-10 Sakae, Naka Ward, Nagoya City, Aichi	2,836.00	73	1,010	0.5	1,040
	4015	Castalia Nipponbashi Kouzu	2-4-6 Kouzu, Chuo Ward, Osaka City, Osaka	9,334.47	262	3,570	1.7	3,350
	4016	Castalia Maruyama Urasando	21-1-47 Minami 2 Jo Nishi, Chuo Ward, Sapporo City, Hokkaido	1,522.89	36	411	0.2	419
	4017	Castalia Maruyama Omotesando	21-2-1 Kita 1 Jo Nishi, Chuo Ward, Sapporo City, Hokkaido	6,100.31	146	1,740	0.8	1,670
	4018	Castalia Higashi Hie	5-31 Hiemachi, Hakata Ward, Fukuoka City, Fukuoka	3,061.60	115	960	0.5	905
	4019	Castalia Tower Nagahoribashi	1-15-25 Shimanouchi, Chuo Ward, Osaka City, Osaka	8,747.40	133	3,400	1.6	3,630
	4020	Castalia Sannomiya	3-2-31 Isobedori, Chuo Ward, Kobe City, Hyogo	3,071.60	112	1,230	0.6	1,300





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	4021	Castalia Kotodaikoen	3-10-24 Kokubuncho, Aoba Ward, Sendai City, Miyagi	1,684.10	50	481	0.2	473
	4022	Castalia Ichibancho	1-6-27, 30 Ichibancho, Aoba Ward, Sendai City, Miyagi	2,800.32	68	783	0.4	770
	4023	Castalia Omachi	2-5-8 Omachi, Aoba Ward, Sendai City, Miyag	2,149.08	72	656	0.3	606
	4024	Castalia Uemachidai	4-1-12 Uehonmachi Nishi, Chuo Ward, Osaka City, Osaka	5,415.39	69	2,190	1.0	2,320
	4025	Castalia Tower Higobashi	1-2-24 Tosabori, Nishi Ward, Osaka City, Osaka	6,230.20	194	2,670	1.3	3,000
Area4	4026	Big Tower Minami Sanjo	2-15-1 Minami Sanjo Higashi, Chuo Ward, Sapporo City, Hokkaido (*5)	8,661.19	179	1,740	0.8	2,160
	4027	Castalia Fushimi	1-8-49, Nishiki, Naka Ward, Nagoya City, Aichi	7,022.69	123	2,260	1.1	2,600
	4028	Castalia Meieki Minami	1-12-22, Meiekiminami, Nakamura Ward, Nagoya City, Aichi	1,822.10	70	720	0.3	788
	4029	Castalia Yakuin	2-3-13, Imaizumi, Chuo Ward, Fukuoka City, Fukuoka	2,784.83	118	930	0.4	998
	4030	Castalia Mibu	79, Mibu, Aiai-chou, Nakagyo Ward, Koyto City, Kyoto (*5)	2,828.39	78	1,193	0.6	1,220
	4031	Castalia Tsutsujigaoka	4-2-35, Shintera, Wakabayashi Ward, Sendai City, Miyagi	4,471.11	84	1,209	0.6	(*7) 1,320
		Total of Residential Pr	operties (121 properties)	376,802.19	9,193	207,482	98.9	199,896
Area3	8001	INAGEYA Yokohama Nishigaoka	1-2-1 Nishigaoka, Izumi Ward, Yokohama City, Kanagawa (*5)	2,343.26	1	1,000	0.5	853
Area4	8002	FOLEO TOWN Tsutsui	531-1 Tsutsuimachi, Yamato Koriyama City, Nara (*5)	4,022.27	11	1,410	0.7	1,040
		Total of Retail Pro	perties (2 properties)	6,365.53	12	2,410	1.1	1,893
		Total Owned Ass	ets (123 properties)	383,167.72	9,205	209,892	100.0	201,789

\*1) "Area 1" indicated in the Area column means Chiyoda Ward, Chuo Ward, Minato Ward and Shinjuku Ward of Tokyo. "Area 2" means the wards of Tokyo excluding Area 1. "Area 3" means the Tokyo Metropolitan area (Tokyo excluding Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture). "Area 4" means other cities (areas with populations more than approx. 100,000).

\*2) "Acquisition price" does not include expenses related to acquisition, settlement of taxes and public charges and consumption taxes. For properties formerly owned by NCR, the table shows the agreed book value at the time of the merger (appraisal value as of February 28, 2010); amounts rounded to ¥ million units.

- \*3) "Acquisition Price Ratio" column indicates the ratio of each acquisition price against the total acquisition price. The figures are rounded to the first decimal place.
- \*4) "Appraisal Values" column indicates real estate appraisal values as of August 31, 2012. Amounts rounded to ¥ million units.
- \*5) Residence indication is NCW. Address on registry.
- \*6) Partial trust beneficiary rights in real estate disposed on March 15, 2012.
- \*7) The appraisal values as of acquisition (August 1, 2012).
- \*8) "Leasable floor area" is the floor area of the real estate or the real estate in trust that are leasable based on information as of August 31, 2012.

The leasable area of 8002 INAGEYA Yokohama Nishigaoka is larger than the total floor area under the Real Estate Registration Law, as the lease agreement was concluded to include the space below the floors and other areas that were not calculated in the total floor area.



## Summary of Financial Results

	7th Fiscal Period (ended May 2009)	8th Fiscal Period (ended Nov. 2009)	9th Fiscal Period (ended Aug. 2010)	10th Fiscal Period (ended Feb. 2011)	11th Fiscal Period (ended Aug. 2011)	12th Fiscal Period (ended Feb. 2012)	13th Fiscal Period (ended Aug. 2012)	Variation Between 12th Fiscal Period
Operating days	182 days	183 days	274 days	181 days	184 days	182 days	184 days	+2 days
Operating Revenue	1,558 mn yen	1,478 mn yen	6,514 mn yen	7,793 mn yen	6,728 mn yen	7,421 mn yen	7,746 mn yen	+324 mn yen
[gains from property disposition]	_	—	22 mn yen	1,062 mn yen	0 mn yen	—	112 mn yen	112 mn yen
Operating Income	854 mn yen	742 mn yen	2,951 mn yen	3,796 mn yen	2,478 mn yen	3,434 mn yen	3,691 mn yen	+257 mn yen
[losses from property disposition]	_	_	—	305 mn yen	501 mn yen	63 mn yen	—	(63 mn yen)
Ordinary Income	549 mn yen	437 mn yen	1,845 mn yen	2,761 mn yen	1,437 mn yen	2,357 mn yen	2,724 mn yen	+367 mn yen
Net Income	548 mn yen	436 mn yen	20,918 mn yen	3,245 mn yen	1,401 mn yen	2,234 mn yen	2,616 mn yen	+382 mn yen
Distribution Per Unit	11,138 yen	8,862 yen	15,341 yen	16,880 yen	16,320 yen	16,000 yen	16,264 yen	+264 yen
Payout Ratio * 1	100.0%	100.0%	6.5%	61.8%	138.2%	109.1%	99.8%	(9.3%)
Outstanding Units Issued at End of Fiscal Period	49,260 units	49,260 units	118,735 <b>units</b>	118,735 <b>units</b>	118,735 <b>units</b>	160,535 <b>units</b>	160,535 <b>units</b>	—
Real Estate Lease Business Revenue	1,558 mn yen	1,478 mn yen	6,491 mn yen	6,731 mn yen	6,728 mn yen	7,421 mn yen	7,633 mn yen	+211 mn yen
Real Estate Expenses Related To Rent Business	542 mn yen	590 mn yen	2,714 mn yen	2,982 mn yen	3,053 mn yen	3,167 mn yen	3,270 mn yen	+103 mn yen
Real Estate Lease Business Income	1,016 mn yen	888 mn yen	3,777 mn yen	3,748 mn yen	3,674 mn yen	4,254 mn yen	4,362 mn yen	+108 mn yen
Rent NOI	1,289 mn yen	1,162 mn yen	4,850 mn yen	4,895 mn yen	4,850 mn yen	5,618 mn yen	5,774 mn yen	+156 mn yen
NOI Yield * 2	5.06%	4.53%	4.99%	5.13%	5.05%	5.48%	5.42%	(0.06%)
<portfolio at="" end="" fiscal="" of="" period=""></portfolio>	>							
Number of Owned Properties	24	24	127	121	121	125	123	(2)
Total Acquisition Price *2	51,139 mn yen	51,139 mn yen	192,603 mn yen	192,176 mn yen	192,192 mn yen	210,282 mn yen	211,035 mn yen	+753 mn yen
Leasable Units	1,350 units	1,350 units	8,139 units	8,314 units	8,402 units	9,164 units	9,181 units	+17 units
	[Store: 30 units]	[Store: 30 units]	[Store: 63 units]	[Store: 67 units]	[Store: 69 units]	[Store: 74 units]	[Store: 78 units]	[Store: +4 units]
Properties Acquired (Disposed) in The Fiscal Period *3	_	_	107 ∕ 142,128 mn yen	4.∕⁄ 13,130 mn yen	3.∕ 3,401 mn yen	6∕ 18,933 mn yen	2.∕ 4,030 mn yen	(4)∕ (14,903 mn yen)
Properties Disposed in the Fiscal Period *3	_	_	4/ 709 mn yen	10 ∕ 14,572 mn yen	3∕ 2,900 mn yen	2 ∕ 766 mn yen	4/ 3,324 mn yen	+2/ +2,557 mn yen
Average Occupancy Rate in the Fiscal Period *4	89.9%	89.2%	90.1% 92.8%	95.1%	95.7%	96.4%	96.1%	(0.3%)
Occupancy Rate at End of Fiscal Period	88.0%	90.3%	93.5%	96.0%	96.2%	97.2%	96.1%	(1.1%)

\*1) Dividend payout ratio excluding gain on negative goodwill as part of the merger in the ninth fiscal period is 70.8%.

\*2) NOI = Rent NOI (lease business revenue + other lease business revenue – real estate expenses related to rent business + depreciation and amortization) x 365 days / number of days in fiscal period

yeild Total of (acquisition cost x number of days owned during fiscal period / number of days in fiscal period) for each owed property

\*3) Figures indicate the number of properties and total acquisition price or disposition price. Expenses related to acquisition or disposition, settlement of taxes and public charges and consumption taxes are excluded.

\*4) For average occupancy rates in the ninth fiscal period, the left figure shows the rate from December 31, 2009 through March 31, 2010, while the right figure shows the rate from April 30, 2010 through August 31, 2010 after the merger with NCR.





## Selected Financial Data

	7th Fiscal Period (ended May 2009)	8th Fiscal Period (ended Nov. 2009)	9th Fiscal Period (ended Aug. 2010)	10th Fiscal Period (ended Feb. 2011)	11th Fiscal Period (ended Aug. 2011)	12th Fiscal Period (ended Feb. 2012)	13th Fiscal Period (ended Aug. 2012)	Variation Between 12th Fiscal Period
Operating days	182 days	183 days	274 days	181 days	184 days	182 days	184 days	+2 days
Total Assets	54,456 mn yen	54,280 mn yen	201,545 mn yen	202,092 mn yen	200,699 mn yen	221,703 mn yen	218,295 mn yen	(3,408 mn yen)
Net Assets	24,551 mn yen	24,439 mn yen	73,162 mn yen	74,586 mn yen	73,984 mn yen	91,880 mn yen	91,928 mn yen	+48 mn yen
Unitholders' Capital	24,002 mn yen	24,002 mn yen	24,002 mn yen	24,002 mn yen	24,002 mn yen	41,602 mn yen	41,602 mn yen	-
Total Outstanding Units Issued	49,260 units	49,260 units	118,735 units	118,735 units	118,735 units	160,535 units	160,535 units	_
Net Assets Per Unit	498,402 yen	496,125 yen	616,183 yen	628,176 yen	623,103 yen	572,339 yen	572,640 yen	+301 yen
Distribution Per Unit	11,138 yen	8,862 yen	15,341 yen	16,880 yen	16,320 yen	16,000 yen	16,264 yen	+264 yen
Payout Ratio * 1	100.0%	100.0%	6.5%	61.8%	138.2%	109.1%	99.8%	(9.3%)
Return on Assets (ROA) *2	2.0%	1.6%	1.9%	2.8%	1.4%	2.2%	2.5%	+0.3%
Return on Equity (ROE) *3	4.5%	3.6%	57.1%	8.9%	3.7%	5.4%	5.6%	+0.2%
Net Asset Ratio at End of Fiscal Period *4	45.1%	45.0%	36.3%	36.9%	36.9%	41.4%	42.1%	+0.7%
Number of Properties	24	24	127	121	121	125	123	(2)
Leasable Units	1,350 units [Store: 30 units]	1,350 units [Store: 30 units]	8,139 units [Store: 63 units]	8,314 units [Store: 67 units]	8,402 units [Store: 69 units]	9,164 units [Store: 74 units]	9,181 units [Store: 78 units]	+17 units [Store: +4 units]
Leasable Area *5	<b>57,660.40</b> ㎡ [Store: 10,450.47㎡]	57,660.40 ㎡ [Store: 10,450.47 ㎡]	337,589.55 ㎡ [Store: 12,521.02㎡]	341,034.63 ㎡ [Store: 13,898.46㎡]	340,892.79㎡ [Store: 13,851.34㎡]	383,773.51㎡ [Store: 15,114.21㎡]	381,992.54 ㎡ [Store: 15,581.95㎡]	(1,780.97 ㎡) [Store: +467.74㎡]
Average Occupancy Rate in the Fiscal Period *6	89.9%	89.2%	90.1% 92.8%	95.1%	95.7%	96.4%	96.1%	(0.3%)
Occupancy Rate at End of Fiscal Period	88.0%	90.3%	93.5%	96.0%	96.2%	97.2%	96.1%	(1.1%)
Current Depreciation and Amortization	273 mn yen	274 mn yen	1,072 mn yen	1,146 mn yen	1,176 mn yen	1,363 mn yen	1,411 mn yen	+48 mn yen
Rent NOI *7	1,289 mn yen	1,162 mn yen	4,850 mn yen	4,895 mn yen	4,850 mn yen	5,618 mn yen	5,774 mn yen	+156 mn yen
FFO Per Unit *8	16,818 yen	14,548 yen	24,427 yen	26,541 yen	26,228 yen	23,570 yen	25,075 yen	+1,505 yen
Debt Service Coverage Ratio *9	4.8x	4.5x	25.7x	6.0x	3.9x	5.4x	6.1x	+0.7x
Total Interest-bearing Liabilities	28,685 mn yen	28,674 mn yen	124,590 mn yen	123,325 mn yen	122,653 mn yen	125,325 mn yen	121,834 mn yen	(3,490 mn yen)
LTV (interest-bearing liabilities/total assets)	52.7%	52.8%	61.8%	61.0%	61.1%	56.5%	55.8%	(0.7%)

\*1) Dividend payout ratio excluding gains on negative goodwill as part of the merger in the ninth fiscal period is 70.8%.

\*2) Return on assets (ROA) = Ordinary income/((total assets at beginning of fiscal period + total assets at end of fiscal period)/2) x 100, annualized based on management period

\*3) Return on equity (ROE) = Net income/((net assets at beginning of fiscal period + net assets at end of fiscal period)/2) x 100, annualized based on management period

\*4) Net asset ratio at end of fiscal period = Net assets at end of fiscal period/total assets at end of fiscal period

\*5) The leasable area of 8001 INAGEYA Yokohama Nishigaoka, which was acquired in the fourth fiscal period and is continually owned at the end of the tenth fiscal period is larger than the total floor area of 2,221.32m<sup>2</sup> under the Real Estate Registration Law, as the lease agreement was concluded to include the space below the floors and other areas that were not calculated in the total floor area.

\*6) For average occupancy rates in the ninth fiscal period, the left figure shows the rate from December 31, 2009 through March 31, 2010, while the right figure shows the rate from April 30, 2010 through August 31, 2010 after the merger with NCR.

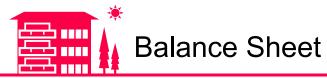
\*7) Rent NOI = Lease business revenue + other lease business revenue - real estate expenses related to rent business + depreciation and amortization

\*8) FFO per unit = (Net income + depreciation and amortization + other amortization expenses – gains from property disposition)/ total outstanding units issued (for the ninth fiscal period, gain on negative goodwill and other extraordinary income are deducted from net income) \*9) Debt service coverage ratio = Net income before interest amortization/interest expenses. The debt service coverage ratio excluding gain on negative goodwill as part of the merger in the ninth fiscal period is 4.4 times.



Assets					(unit: thousand yen)
	Twelfth Fiscal Period		Thirteenth Fiscal Period		, <u> </u>
Category	(as of February 29, 201	2)	(as of August 31, 2012	2)	
e alogoi y		Share (%)		Share (%)	Variation
Assets					
Current assets					
Cash and deposits	6,286,819		2,969,663		(3,317,156)
Cash and deposits in trust	4,890,336		5,020,022		129,685
Operating accounts receivable	98,397		52,959		(45,437)
Prepaid expenses	198,111		231,595		33,483
Deferred tax assets	101,809		0		(101,809)
Other	7,894		2,964		(4,929)
Allowance for doubtful accounts	(20,784)		(9,358)		11,425
Total current assets	11,562,584	5.2	8,267,846	3.8	(3,294,738)
Noncurrent assets					
Property, plant and equipment					
Buildings	28,157,619		27,979,362		(178,256)
Accumulated depreciation	(1,044,396)		(1,315,986)		(271,590)
Buildings, net	27,113,223		26,663,376		(449,846)
Structures	237,174		238,845		1,670
Accumulated depreciation	(9,210)		(11,674)		(2,463)
Structures, net	227,964		227,171		(792)
Machinery and equipment	432,205		432,205		0
Accumulated depreciation	(28,368)		(36,253)		(7,884)
Machinery and equipment, net	403,837		395,952		(7,884)
Tools, furniture and fixtures	644,106		647,236		3,129
Accumulated depreciation	(90,895)		(114,346)		(23,451)
Tools, furniture and fixtures, net	553,211		532,890		(20,321)
Land	21,393,132		21,150,419		(242,713)
Buildings in trust	86,344,743		87,014,046		669,303
Accumulated depreciation	(4,906,522)		(5,799,643)		(893,120)
Buildings in trust, net	81,438,221		81,214,403		(223,817)
Structures in trust	651,501		655,981		4,479
Accumulated depreciation	(34,666)		(45,861)		(11,194)
Structures in trust, net	616,835		610,120		(6,715)
Machinery and equipment in trust	1,315,940		1,320,493		4,553
Accumulated depreciation	(205,143)		(246,618)		(41,4759
Machinery and equipment in trust, net	1,110,797		1,073,874		(36,922)
Tools, furniture and fixtures in trust	292,737		290,791		(1,945)
Accumulated depreciation	(65,073)		(78,819)		(13,746)
Tools, furniture and fixtures in trust, net	227,664		211,972		(15,692)
Land in trust	73,208,489		73,763,336		554,846
Total property, plant and equipment	206,293,377	93.1	205,843,516	94.3	(449,861)

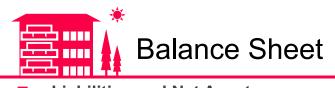




### Assets

(unit:	thousand	yen)
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Category	Twelfth Fiscal Period (as of February 29, 201		<b>Thirteenth Fiscal Peri</b> (as of August 31, 2012		Variation
		Share (%)		Share (%)	
Assets					
Intangible assets					
Leasehold rights in trust	2,250,129		2,244,584		(5,545)
Right of trademark	1,901		4,612		2,711
Total intangible assets	2,252,030	1.0	2,249,197	1.0	(2,833)
Investments and other assets					
Long-term prepaid expenses	356,006		703,379		347,372
Guarantee deposits	10,030		10,030		0
Lease deposits in trust	1,229,521		1,200,020		(29,501)
Total investments and other assets	1,595,558	0.7	1,913,429	0.9	317,871
Total noncurrent assets	210,140,967	94.8	210,006,143	96.2	(134,823)
Deferred assets					
Bonds issuance costs	0		21,183		21,183
Total Deferred assets	0	0.0	21,183	0.0	21,183
Total assets	221,703,552	100.0	218,295,174	100.0	(3,408,377)



Liabilities and Net Assets				(un	nit: thousand yen)
Category	Twelfth Fiscal I (as of February 29		Thirteenth Fiscal (as of August 31,		Variation
		Share (%)		Share(%)	
Liabilities					
Current liabilities					
Operating accounts payable	285,463		389,397		103,933
Short-term loans	3,200,000		0		(3,200,000)
Current portion of long-term loans payable	12,519,000		0		(12,519,000)
Accounts payable-other	131,991		113,193		(18,798)
Accrued expenses	482,222		530,550		48,328
Income taxes payable	605		605		0
Consumption tax payable	0		61,465		61,465
Advances received	841,654		716,182		(125,472)
Deposits received	226,140		166,082		(60,058)
Current portion of rehabilitation debt	22,435,033		15,012,890		(7,422,142)
Total current liabilities	40,122,110	18.1	16,990,366	7.8	(23,131,744)
Non current liabilities		-			
Investment Corporation Bonds	0		3,000,000		3,000,000
Long-term loans payable	42,300,000		73,795,000		31,495,000
Tenant leasehold and security deposits	333,971		327,220		(6,751)
Tenant leasehold and security deposits in trust	1,811,945		1,839,111		27,165
Asset retirement obligations	383,545		387,898		4,353
Rehabilitation debt	44,871,495		30,026,737		(14,844,757)
Total noncurrent liabilities	89,700,958	40.5	109,375,968	50.1	19,675,009
Total liabilities	129,823,069	58.6	126,366,334	57.9	(3,456,734)
Net assets					
Unitholders' equity					
Unitholders' capital	41,602,436		41,602,436		0
Surplus					
Capital surplus	28,241,587		28,241,587		0
Reserve for distribution	19,802,245		19,467,899		(334,345)
Unappropriated retained earnings (undisposed loss)	2,234,214		2,616,916		382,702
Total surplus	50,278,046		50,326,403		48,356
Total unitholders' equity	91,880,482	41.4	91,928,839	42.1	48,356
Total net assets	91,880,482	41.4	91,928,839	42.1	48,356
Total liabilities and net assets	221,703,552	100.0	218,295,174	100.0	(3,408,377)

• Notes and Remarks for Thirteenth Fiscal Period (unit: million yen)						
1. Cash and	1. Cash and deposits					
Investment co	2,969					
Trust bank title	e				5,020	
(of which, equ	ivalent to deposi	t)			2,166	
Balance					5,823	
2. Interest-be	earing liabilities					
Total interest-	bearing liabilities	i			121,834	
3. Allowance	for doubtful acc	counts				
Total allowand	e for doubtful ac	counts			9	
4. Change ir	Unitholders' ca	pital				
Total Unithold	ers' capital				41,602	
June 2005: Es	June 2005: Established with private offering 300					
December 200	)5: Increase cap	ital through third	party allotmer	nt	1,430	
March 2006: I	ncrease capital t	hrough public of	fering		18,238	
March 2007: I	ncrease capital t	hrough third par	ty allotment		4,034	
October 2011:	Increase capita	I through public	offering		15,999	
November 20 <sup>-</sup>	November 2011: Increase capital through third party allotment 1,599					
Unitholders' Capital and Total Outstanding Units Issued						
Date	Unitholders' Capital (yen)	Total Unitholders' Capital (yen)	Total Units Issued (unit)		al Outstanding Jnits Issued (unit)	

Date	Unitholders' Capital (yen)	Total Unitholders' Capital (yen)	Total Units Issued (unit)	Total Outstanding Units Issued (unit)
June 7, 2005 *1	300,000,000	300,000,000	600	600
Dec. 19, 2005	1,430,000,000	1,730,000,000	2,860	3,460
March 20, 2006	18,238,500,000	19,968,500,000	37,800	41,260
March 2, 2007	4,034,088,000	24,002,588,000	8,000	49,260
April 1, 2010 *2	-	24,002,588,000	69,475	118,735
October 4, 2011	15,999,862,000	40,002,450,000	38,000	156,735
Nov. 2, 2011	1,599,986,200	41,602,436,200	3,800	160,535

\*1) Daiwa House Residential Investment Corporation was established on June 7, 2005.

\*2) Following the merger with NCR, for each unit of NCR, 0.23 units of DHI was alloted and issued.







## **Income Statement**

		(unit	thousand yen)
	Twelfth Fiscal Period	Thirteenth Fiscal Period	
Category	(Sep. 1, 2011 –	(Mar. 1, 2012 –	Variation
	Feb. 29, 2012)	Aug. 31, 2012)	Variation
Operating revenue			
Lease business revenue	6,951,985	7,131,007	179,021
Other lease business revenue	469,388	502,243	32,855
Gain from disposition of properties	-	112,869	112,869
Total operating revenue	7,421,373	7,746,121	324,747
Operating expenses			
Expenses related to rent business	3,167,042	3,270,619	103,577
Asset management fee	63,408	0	(63,408)
Asset management fee	445,962	488,247	42,284
Asset custody fee	21,457	21,791	334
Administrative service fees	69,977	72,631	2,654
Directors' compensations	6,600	6,600	0
Provision of allowance for doubtful accounts	7,032	0	(7,032)
Other operating expenses	205,494	194,643	(10,850)
Total operating expenses	3,986,975	4,054,533	67,558
Operating income	3,434,398	3,691,587	257,188
Non-operating income	0,101,000	0,001,001	201,100
Interest income	730	693	(37)
Reversal of allowance for doubtful accounts	730	2,921	2,921
Other	1.889	3,390	1,500
	,	7,005	4,385
Total non-operating income	2,620	7,003	4,300
Non-operating expenses	005 540	770 560	(54.050)
Interest expenses	825,519	770,560	(54,959)
Interest expenses on bonds	-	16,109	16,109
Retirement of bonds issuance cost	-	2,353	2,353
Borrowing related expenses	191,746	178,222	(13,524)
Unit issuance expenses	59,352	0	(59,352)
Other	3,217	6,828	3,610
Total non-operating expenses	1,079,837	974,074	(105,762)
Ordinary income	2,357,181	2,724,518	367,336
Extraordinary income			
Gain on redemption by purchase of	7,079	0	(7,079)
rehabilitation obligations Other	1,224	0	(1,224)
Total extraordinary income	8,304	0	(8,304)
Extraordinary loss	0,304	5	(0,004)
Impairment losses	130,666	106,996	(23,670)
Loss on disaster	-	-	-
Total extraordinary losses	130,666	106,996	(23,670)
,	2 224 810	2 617 521	202 702
Income before income taxes	2,234,819	2,617,521	382,702
Income taxes-current	605	605	0
Total income taxes	605	605	0
Net income	2,234,214	2,616,916	382,702
Retained earnings brought forward	-	-	-
Unappropriated retained earnings (undisposed loss)	2,234,214	2,616,916	382702

### Financial statements pertaining to distribution of funds (unit: yen)

Category	<b>Twelfth Fiscal Period</b> (Sep. 1, 2011 – Feb. 29, 2012)	<b>Thirteenth Fiscal Period</b> (Mar. 1, 2012 – Aug. 31, 2012)	Variation
I. Unappropriated retained earnings	2,234,214,043	2,616,916,861	382,702,818
II. Reversal of reserve for distribution	334,345,957	-	(334,345,957)
III. Distribution amount	2,568,560,000	2,610,941,240	42,381,240
[Distribution per unit]	[16,000]	[16,264]	[264]
IV. Reserve of reserve for distribution	-	5,975,621	5,975,621
V. Retained earnings carried forward	-	-	-

#### Breakdown of Real Estate Lease Business Revenue and Expenses

Rent income

Subtotal

Facility charges

Incidental revenue

Subtotal

Management fees

Utility expenses

Repair expenses

Restoration cost

Custodian fees

Insurance expenses

Depreciation and amortization

C. Real estate lease business income (A – B)

Total real estate expenses related to rent business

Other operating expenses

(unit: thousand yen) Thirteenth Fiscal **Twelfth Fiscal** Period Period Category (Sep. 1, 2011 -(Mar. 1, 2012 -Variation Feb. 29, 2012) Aug. 31, 2012) A. Real estate lease business revenue Lease business revenue 6,922,889 6,756,200 166,688 195,784 208,117 12,332 Common service fees 6,951,985 7,131,007 179,021 Other lease business revenue 187,516 193,530 6,014 31,910 35,311 3,401 Other lease business revenue 249,962 273,401 23,438 469,388 502,243 32,855 Total real estate lease business revenue 7,421,373 7,633,251 211,877 B. Real estate expenses related to rent business Expenses related to rent business 791.837 793.286 1.448 100,707 104,040 3,333 Tax and public charges 356.797 393.807 37,009 134,136 103.176 (30,959)12,294 11,624 (670) 181,346 206.729 25,383

50,903

1,363,674

3.167.042

4,254,331

175.344



(3,167)

48,147

23.052

103,577

108,300

47,736

1,411,821

3.270.619

4,362,631

198.396



Variation

Number of

Units

Ratio (%)

#### **Statistical Table of DHI Unitholders**

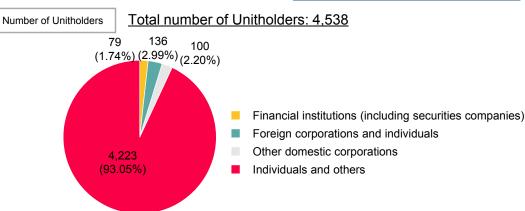
### Number of Unitholders

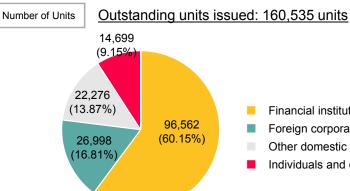
Unitholder type		(12th Fis	iscal Period cal Period) ıary 29, 2012)	(13th Fisc	scal Period cal Period) est 31, 2012)	Variation	
			Number of Unitholders (persons)	Ratio (%)	Number of Unitholders (persons)	Ratio (%)	Number of Unitholders (persons)
Indiv	viduals and oth	ers	4,684	93.99	4,223	93.05	(461)
Fina	ncial institutior	IS	52	1.04	59	1.30	7
	Banks and	trust banks	27	0.54	32	0.70	5
	City	/ banks	1	0.02	1	0.02	0
	Reg	gional banks	14	0.28	20	0.44	6
	Tru	st banks	12	0.24	11	0.24	(1)
	Life insurar	ice companies	5	0.10	7	0.15	2
Non-life insurance companies		2	0.04	2	0.04	0	
	Other finan	cial	18	0.36	18	0.39	0
	Cre	dit unions	12	0.24	12	0.26	0
	Oth	er	6	0.12	6	0.13	0
Other domestic corporations		95	1.90	100	2.20	5	
Foreign corporations and individuals		128	2.56	136	2.99	8	
Sec	urities compan	ies	24	0.48	20	0.44	(4)
	Tota	al	4,983	100.00	4,538	100.00	(445)

#### **Previous Fiscal Period Current Fiscal Period** Unitholder type (12th Fiscal Period) (13th Fiscal Period) (as of February 29, 2012) (as of August 31, 2012) Number of Number of Units Units Ratio (%)

Number of Units

		(units)	Ratio (76)	(units)	Katlo (78)	(units)	
Individuals and others		16,081	10.01	14,699	9.15	(1,382)	
Fina	incial ins	titutions	88,099	54.87	95,235	59.32	7,136
	Banks	s and trust banks	78,605	48.96	85,985	53.56	7,380
		City banks	438	0.27	325	0.20	(113)
		Regional banks	6,482	4.03	7,674	4.78	1,192
		Trust banks	71,685	44.65	77,986	48.57	6,301
	Life in	surance companies	3,803	2.36	5,120	3.18	1,317
	Non-life insurance companies Other financial		2,673	1.66	573	0.35	(2,100)
			3,018	1.87	3,557	2.21	539
		Credit unions	1,481	0.92	1,366	0.85	(115)
		Other	1,537	0.95	2,191	1.36	654
Other domestic corporations		22,104	13.76	22,276	13.87	172	
Foreign corporations and individuals		32,669	20.35	26,998	16.81	(5,671)	
Securities companies		1,582	0.98	1,327	0.82	(255)	
Total		160,535	100.00	160,535	100.00	0	





#### Financial institutions (including securities companies)

- Foreign corporations and individuals
- Other domestic corporations
- Individuals and others



### Major Unitholders of DHI

Nerra	12th Fiscal (as of February		13th Fiscal (as of August		Verietien
Name	Number of Units Held (units)	Percentage of Total (%)	Number of Units Held (units)	Percentage of Total (%)	Variation
Japan Trustee Services Bank, Ltd. (investment account)	27,467	17.10	35,512	22.12	8,045
Daiwa House Industry Co., Ltd.	18,860	11.74	18,860	11.74	0
The Master Trust Bank of Japan, Ltd. (investment account)	11,974	7.45	14,743	9.18	2,769
The Nomura Trust and Banking Co., Ltd. (investment trust account)	13,155	8.19	11,067	6.89	(2,088)
Trust & Custody Services Bank, Ltd. (securities investment trust account)	12,348	7.69	9,532	5.93	(2,816)
Nomura Bank (Luxenbourg) S.A.	3,405	2.12	4,108	2.55	703
Standard Chartered Bank, Hong Kong Account, DBS Vickers (HK) Ltd Clients	3,450	2.14	3,450	2.14	0
HSBC Private Bank (Suisse) SA Singapore-Trust A/C Clients	0	0.00	2,966	1.84	2,966
Sumitomo Mitsui Trust Bank, Limited (*)	2,234	1.39	2,234	1.39	0
Trust & Custody Services Bank, Ltd. (money trust tax account)	1,731	1.07	2,179	1.35	448
Total	94,624	58.94	104,651	65.18	10,027

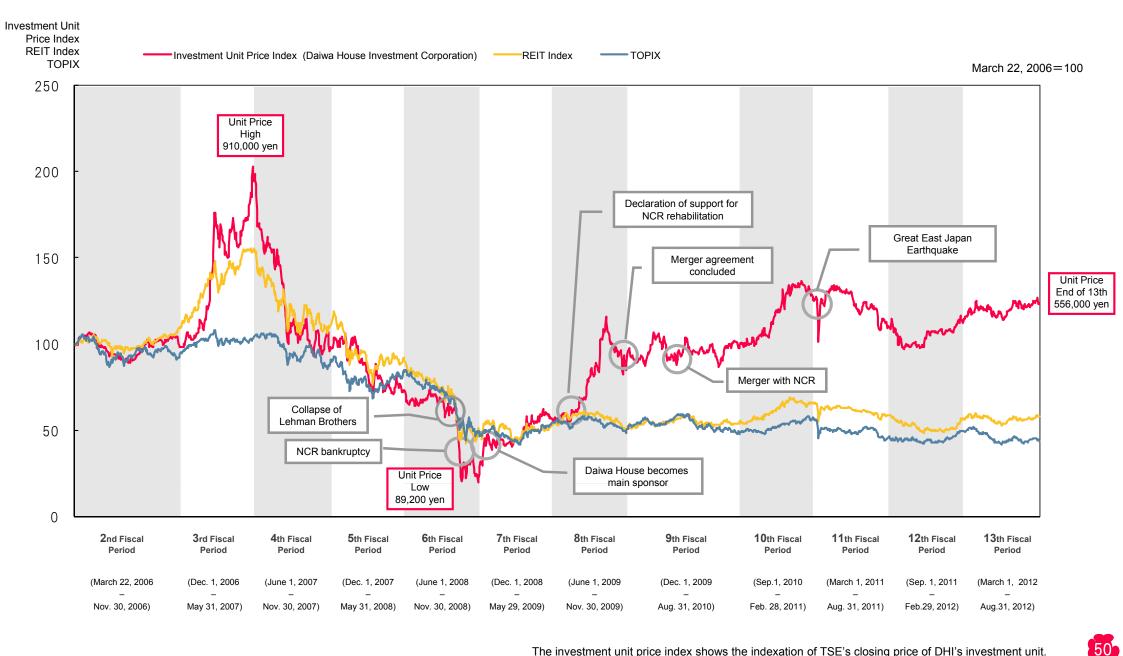
\*) The Chuo Mitsui Trust and Banking Company, Limited, The Sumitomo Trust and Banking Co., Ltd., and Chuo Mitsui Asset Trust and Banking Company, Limited merged on April 1, 2012, creating Sumitomo Mitsui Trust Bank, Limited.

### // Questionnaire for Unitholders in 12th Fiscal Period

A questionnaire was sent to all unitholders together with the asset management report for the 12th fiscal period, and completed questionnaires were returned by 1,174 unitholders (23.6% of the total).

Gender	「Male」75%、「Female」23%、「No answer」2%	Reason for	「Distribution yield」70%、「Recommendation by securities company」29%、 「Creditworthiness of sponsor」23%、「Low unit price」20%、
Age	「60 and over」56%、「50s」17%、「40s」13%	investing in DHI (*)	Comparison with other REITs」16%
	「Unemployed/retired」35%、「Company employee」22%、	Approach to investing in DHI	「Long-term holding」70%、「Increasing investment」9%
Occupation	Self-employed 12% Full-time homemaker 12%	Reasons for	Stability of distributions 71%, Expectation of rise in unit price 28%,
Years as a unitholder	「10 years and over」55%、「Less than 10 years」23%	long-term holding (*)	「High quality of owned properties」 15%
			「Distribution yield」81%、「Profitability」36%、
How unitholders	「Introduction by securities company」43%、「Internet」21% 「Newspaper/magazine」18%、	Highest priority in investment approach decision (*)	「Quality of owned properties」23%、「Track record」23%、 「Unit price」17%、「Real estate market trends」15%
heard of DHI (*) [JAPAN COMPANY HANDBOOK] 16%		Satisfaction with DHI's	
*) Multiple answers allowed.		IR activities	「Satisfied/somewhat satisfied」82%、「Somewhat dissatisfied」12%







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