## Daiwa House Residential Investment Corporation

Presentation Material for the 14th Fiscal Period (September 1, 2012 – February 28, 2013) (Asset Management Company)

#### DAIWA HOUSE ASSET MANAGEMENT Co., Ltd.

Financial Instruments Dealer, Kanto Financial Bureau Director (Kin-sho) No. 409 Member of The Investment Trusts Association, Japan





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\*) All photos used in this material are photos of properties managed by Daiwa House Residential Investment Corporation ("DHI") except for the property photos on pages 9 and 10.

- ① DHI is a residential-focus J-REIT that mainly invests in residential properties with stable rent and occupancy rate.
- ② DHI closely works in cooperation with our sponsor, Daiwa House Group to secure stable revenue in the medium to long-term and steadily increase our assets under management.
- ③ The merger with New City Residence Investment Corporation in April 2010 and expanding asset size enabled DHI to stabilize distributions by utilizing retained earnings.
- ④ DHI is realizing steady external growth by capital increase through two public offerings; one in October 2011 (¥17.6 billion) and the other in March 2013 (¥11.5 billion), with the current portfolio size of ¥218.4 billion (as of April 11, 2013).

End of 14th Fiscal Period (as of February 28, 2013)					
Fiscal Periods	6 months through February and August				
Number of Owned Properties	123 [— properties] (122 residential, 1 retail)				
Leasable units	9,305 units [124 units]				
Total Assets	221,779 million yen [3,484 million yen]				
Portfolio Size *1	212,692 million yen [1,657 million yen]				
Net Assets	91,846 million yen [(82 million yen)]				
Number of Units *2	160,535 [—]				
Net Assets per Unit (NAV)	572 thousand yen [(0 thousand yen)] 286 thousand yen [(0 thousand yen)] (after split)				
LTV *3	56.6% [0.8%]				
Listing Date	March 22, 2006				
Sponsor	Daiwa House Industry				

\*1) Purchase price basis, figures rounded down to the nearest million yen; same below

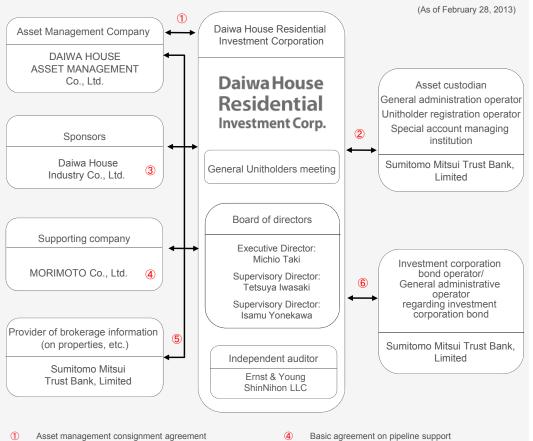
\*2) DHI implemented a 2-for-1 split of investment units on March 1, 2013.

\*3) LTV (total interest-bearing liability ratio) = interest-bearing liabilities at end of fiscal period /total assets at end of fiscal period × 100

\*4) The figures in [parentheses] show changes from the end of the previous fiscal period.

#### Ratings

Rating Agency	Туре	Rating
Rating and Investment Information, Inc. (R&I)	Issuer rating	A+ (Stable)
Japan Credit Rating Agency, Ltd. (JCR)	Long–Term Senior Debt Ratin	AA- (Stable)



 Asset management consignment agreement
 Asset custodian consignment agreement/general administration consignment agreement/ unitholder registration operator/special account management agreement
 Basic agreement on new pipeline support

- Basic agreement on pipeline support
   Basic agreement on provision of brokerage information on properties, etc.
- Management consignment agreement, administration consignment agreement, and financial, issuance/payment agent agreement



12.9	ition price basis) while isposed with a total price basis), achieving olio quality. NOI yield 5.6%		total of (obligated) leading loan te The de Follow DHI co		abilitation obligations CR in the merger), st expenses, longer rates. 19 n individual investors hits (with February 28	
rrties 4.5 red 12.9	5.6%	•	DHI co	onducted a split of its un	nits (with February 28	
red 4.5 erties 12.9			DHI co	onducted a split of its un	nits (with February 28	
erties 12.9	F 00/			conducted a split of its units (with February 2 3 as the record date) in order to make it easie		
	2 properties					
s are on pages 7–8						
Occupancy rate The average occupancy rate in the fiscal period rose 0.6 percentage points, and the occupancy rate at end-Feb. 2013 was a record-high 97.6%.				DHI also announced a public offering on Mar 2013 to raise capital of ¥11.5 billion; the fund were used to acquire two properties and repa borrowings for a property acquisition.		
	-	3		As of end-Feb. 2013	After capital increas through PO	
6.1%	97.6%		LTV	56.6%	53.5%	
percentage points, and the occupancy rate at end-Feb. 2013 was a record-high 97.6%. Occupancy rate at end-Aug. 2012 (Average) (Average)			boints, and the occupancy rate at end-Feb. record-high 97.6%. It end-Aug. 2012 Occupancy rate at end-Feb. 2013 (Average) 1% 97.6%	were u       boints, and the occupancy rate at end-Feb.       record-high 97.6%.       tt end-Aug. 2012     Occupancy rate at end-Feb. 2013 (Average)       1%     97.6%       1%     (96.7%)	boints, and the occupancy rate at end-Feb.       were used to acquire two proportions borrowings for a property acq         trend-Aug. 2012       Occupancy rate at end-Feb. 2013 (Average)       As of end-Feb. 2013         1%       97.6%       LTV       56.6%         1%       (96.7%)       The details are on page 27	

#### Stable distributions were secured by reversal of retained earnings to supplement ¥192 million of loss from disposition of retail properties.

	13th Fiscal Period Actual (A) (ended Aug. 2012)	14th Fiscal Period Forecast (B) (ended Feb. 2013)	14th Fiscal Period Actual (C) (ended Feb. 2013)	Difference (C) - (A)	Difference (C) - (B)
Net income per unit	¥16,301	¥16,273	¥15,751	¥(550)	¥(522)
Net income per unit excluding gain and loss from disposition of properties	¥16,264	¥16,273	¥16,947	¥683	¥674
Distribution per unit	¥16,264	¥16,500	¥16,947	¥683	¥447

(Note) Per unit amounts are those prior to the split.

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# Daiwa House<br/>Residential<br/>Investment Corp.Fourteenth and Thirteenth Fiscal Period Results



		13th Actual (ended	14th Forecast (ended	14th Actual (ended		(unit: million yen) Differences between 14th Fiscal Period and 13th Fiscal Period
		Aug. 2012)	Feb. 2013)	Feb. 2013)		
Management Period		184 days	181 days	181 days		—
Opera	ting Revenue (a)	7,746	7,540	7,612	(133)	1.7% decrease
	Lease business revenue (b)	7,633	7,540	7,612	(20)	0.3% decrease
	Lease business revenue	7,131	7,103	7,152	21	Properties acquired in 13th, 14th fiscal periods: +122, Properties disposed in 13th, 14th fiscal periods: (99)
	Other lease business revenue	502	437	460	(41)	Income from non-refundable deposits: (14), contract renewal income: (19), Income from restoration cost: (14)
	Gain from disposal of properties	112	—	—	(112)	Decrease of gain from disposition of properties (13th fiscal period)
Opera	ting Expenses (c)	4,054	4,055	4,214	159	
	Expenses related to rent business (d)	4,054	4,055	4,022	(32)	
	Expenses related to rent business	3,270	3,267	3,265	(5)	Restoration cost: (32), administrative cost: (11), contract renewal fees: (7), repair expenses: +17, real estate commissions: +15, depreciation and amortization :+10
	Other expenses related to rent business	783	787	756	(27)	
	Loss from disposal of properties	—	—	192	192	Loss from property disposition (Inageya)
	ting Income excl. gain and loss from (b)-(d) sition of properties	3,578	3,484	3,590	12	0.3% increase
Operating Income (a)-(c)		3,691	3,484	3,398	(292)	7.9% decrease
Non-operating Income		7	0	1	(5)	
Non-c	perating Expenses	974	873	871	(102)	
	Interest expenses	786	723	725	(61)	Decrease from refinancing
	Borrowing related expenses	178	145	141	(36)	As above
	Other non-operating expenses	9	3	3	(5)	
Ordin	ary Income	2,724	2,612	2,529	(195)	7.2% decrease (4.2% increase on an ongoing basis *1)
Extrac	ordinary Income and Loss	(106)	_	_	106	Decrease of impairment losses on noncurrent assets 13th fiscal period (NCR Nishi Azabu)
Net In	come	2,616	2,612	2,528	(88)	3.4% decrease (4.2% increase on an ongoing basis *1 )
Reversal of Retained Earnings		5	(36)	(191)	(197)	
Total Distributions		2,610	2,648	2,720	109	
Net Ir	come per Unit	16,301 yen	16,273 yen	15,751 yen	(550 yen)	
Net Ir	come per Unit excl. gains from property disposal	16,264 yen	16,273 yen	16,947 yen	683 yen	
Reve	sal of Retained Earnings per Unit	37 yen	(227 yen)	(1,195 yen)	(1,232 yen)	
Distrit	outions per Unit	16,264 yen	16,500 yen	16,947 yen	683 yen	
[ outs	anding units issued at end of fiscal period :before split]	[160,535 units]	[160,535 units]	[160,535 units]		
*1) "Ongoing basis" indicates figures obtained by evoluting extremel			and such as asias	and loop on frame die	nagition of prop	artias and impairment lasses on panautrant assets

\*1) "Ongoing basis" indicates figures obtained by excluding extraordinary income and losses such as gains and losses from disposition of properties and impairment losses on noncurrent assets.

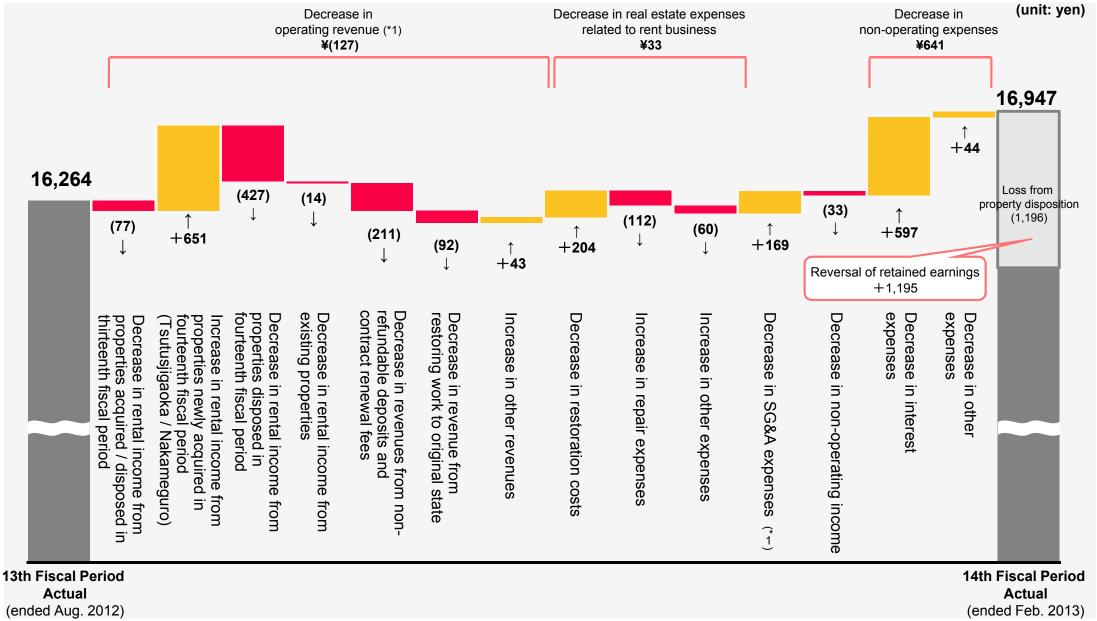
\*2) Per unit amounts are those prior to the split.

#### Daiwa House Residential Investment Corp. Fourteenth Fiscal Period (ended February 2013) Term-on-Term Breakdown of Distribution per Unit Change



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## // Analysis of Breakdown of Distribution per Unit (comparison with previous fiscal year)



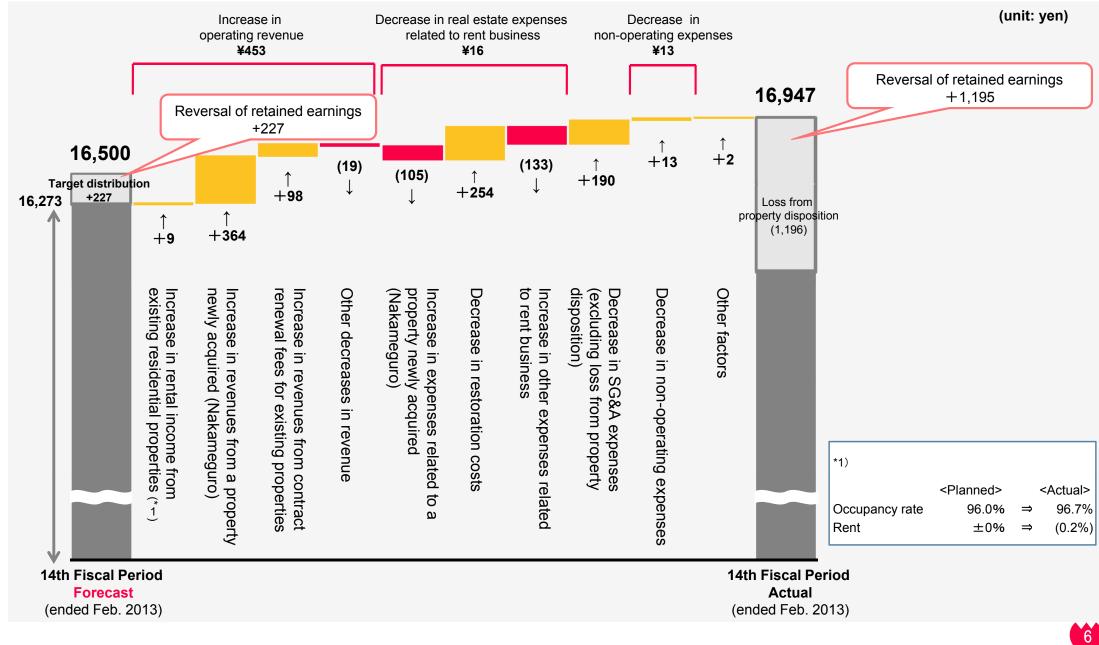
\*1) Excluding gain and loss from disposition of properties

\*2) Number of outstanding units (before split): 13th fiscal period 160,535, 14th fiscal period 160,535; LTV at the end of the fiscal period: 13th fiscal period 55.8%, 14th fiscal period 56.6%

#### Daiwa House Residential Investment Corp. Difference Between Actual Distribution per Unit in Fourteenth Fiscal Period (ended February 2013) and Initial Forecast



## // Variance Analysis Against Forecast for Difference per Unit





#### // Property Acquired in 14th Fiscal Period (ended Feb. 2013)



Property Name	Castalia Tsutsujigaoka
Location	Sendai City, Miyagi
Structure · Floor	RC、12F
Completion Date	January, 2009
Leasable Units	84 units
Acquisition Date	September 3, 2012
Acquisition Price	1,209 million yen
Seller	Limited Company in Japan
NOI yield (*)	6.9%

Acquired through	PO (repayment the loans)
Property Name	Castalia Nakameguro
Location	Meguro Ward, Tokyo
Structure · Floor	RC、7F
Completion Date	January, 2008
Leasable Units	101 units
Acquisition Date	November 29, 2012
Acquisition Price	3,800 million yen
Seller	Nomura Real Estate Development Co., Ltd.
NOI yield (*)	5.2%

		i toperty supp	Unic	
Acqui	red through PO	Acquire		
Property Name	Castalia Ohori Bay Tower	Property Name		
Location	Fukuoka City, Fukuoka	Location		
Structure · Floor	RC、30F	Structure · Floor		
Completion Date	September, 2006	Completion Date		
Leasable Units	215 units	Leasable Units		
Acquisition Date	March 25, 2013	Acquisition Date		
Acquisition Price	2,910 million yen	Acquisition Price		
Seller	Special Limited Liability Company in Japan	Seller	 (;	
NOI yield (*)	7.5%	NOI yield (*)		

**//** Property Acquired in 15th Fiscal Period (ending Aug. 2013)

Property supported by Daiwa House Group					
Acquired through PO					
Property Name	Royal Parks Namba				
Location	Osaka City, Osaka				
Structure · Floor	RC、14F				
Completion Date	February, 2006				
Leasable Units	162 units				
Acquisition Date	March 29, 2013				
Acquisition Price	2,830 million yen				
Seller	Royal Parks Namba Co., Ltd. (Subsidiary of Daiwa House)				
NOI yield (*)	7.1%				

\*) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price





## Asset Replacement Results of Fourteenth Fiscal Period (ended February 2013)

DHI acquired Castalia Tsutsujigaoka and Castalia Nakameguro

Of the two remaining retail properties in the portfolio, DHI disposed INAGEYA Yokohama Nishigaoka and is currently working to dispose the other

Property Acquired	Acquisition Date	Acquisition Price ① (million yen)	Appraisal Value ② (million yen)	⊘-① (million yen)	NOI Yield (%)*1	Age of Property (years)
Castalia Tsutsujigaoka	2012/ 9/3	1,209	1,320	111	6.9	3.6
Castalia Nakameguro	2012/ 11/29	3,800	4,000	200	5.2	4.9
Total		5,009	5,320	311	5.6	4.5

\*1) Net rental income shown in the real estate appraisal report at the time of purchase / acquisition price

Property Disposed	Disposition Date	Book Value (million yen)	Disposition Price (million yen)	Gain or loss *2 (million yen)	NOI Yield (%)*3	Age of Property (years)	Reduced
New City Residence Nishi Azabu Twin Tower	2012/ 9/27	2,207	2,210	0	5.0	9.5	property age
INAGEYA Yokohama Nishigaoka	2013/ 1/29	1,036	853	(192)	5.8	21.0	
Total		3,243	3,063	(192)	5.2	12.9	

\*2) The figures include expenses related to disposition of properties. \*3) Total NOI for the past two fiscal periods / acquisition price

## List of Properties Disposed and Acquired (April 2010 — April 11, 2013)

Acquisition from the Daiwa House Group : 59.6%	Total of 25 Disposed Properties ① (million yen)	Total of 21 Acquired Properties ② (million yen)	Q – D	Comment
Total Acquisition Price of Disposed Properties (a) - Total Acquisition Price of Acquired Properties (b)	25,078	52,973	27,894	Achieved external growth
Real Estate Appraisal Values (c) *1 *2	23,669 *1	57,138 *2	33,468	_
Difference Between Total Acquisition Price and Real Estate Appraisal Values [(c) – (b)]	_	4,165 [7.0%]	_	Unrealized gain versus real estate appraisal value
Gain and Loss From Property Disposition *3	(102) *4	_	_	Retained earnings were reversed to cover loss from disposition of properties
NOI Yield	5.9% *5	6.5% *6	—	Improved profitability
Acquisition Price per Property	1,003	2,522	1,519	Enhanced operational and administrative efficiency
Total Units	1,031 units	2,592 units	1,561 units	—
Weighted Average Age of Property	9.4 years	4.2 years		Replaced with newer buildings

\*1) Real estate appraisal value as of the record date at the end of the fiscal period previous to the period in which the disposition occurred

\*2) Real estate appraisal value at acquisition date \*3) Dose not include disposition-related expenses

\*4) Including gains of ¥12 million on the partial dispose of land at Aprile Tarumi and impairment losses of ¥130 million on NCR Toyoda, impairment losses of ¥106 million on NCR Nishi Azabu Twin Tower

\*5) NOI yield for disposed assets ... (total of weighted average NOI over the last two fiscal periods / total acquisition price)

\*6) NOI yield for acquired assets ... (net rental income in the real estate appraisal report at the acquisition date / total acquisition price).



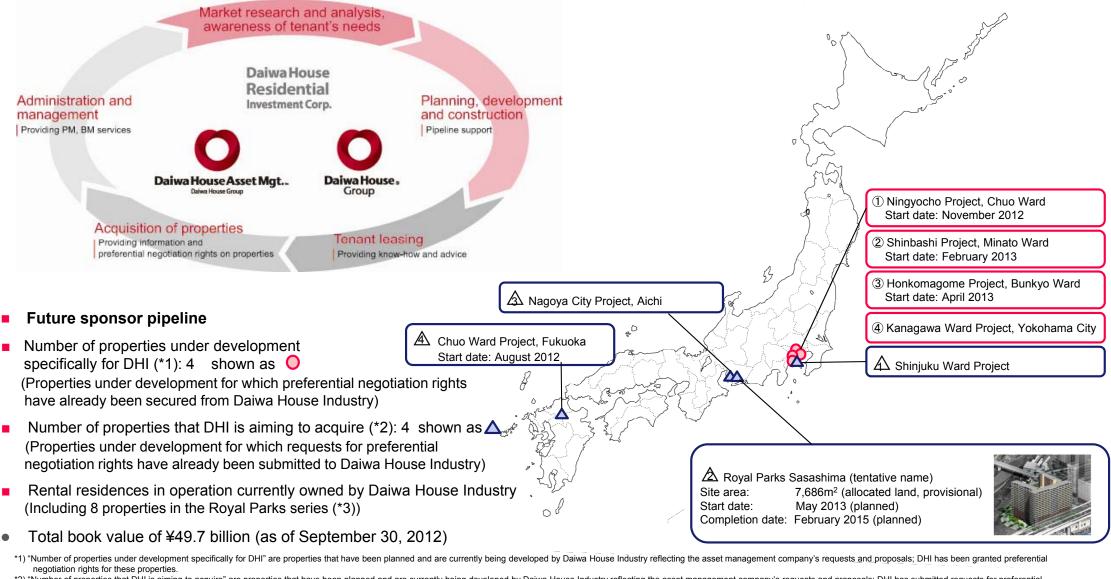
ade

Increased profitability



## // Asset Management Strategies Leveraging Daiwa House Group's Comprehensive Strengths

Expanding DHI's asset portfolio and promoting organic business growth through collaboration with the Daiwa House Group



<sup>\*2) &</sup>quot;Number of properties that DHI is aiming to acquire" are properties that have been planned and are currently being developed by Daiwa House Industry reflecting the asset management company's requests and proposals; DHI has submitted requests for preferential negotiation rights for these properties.

\*3) Including "Royal Parks Namba," which was acquired by DHI on March 29, 2013.

\*4) As of the date of this document, no decision had been reached by DHI regarding the above properties, excluding "Royal Parks Namba."



## // Daiwa House Group's Healthcare Business 🛑 Pioneering Initiatives in the "Senior" Field and Achievement of Numerous Results

- In consideration of the diverse problems facing Japan regarding the aging society and nursing, Daiwa House Industry established the "Silver Age Research Center" in 1989 to comprehensively examine healthcare and nursing facilities and create plans and propositions regarding such facilities
- In November 2009, the "Human Care Business Promotion Department" was established with the aim of utilizing the strengths built up by the Daiwa House Group through the Silver Age Research Center across different sections, and operation of business relating to housing for elderly people was accelerated in consideration of the revised Act on Securement of Stable Supply of Elderly Persons' Housing (enforced October 2011)
- In June 2012, Daiwa House Industry acquired all the shares of Toden Life Support Co., Ltd. (then a wholly owned subsidiary of Tokyo Electric Power Company, Incorporated), an operator of three private nursing homes, "Mominoki," in the Tokyo Metropolitan area, making it a subsidiary and changing its name to Daiwa House Life Support Co., Ltd.

#### DHI's Initiatives in Housing for Elderly People

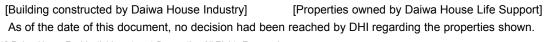
 DHI newly created additional policies and criteria regarding investing in housing for elderly people

In October 2012, DHI created additional policies and criteria regarding investing in, a market with growth potential, housing for elderly people (rental residences, care facilities or others scheduled to be occupied exclusively by elderly people living alone or elderly couples with the provision of nursing services, etc., including serviced housing for elderly people and private nursing homes); DHI launched the study for acquiring housing for elderly people based on them.

Acquisition policy that addresses risk specific to housing for elderly people

In order to mitigate risk specific to housing for elderly people, DHI established policies that, in principle, DHI will invest in properties for which the risk of operating them to house elderly people is limited, by such means as renting out several together to operators the asset management company judges to have the necessary management capabilities and reliability, or investing in properties for which management support from the Daiwa House Group can be expected; DHI began negotiations with Daiwa House Industry about acquiring housing for elderly people based on them.

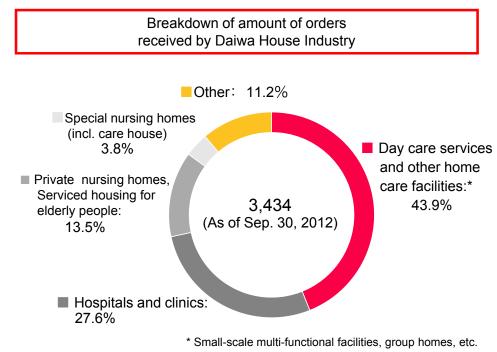




#### Results of Daiwa House Group's Healthcare Business

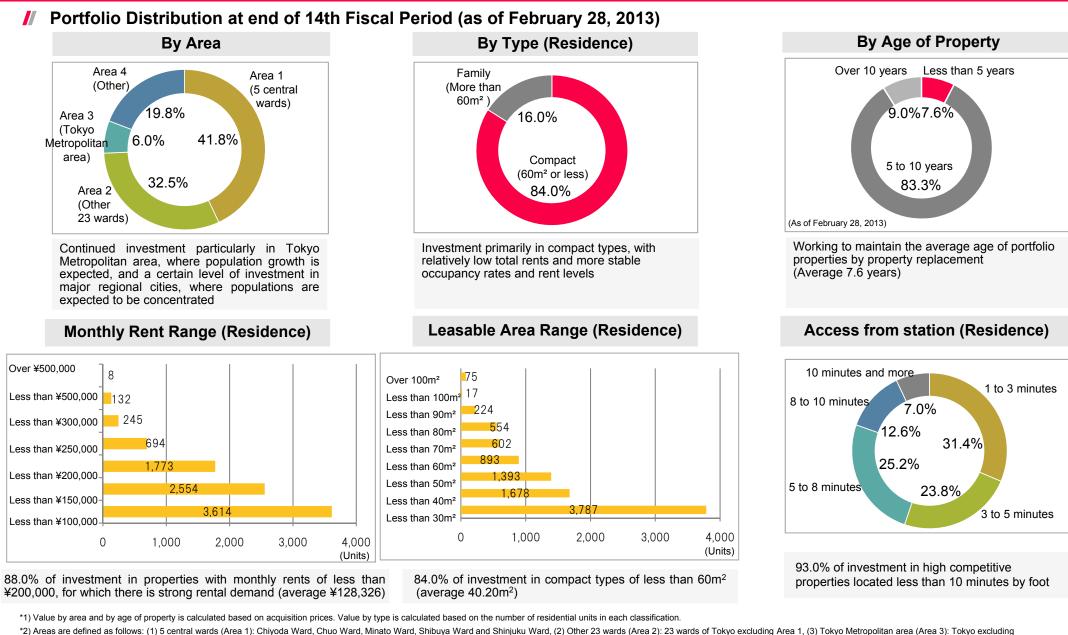
 Cumulative total orders received for housing for elderly people, medical treatment and nursing, and welfare facilities

3,434 orders ¥524.1 billion (results up to end of September 2012)



#### Daiwa House Residential Investment Corp. Portfolio Distribution





Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture, and (4) Other (Area 4): Other cities with populations of more than approx. 100,000

\*3) Types are defined as follows: Compact: leasable area of less than 60m<sup>2</sup> / Family: leasable area of over 60m<sup>2</sup>

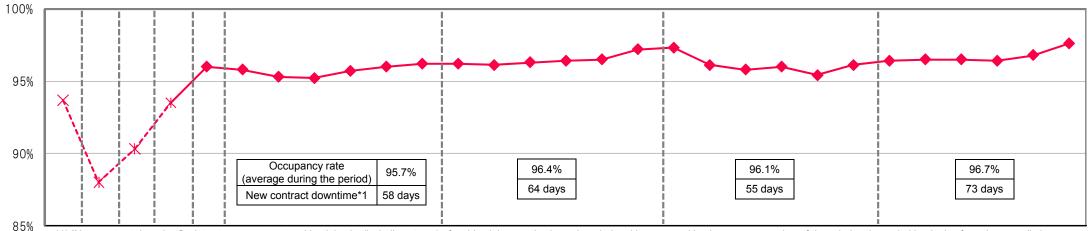
\*4) "Monthly rents" is defined as monthly rents for residential units (excluding stores) described on lease agreements concluded with end tenants and in force as of February 28, 2013 (including common service fees, but not usage fees for attached facilities such as monthly parking bays and storage rooms, and consumption taxes); for rent guarantee properties with master leases, monthly rent for each unit is calculated by equally apportioning the monthly master rent to each unit based on floor area.



#### Daiwa House Residential Investment Corp. Occupancy Rate



## // Portfolio Occupancy Rate since 2008



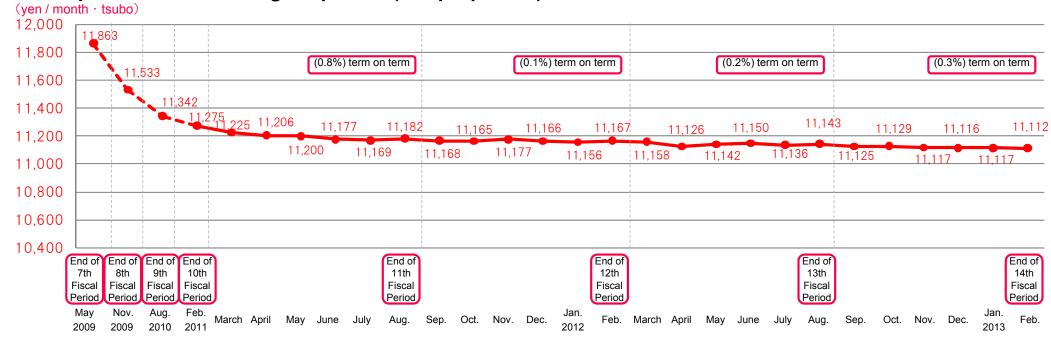
\*1) "New contract downtime" relates to new contract residential units (including stores) of residential properties in each period and is measured by the average number of days during the period beginning from the cancellation date of the former contract and ending when lease of the new contract commenced.

	6th	7th	8th	9th	10th	11	th Fisc	al Peric	d (Aug	g. 2011	)	12	2th Fisc	al Perio	od (Fe	b. 2012	)	1;	3th Fisc	cal Perio	od (Au	ıg. 201	2)	14	th Fisc	al Perio	od (Fe	eb. 201	3)
	Nov. 2008	May 2009	Nov. 2009	Aug. 2010	Feb. 2011	Mar. 2011	Apr. 2011	,	June 2011	July 2011			Oct. 2011	Nov. 2011	Dec. 2011	Jan. 2012	Feb. 2012	Mar. 2012	Apr. 2012	May 2012	June 2012	July 2012	Aug. 2012	Sep. 2012	Oct. 2012	Nov. 2012	Dec. 2012	Jan. 2013	Feb. 2013
Total	93.7%	88.0%	90.3%	93.5%	96.0%	95.8%	95.3%	95.2%	95.7%	96.0%	96.2%	96.2%	96.1%	96.3%	96.4%	96.5%	97.2%	97.3%	96.1%	95.8%	96.0%	95.4%	96.1%	96.4%	96.5%	96.5%	96.4%	96.8%	97.6%
Area1	93.2%	86.0%	87.9%	90.4%	94.3%	93.4%	93.3%	93.1%	93.0%	93.1%	94.1%	94.3%	94.2%	94.8%	95.1%	94.9%	96.3%	96.5%	94.7%	94.9%	95.1%	93.8%	94.8%	95.4%	95.7%	95.5%	95.1%	95.8%	96.9%
Area2	95.5%	92.6%	91.7%	93.6%	96.6%	96.8%	96.1%	95.5%	96.2%	96.4%	96.5%	96.5%	96.0%	95.9%	96.1%	96.8%	97.5%	97.1%	96.0%	95.3%	96.1%	96.3%	96.9%	96.6%	96.4%	96.1%	96.4%	96.9%	97.9%
Area3	95.8%	97.2%	96.9%	96.3%	97.0%	97.3%	96.7%	98.7%	98.4%	98.2%	97.6%	97.5%	98.8%	98.8%	98.5%	98.6%	99.1%	99.6%	98.7%	98.8%	98.8%	98.7%	98.6%	99.0%	99.3%	99.6%	99.4%	99.6%	99.5%
Area4	91.4%	89.5%	96.2%	95.8%	96.6%	96.5%	95.9%	95.9%	96.9%	97.5%	97.2%	97.0%	96.8%	97.0%	97.1%	96.9%	97.1%	97.5%	96.7%	96.1%	95.8%	95.3%	95.8%	96.3%	96.5%	96.7%	96.7%	97.0%	97.5%
Retail	86.2%	88.1%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	98.2%	98.2%	98.2%	98.2%	98.2%	98.2%	97.1%	97.1%





Rent per Tsubo of Existing Properties (103 properties)



\*) Based on the rent roll at the end of each month for 103 residential properties

(from a total of 123 in the portfolio at the end of the 14th fiscal period, excluding 19 properties acquired after the merger and 1 retail property)

## Rent per Tsubo of Properties at the end of Each Fiscal Period

(yen / month <sup>.</sup> tsubo)	End of 10th (Feb. 2011)	End of 11th (Aug. 2011)
Rent per Tsubo	11,049	10,963
Term	_	(86)
on term	_	(0.8%)

(Note) Based on the rent roll at the end of each month for **116 residential properties** 

(from a total of 121 in the portfolio at the end of the 11th fiscal period, excluding 3 properties acquired in the 11th fiscal period and 2 retail properties)

End of 11th (Aug. 2011)	End of 12th (Feb. 2012)
11,036	11,015
_	(21)
_	(0.2%)

(Note) Based on the rent roll at the end of each month for **117 residential properties** 

(from a total of 125 in the portfolio at the end of the 12th fiscal period, excluding 6 properties acquired in the 12th fiscal period and 2 retail properties)

End of 12th (Feb. 2012)	End of 13th (Aug. 2012)
10,874	10,805
_	(69)
_	(0.6%)

(Note) Based on the rent roll at the end of each month for **119 residential properties** 

(from a total of 123 in the portfolio at the end of the 13th fiscal period, excluding 2 properties acquired in the 13th fiscal period and 2 retail properties)

End of 13th (Aug. 2012)		End of 14th (Feb. 2013)
10,80	)5	10,788
-	-	(17)
-		(0.2%)

(Note) Based on the rent roll at the end of each month for **120 residential properties** 

(from a total of 123 in the portfolio at the end of the 14th fiscal period, excluding 2 properties acquired in the 14th fiscal period and 1 retail property)





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#### // Number and Ratio of Units with Rent Increases / Reductions and Rent Levels at the time of Tenant Replacement

						Rise in ratio of units with rent increases					Decline in size of rent reductions			
Fi	scal Period	11th Fiscal F	Period (ended	Aug. 2011)	12th Fiscal Period (ended Feb. 2012)			13th Fiscal Period (ended Aug. 2012)			14th Fiscal	Period (ended	l Feb. 2013)	
	Area	Units	Ratio	Amount (thousand yen)	Units	Ratio	Amount (thousand yen)	Units	Ratio	Amount (thousand yen	Units	Ratio	Amount (thousand yen)	
	Rent increase	293	27.9%	2,004	268	30.8%	1,583	366	38.6%	2,102	347	39.2%	2,310	
	Rent reduction	600	57.1%	(7,869)	468	53.8%	(5,797)	426	45.0%	(4,703)	429	48.5%	(4,135)	
All	No change	158	15.0%	—	134	15.4%	_	155	16.4%	_	109	12.3%	—	
properties	Not determined *1	46		_	57	_		15		-	17	_	-	
	Total	1,097	100.0%	(5,864)	927	100.0%	(4,213)	962	100.0%	(2,601)	902	100.0%	(1,825)	
	Rent increase	67	20.2%	567	80	27.6%	516	99	29.6%	696	113	35.3%	811	
	Rent reduction	211	63.7%	(3,422)	169	58.3%	(2,717)	169	50.4%	(2,859)	167	52.2%	(1,900)	
Area 1	No change	53	16.0%	-	41	14.1%	_	67	20.0%	_	40	12.5%	—	
	Not determined *1	31	_	_	43	_	_	13	_	_	3	_	_	
	Total	362	100.0%	(2,854)	333	100.0%	(2,201)	348	100.0%	(2,162)	323	100.0%	(1,089)	
	Rent increase	53	16.1%	382	64	24.7%	382	84	36.8%	423	91	33.6%	378	
	Rent reduction	236	71.7%	(2,882)	150	57.9%	(1,751)	107	46.9%	(806)	136	50.2%	(1,119)	
Area 2	No change	40	12.2%		45	17.4%	-	37	16.2%	_	44	16.2%	—	
	Not determined *1	7			8			2		_	12		-	
	Total	336	100.0%	(2,500)	267	100.0%	(1,369)	230	100.0%	(383)	283	100.0%	(741)	
	Rent increase	10	17.5%	53	10	25.6%	36	8	23.5%	26	2	5.4%	4	
	Rent reduction	38	66.7%	(524)	21	53.8%	(319)	20	58.8%	(169)	29	78.4%	(254)	
Area 3	No change	9	15.8%	—	8	20.5%	_	6	17.6%	—	6	16.2%	—	
	Not determined *1	0	_		0			0			0		-	
	Total	57	100.0%	(471)	39	100.0%	(283)	34	100.0%	(143)	37	100.0%	(250)	
	Rent increase	163	48.8%	1,002	114	40.4%	649	175	50.0%	956	141	54.9%	1,117	
	Rent reduction	115	34.4%	(1,041)	128	45.4%	(1,008)	130	37.1%	(869)	97	37.7%	(862)	
Area 4	No change	56	16.8%	—	40	14.2%	—	45	12.9%	_	19	7.4%	—	
	Not determined *1	8		_	6			0			2		_	
	Total	342	100.0%	(39)	288	100.0%	(358)	350	100.0%	87	259	100.0%	255	

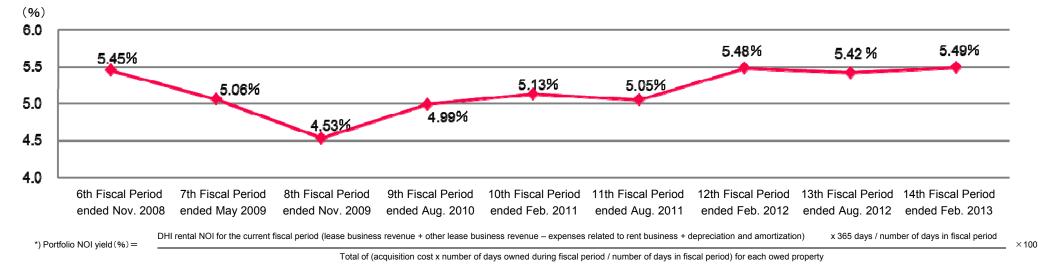
\*1) "Not determined" refers to contracts where comparisons are problematic due to changes in contract type (normal contracts, fixed-lease contracts), and contracts for properties previously owned by NCR or for newly acquired properties where comparisons are problematic because previous rents are unknown.

\*2) Retail facilities are excluded.

#### Daiwa House Residential Investment Corp. Internal Growth Strategy



### // Transition of Portfolio NOI yield



## Implementing Upgrade Work

- Castalia Funabashi: refurbishment of basement storage area and other work (cost: ¥17 million)
- < Details of main refurbishment >
- 1) Basement storage area converted into rental apartment (1LDK: 61.59m<sup>2</sup>) (leased for ¥100,000 per month, already has an application)
- 2) First floor dining area and toilets converted into motorbike and bicycle parking area
- 3) Two parking bays added (each leased for ¥23,000 per month; one already rented out)
- < Before refurbishment (storage area) >



< After refurbishment (rental apartment) >



## Construction Technology Group Established at the Asset Management Company

A new Construction Technology Group has been established in the Asset Management Department at the asset management company in April 2013 in order to boost the competitiveness of portfolio properties by preventive repair works in large scale and ensure stable management of property assets by carrying out repair plans.

The group has a staff of four specialists (including three seconded from the Daiwa House Group).

- Main activities
  - 1) Formulate long-term repair plans and manage repair plans

Establish repair plans that deliver the most cost-effective outcomes over short, medium and long timeframes based on obtaining ongoing engineering reports (legal back up for work), analysis of building condition, and building repair records

2) Develop, implement and manage strategic upgrade work

Limit the risk of a decline in rents by developing and implementing upgrade work that maintain and increase the competitiveness of properties

3) Constantly review facility maintenance and management operations as well as restoration work for private areas

Achieve the best possible outcomes in terms of costs, aesthetics and function by modeling maintenance and management services and restoration work



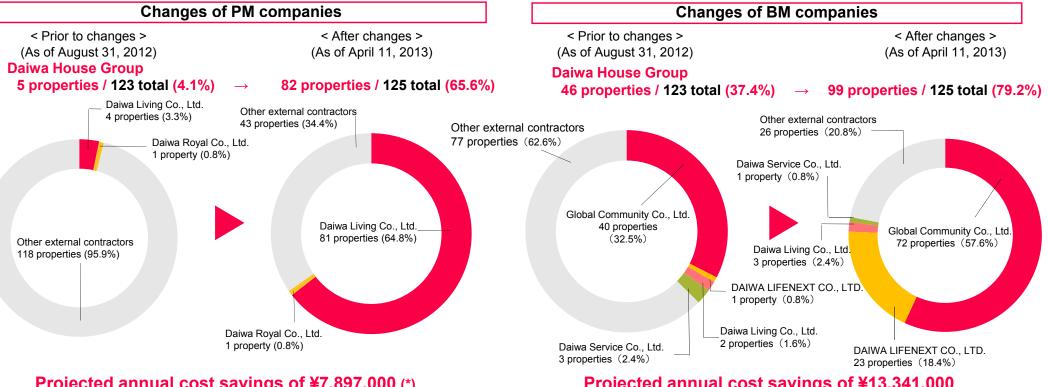


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## **Consolidating Management Operations within Daiwa House Group**

Changes of property management (PM), building maintenance (BM), and ML companies

Work currently outsourced to external PM, BM and ML companies was consolidated within the Daiwa House Group in order to improve resident satisfaction by raising the quality of property management, while at the same time increasing management efficiency and reducing costs



### Projected annual cost savings of ¥7,897,000 (\*)

(\*) Calculated by the asset management company based on actual costs for the 13th fiscal period

#### **Changes of ML companies**

## Projected annual cost savings of ¥13,341,000

- 1) Daiwa Living Management Co., Ltd. took over the management of six properties handled by an external ML contractor
- 2) As part of organizational restructuring of the Daiwa House Group, DH Leasing LLC, which serves as a ML company for 71 of DHI's properties, was absorbed and merged with Daiwa Living Management Co., Ltd., effective on March 29, 2013, reducing ML outsourcing costs by ¥3,000,000 per year

Consolidation of PM, BM and ML services within the Daiwa House Group

is expected to reduce costs by ¥24,239,000 per year (¥34/unit for each fiscal period)

#### Daiwa House Residential Investment Corp. Financial Conditions (1)



## // Financial Strategy

- Establish a bank formation centered on financial institutions that have close relationships with Daiwa House
- Shift to longer loan terms and reduce interest expenses, ensuring a flexible property acquisition stance using the ¥10 billion commitment line

## Improvements to the Financial Position during the 14th Fiscal Period (ended February 2013)

- In January and February 2013, rehabilitation obligations (former loans + former bonds) totaling ¥26.5 billion refinanced as three separate bank loans with periods of three years two months, six years eleven months, and seven years, resulting in longer loan terms, lower spreads and fixed interest rates
- In September 2012, a contract was concluded that revised the terms of the commitment line. The new contract raised the maximum loan amount from ¥6 billion to ¥10 billion, providing the means to flexibly acquire new properties

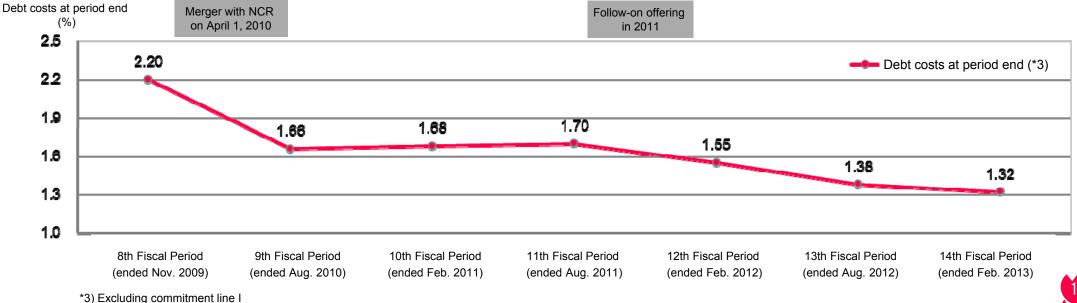
## // Transition of Debt Costs at the End of the Fiscal Period

## Progress with Reducing Debt Costs

Date of Refinancing	Amount refinanced (billion yen)	Change in debt costs (*1)	Debt costs per unit change (¥/ fiscal period) (*2)
December, 2010	10.5	1.47% 🕨 1.79%	53
September, 2011	31.8	1.93% 🕨 1.34%	(294)
March, 2012	18.0	1.48% 🕨 1.31%	(47)
July, 2012	12.4	2.24% 🕨 0.93%	(254)
January and February, 2013	26.5	1.32% 🕨 1.04%	(119)

\*1) Base rate + spread + other financing related expenses

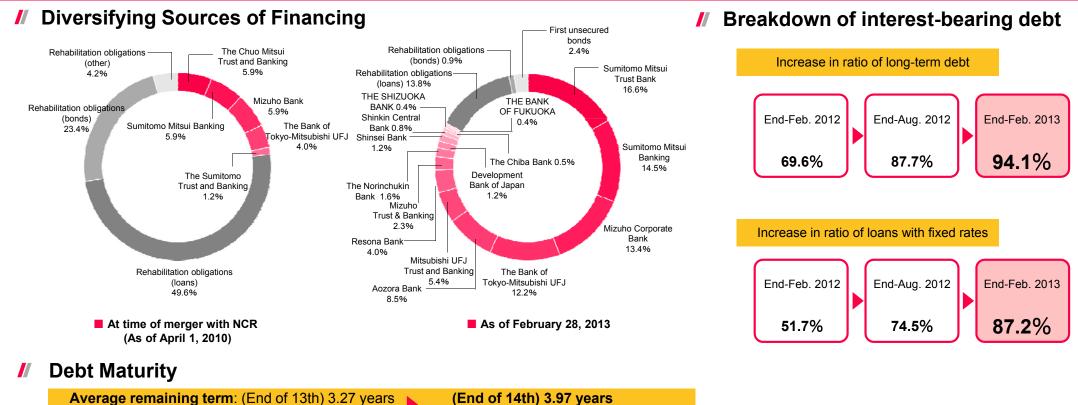
\*2) Based on 321,070 units, the number of units after split on March 1, 2013.

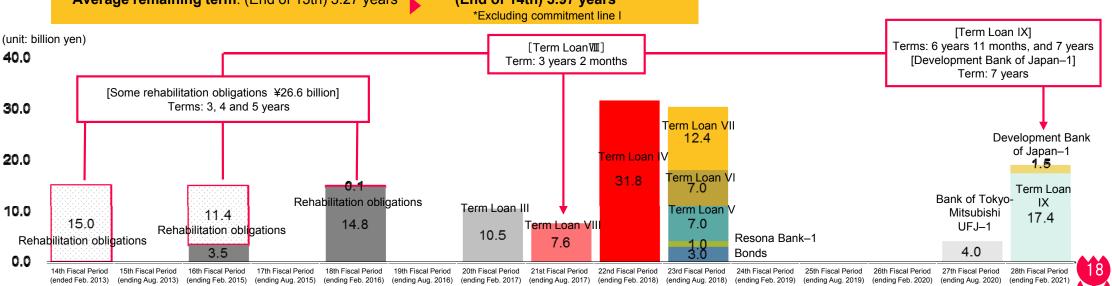


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#### Daiwa House Residential Investment Corp. Financial Conditions (2)







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Daiwa House Residential Investment Corp. Financial Conditions (3)



## **//** Status of Interest-bearing Debt

(unit: million yen)

	Lenders	Balance as of March 31, 2013	Interest Rate	Loan Date	Due date	Duration	Description
Term Loan Ⅲ	7 financial institutions	10,500	1.40% *1 (Fixed) <spread 0.8%=""></spread>	December 28, 2010	December 28, 2015	5 years	Unsecured
Term Loan IV	8 financial institutions	31,800	1.096% *1 (Fixed) <spread 0.65%=""></spread>	September 30, 2011	September 30, 2016	5 years	Unsecured
Term Loan V	4 financial institutions	7,000	1.025% *1 (Fixed) $<$ Spread 0.6% $>$	March 27, 2012	March 31, 2017	5 years	Unsecured
Term Loan VI	3 financial institutions	7,000	1.025 $\%$ *1 (Fixed) $<$ Spread 0.6 $\%>$	March 27, 2012	March 31, 2017	5 years	Unsecured
Term Loan VI	4 financial institutions	12,400	0.69536% *1 (Fixed) <spread 0.45%=""></spread>	July 31, 2012	July 31, 2017	5 years	Unsecured
Term Loan VII	8 financial institutions	7,600	0.46% (Variable) $<$ Spread $0.3%>$	January 31, 2013	March 31, 2016	3.2 years	Unsecured
Term Loan IX	8 financial institutions	17,410	0.9585% *1 (Fixed) <spread 0.5%=""></spread>	January 31, 2013 February 28, 2013	January 31, 2020	6.11 years 7 years	Unsecured
Resona Bank-1	Resona Bank, Ltd.	1,095	0.85% (Variable) ${<}$ Spread 0.6% ${>}$	March 26, 2012	March 31, 2017	5 years	Unsecured
Bank of Tokyo- Mitsubishi UFJ-1	Bank of Tokyo-Mitsubishi UFJ	4,000	1.07% (Fixed)	March 27, 2012	March 27, 2019	7 years	Unsecured
Development Bank of Japan Inc-1	Development Bank of Japan Inc.	1,500	0.96375% (Fixed)	January 31, 2013	January 31, 2020	7 years	Unsecured
Bonds	First Series Unsecured Bonds	3,000	1.12% (Fixed)	March 9, 2012	March 9, 2017	5 years	Unsecured
			1.27% *2 <spread 1.0%=""></spread>	January 5, 2010	January 31, 2014	4 years	
Reha	bilitation Obligations	14,861	1.72553% (Fixed) <spread 1.1%=""></spread>	January 5, 2010	January 30, 2015	5 years	Unsecured

**Total Interest-bearing Debt** 

121,740

\*1) The interest rate fixed in effect by the interest rate swap agreements.

\*2) DHI may shift to a fixed interest rate without changing the applied spread.



#### Daiwa House Residential Investment Corp. Stabilizing and Increasing Distributions (1)



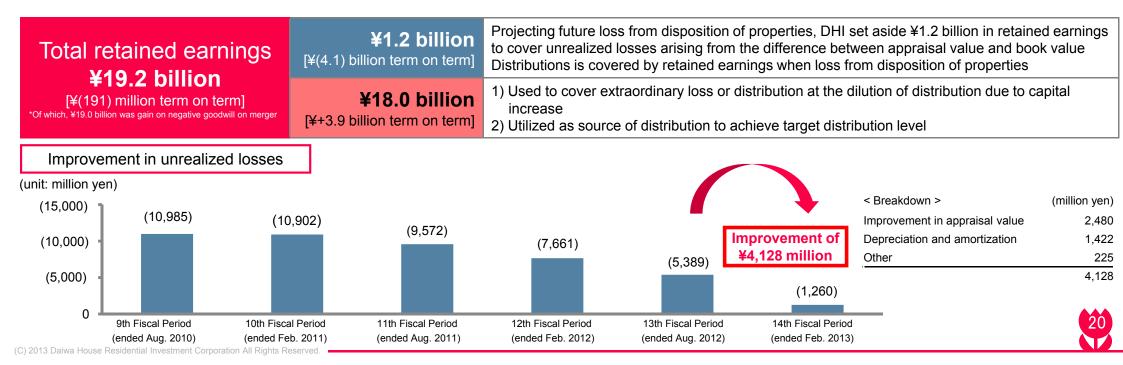
- DHI is able to distribute retained earnings by utilizing tax-loss carry forwards when it realizes gain from disposition of properties
- DHI can reverse retained earnings to supplement its distributions when it realizes loss from disposition of properties and extraordinary loss
- DHI has stabilized distribution payments by setting a target distribution level and actively utilizing retained earnings

## // Accumulate Retained Earnings by Utilizing ¥44.5 billion Tax-Loss Carry Forwards

- DHI succeeded ¥44.5 billion in tax-loss carry forwards through a merger with NCR, which filed for civil rehabilitation
- J-REITs must distribute over 90% of their distributable income and include distributions paid in expenses (J-REIT conduit requirement)
- With the tax-loss carry forwards, there will be no tax profit until the fiscal period ending August 2018. As a result, DHI can flexibly accumulate profit for retained earnings without being taxed, even if it doesn't distribute over 90% of distributable income
- Because tax-loss carry forwards are different to the accounting concept, they will have no effect on the balance sheet, distributions and the like, even if they are not depleted by the fiscal period ending August 2018

## Retained Earnings (Reserve for Distribution) Utilization Policy

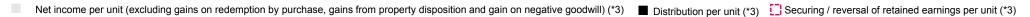
- Total retained earnings (reserve for distribution) of ¥19.2 billion (amount after reversal of retained earnings in current fiscal period) currently held is the gain from disposal of properties and gains on redemption by purchase, etc. accrued on top of the ¥19.0 billion gain on negative goodwill on the merger with NCR
- Because the amount is accumulated on the balance sheet as reserve for distribution, so it can be used flexibly for future distributions
- ¥54,798 per unit (\*) (amount after reversal of retained earnings in the current fiscal period) (\*) Based on number of units after capital increase [351,870]

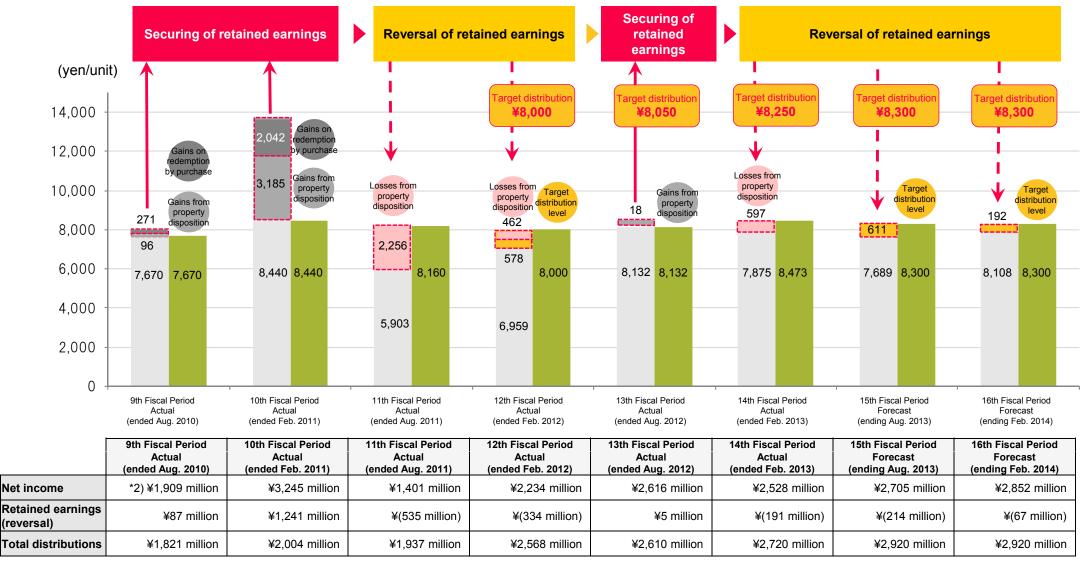




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## // Efforts to Stabilize Distributions and Target Distribution





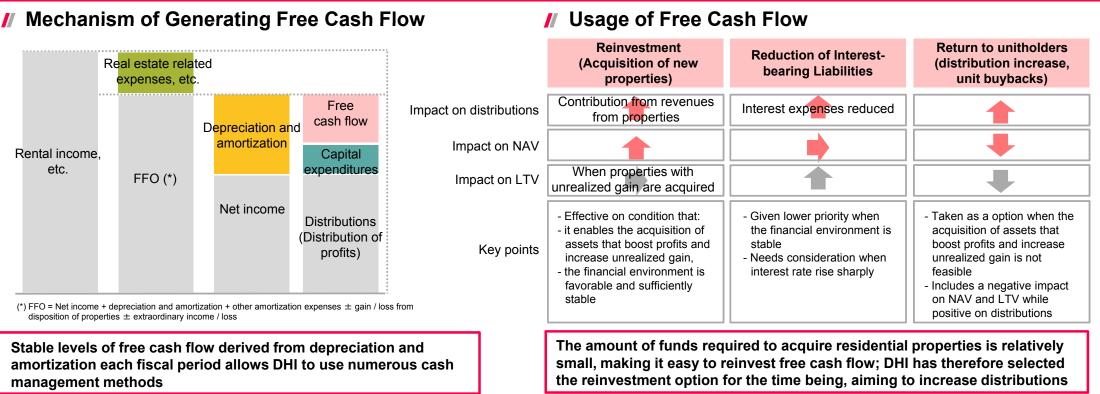
\*1) The above graph shows net income per unit, distribution per unit, and securing / reversals of retained earnings per unit.

\*2) Net income for the 9th fiscal period (ended Aug. 2010) was ¥20,918 million. However, for the purpose of comparison, the figure of ¥1,909 million, which excludes a gain of ¥19,009 million on negative goodwill, is presented, and net income per unit above is based on this amount.

\*3) DHI implemented a 2-for-1 split of investment units on March 1, 2013. In order to factor in the impact of this split, net income per unit, distribution per unit, and securing / reversal of retained earnings per unit for the 9th fiscal period through to the 14th fiscal period have been divided by two. The 9th fiscal period (ended Aug. 2010) is the nine-months period from December 1, 2009 to August 31, 2010 due to a change in fiscal period-end.

#### Daiwa House Residential Investment Corp. Stabilizing and Increasing Distributions (3)





## // Free Cash Flow Utilizing Policy

#### Stabilizing distributions by utilizing ¥19.2 billion in retained earnings

Mitigating downside risk to distributions (loss from disposition of properties, dilution from capital increase) and stabilize distributions by setting a target distribution

#### Increase distributions by reinvesting free cash flow (acquire new properties)

Aiming for increase of distributions through continuous acquisition of new properties utilizing roughly ¥2.5 billion in free cash flow generated each year

## Free Cash Flow Utilization Records

(unit: million yen)

		10th Fiscal Period (ended Feb. 2011)	11th Fiscal Period (ended Aug. 2011)	12th Fiscal Period (ended Feb. 2012)	13th Fiscal Period (ended Aug. 2012)	14th Fiscal Period (ended Feb. 2013)	Total
Fre	ee cash flow	2,189	1,090	1,271	1,337	1,317	7,206
	Stabilizing distributions	_	535	334	_	191	1,062
Use	Reinvestment (including planned amounts)	2,189	554	937	1,337	1,125	6,144
	Total	2,189	1,090	1,271	1,337	1,317	7,206



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DHI currently plans to use free cash flow to acquire new properties, targeting a distribution per unit of ¥8,300 (achievable with acquisitions worth roughly ¥ 3.5 billion) in the 16th fiscal period (ending Feb. 2014) without reversing retained earnings; DHI is currently able to utilize free cash flow of roughly ¥6 billion (estimate for August 31, 2013).

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By continuous acquisition of new properties using free cash flow, DHI aims to increase distribution per unit above the targeted level of ¥8,300.

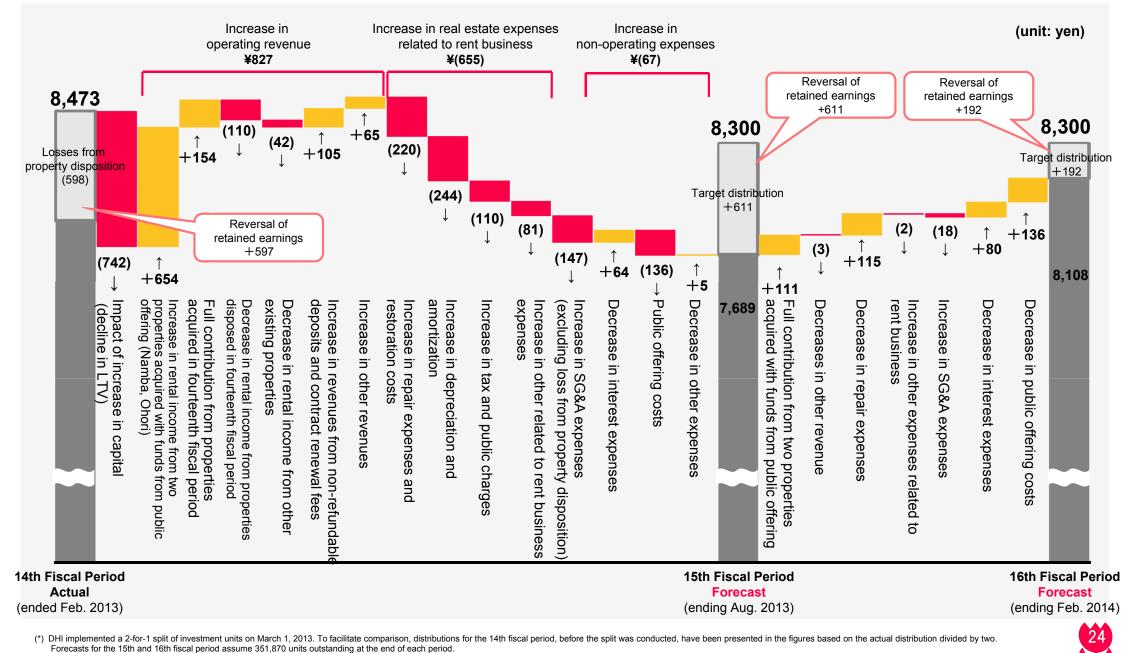
Near-term target	distribution lev	'el	€8,300 per u	nit per fiscal	period		(unit: million yen)		
	13th Fiscal Period Actual	14th Fiscal Pe (ended Fe		15th Fiscal Peric (ending Aug		16th Fiscal Period Forecast (ending Feb. 2014)			
	(ended Aug. 2012)		Term on term		Term on term		Term on term		
Operating Revenue	7,746	7,612	(133)	7,903	+290	7,941	+37		
Lease business revenue	7,633	7,612	(20)	7,903	+290	7,941	+37		
Gain and loss from disposition of properties	112	(192)	(304)	—	+192	—	—		
Operating Income	3,691	3,398	(292)	3,599	+200	3,671	+71		
Excl. gain and loss from disposition of properties	3,578	3,590	+12	3,599	+8	3,671	+71		
Ordinary Income	2,724	2,529	(195)	2,705	+176	2,852	+147		
Excl. gain and loss from disposition of properties	2,611	2,721	+109	2,705	(15)	2,852	+147		
Extraordinary Income / Losses	(106)	_	+106	_	—	_	_		
Net Income	2,616	2,528	(88)	2,705	+176	2,852	+147		
Excl. extraordinary income / losses	2,611	2,720	+109	2,705	(15)	2,852	+147		
Retained Earnings (Reversal)	5	(191)	(197)	(214)	(23)	(67)	+147		
Total Distributions	2,610	2,720	+109	2,920	+199	2,920	_		
Net Income per Unit (A)	8,150 yen	7,875 yen	(275) yen	7,689 yen	(186) yen	8,108 yen	419 yen		
Net Income per Unit excl. extraordinary income / losses	8,132 yen	8,473 yen	+341 yen	7,689 yen	(784) yen	8,108 yen	419 yen		
Reversal of Retained Earnings per Unit (B)	18 yen	(597) yen	(615) yen	(611) yen	(14) yen	(192) yen	419 yen		
Distribution per Unit (A) - (B)	8,132 yen	8,473 yen	+341 yen	8,300 yen	(173) yen	8,300 yen	-		

(Note) DHI implemented a 2-for-1 split of investment units on March 1, 2013. To facilitate comparison, net income, retained earnings (reversal) and distributions for the 13th and 14th fiscal periods, before the split was conducted, have been presented in the figures based on actual results divided by two. Forecasts for the 15th and 16th fiscal periods assume 351,870 units outstanding at the end of each period.

Daiwa House<br/>Residential<br/>Investment Corp.Fifteenth Fiscal Period (ending Aug. 2013) and Sixteenth Fiscal Period<br/>(ending Feb. 2014) Breakdown of Distribution Forecast per Unit



## // Analysis of Breakdown of Forecast Distribution per Unit

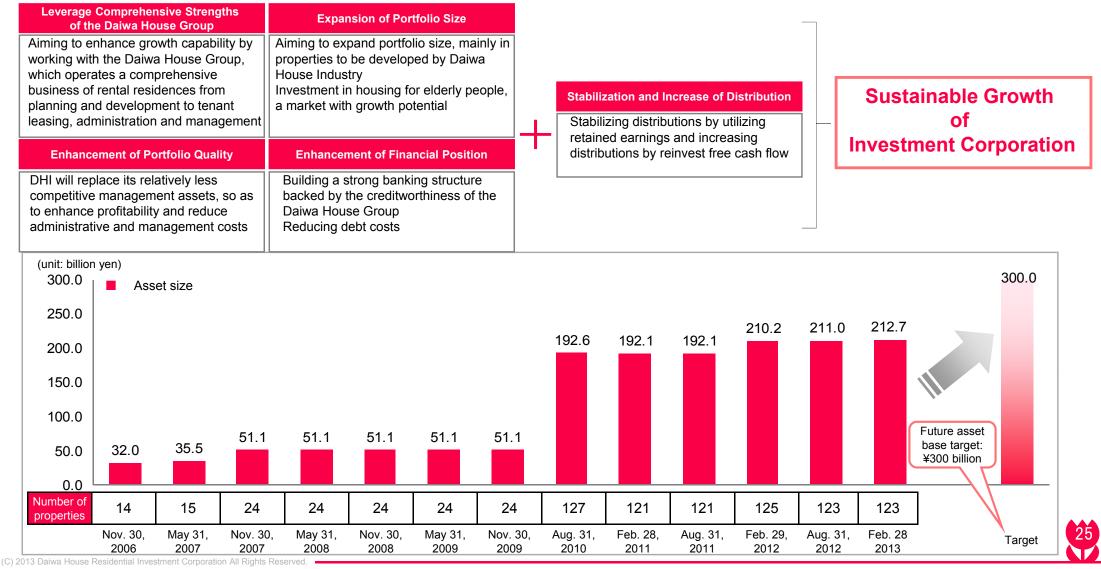


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- Achievement of external growth by leveraging the group power of Daiwa House Group
- Enhancement of portfolio quality by replacing properties and carrying out preventive repair
- Reducing property management costs by leveraging the group power of Daiwa House Group, and reduction of debt costs with robust financial base
- Stabilizing distributions by utilizing retained earnings and increasing distributions by free cash flow

## Future Policies of Growth Strategy



# APPENDIX



Daiwa House Residential

Investment Corp.

Area 4





Area 2





#### Daiwa House Residential Investment Corp. Capital Increase through Public Offering



## // Offering Highlights

- Expansion of portfolio size and improvement of profitability
- Control of LTV at an appropriate level and strengthening financial position
- Stabilizing and increasing distributions by distribution management

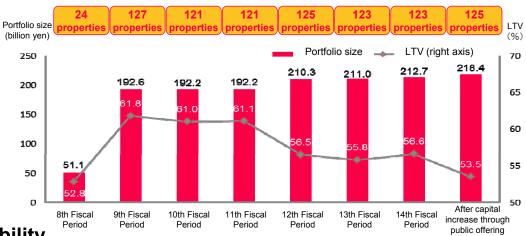
## Ø Overview of Capital Increase through Public Offering

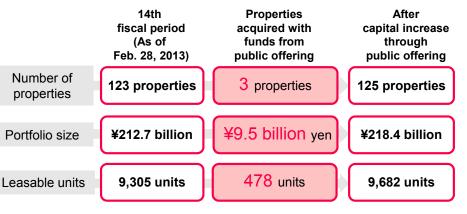
Resolution date of issuance	March 1, 2013
Total issuance price (proceeds from issuance)	¥11.5 billion
Number of units issued	30,800 units
Portfolio size after capital increase (total acquisition price)	¥218.4 billion
Impact of lowering LTV by capital increase	56.6% (14th fiscal period) →53.5% (rough estimate after capital increase through public offering)
Stabilizing distribution by utilizing retained earnings	Target distribution level ¥8,300

## // Expansion of Portfolio Size and Improvement of Profitability

				(unit: million yen)		
Properties newly acquired	Castalia Nakameguro (repayment of the loans)	Castalia Ohori Bay Tower	Royal Parks Namba	Total		
Acquisition price (A)	¥3,800	¥2,910	¥2,830	¥9,540		
Appraisal value (B)	¥4,000	¥3,520	¥2,940	¥10,460		
Difference (A) – (B)	¥(200)	¥(610)	¥(110)	¥(920)		
Appraisal value NOI yield *)	5.2%	7.5%	7.1%	6.5%		
Seller	Nomura Real Estate Development Co., Ltd.	Special limited liability company in Japan	Royal Parks Namba Co., Ltd.	-		
Acquisition date	November 29, 2012	March 25, 2013	March 29, 2013	-		

(\*) (Direct-capitalization-method net rental income shown in the real estate appraisal report at the time of purchase / acquisition price)





(\*) Of properties acquired using funds raised through the public offering, Castalia Nakameguro was acquired during the 14th fiscal period. It has therefore been included in the number of properties, portfolio size and leasable units as of the end of the 14th fiscal period.



## // By Area

_	Area	Area 1	Area 2	Area 3	Area 4			
	Definition	5 major wards of Tokyo (Chiyoda Ward, Chuo Ward, Minato Ward, Shibuya Ward and Shinjuku Ward)	Wards of Tokyo excluding Area 1	Tokyo Metropolitan area (Tokyo excluding Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture)	Other cities with populations of more than approx. 100,000			
Current	Investment Policy (Investment Guideline after revision)	60% o	r more	30% or less	30% or less			
		74	l.2%					
	DHI's Portfolio (as of February 28, 2013)	(41.8%)	(32.5%)	6.0%	19.8%			
	(·····································							

	Target Portfolio			
Future	Rationale	<area 1=""/> <ul> <li>Currently high proportion of investment in this area, but offers the potential for strong rent rises once the economy recovers</li> <li>No plan to sell properties, but planning to reduce or maintain relative weighting of investment in this area by acquiring properties in other areas</li> <li>Area 2&gt;</li> <li>Area 2 rents are very stable while occupancy rates are stable. Aim to increase the investment ratio of this area</li> <li>The strengths of Daiwa House Group can be best utilized in this area</li> </ul>	<ul> <li>A supply of high-quality properties is expected from Daiwa House</li> <li>Study prospect of investing in properties for which Daiwa House Group function as an muster lessee</li> </ul>	<ul> <li>Consider purchasing attractive properties in this area based on property competitiveness, size, and yields</li> </ul>



## / Ву Туре

	Туре	Compact	Family							
	Overview	<ul> <li>Residences aimed mainly at singles, double income no kids (DINKS) and designed in for their life styles</li> </ul>	<ul> <li>Residences aimed mainly at families and designed for their life styles</li> </ul>							
	Dedicated Area	60 m <sup>2</sup> or less	More than 60 m <sup>2</sup>							
Current	Investment Policy	70% or more	30% or less							
nt	DHI's Portfolio									
	(Unit basis) (as of February 28, 2013)	84.0%	16.0%							

Fu	Target Portfolio		
iture	Rationale	<ul> <li>Rents are currently low however downward rigidity of occupancy rates and rent is strong</li> </ul>	<ul> <li>A supply of excellent properties is expected from Daiwa House</li> <li>Study prospect of investing in properties for which Daiwa House Group function as an muster lessee</li> </ul>

## Investment in Housing for Elderly People

Newly create additional policies and criteria regarding investing in housing for elderly people (rental residences, care facilities or others scheduled to be occupied exclusively by elderly people living alone or elderly couples with the provision of nursing services, etc., including serviced housing for elderly people and private nursing homes), in order to manage the risk of investing in such housing.

In principle, DHI will invest in properties for which the risk of operating them to house elderly people is limited, by such means as renting out several together to operators DHI judges to have the necessary management capabilities and reliability, or investing in properties for which management support from the Daiwa House Group can be expected.

 $^{\ast})$  Housing for elderly people is not included in calculations of investment ratio by area or

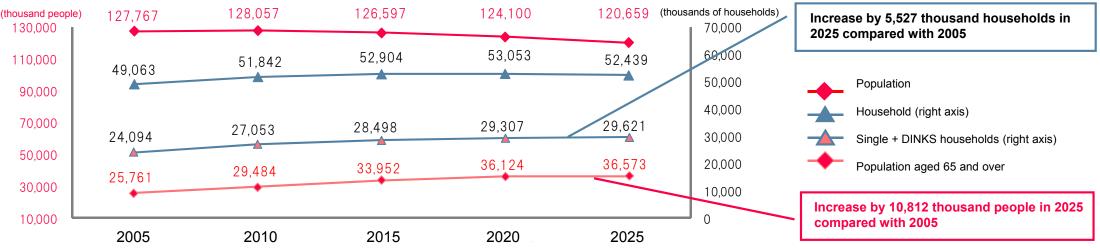


#### Daiwa House Residential Investment Corp. Building Portfolio: Strengths of DHI Portfolio



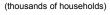
- Investment strategy focused on the Tokyo Metropolitan area where continuous population growth is expected, with a certain level of investment in major regional cities where local populations are expected to be concentrated for portfolio diversification
- By type, investment strategy focused on properties targeting compact types, of which the number of households is expected to increase
- Investment to a certain extent in housing for elderly people in reaction to the aging of society

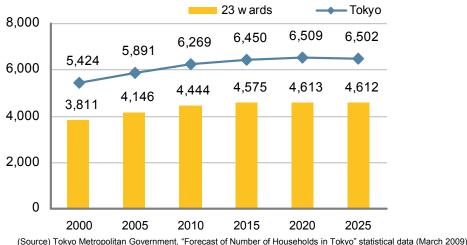
#### Estimated Population and Number of Households (including forecasts)



(Source) National Institute of Population and Social Security Research "Future Change in Households in Japan" (January 2013) and "Population Projections for Japan: Medium-fertility and Medium-mortality Assumptions" (January 2012) (Source) Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Population Census of Japan" for population in 2005

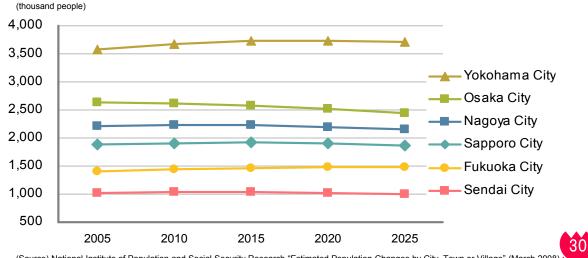
#### Estimated Number of Households in Tokyo (including forecasts)





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#### Estimated Population Changes by City (including forecasts)

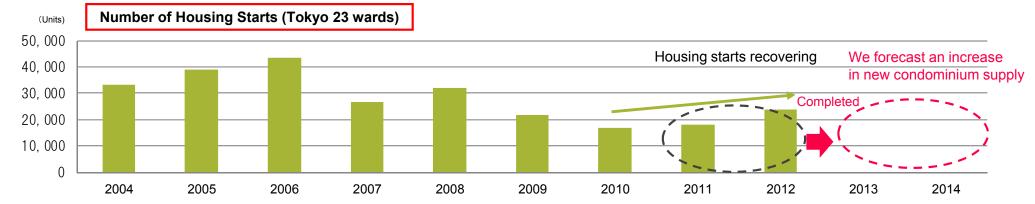


stical data (March 2009) (Source) National Institute of Population and Social Security Research "Estimated Population Changes by City, Town or Village" (March 2008)



## // Number of Housing Starts Trend

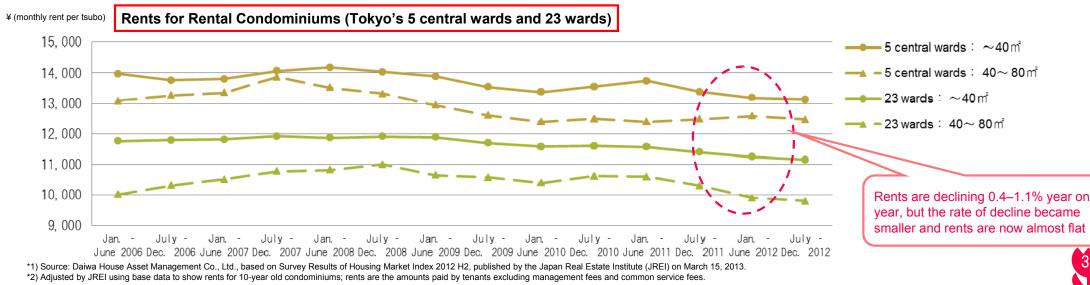
- Number of starts for rental condominiums in Tokyo 23 wards were on a recovery trend in 2012, totaling 23,707 units
- After the peak in 2006, condominium starts have declined due to the impact of (1) the amendment of Building Standard Law (2007), which was in response to the issue of false earth quake-resistance data, and (2) the collapse of emerging condominium developers during the financial crisis post Lehman Shock (2008);however, it got back to a recovery track and we expect new rental condominium supply to increase



\*1) Source: Daiwa House Asset Management Co., Ltd., based on Statistics on Building Starts, Ministry of Land, Infrastructure, Transport and Tourism. \*2) Shows number of new building starts in Tokyo's 23 wards under "by Owner Occupant Relation: Rented," "by Structure: steel-frame reinforced concrete or reinforced concrete, and "by Construction Method: joint project."

## // Trends in Condominium Rents

The decline in condominium rents in Tokyo's 5 central wards and Tokyo's 23 wards has slowed and rents are now almost flat





#### Profile of Daiwa House Industry

The Daiwa House Group consists of eight business segments: "Single-Family Houses," "Rental Housing," "Condominiums," "Existing Home Business," "Commercial Facilities," "Business and Corporate Facilities," "Health and Leisure" and "Other Businesses."

(As of March 31, 2013)

Company Name	Daiwa House Industry Co., Ltd.									
Head Office	, Umeda, Kita Ward, Osaka City									
Established	April 5, 1955 (Founded: March 4, 1947)									
Paid-in Capital	¥110,120 million									
Ratings	Japan Credit Rating Agency, Ltd. (JCR) : AA (Stable) Rating and Investment Information, Inc. (R&I) : AA- (Stable)									

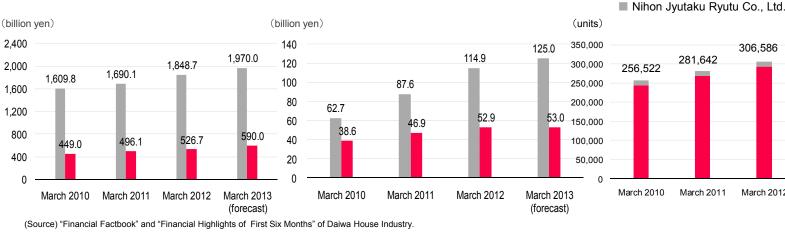
## Selected Financial Data of Rental Housing Business of Daiwa House

- Using its extensive property planning and development expertise in providing a grand total of around 820,000 rental residences, Daiwa House Industry is developing products that anticipate the needs of residents and landowners
- Daiwa House Industry shows a steady growth in net sales and operating income of the Rental Housing Business

#### Net Sales (consolidated basis)

#### Operating Income (consolidated basis)

Consolidated net sales Of which, sales of Rental Housing Business Consolidated operating income Of which, sales of Rental Housing Business



#### Number of Rental Residences Managed

The Daiwa House Group is increasing steadily the number of rental residences managed

331,324

Dec. 2012

(units)

350.000

300.000

250,000

200.000

150,000

100,000

50,000

#### **Rental Residences Managed**

Daiwa Living Management Co., Ltd.

306,586

March 2012

Daiwa Living Co., Ltd.

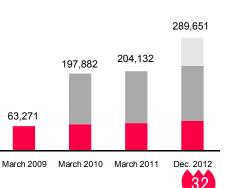
281,642

March 2011

## **Condominiums Managed**

- Daiwa Service Co., Ltd.
- Daiwa Lifenext Co., Ltd.

Global Community Co., Ltd.



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#### Daiwa House Residential Investment Corp. Appraisal Value Comparison Table



33

(unit: %) (unit: million yen) End of Previous Fiscal Appraisal at Aug. 31, 2012 Appraisal at Feb. 28, 2013 Real Estate Appraisal Period Comparison Book Value Acquisitior Previous Appraiser Acauisitior Value at Book Value Value Fiscal Property Name Feb. 28 Compariso At Feb. DCF Method DCF Method At Aug DCF Method Period apitalizat n Method apitalizat Compariso Area (Owned properties as of February 28, 2013) 2013 31, 2012 28, 2013 Comparisor TCR TCR TCR 4.7 4.9 5.0 4.6 4.8 4.9 (0.1)(0.1)(0.1)1001 Qiz Ebisu Tanizawa 7.650 7.483 7.470 7.610 (40)126 140 1002 Castalia Azabujuban Shichimenzaka 4,500 4,374 3.930 3,930 (444)0 4.9 4.6 5.1 4.9 4.6 5.1 0.0 0.0 0.0 Chuo (570)5.1 5.2 5.4 5.0 5.1 5.3 (0.1)(0.1)(0.1)1003 Castalia Shibakoen 2,630 2,536 1,920 1,930 (700)(606)10 Tanizawa 5.2 1004 Castalia Ginza 2,520 2.450 1,880 1,890 (630 (560 10 5.0 5.1 5.3 4.9 5.0 (0.1)(0.1)(0.1)Tanizawa 4.9 4.8 5.0 5.2 4.9 5.1 (0.1)(0.1)(0.1)10 1005 Castalia Hiroo Tanizawa 2.220 2.174 1.590 1.600 (620) (574)1006 Castalia Nihonbashi Tanizawa 1.200 1,145 1.000 1.030 (170)(115)30 5.1 5.2 54 50 5.1 5.3 (0.1)(0.1)(0.1)5.2 5.4 (0.1)2.300 2.236 1.950 1.990 (310 (246)40 5.1 5.0 5.1 5.3 (0.1)(0.1)1007 Castalia Hacchobori Tanizawa 4.9 4.9 5.1 2.370 20 4.6 5.1 4.6 0.0 0.0 0.0 1008 Castalia Azabujuban Chuo 2.910 2.883 2.390 (520) (493)2,690 2.643 2.270 2.270 0 4.8 4.5 5.0 4.8 4.5 5.0 0.0 0.0 0.0 1009 Castalia Azabujuban I Chuo (420)(373)5.3 Chuo 1,540 1,540 (296)5.1 4.8 5.3 5.1 4.8 0.0 0.0 0.0 1010 Castalia Shinjuku Natsumezaka 1,865 1,836 (325) 0 1011 Castalia Ginza II 1,800 1,757 1,470 1,500 (300)(257 30 5.0 5.1 5.3 4.9 5.0 5.2 (0.1)(0.1)(0.1)Tanizawa 5.1 5.2 1012 Castalia Shibuya Sakuragaoka 1,400 1.387 987 991 (409)(396)4 4.9 4.8 5.0 5.1 (0.1)(0.1)(0.1)Tanizawa 10 5.0 5.1 5.3 4.9 5.0 5.2 (0.1)(0.1)1015 Castalia Nishi Azabu Kasumicho Tanizawa 2.143 2.136 1.920 1.930 (213)(206)(0.1)5.3 5.3 1.850 1.830 (20)5.1 4.9 5.1 4.9 0.0 0.0 0.0 1016 Castalia Ochanomizu JREI 1.770 1.725 60 104 1.393 1,391 1.280 1,310 (83)(81) 30 5.1 5.3 5.4 5.0 5.2 5.3 (0.1)(0.1)(0.1)1017 Castalia Sangubashi Tanizawa 1018 Castalia Suitengu 1,279 1,244 1,220 1,250 (29)5 30 5.2 5.2 5.5 5.1 5.1 5.4 (0.1)(0.1)(0.1)Tanizawa 1.090 1,090 (48) (15)0 5.1 5.2 5.4 5.0 5.1 5.3 (0.1)(0.1)1019 1,138 1.105 (0.1)Castalia Suitengu II Tanizawa 5.2 5.2 5.5 5.1 5.1 5.4 (0.1)(0.1)(0.1)1020 Castalia Shintomicho Tanizawa 932 901 878 898 (34)(3)20 825 799 751 768 (57) (31) 17 5.2 5.2 5.5 5.1 5.1 5.4 (0.1)(0.1)(0.1)1021 Castalia Shintomicho II Tanizawa 4.7 5.1 0.1 1022 Castalia Haraiuku JREI 887 875 806 793 (94)(82) (13)4.8 4.6 5.0 4.9 0.1 0.1 1023 598 585 587 (21)(11)2 5.0 5.2 0.0 Castalia Yoyogi Uehara JREI 608 4.8 5.2 5.0 4.8 0.0 0.0 5.2 537 5.0 5.2 5.0 0.0 1024 Castalia Sendagaya JREI 555 551 536 (18)(14)1 4.8 4.8 0.0 0.0 464 454 447 451 (13)(3)4 5.3 5.1 5.5 5.3 5.1 5.5 0.0 0.0 0.0 1025 JREI Castalia Shinjuku 7 chome 47 1027 Castalia Ningyocho JREI 947 915 955 963 16 8 5.0 4.8 5.2 5.0 4.8 5.2 0.0 0.0 0.0 1028 Castalia Ningyocho II JREI 1,070 1,034 1,090 1,100 30 65 10 5.0 4.8 5.2 5.0 4.8 5.2 0.0 0.0 0.0 5.2 1029 Castalia Shin-Ochanomizu JREI 914 891 903 912 (2)20 9 5.0 4.8 5.2 5.0 4.8 0.0 0.0 0.0 50 92 10 1030 Castalia Higashi Nihonbashi II JREI 1.370 1.327 1.410 1.420 5.0 4.8 5.2 5.0 4.8 5.2 0.0 0.0 0.0 50 5.0 5.2 0.0 1031 1,160 1,128 1,200 1,210 81 10 5.0 4.8 5.2 4.8 0.0 0.0 Castalia Jinbocho JREI 652 5.1 4.8 0.0 1032 Castalia Shintomicho III JREI 675 650 648 (23) 1 4 5.1 4.8 5.4 5.4 0.0 0.0

CR is CAP Rate, DR is Discount Rate, TCR is Terminal Cap Rate



#### Daiwa House Residential Investment Corp. Appraisal Value Comparison Table

996

Tanizawa

964

941

965

(31)

0



(unit: million yen) (unit: %) End of Previous Fiscal Appraisal at Aug. 31, 2012 Appraisal at Feb. 28, 2013 Real Estate Appraisal Period Comparison Book Value Acauisitior Previous Appraiser Acauisitior Value at Book Value Value Fiscal Property Name Feb. 28 Compariso At Feb. DCF Method DCF Method At Aug DCF Method Period apitalizat n Method apitalizat Compariso Area (Owned properties as of February 28, 2013) 2013 31, 2012 28, 2013 TCR TCR 5.1 (\*2) 5.4 5.0 (\*7) 5.3 (0.1)(0.1)1033 Castalia Shiniuku Gvoen Tanizawa 2.720 2.652 2.570 2.630 (90)(22)60 4.9 5.1 4.9 5.1 1034 Castalia Takanawadai JREI 860 841 887 887 27 45 0 4.7 4.7 0.0 0.0 0.0 5.2 5.0 5.4 5.1 4.9 5.3 (0.1)(0.1)1035 Castalia Higashi Nihonbashi III 666 644 645 655 (11)10 10 (0.1)Daiwa 5.1 5.3 5.4 5.0 5.2 5.3 (0.1)(0.1)(0.1)1036 454 462 (24)(9)8 Castalia Shinjuku Gyoen II Tanizawa 486 471 5.2 5.0 5.4 5.1 4.9 5.3 (0.1)1037 400 387 374 380 (20)(7)6 (0.1)(0.1)Castalia Shintomicho IV Daiwa 4.9 4.7 5.1 4.9 4.7 5.1 1038 Castalia Takanawadai II JREI 1.190 1.164 1.190 1.180 (10)15 (10)0.0 0.0 0.0 642 591 594 (48) (33) 3 4.9 4.7 5.1 4.9 4.7 5.1 0.0 0.0 0.0 627 1039 Castalia Minami Azabu JREI 2,550 (280) 50 5.0 5.1 5.3 4.9 5.0 5.2 (0.1)(0.1)(0.1)2,880 2,812 2,600 (212)1040 Castalia Ginza III Tanizawa 5.2 5.2 5.5 5.1 5.1 5.4 (0.1)(0.1)(0.1)1041 Castalia Kavabacho Tanizawa 2.707 2.639 2.570 2.620 (87) (19)50 5.4 5.3 5.3 (0.1)1042 Castalia Takanawa 7.430 7.306 6.740 6.850 (580) (456)110 5.1 5.4 5.0 (0.1)(0.1)Tanizawa 3.520 3.420 3.320 3.400 80 5.5 5.2 5.7 5.4 5.1 5.6 (0.1)(0.1)(0.1)1043 Castalia Higashi Nihonbashi Chuo (120)(20)2,950 2.830 2,900 70 5.1 5.3 5.4 5.0 5.2 5.3 (0.1)(0.1)(0.1)1045 2.900 (50)0 Castalia Shinjuku Tanizawa 282 5.1 4.8 5.3 5.1 4.8 5.3 0.0 0.0 1046 Chuo 940 937 1,220 1,220 280 0 0.0 Castalia Ichigaya 7.0 4.9 7.0 4.9 0.0 0.0 1047 Shibaura Island Bloom Tower JREI 7.580 7.697 7.880 7,770 190 72 (110)\_ \_ \_ 1048 2.030 2.107 2.180 2.180 150 72 0 5.0 4.8 5.2 5.0 4.8 5.2 0.0 0.0 0.0 Castalia Hatsudai Daiwa Residential Area 1 Subtotal 81.947 82.700 (4.554) 88.816 87.254 (6.116)5.1 4.9 5.3 5.0 4.8 5.2 (0.1)(0.1)(0.1)2001 Castalia Meguro Kamurozaka Daiwa 4.500 4.284 3.720 3.730 (770)(554)10 504 6.0 5.7 6.2 5.9 5.6 6.2 (0.1)(0.1)0.0 2002 648 610 506 (144)(106)(2) IPSE Toritsudaigaku Chuo 1,110 20 5.2 5.3 5.5 5.1 5.2 5.4 (0.1)(0.1)(0.1)2004 1,071 1,010 1,030 (80) (41)Castalia Yukigaya Tanizawa 5.0 4.7 5.2 5.0 4.7 5.2 0.0 0.0 0.0 2005 Castalia Yuteni Chuo 1.450 1.407 1.180 1.180 (270)(227)0 4.9 5.4 2006 Castalia Otsuka Chuo 1.480 1.422 1.390 1.390 (90)(32) 0 5.2 5.4 5.2 4.9 0.0 0.0 0.0 2007 817 785 716 730 (87) (55) 14 5.3 5.4 5.6 5.2 5.3 5.5 (0.1) (0.1)(0.1)Castalia Kikukawa Tanizawa 5.2 4.9 5.2 4.9 5.4 0.0 813 5.4 0.0 0.0 2008 Castalia Meguro JREI 844 833 813 (31)(20)0 0.0 5.2 5.0 5.4 5.2 5.0 5.4 0.0 0.0 2009 Castalia Otsuka II JREI 1,040 1,002 1,010 1,010 (30) 7 0 4.9 4.7 5.1 4.9 4.7 5.1 0.0 0.0 0.0 2010 Castalia Jivuqaoka JREI 1.200 1.176 1.210 1.210 10 33 0 2011 988 960 929 935 (53) (25) 6 5.5 5.2 5.7 5.4 5.1 5.6 (0.1)(0.1) (0.1)Castalia Meiiro Chuo 5.2 5.0 5.4 5.1 4.9 5.3 (0.1)(0.1)2.570 2.500 2.300 2.320 (250)(180) 20 (0.1)2012 Castalia Ikebukuro Daiwa 5.2 5.4 5.1 5.3 (0.1)5.5 5.4 (0.1)(0.1)2013 Castalia Kaname-cho 1,140 1,109 1,030 1,060 (80)(49)30 Tanizawa 7,180 170 5.2 5.2 5.5 5.1 5.1 5.4 (0.1)(0.1)(0.1)2014 Castalia Tower Shinagawa Seaside Tanizawa 7,380 7,162 7,010 (200)17 2015 857 842 701 714 (143)(128)13 5.1 5.3 5.4 5.0 5.2 5.3 (0.1)(0.1)(0.1)Castalia Yakumo Tanizawa 5.2 5.0 2016 JREI 1.560 1.526 1.640 1,650 90 123 10 5.4 5.2 5.0 5.4 0.0 0.0 0.0 Castalia Togoshiekimae

5.4

5.6

(0.1)

(0.1)

34

(0.1)

5.4

24

5.5

5.7

5.3

Castalia Honjo Azumabashi

2018

#### Daiwa House Residential Investment Corp. Appraisal Value Comparison Table



		(unit: million yer											) (unit: %								
					Book		e Appraisal			End of	Apprais	al at Aug. 3	1, 2012	Appraisa	al at Feb. 28	, 2013		Previous F d Compari			
Area	No.	Property Name (Owned properties as of February 28, 2013)	Appraiser *1	Acquisitio n Price	Value at Feb. 28, 2013	va At Aug. 31, 2012	lue At Feb. 28, 2013	Acquisition Value Comparison	Book Value Comparison	Previous Fiscal Period Comparison	Direct Capitalizatio n Method	DCF M	lethod	Direct Capitalizatio n Method	DCF Me	ethod	Direct Capitalizatio n Method	DCF M	ethod		
				1	2	3	4	<b>(4)-</b> (1)	<b>(4)-(2)</b>	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR		
	2019	Castalia Kitazawa	JREI	742	723	716	711	(31)	(12)	(5)	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0		
	2020	Castalia Monzennakacho	Tanizawa	503	485	394	413	(90)	0	19	5.3	5.4	5.6	5.5	5.6	5.8	0.2	0.2	0.2		
	2023	Castalia Kamiikedai	JREI	198	191	197	197	(1)	1	0	5.8	5.4	6.0	5.8	5.4	6.0	0.0	0.0	0.0		
	2024	Castalia Morishita	JREI	832	805	840	853	21	53	13	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0		
	2025	Castalia Wakabayashi koen	Daiwa	776	759	731	735	(41)	84	4	5.2	5.0	5.4	5.1	4.9	5.3	(0.1)	(0.1)	(0.1)		
	2026	Castalia Asakusabashi	Chuo	792	764	759	776	(16)	(47)	17	5.6	5.3	5.8	5.5	5.2	5.7	(0.1)	(0.1)	(0.1)		
	2027	Castalia Iriya	Chuo	546	526	552	564	18	171	12	6.0	5.7	6.2	5.9	5.6	6.1	(0.1)	(0.1)	(0.1)		
	2028	Castalia Kita Ueno	Tanizawa	2,641	2,550	2,360	2,390	(251)	(30)	30	5.3	5.4	5.6	5.2	5.3	5.5	(0.1)	(0.1)	(0.1)		
	2029	Castalia Morishita II	Tanizawa	686	662	698	728	42	81	30	5.3	5.4	5.6	5.2	5.3	5.5	(0.1)	(0.1)	(0.1)		
	2030	Castalia Minowa	Tanizawa	1,430	1,379	1,340	1,380	(50)	494	40	5.3	5.4	5.6	5.2	5.3	5.5	(0.1)	(0.1)	(0.1)		
	2031	Castalia Oyamadai	Tanizawa	533	522	515	524	(9)	762	9	5.2	5.3	5.5	5.1	5.2	5.4	(0.1)	(0.1)	(0.1)		
	2032	Castalia Nakano	JREI	1,060	1,026	1,080	1,080	20	461	0	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0		
Area2	2033	Castalia Yoga	Tanizawa	923	903	958	988	65	28	30	5.1	5.3	5.4	5.0	5.2	5.3	(0.1)	(0.1)	(0.1)		
	2034	Castalia Sumiyoshi	Tanizawa	948	914	849	867	(81)	78	18	5.3	5.4	5.6	5.2	5.3	5.5	(0.1)	(0.1)	(0.1)		
	2035	Castalia Monzennakacho II	JREI	2,160	2,098	2,250	2,270	110	128	20	5.1	4.9	5.3	5.1	4.9	5.3	0.0	0.0	0.0		
	2036	Castalia Oshiage	Tanizawa	1,100	1,060	1,030	1,030	(70)	173	0	5.4	(*3)	5.7	5.3	(*8)	5.6	(0.1)	—	(0.1)		
	2037	Castalia Kuramae	Tanizawa	1,260	1,218	1,270	1,300	40	97	30	5.3	(*4)	5.6	5.2	(*9)	5.5	(0.1)	—	(0.1)		
	2038	Castalia Nakanobu	Chuo	1,790	1,785	2,230	2,280	490	128	50	5.2	4.9	5.4	5.1	4.8	5.3	(0.1)	(0.1)	(0.1)		
	2039	Royal Parks Toyosu	Chuo	7,360	7,317	7,970	8,080	720	0	110	5.7	5.3	6.0	5.6	5.2	5.9	(0.1)	(0.1)	(0.1)		
	2040	Castalia Togoshi	Chuo	1,770	1,748	2,160	2,210	440	1	50	5.4	5.1	5.6	5.3	5.0	5.5	(0.1)	(0.1)	(0.1)		
	2041	Castalia Ooimachi	Morii	1,181	1,241	1,250	1,270	89	53	20	5.0	4.7	5.3	4.9	4.6	5.2	(0.1)	(0.1)	(0.1)		
	2042	Castalia Omori	Chuo	1,500	1,561	1,610	1,640	140	84	30	5.3	5.0	5.5	5.2	4.9	5.4	(0.1)	(0.1)	(0.1)		
	2043	Castalia Mishuku	Chuo	1,900	1,971	2,100	2,100	200	(47)	0	5.1	4.8	5.3	5.1	4.8	5.3	0.0	0.0	0.0		
	2044	Castalia Arakawa	Chuo	1,660	1,716	1,820	1,890	230	171	70	5.7	5.4	5.9	5.5	5.2	5.7	(0.2)	(0.2)	(0.2)		
	2045	Castalia Omori II	Morii	2,370	2,412	2,470	2,510	140	(30)	40	5.1	4.8	5.4	5.0	4.7	5.3	(0.1)	(0.1)	(0.1)		
	2046	Castalia Nakameguro (*13)	Morii	3,800	3,871	4,000	4,000	200	81	0	4.8	4.5	5.1	4.8	4.5	5.1	0.0	0.0	0.0		
		Residential Area 2 Subtotal		69,041	67,878	68,255	69,207	166	1,328	952											
	3001	Cosmo Heim Musashikosugi	Chuo	1,674	1,644	1,610	1,660	(14)	15	50	5.9	5.6	6.2	5.7	5.4	6.0	(0.2)	(0.2)	(0.2)		
	3002	Castalia Tsurumi	Chuo	666	645	667	656	(10)	10	(11)	6.1	5.8	6.4	6.1	5.8	6.4	0.0	0.0	0.0		
Area3	3003	Castalia Funabashi	Tanizawa	704	703	690	721	17	17	31	5.9	(*5)	6.2	5.8	(*10)	6.1	(0.1)	_	(0.1)		
	3006	Castalia Nishi Funabashi	JREI	783	758	735	730	(53)	(28)	(5)	6.1	5.9	6.3	6.1	5.9	6.3	0.0	0.0	0.0		
	3007	Castalia Maihama	Tanizawa	670	648	561	571	(99)	(77)	10	6.0	6.0	6.3	5.9	5.9	6.2	(0.1)	(0.1)	(0.1)		

CR is CAP Rate, DR is Discount Rate, TCR is Terminal Cap Rate.

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## Daiwa House Residential Investment Corp. Appraisal Value Comparison Table



(unit: million yen)

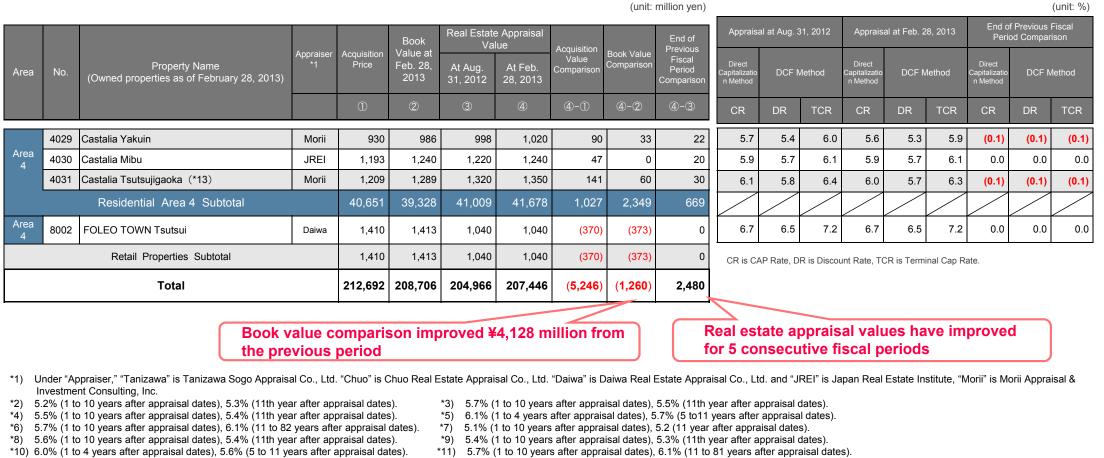
(unit: %)
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					Book		e Appraisal			End of	Appraisa	al at Aug. 3	1, 2012	Appraisa	al at Feb. 2	8, 2013		Previous F d Compari	
Area	No.	Property Name (Owned properties as of February 28, 2013)	Appraiser *1	Acquisition Price	Value at Feb. 28, 2013	Va At Aug. 31, 2012	lue At Feb. 28, 2013	Acquisition Value Comparison	Book Value Comparison	Previous Fiscal Period Comparison	Direct Capitalizatio n Method	DCF M	lethod	Direct Capitalizatio n Method	DCF N	lethod	Direct Capitalizatio n Method	DCF M	ethod
				1	2	3	4	<b>(4)-</b> (1)	4-2	<b>(4)-(3)</b>	CR	DR	TCR	CR	DR	TCR	CR	DR	TCR
	3008	Castalia Ichikawamyoden	Tanizawa	671	651	645	657	(14)	5	12	5.9	6.1	6.3	5.8	6.0	6.2	(0.1)	(0.1)	(0.1)
	3010	Castalia Urayasu	Tanizawa	592	572	548	559	(33)	(13)	11	5.9	5.9	6.3	5.8	5.8	6.2	(0.1)	(0.1)	(0.1)
	3011	Castalia Minamigyotoku	Tanizawa	543	525	494	498	(45)	(27)	4	5.8	5.8	6.1	5.7	5.7	6.0	(0.1)	(0.1)	(0.1)
Area3	3012	NCR Minamigyotoku II	Tanizawa	385	372	346	348	(37)	(24)	2	5.8	5.8	6.1	5.7	5.7	6.0	(0.1)	(0.1)	(0.1)
	3013	Castalia Nogeyama	JREI	325	315	276	276	(49)	(39)	0	6.0	5.8	6.2	6.0	5.8	6.2	0.0	0.0	0.0
	3017	Castalia Ichikawa	JREI	461	442	493	495	34	52	2	6.0	5.8	6.2	6.0	5.8	6.2	0.0	0.0	0.0
	3018	Royal Parks Hanakoganei	Daiwa	5,300	5,550	5,650	5,650	350	99	0	5.9	(*6)	6.1	5.9	(*11)	6.1	0.0	_	0.0
		Residential Area 3 Subtotal		12,774	12,831	12,715	12,821	47	(10)	106									
	4001	Castalia Shinsakae	Chuo	1,920	1,810	1,460	1,450	(470)	(360)	(10)	5.9	5.6	6.2	5.9	5.6	6.2	0.0	0.0	0.0
	4008	Aprile Tarumi	JREI	1,340	1,268	1,300	1,300	(40)	31	0	6.6	6.4	6.8	6.6	6.4	6.8	0.0	0.0	0.0
	4009	Crest Kusatsu	Tanizawa	3,004	2,836	2,690	2,730	(274)	(106)	40	7.7	7.8	8.0	7.6	7.7	7.9	(0.1)	(0.1)	(0.1)
	4010	Castalia Sakaisuji Honmachi	Tanizawa	1,490	1,431	1,460	1,500	10	68	40	5.8	5.9	6.1	5.7	5.8	6.0	(0.1)	(0.1)	(0.1)
	4011	Castalia Shin-Umeda	Tanizawa	1,376	1,314	1,400	1,430	54	115	30	5.9	6.0	6.2	5.8	5.9	6.1	(0.1)	(0.1)	(0.1)
	4012	Castalia Abeno	Tanizawa	4,368	4,222	4,100	4,140	(228)	(82)	40	5.8	5.9	6.1	5.7	5.8	6.0	(0.1)	(0.1)	(0.1)
	4014	Castalia Sakae	Chuo	1,010	968	1,040	1,050	40	81	10	5.8	5.5	6.1	5.8	5.5	6.1	0.0	0.0	0.0
	4015	Castalia Nipponbashi Kouzu	Tanizawa	3,570	3,399	3,350	3,410	(160)	10	60	5.9	6.0	6.2	5.8	5.9	6.1	(0.1)	(0.1)	(0.1)
	4016	Castalia Maruyama Urasando	Tanizawa	411	395	419	439	28	43	20	6.2	6.2	6.5	6.1	6.1	6.4	(0.1)	(0.1)	(0.1)
	4017	Castalia Maruyama Omotesando	Tanizawa	1,740	1,677	1,670	1,730	(10)	52	60	6.2	6.2	6.5	6.1	6.1	6.4	(0.1)	(0.1)	(0.1)
Area4	4018	Castalia Higashi Hie	Tanizawa	960	919	905	937	(23)	17	32	6.1	6.3	6.4	6.0	6.2	6.3	(0.1)	(0.1)	(0.1)
	4019	Castalia Tower Nagahoribashi	Chuo	3,400	3,242	3,630	3,750	350	507	120	5.6	5.3	5.9	5.6	5.3	5.9	0.0	0.0	0.0
	4020	Castalia Sannomiya	Daiwa	1,230	1,176	1,300	1,330	100	153	30	6.0	5.8	6.2	6.0	5.8	6.2	0.0	0.0	0.0
	4021	Castalia Kotodaikoen	Daiwa	481	458	473	478	(3)	19	5	6.3	6.3	6.5	6.3	6.3	6.5	0.0	0.0	0.0
	4022	Castalia Ichibancho	Daiwa	783	752	770	783	0	30	13	6.3	6.3	6.5	6.3	6.3	6.5	0.0	0.0	0.0
	4023	Castalia Omachi	Daiwa	656	623	606	630	(26)	6	24	6.3	6.3	6.5	6.3	6.3	6.5	0.0	0.0	0.0
	4024	Castalia Uemachidai	Daiwa	2,190	2,104	2,320	2,320	130	215	0	5.6	5.4	5.8	5.6	5.4	5.8	0.0	0.0	0.0
	4025	Castalia Tower Higobashi	Chuo	2,670	2,571	3,000	3,040	370	468	40	5.6	5.3	5.9	5.6	5.3	5.9	0.0	0.0	0.0
	4026	Big Tower Minami Sanjo	Daiwa	1,740	1,669	2,160	2,170	430	500	10	6.1	5.9	6.3	6.1	5.9	6.3	0.0	0.0	0.0
	4027	Castalia Fushimi	JREI	2,260	2,233	2,600	2,650	390	416	50	5.8	5.6	6.0	5.7	5.5	5.9	(0.1)	(0.1)	(0.1)
	4028	Castalia Meieki Minami	Morii	720	734	788	801	81	66	13	5.7	5.4	6.0	5.6	5.3	5.9	(0.1)	(0.1)	(0.1)

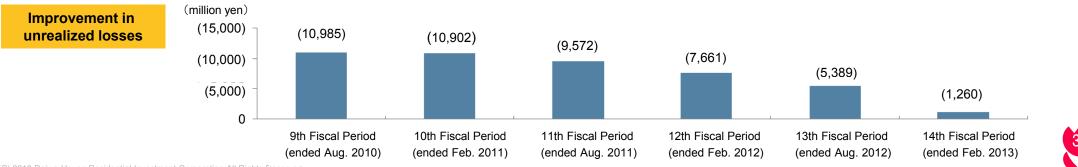
#### **Daiwa House** Residential Appraisal Value Comparison Table Investment Corp.





\*12) Under direct capitalization method, net operating income for a single period is capitalized by capitalization rate to determine estimated properties value. Under DCF method, future net operating income during multiple consecutive periods and residual value that are discounted to the present value according to the time of occurrence, are summed together to determine estimated properties value.

\*13) For properties acquired in 14th fiscal period (February 2013), based on appraisal value as of acquisition date. Date of appraisal are November 1, 2012 (Castalia Nakameguro) and August 1, 2012 (Castalia Tsutsujigaoka).





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	1001	Qiz Ebisu	4-3-1 Ebisu, Shibuya Ward, Tokyo	5,230.39	96	7,650	3.5	7,610
	1002	Castalia Azabujuban Shichimenzaka	2-7-5 Azabu Juban, Minato Ward, Tokyo	3,492.93	96	4,500	2.1	3,930
	1003	Castalia Shibakoen	3-32-10 Shiba, Minato Ward, Tokyo	2,707.51	75	2,630	1.2	1,930
	1004	Castalia Ginza	1-14-13 Ginza, Chuo Ward, Tokyo	2,226.42	67	2,520	1.2	1,890
	1005	Castalia Hiroo	3-13-3 Nishi Azabu, Minato Ward, Tokyo	1,621.59	24	2,220	1.0	1,600
	1006	Castalia Nihonbashi	11-2 Nihonbashi Kabutocho, Chuo Ward, Tokyo	1,458.73	51	1,200	0.5	1,030
	1007	Castalia Hacchobori	3-27-5 Hatchobori, Chuo Ward, Tokyo	2,969.57	59	2,300	1.1	1,990
	1008	Castalia Azabujuban	2-10-1 Azabu Juban, Minato Ward, Tokyo	2,400.00	51	2,910	1.3	2,390
	1009	Castalia Azabujuban II	2-21-2 Azabu Juban, Minato Ward, Tokyo	2,094.58	66	2,690	1.2	2,270
	1010	Castalia Shinjuku Natsumezaka	10-1 Kikuicho, Shinjuku Ward, Tokyo (*5)	1,917.62	41	1,865	0.9	1,540
	1011	Castalia Ginza II	1-23-4 Ginza, Chuo Ward, Tokyo	1,817.56	61	1,800	0.8	1,500
	1012	Castalia Shibuya Sakuragaoka	29-21 Sakuragaokacho, Shibuya Ward, Tokyo	1,123.80	30	1,400	0.6	991
	1015	Castalia Nishi Azabu Kasumicho	1-3-12 Nishi Azabu, Minato Ward, Tokyo	2,779.77	37	2,143	1.0	1,930
Areal	1016	Castalia Ochanomizu	3-24-1 Kanda Ogawamachi, Chiyoda Ward, Tokyo	2,559.21	44	1,770	0.8	1,830
Area1	1017	Castalia Sangubashi	4-52-12 Yoyogi, Shibuya Ward, Tokyo	1,898.47	26	1,393	0.6	1,310
	1018	Castalia Suitengu	2-8-13 Nihonbashi Kakigaracho, Chuo Ward, Tokyo	1,940.94	62	1,279	0.6	1,250
	1019	Castalia Suitengu II	1-38-16 Nihonbashi Kakigaracho, Chuo Ward, Tokyo	1,858.34	55	1,138	0.5	1,090
	1020	Castalia Shintomicho	3-10-10 Irifune, Chuo Ward, Tokyo	1,444.52	40	932	0.4	898
	1021	Castalia Shintomicho II	2-6-4 Irifune, Chuo Ward, Tokyo	1,244.54	33	825	0.4	768
	1022	Castalia Harajuku	3-55-3 Sendagaya, Shibuya Ward, Tokyo	1,225.26	21	887	0.4	793
	1023	Castalia Yoyogi Uehara	1-17-16 Uehara, Shibuya Ward, Tokyo	811.95	25	608	0.3	587
	1024	Castalia Sendagaya	2-9-10 Sendagaya, Shibuya Ward, Tokyo	803.03	21	555	0.3	537
	1025	Castalia Shinjuku 7 chome	7-17-16 Shinjuku, Shinjuku Ward, Tokyo	957.60	23	464	0.2	451
	1027	Castalia Ningyocho	7-15 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	1,747.90	32	947	0.4	963
	1028	Castalia Ningyocho II	8-12 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	1,826.80	38	1,070	0.5	1,100
	1029	Castalia Shin-Ochanomizu	2-3-3 Kanda Awajicho, Chiyoda Ward, Tokyo (*5)	1,308.38	32	914	0.4	912
	1030	Castalia Higashi Nihonbashi II	12-11 Nihonbashi Tomizawacho, Chuo Ward, Tokyo	2,117.46	63	1,370	0.6	1,420
	1031	Castalia Jinbocho	2-40-8 Kanda Jimbocho, Chiyoda Ward, Tokyo	1,628.80	60	1,160	0.5	1,210



Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	1032	Castalia Shintomicho II	2-8-8 Irifune, Chuo Ward, Tokyo	972.51	41	675	0.3	652
	1033	Castalia Shinjuku Gyoen	2-14-4 Shinjuku, Shinjuku Ward, Tokyo	3,594.16	108	2,720	1.2	2,630
	1034	Castalia Takanawadai	3-4-12 Takanawa, Minato Ward, Tokyo	1,147.44	32	860	0.4	887
	1035	Castalia Higashi Nihonbashi II	3-5-6 Higashi Nihonbashi, Chuo Ward, Tokyo	1,105.20	48	666	0.3	655
	1036	Castalia Shinjuku Gyoen II	1-29-15 Shinjuku, Shinjuku Ward, Tokyo	668.79	27	486	0.2	462
	1037	Castalia ShintomichoIV	3-10-8 Irifune, Chuo Ward, Tokyo	681.00	20	400	0.2	380
	1038	Castalia Takanawadai II	3-5-6 Takanawa, Minato Ward, Tokyo	1,567.84	40	1,190	0.5	1,180
0.0001	1039	Castalia Minami Azabu	2-2-27 Minami Azabu, Minato Ward, Tokyo	882.67	24	642	0.3	594
Area1	1040	Castalia GinzaⅢ	8-18-2 Ginza, Chuo Ward, Tokyo	3,494.42	96	2,880	1.3	2,600
	1041	Castalia Kayabacho	2-1 Nihonbashi Koamicho, Chuo Ward, Tokyo	4,602.95	88	2,707	1.2	2,620
	1042	Castalia Takanawa	2-17-12 Takanawa, Minato Ward, Tokyo	10,408.26	169	7,430	3.4	6,850
	1043	Castalia Higashi Nihonbashi	9-14 Nihonbashi Yokoyamacho, Chuo Ward, Tokyo	6,442.28	103	3,520	1.6	3,400
	1045	Castalia Shinjuku	2-6-11 Shinjuku, Shinjuku Ward, Tokyo	3,150.80	122	2,950	1.4	2,900
	1046	Castalia Ichigaya	14-4 Ichigaya Yakuojimachi, Shinjuku Ward, Tokyo (*5)	1,546.34	50	940	0.4	1,220
	1047	Shibaura Island Bloom Tower	4-20-2, 3, 4, Shibaura, Minato Ward, Tokyo	16,849.50	213	7,580	3.5	7,770
	1048	Castalia Hatsudai	1-10-9, Honmachi, Shibuya Ward, Tokyo	3,077.05	81	2,030	2.1	2,180
	2001	Castalia Meguro Kamurozaka	4-31-23 Nishi Gotanda, Shinagawa Ward, Tokyo	4,967.97	125	4,500	0.3	3,730
	2002	IPSE Toritsudaigaku	1-4-1 Midorigaoka, Meguro Ward, Tokyo	863.70	30	648	0.5	504
	2004	Castalia Yukigaya	2-13-3 Higashi Yukigaya, Ota Ward, Tokyo	1,542.30	52	1,110	0.7	1,030
	2005	Castalia Yutenji	2-14-21 Yutenji, Meguro Ward, Tokyo	1,380.35	29	1,450	0.7	1,180
	2006	Castalia Otsuka	3-17-4 Minami Otsuka, Toshima Ward, Tokyo	1,871.70	70	1,480	0.4	1,390
	2007	Castalia Kikukawa	2-1-12 Kikukawa, Sumida Ward, Tokyo	1,168.18	43	817	0.4	730
Area2	2008	Castalia Meguro	2-1-13 Meguro, Meguro Ward, Tokyo	1,414.73	26	844	0.5	813
	2009	Castalia Otsuka II	2-32-20 Higashi Ikebukuro, Toshima Ward, Tokyo	1,784.50	54	1,040	0.5	1,010
	2010	Castalia Jiyugaoka	1-20-1 Jiyugaoka, Meguro Ward, Tokyo	1,472.47	40	1,200	0.5	1,210
	2011	Castalia Mejiro	2-8-16 Takada, Toshima Ward, Tokyo	1,658.90	29	988	1.2	935
	2012	Castalia Ikebukuro	3-1-12 Nishi Ikebukuro, Toshima Ward, Tokyo	3,644.35	87	2,570	0.5	2,320
	2013	Castalia Kaname-cho	5-26-10 Nishi Ikebukuro, Toshima Ward, Tokyo	1,624.06	73	1,140	3.4	1,060
	2014	Castalia Tower Shinagawa Seaside	4-10-18 Higashi Shinagawa, Shinagawa Ward, Tokyo	12,732.35	208	7,380	2.1	7,180





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m <sup>2</sup> )	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	2015	Castalia Yakumo	2-20-5 Yakumo, Meguro Ward, Tokyo	1,276.91	18	857	0.4	714
	2016	Castalia Togoshiekimae	1-7-16 Hiratsuka, Shinagawa Ward, Tokyo	2,014.12	64	1,560	0.7	1,650
	2018	Castalia Honjo Azumabashi	3-7-11 Honjo, Sumida Ward, Tokyo	2,255.88	35	996	0.5	965
	2019	Castalia Kitazawa	1-15-5 Kitazawa, Setagaya Ward, Tokyo	1,220.16	15	742	0.3	711
	2020	Castalia Monzennakacho	1-17-12 Fukuzumi, Koto Ward, Tokyo	887.94	31	503	0.2	413
	2023	Castalia Kamiikedai	1-4-15 Kamiikedai, Ota Ward, Tokyo	414.45	12	198	0.1	197
	2024	Castalia Morishita	1-16-12 Morishita, Koto Ward, Tokyo	1,383.90	38	832	0.4	853
	2025	Castalia Wakabayashi koen	4-39-4 Wakabayashi, Setagaya Ward, Tokyo	1,425.43	23	776	0.4	735
	2026	Castalia Asakusabashi	2-16-21 Yanagibashi, Taito Ward, Tokyo	1,537.84	32	792	0.4	776
	2027	Castalia Iriya	3-1-28 Shitaya, Taito Ward, Tokyo	1,415.15	22	546	0.2	564
	2028	Castalia Kita Ueno	1-15-5 Kita Ueno, Taito Ward, Tokyo	4,197.66	102	2,641	1.2	2,390
	2029	Castalia Morishita II	2-12-11 Shin Ohashi, Koto Ward, Tokyo	1,275.60	40	686	0.3	728
	2030	Castalia Minowa	5-24-4 Negishi, Taito Ward, Tokyo	2,406.41	78	1,430	0.7	1,380
	2031	Castalia Oyamadai	7-14-13 Todoroki, Setagaya Ward, Tokyo	857.32	28	533	0.2	524
Area2	2032	Castalia Nakano	2-12-13 Arai, Nakano Ward, Tokyo	1,613.86	42	1,060	0.5	1,080
	2033	Castalia Yoga	1-3-12 Tamagawadai, Setagaya Ward, Tokyo	1,472.38	45	923	0.4	988
	2034	Castalia Sumiyoshi	2-8-11 Sumiyoshi, Koto Ward, Tokyo	1,362.60	60	948	0.4	867
	2035	Castalia Monzennakacho II	2-2-9 Tomioka, Koto Ward, Tokyo	3,038.98	94	2,160	1.0	2,270
	2036	Castalia Oshiage	3-5-2 Mukojima, Sumida Ward, Tokyo	1,785.24	60	1,100	0.5	1,030
	2037	Castalia Kuramae	3-9-4 Kuramae, Taito Ward, Tokyo	1,994.93	67	1,260	0.6	1,300
	2038	Castalia Nakanobu	4-7-11 Nakanobu, Shinagawa Ward, Tokyo	2,421.82	83	1,790	0.8	2,280
	2039	Royal Parks Toyosu	3-5-21 Toyosu, Koto Ward, Tokyo	18,112.03	276	7,360	3.4	8,080
	2040	Castalia Togoshi	5-2-1 Togoshi, Shinagawa Ward, Tokyo	2,629.59	120	1,770	0.8	2,210
	2041	Castalia Ooimachi	4-2-11 Ooi, Shinagawa Ward, Tokyo	1,413.75	65	1,181	0.5	1,270
	2042	Castalia Omori	1-19-20, Omori kita, Ota Ward, Tokyo	2,046.36	60	1,500	0.7	1,640
	2043	Castalia Mishuku	1-3-39, Taishidou, Setagaya Ward, Toyko	2,654.53	53	1,900	0.9	2,100
	2044	Castalia Arakawa	2-3-1, Arakawa, Arakawa Ward, Tokyo	3,797.92	70	1,660	0.8	1,890
	2045	Castalia Omori II	1-8-13, Omori kita, Omori Ward, Tokyo	2,818.70	112	2,370	1.1	2,510
	2046	Castalia Nakameguro	1-18-7, Aobadai, Meguro Ward, Tokyo	3,166.71	101	3,800	1.7	4,000





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	3001	Cosmo Heim Musashikosugi	2-8 Kizuki Isecho, Nakahara Ward, Kawasaki City, Kanagawa	4,208.83	59	1,674	0.8	1,660
	3002	Castalia Tsurumi	3-5-10 Tsurumi Chuo, Tsurumi Ward, Yokohama City, Kanagawa	1,452.09	32	666	0.3	656
	3003	Castalia Funabashi	4-4-8 Honcho, Funabashi City, Chiba	1,552.01	87	704	0.3	721
	3006	Castalia Nishi Funabashi	4-19-16 Nishifuna, Funabashi City, Chiba	1,597.32	81	783	0.4	730
	3007	Castalia Maihama	5-14-17 Fujimi, Urayasu City, Chiba	1,287.72	61	670	0.3	571
Area3	3008	Castalia Ichikawamyoden	2-14-20 Shioyaki, Ichikawa City, Chiba	1,218.00	58	671	0.3	657
7 1 0 0 0	3010	Castalia Urayasu	3-30-4 Arai, Ichikawa City, Chiba	1,074.53	51	592	0.3	559
	3011	Castalia Minamigyotoku	4-1-26 Minami Gyotoku, Ichikawa City, Chiba	1,031.81	49	543	0.2	498
	3012	Castalia Minamigyotoku II	4-1-5 Minami Gyotoku, Ichikawa City, Chiba	724.63	35	385	0.2	348
	3013	Castalia Nogeyama	1-8 Hinodecho, Naka Ward, Yokohama City, Kanagawa (*5)	744.90	30	325	0.1	276
	3017	Castalia Ichikawa	1-24-3 Ichikawa, Ichikawa City, Chiba	876.89	40	461	0.2	495
	3018	Royal Parks Hanakoganei	1-8-2, Hanakoganei, Kodaira City, Tokyo	18,153.57	279	5,300	2.4	5,650
	4001	Castalia Shinsakae	1-11-29 Shin Sakae, Naka Ward, Nagoya City, Aichi	3,548.48	131	1,920	0.9	1,450
	4008	Aprile Tarumi	7-3-1 Takamaru, Tarumi Ward, Kobe City, Hyogo	6,545.25	99	1,340	0.6	1,300
	4009	Crest Kusatsu	5-3-27 Kasayama, Kusatsu City, Shiga	13,452.80	540	3,004	1.4	2,730
	4010	Castalia Sakaisuji Honmachi	1-3-7 Kyutaromachi, Chuo Ward, Osaka City, Osaka	3,471.39	117	1,490	0.7	1,500
	4011	Castalia Shin-Umeda	6-8-21 Nakatsu, Kita Ward, Osaka City, Osaka	3,279.90	108	1,376	0.6	1,430
	4012	Castalia Abeno	2-4-37 Abenosuji, Abeno Ward, Osaka City, Osaka	10,832.11	153	4,368	2.0	4,140
Area4	4014	Castalia Sakae	4-16-10 Sakae, Naka Ward, Nagoya City, Aichi	2,836.00	73	1,010	0.5	1,050
	4015	Castalia Nipponbashi Kouzu	2-4-6 Kouzu, Chuo Ward, Osaka City, Osaka	9,334.47	262	3,570	1.6	3,410
	4016	Castalia Maruyama Urasando	21-1-47 Minami 2 Jo Nishi, Chuo Ward, Sapporo City, Hokkaido	1,522.89	36	411	0.2	439
	4017	Castalia Maruyama Omotesando	21-2-1 Kita 1 Jo Nishi, Chuo Ward, Sapporo City, Hokkaido	6,100.31	146	1,740	0.8	1,730
	4018	Castalia Higashi Hie	5-31 Hiemachi, Hakata Ward, Fukuoka City, Fukuoka	3,061.60	115	960	0.4	937
	4019	Castalia Tower Nagahoribashi	1-15-25 Shimanouchi, Chuo Ward, Osaka City, Osaka	8,747.40	133	3,400	1.6	3,750
	4020	Castalia Sannomiya	3-2-31 Isobedori, Chuo Ward, Kobe City, Hyogo	3,071.60	112	1,230	0.6	1,330





Area *1	No.	Property Name	Address (Residence indication)	Leasable Area (m²)	Leasable Units (units)	Acquisition Price (mn yen) *2	Acqusition Price Ratio (%) *3	Appraisal Values (mn yen) *4
	4021	Castalia Kotodaikoen	3-10-24 Kokubuncho, Aoba Ward, Sendai City, Miyagi	1,684.10	50	481	0.2	478
	4022	Castalia Ichibancho	1-6-27, 30 Ichibancho, Aoba Ward, Sendai City, Miyagi	2,800.32	68	783	0.4	783
	4023	Castalia Omachi	2-5-8 Omachi, Aoba Ward, Sendai City, Miyag	2,149.08	72	656	0.3	630
	4024	Castalia Uemachidai	4-1-12 Uehonmachi Nishi, Chuo Ward, Osaka City, Osaka	5,415.39	69	2,190	1.0	2,320
	4025	Castalia Tower Higobashi	1-2-24 Tosabori, Nishi Ward, Osaka City, Osaka	6,230.20	194	2,670	1.2	3,040
	4026	Big Tower Minami Sanjo	2-15-1 Minami Sanjo Higashi, Chuo Ward, Sapporo City, Hokkaido (*5)	8,661.19	179	1,740	0.8	2,170
Area4	4027	Castalia Fushimi	1-8-49, Nishiki, Naka Ward, Nagoya City, Aichi	7,022.69	123	2,260	1.0	2,650
	4028	Castalia Meieki Minami	1-12-22, Meiekiminami, Nakamura Ward, Nagoya City, Aichi	1,822.10	70	720	0.3	801
	4029	Castalia Yakuin	2-3-13, Imaizumi, Chuo Ward, Fukuoka City, Fukuoka	2,784.83	118	930	0.4	1,020
	4030	Castalia Mibu	79, Mibu, Aiai-chou, Nakagyo Ward, Koyto City, Kyoto (*5)	2,828.39	78	1,193	0.5	1,240
	4031	Castalia Tsutsujigaoka	4-2-35, Shintera, Wakabayashi Ward, Sendai City, Miyagi	4,471.11	84	1,209	0.6	1,350
	4032	Castalia Ohori Bay Tower	1-6-6, Minato, Chuo-ku, Fukuoka city, Fukuoka	11,089.75	215	2,910	1.3	(*6) 3,520
	4033	Royal Parks Namba	2-2-40, Minato machi, Naniwa-ku, Osaka city, Osaka	10,354.15	162	2,830	1.3	(*6) 2,940
		Total of Residential	Properties (124 properties)	401,468.41	9,672	217,022	99.4	212,866
Area4	8002	FOLEO TOWN Tsutsui	531-1 Tsutsuimachi, Yamato Koriyama City, Nara (*5)	4,022.27	11	1,410	0.6	1,040
		Total of Retail P	roperties (1 properties)	4,022.27	11	1,410	0.6	1,040
		Total Owned As	ssets (125 properties)	405,490.68	9,683	218,432	100.0	213,906

\*1) "Area 1" indicated in the Area column means Chiyoda Ward, Chuo Ward, Minato Ward, Shibuya Ward and Shinjuku Ward of Tokyo. "Area 2" means the wards of Tokyo excluding Area 1. "Area 3" means the Tokyo Metropolitan area (Tokyo excluding Area 1 and Area 2, Kanagawa Prefecture, Saitama Prefecture and Chiba Prefecture). "Area 4" means other cities (areas with populations more than approx. 100,000).

\*2) "Acquisition price" does not include expenses related to acquisition, settlement of taxes and public charges and consumption taxes. For properties formerly owned by NCR, the table shows the agreed book value at the time of the merger (appraisal value as of February 28, 2010); amounts rounded to ¥ million units.

\*3) "Acquisition Price Ratio" column indicates the ratio of each acquisition price against the total acquisition price. The figures are rounded to the first decimal place.

\*4) "Appraisal Values" column indicates real estate appraisal values as of February 28, 2013. Amounts rounded to ¥ million units.

\*5) Residence indication is NCW. Address on registry.

\*6) The appraisal values as of acquisition.

\*7) "Leasable floor area" is the floor area of the real estate or the real estate in trust that are leasable based on information as of February 28, 2013.

# Daiwa House Residential Investment Corp. Summary of Financial Results



	8th Fiscal Period (ended Nov. 2009)	9th Fiscal F (ended Aug.		10th Fiscal Period (ended Feb. 2011)	11th Fiscal Period (ended Aug. 2011)	12th Fiscal Period (ended Feb. 2012)	13th Fiscal Period (ended Aug. 2012)	14th Fiscal Period (ended Feb. 2013)	Variation Between 13th Fiscal Period
Operating days	183 days	2	74 days	181 days	184 days	182 days	184 days	181 days	(3 days)
Operating Revenue	1,478 mn yen	6,514	mn yen	7,793 mn yen	6,728 mn yen	7,421 mn yen	7,746 mn yen	7,612 mn yen	(133 mn yen)
[gains from property disposition]	—	22	2 mn yen	1,062 mn yen	0 mn yen	_	112 mn yen	—	(112 mn yen)
Operating Income	742 mn yen	2,951	mn yen	3,796 mn yen	2,478 mn yen	3,434 mn yen	3,691 mn yen	3,398 mn yen	(292 mn yen)
[losses from property disposition]	—	_		305 mn yen	501 mn yen	63 mn yen	—	192 mn yen	+192 mn yen
Ordinary Income	437 mn yen	1,845	mn yen	2,761 mn yen	1,437 mn yen	2,357 mn yen	2,724 mn yen	2,529 mn yen	(195 mn yen)
Net Income	436 mn yen	20,918	mn yen	3,245 mn yen	1,401 mn yen	2,234 mn yen	2,616 mn yen	2,528 mn yen	(88 mn yen)
Distribution Per Unit	8,862 yen	15,3	341 yen	16,880 yen	16,320 yen	16,000 yen	16,264 yen	16,947 yen	+683 yen
Payout Ratio * 1	100.0%		6.5%	61.8%	138.2%	109.1%	99.8%	107.6%	+7.8%
Outstanding Units Issued at End of Fiscal Period	49,260 <b>units</b>	118,7	35 <b>units</b>	118,735 <b>units</b>	118,735 <b>units</b>	160,535 <b>units</b>	160,535 <b>units</b>	160,535 <b>units</b>	—
Real Estate Lease Business Revenue	1,478 mn yen	6,491	mn yen	6,731 mn yen	6,728 mn yen	7,421 mn yen	7,633 mn yen	7,612 mn yen	(20 mn yen)
Real Estate Expenses Related To Rent Business	590 mn yen	2,714	mn yen	2,982 mn yen	3,053 mn yen	3,167 mn yen	3,270 mn yen	3,265 mn yen	(5 mn yen)
Real Estate Lease Business Income	888 mn yen	3,777	mn yen	3,748 mn yen	3,674 mn yen	4,254 mn yen	4,362 mn yen	4,347 mn yen	(15 mn yen)
Rent NOI	1,162 mn yen	4,850	mn yen	4,895 mn yen	4,850 mn yen	5,618 mn yen	5,774 mn yen	5,770 mn yen	(4 mn yen)
NOI Yield * 2	4.53%		4.99%	5.13%	5.05%	5.48%	5.42%	5.49%	+0.07%
<portfolio at="" end="" fiscal="" of="" period=""></portfolio>	>								
Number of Owned Properties	24		127	121	121	125	123	123	+0
Total Acquisition Price *2	51,139 mn yen	192,603	mn yen	192,176 mn yen	192,192 mn yen	210,282 mn yen	211,035 mn yen	212,692 mn yen	+1,657 mn yen
Leasable Units	1,350 units	8,1	39 units	8,314 units	8,402 units	9,164 units	9,181 units	9,305 units	+124 units
	[Store: 30 units]	[Store: 6	63 units]	[Store: 67 units]	[Store: 69 units]	[Store: 74 units]	[Store: 78 units]	[Store: 82 units]	[Store: +4 units]
Properties Acquired (Disposed) in The Fiscal Period *3	_	142,128	107∕ mn yen	4/ 13,130 mn yen	3.∕ 3,401 mn yen	6/ 18,933 mn yen	2/ 4,030 mn yen	2/ 5,009 mn yen	+0∕ +979 mn yen
Properties Disposed in the Fiscal Period *3	_	709	4∕ mn yen	10/ 14,572 mn yen	3∕ 2,900 mn yen	2 ⁄ 766 mn yen	4∕ 3,324 mn yen	2∕ 3,063 mn yen	(2)/ (261 mn yen)
Average Occupancy Rate in the Fiscal Period *4	89.2%	90.1%	92.8%	95.1%	95.7%	96.4%	96.1%	96.7%	+0.6%
Occupancy Rate at End of Fiscal Period	90.3%	·	93.5%	96.0%	96.2%	97.2%	96.1%	97.6%	+1.5%

\*1) Dividend payout ratio excluding gain on negative goodwill as part of the merger in the ninth fiscal period is 70.8%.

\*2) NOI = Rent NOI (lease business revenue + other lease business revenue – real estate expenses related to rent business + depreciation and amortization) x 365 days / number of days in fiscal period

yeild Total of (acquisition cost x number of days owned during fiscal period / number of days in fiscal period) for each owed property

\*3) Figures indicate the number of properties and total acquisition price or disposition price. Expenses related to acquisition or disposition, settlement of taxes and public charges and consumption taxes are excluded.

\*4) For average occupancy rates in the ninth fiscal period, the left figure shows the rate from December 31, 2009 through March 31, 2010, while the right figure shows the rate from April 30, 2010 through August 31, 2010 after the merger with NCR.





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	8th Fiscal Period (ended Nov. 2009)	9th Fiscal (ended Aug		10th Fiscal Period (ended Feb. 2011)	11th Fiscal Period (ended Aug. 2011)	12th Fiscal Period (ended Feb. 2012)	13th Fiscal Period (ended Aug. 2012)	14th Fiscal Period (ended Feb. 2013)	Variation Between 13th Fiscal Period
Operating days	<b>183</b> days	2	74 days	181 days	184 days	182 days	184 days	181 days	(3 days)
Total Assets	54,280 mn yen	201,545	mn yen	202,092 mn yen	200,699 mn yen	221,703 mn yen	218,295 mn yen	221,779 mn yen	+3,484 mn yen
Net Assets	24,439 mn yen	73,162	mn yen	74,586 mn yen	73,984 mn yen	91,880 mn yen	91,928 mn yen	91,846 mn yen	(82 mn yen)
Unitholders' Capital	24,002 mn yen	24,002	mn yen	24,002 mn yen	24,002 mn yen	41,602 mn yen	41,602 mn yen	41,602 mn yen	—
Total Outstanding Units Issued	49,260 units	118,73	35 units	118,735 units	118,735 units	160,535 units	160,535 units	160,535 units	—
Net Assets Per Unit	496,125 yen	616,	183 yen	628,176 yen	623,103 yen	572,339 yen	572,640 yen	572,127 yen	(513 yen)
Distribution Per Unit	8,862 yen	15,3	341 yen	16,880 yen	16,320 yen	16,000 yen	16,264 yen	16,947 yen	+683 yen
Payout Ratio * 1	100.0%		6.5%	61.8%	138.2%	109.1%	99.8%	107.6%	+7.8%
Return on Assets (ROA) *2	1.6%		1.9%	2.8%	1.4%	2.2%	2.5%	2.3%	(0.2%)
Return on Equity (ROE) *3	3.6%		57.1%	8.9%	3.7%	5.4%	5.6%	5.5%	(0.1%)
Net Asset Ratio at End of Fiscal Period *4	45.0%		36.3%	36.9%	36.9%	41.4%	42.1%	41.4%	(0.7%)
Number of Properties	24		127	121	121	125	123	123	+0
Leasable Units	1,350 units [Store: 30 units]		39 units 63 units]	8,314 units [Store: 67 units]	8,402 units [Store: 69 units]	9,164 units [Store: 74 units]	9,181 units [Store: 78 units]	9,305 units [Store: 82 units]	+124 units [Store: +4 units]
Leasable Area *5	57,660.40㎡ [Store: 10,450.47㎡]	337,5 [Store: 12,5	89.55 m <sup>²</sup> 21.02 m²]	341,034.63 m <sup>²</sup> [Store: 13,898.46 m²]	340,892.79㎡ [Store: 13,851.34㎡]	383,773.51 ㎡ [Store: 15,114.21㎡]	381,992.54㎡ [Store: 15,581.95㎡]	383,991.17 m² [Store: 13,360.86 m²]	+1,998.63 m² [Store: (2,221.09㎡)]
Average Occupancy Rate in the Fiscal Period *6	89.2%	90.1%	92.8%	95.1%	95.7%	96.4%	96.1%	96.7%	+0.6%
Occupancy Rate at End of Fiscal Period	90.3%		93.5%	96.0%	96.2%	97.2%	96.1%	97.6%	+1.5%
Current Depreciation and Amortization	274 mn yen	1,072	mn yen	1,146 mn yen	1,176 mn yen	1,363 mn yen	1,411 mn yen	1,422 mn yen	+10 mn yen
Rent NOI *7	1,162 mn yen	4,850	mn yen	4,895 mn yen	4,850 mn yen	5,618 mn yen	5,774 mn yen	5,770 mn yen	<b>(4</b> mn yen)
FFO Per Unit *8	14,548 yen	24,4	427 yen	26,541 yen	26,228 yen	23,570 yen	25,075 yen	25,828 yen	+753 yen
Debt Service Coverage Ratio *9	4.5x		25.7x	6.0x	3.9x	5.4x	6.1x	6.5x	+0.4x
Total Interest-bearing Liabilities	28,674 mn yen	124,590	mn yen	123,325 mn yen	122,653 mn yen	125,325 mn yen	121,834 mn yen	125,540 mn yen	+3,706 mn yen
LTV (interest-bearing liabilities/total assets)	52.8%		61.8%	61.0%	61.1%	56.5%	55.8%	56.6%	+0.8%

\*1) Dividend payout ratio excluding gains on negative goodwill as part of the merger in the ninth fiscal period is 70.8%.

\*2) Return on assets (ROA) = Ordinary income/((total assets at beginning of fiscal period + total assets at end of fiscal period)/2) x 100, annualized based on management period

\*3) Return on equity (ROE) = Net income/((net assets at beginning of fiscal period/total assets at end of fiscal period)/2) x 100, annualized based on management period \*4) Net asset ratio at end of fiscal period/total assets at end of fiscal period/total assets at end of fiscal period)/2) x 100, annualized based on management period \*4) Net asset ratio at end of fiscal period/total assets at end of fiscal period/total assets at end of fiscal period/total assets at end of fiscal period is larger than the total floor area of 2,221.32m<sup>4</sup> under the Real Estate Registration Law, as the lease agreement

was concluded to include the space below the floors and other areas that were not calculated in the total floor area.

\*6) For average occupancy rates in the ninth fiscal period, the left figure shows the rate from December 31, 2009 through March 31, 2010, while the right figure shows the rate from April 30, 2010 through August 31, 2010 after the merger with NCR.

\*7) Rent NOI = Lease business revenue + other lease business revenue - real estate expenses related to rent business + depreciation and amortization

\*8) FFO per unit = (Net income + depreciation and amortization + other amortization expenses – gains from property disposition)/ total outstanding units issued (for the ninth fiscal period, gain on negative goodwill and other extraordinary income are deducted from net income)

\*9) Debt service coverage ratio = Net income before interest amortization/interest expenses. The debt service coverage ratio excluding gain on negative goodwill as part of the merger in the ninth fiscal period is 4.4 times.

\*10)Per unit amounts are those prior to the split.

Assets					(unit: thousand y
	Thirteenth Fiscal Period	k	Fourteenth Fiscal Per		
Category	(as of August 31, 2012)		(as of February 28, 20	13)	
		Share (%)		Share (%)	Variation
ssets					
Current assets					
Cash and deposits	2,969,663		6,506,958		3,537,2
Cash and deposits in trust	5,020,022		4,118,396		(901,6
Operating accounts receivable	52,959		40,861		(12,0
Prepaid expenses	231,595		297,628		66,0
Deferred tax assets	0		5,691		5,0
Other	2,964		680		(2,2
Allowance for doubtful accounts	(9,358)		(7,816)		1,5
Total current assets	8,267,846	3.8	10,962,400	5.0	2,694,
Noncurrent assets					
Property, plant and equipment					
Buildings	27,979,362		27,992,162		12,
Accumulated depreciation	(1,315,986)		(1,599,314)		(283,3
Buildings, net	26,663,376		26,392,847		(270,5
Structures	238,845		239,126		
Accumulated depreciation	(11,674)		(14,268)		(2,5
Structures, net	227,171		224,857		(2,3
Machinery and equipment	432,205		432,205		
Accumulated depreciation	(36,253)		(44,138)		(7,8
Machinery and equipment, net	395,952		388,067		(7,8
Tools, furniture and fixtures	647,236		648,997		1,
Accumulated depreciation	(114,346)		(138,312)		(23,9
Tools, furniture and fixtures, net	532,890		510,685		(22,2
Land	21,150,419		21,150,419		(==,=
Buildings in trust	87,014,046		88,023,245		1,009,
Accumulated depreciation	(5,799,643)		(6,756,378)		(956,7
Buildings in trust, net	81,214,403		81,266,867		52.
Structures in trust	655,981		677,748		21,
Accumulated depreciation	(45,861)		(52,659)		(6,7
Structures in trust, net	610,120		625,089		(0,1
Machinery and equipment in trust	1,320,493		1,363,827		43,
Accumulated depreciation	(246,618)		(291,669)		(45,0
Machinery and equipment in trust, net	1,073,874		1,072,157		(1,7
Tools, furniture and fixtures in trust	290,791		296,693		5,
Accumulated depreciation	(78,819)		(92,331)		(13,5
Tools, furniture and fixtures in trust, net	211,972		204,362		(13,5) (7,6)
	-				•
Land in trust Total property, plant and equipment	73,763,336 205,843,516	94.3	74,632,549 206,467,903	93.1	869, 624,

## Daiwa House Residential Investment Corp. Balance Sheet



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Daiwa House	
Residential	Balance Sheet
Investment Corp.	Dalance Sheet

# Assets

(unit: thousand yen)

Category	Thirteenth Fiscal Perio (as of August 31, 2012		Fourteenth Fiscal Peri (as of February 28, 201		Variation
		Share (%)		Share (%)	
Assets					
Intangible assets					
Leasehold rights in trust	2,244,584		2,239,038		(5,545)
Right of trademark	4,612		6,248		1,636
Total intangible assets	2,249,197	1.0	2,245,287	1.0	(3,909)
Investments and other assets					
Long-term prepaid expenses	703,379		875,114		171,735
Guarantee deposits	10,030		10,030		0
Lease deposits in trust	1,200,020		1,200,020		0
Total investments and other assets	1,913,429	0.9	2,085,165	0.9	171,735
Total noncurrent assets	210,006,143	96.2	210,798,356	95.0	792,212
Deferred assets					
Bonds issuance costs	21,183		18,830		(2,353)
Total Deferred assets	21,183	0.0	18,830	0.0	(2,353)
Total assets	218,295,174	100.0	221,779,586	100.0	3,484,412

### Daiwa House Residential Investment Corp. Balance Sheet



Liabilities and Net Assets				(ι	unit: thousand yen)
Category	Thirteenth Fisca (as of August 3		Fourteenth Fiscal F (as of February 28, 2	Variation	
Liabilities				/	
Current liabilities					
Operating accounts payable	389,397		311,702		(77,694)
Short-term loans	0		3,800,000		3,800,000
Current portion of long-term loans payable	0		0		0
Accounts payable-other	113,193		106,802		(6,390)
Accrued expenses	530,550		525,202		(5,348)
Income taxes payable	605		605		0
Consumption tax payable	61,465		0		(61,465)
Advances received	716,182		773,348		57,166
Deposits received	166,082		190,780		24,698
Current portion of rehabilitation debt	15,012,890		3,573,845		(11,439,045)
Total current liabilities	16,990,366	7.8	9,282,286	4.2	(7,708,079)
Non current liabilities					
Investment Corporation Bonds	3,000,000		3,000,000		0
Long-term loans payable	73,795,000		100,305,000		26,510,000
Tenant leasehold and security deposits	327,220		328,754		1,534
Tenant leasehold and security deposits in trust	1,839,111		1,762,835		(76,275)
Asset retirement obligations	387,898		392,301		4,402
Rehabilitation debt	30,026,737		14,861,887		(15,164,850)
Total noncurrent liabilities	109,375,968	50.1	120,650,779	54.4	11,274,811
Total liabilities	126,366,334	57.9	129,933,066	58.6	3,566,731
Net assets					
Unitholders' equity					
Unitholders' capital	41,602,436		41,602,436		0
Surplus					
Capital surplus	28,241,587		28,241,587		0
Reserve for distribution	19,467,899		19,473,874		5,975
Unappropriated retained earnings (undisposed loss)	2,616,916		2,528,622		(88,294)
Total surplus	50,326,403		50,244,084		(82,319)
Total unitholders' equity	91,928,839	42.1	91,846,520	41.4	(82,319)
Total net assets	91,928,839	42.1	91,846,520	41.4	(82,319)
Total liabilities and net assets	218,295,174	100.0	221,779,586	100.0	3,484,412

Notes and	Remarks for	Fourteenth Fi	iscal Period	(	unit: million yen)	
1. Cash and						
Investment co	6,506					
Trust bank title						
(of which, equi	ivalent to deposi	t)			2,091	
Balance					8,533	
2. Interest-be	earing liabilities					
Total interest-	pearing liabilities	;			125,540	
3. Allowance	for doubtful acc	ounts				
Total allowanc	e for doubtful ac	counts			7	
4. Change in	Unitholders' ca	pital				
Total Unitholde	ers' capital				41,602	
June 2005: Es	tablished with p	rivate offering			300	
December 200	)5: Increase cap	ital through third	party allotmer	nt	1,430	
March 2006: Ir	ncrease capital t	hrough public of	fering		18,238	
March 2007: Ir	ncrease capital t	hrough third par	ty allotment		4,034	
October 2011:	Increase capita	I through public	offering		15,999	
November 201	1: Increase cap	ital through third	party allotmer	nt	1,599	
Unitholder	s' Capital and T	otal Outstandi	ng Units Issue	d		
Date	Unitholders' Capital (yen)	Total Unitholders' Capital (yen)	Total Units Issued (unit)		tal Outstanding Units Issued (unit)	
June 7, 2005 *1	300,000,000	300,000,000	600		600	
Dec. 10, 2005	1 420 000 000	1 730 000 000	2 960		2 460	

June 7, 2005 *1	300,000,000	300,000,000	600	600
Dec. 19, 2005	1,430,000,000	1,730,000,000	2,860	3,460
March 20, 2006	18,238,500,000	19,968,500,000	37,800	41,260
March 2, 2007	4,034,088,000	24,002,588,000	8,000	49,260
April 1, 2010 *2	-	24,002,588,000	69,475	118,735
October 4, 2011	15,999,862,000	40,002,450,000	38,000	156,735
Nov. 2, 2011	1,599,986,200	41,602,436,200	3,800	160,535

\*1) Daiwa House Residential Investment Corporation was established on June 7, 2005.

\*2) Following the merger with NCR, for each unit of NCR, 0.23 units of DHI was

alloted and issued.



#### **Daiwa House** Residential **Income Statement** Investment Corp.

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		(unit	thousand yen)	
	Thirteenth Fiscal Period	Fourteenth Fiscal Period		-
Category	(Mar. 1, 2012 –	(Sep. 1, 2012 –	Variation	
	Aug. 31, 2012)	Feb. 28, 2013)	Variation	
Operating revenue				
Lease business revenue	7,131,007	7,152,415	21,407	
Other lease business revenue	502,243	460,518	(41,725)	Ι.
Gain from disposition of properties	112,869	0	(112,869)	11.
Total operating revenue	7,746,121	7,612,933	(133,187)	. 111
Operating expenses				
Expenses related to rent business	3,270,619	3,265,383	(5,235)	IV
Loss from disposition of properties	0	192,067	192,067	V.
Asset management fee	488,247	483,135	(5,111)	
Asset custody fee	21,791	21,833	41	
Administrative service fees	72,631	72,058	(573)	
Directors' compensations	6,600	6,600	0	
Provision of allowance for doubtful accounts	0	2,417	2,417	
Other operating expenses	194,643	170,771	(23,871)	
Total operating expenses	4,054,533	4,214,266	159,732	
Operating income	3,691,587	3,398,666	(292,920)	Α.
Non-operating income				I
Interest income	693	619	(74)	
Reversal of allowance for doubtful accounts	2,921	0.0	(2,921)	
Other	3,390	1,120	(2,270)	
Total non-operating income	7,005	1,739	(5,266)	
Non-operating expenses	1,000	1,700	(0,200)	(
Interest expenses	770,560	708,995	(61,564)	
Interest expenses on bonds	16,109	16,523	414	
Retirement of bonds issuance cost	2,353	2,353	0	
Borrowing related expenses	178,222	141,742	(36,479)	
Unit issuance expenses	0	0	(00,470)	-
Other	6,828	1,563	(5,265)	
Total non-operating expenses	974,074	871,179	(102,895)	В.
Ordinary income	2,724,518	2,529,227	(102,000)	·
Extraordinary income	2,724,010	2,525,227	(135,231)	
Gain on redemption by purchase of				
rehabilitation obligations	0	0	0	
Other	0	0	0	
Total extraordinary income	0	0	0	
Extraordinary loss				
Impairment losses	106,996	0	(106,996)	
Loss on disaster	-	-	-	
Total extraordinary losses	106,996	0	(106,996)	
Income before income taxes	2,617,521	2,529,227	(88,294)	
Income taxes-current	605	605	0	
Total income taxes	605	605	0	0
Net income	2,616,916	2,528,622	(88,294)	C.
Retained earnings brought forward	2,010,010	-	(00,204)	
i tetainea earningo broagni formara				

2,616,916

2,528,622

(88,294)

#### Financial statements pertaining to distribution of funds (unit: yen)

Category	<b>Thirteenth Fiscal Period</b> (Mar. 1, 2012 – Aug. 31, 2012)	Fourteenth Fiscal Period (Sep. 1, 2012 – Feb. 28, 2013)	Variation
I. Unappropriated retained earnings	2,616,916,861	2,528,622,143	(88,294,718)
II. Reversal of reserve for distribution	-	191,964,502	191,964,502
III. Distribution amount	2,610,941,240	2,720,586,645	109,645,405
[Distribution per unit]	[16,264]	[16,947]	[683]
IV. Reserve of reserve for distribution	5,975,621	-	(5,975,621)
V. Retained earnings carried forward	-	-	-

#### Breakdown of Real Estate Lease Business Revenue and Expenses

(unit: thousand yen) **Thirteenth Fiscal** Fourteenth Fiscal Period Period

Category	<b>Period</b> (Mar. 1, 2012 – Aug. 31, 2012)	<b>Period</b> (Sep. 1, 2012 – Feb. 28, 2013)	Variation
A. Real estate lease business revenue			
Lease business revenue			
Rent income	6,922,889	6,933,010	10,120
Common service fees	208,117	219,404	11,287
Subtotal	7,131,007	7,152,415	21,407
Other lease business revenue			
Facility charges	193,530	201,432	7,901
Incidental revenue	35,311	39,063	3,751
Other lease business revenue	273,401	220,022	(53,378)
Subtotal	502,243	460,518	(41,725)
Total real estate lease business revenue	7,633,251	7,612,933	(20,317)
B. Real estate expenses related to rent business			
Expenses related to rent business			
Management fees	793,286	788,112	(5,174)
Utility expenses	104,040	112,031	7,991
Tax and public charges	393,807	386,957	(6,849)
Repair expenses	103,176	121,121	17,944
Insurance expenses	11,624	10,812	(812)
Restoration cost	206,729	173,939	(32,789)
Custodian fees	47,736	57,919	10,183
Depreciation and amortization	1,411,821	1,422,775	10,954
Other operating expenses	198,396	191,713	(6,683)
Total real estate expenses related to rent business	3,270,619	3,265,383	(5,235)
C. Real estate lease business income (A – B)	4,362,631	4,347,549	(15,081)

Unappropriated retained earnings (undisposed loss)



# // Statistical Table of DHI Unitholders

#### Number of Unitholders

Unitholder type			(13th Fise	Previous Fiscal Period (13th Fiscal Period) (as of August 31, 2012)		Current Fiscal Period (14th Fiscal Period) (as of February 28, 2013)		
			Number of Unitholders (persons)	Ratio (%)	Number of Unitholders (persons)	Ratio (%)	Number of Unitholders (persons)	
Indiv	/iduals a	and others	4,223	93.05	4,323	93.04	100	
Fina	ncial in	stitutions	59	1.30	60	1.29	1	
	Ban	ks and trust banks	32	0.70	37	0.79	5	
		City banks	1	0.02	0	0.00	(1)	
		Regional banks	20	0.44	24	0.51	4	
		Trust banks	11	0.24	13	0.27	2	
	Life	insurance companies	7	0.15	7	0.15	0	
		-life insurance panies	2	0.04	1	0.02	(1)	
	Othe	er financial	18	0.39	15	0.32	(3)	
		Credit unions	12	0.26	9	0.19	(3)	
		Other	6	0.13	6	0.12	0	
Othe	er dome	estic corporations	100	2.20	98	2.10	(2)	
	eign cor /iduals	porations and	136	2.99	149	3.20	13	
Sec	urities c	ompanies	20	0.44	16	0.34	(4)	
		Total	4,538	100.00	4,646 100.00		108	

#### Number of Units

Unitholder type			(13th Fise	iscal Period cal Period) ıst 31, 2012)	Current Fis (14th Fisc (as of Februa	Variation	
			Number of Units (units)	Ratio (%)	Number of Units (units)	Ratio (%)	Number of Units (units)
Indi	viduals	and others	14,699	9.15	14,020	8.73	(679)
Fina	ancial in	stitutions	95,235	59.32	94,532	58.88	(703)
	Bank	s and trust banks	85,985	53.56	85,767	53.42	(218)
		City banks	325	0.20	0	0.00	(325)
	Regional banks		7,674	4.78	9,569	5.96	1,895
		Trust banks	77,986	48.57	76,198	47.46	(1,788)
	Life i	nsurance companies	5,120	3.18	4,242	2.64	(878)
		life insurance panies	573	0.35	563	0.35	(10)
	Othe	r financial	3,557	2.21	3,960	2.46	403
		Credit unions	1,366	0.85	991	0.61	(375)
		Other	2,191	1.36	2,969	1.84	778
Oth	Other domestic corporations		22,276	13.87	22,112	13.77	(164)
	Foreign corporations and individuals		26,998	16.81	28,673	17.86	1,675
Sec	curities c	companies	1,327	0.82	1,198	0.74	(129)
		Total	160,535	100.00	160,535 100.00		0

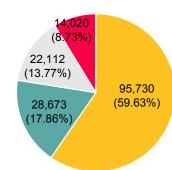
Number of Unitholders

Total number of Unitholders: 4,646



Number of Units Outstandi





Financial institutions (including securities companies)

- Foreign corporations and individuals
- Other domestic corporations
- Individuals and others





# // Major Unitholders of DHI

Nama	13th Fiscal F (as of August 3		14th Fiscal (as of February	Verietien	
Name	Number of Units Held (units)	Percentage of Total (%)	Number of Units Held (units)	Percentage of Total (%)	Variation
Japan Trustee Services Bank, Ltd. (investment account)	35,512	22.12	38,433	23.94	2,921
Daiwa House Industry Co., Ltd.	18,860	11.74	18,860	11.74	0
The Master Trust Bank of Japan, Ltd. (investment account)	14,743	9.18	14,064	8.76	(679)
Trust & Custody Services Bank, Ltd. (securities investment trust account)	11,067	6.89	9,532	5.93	(1,535)
The Nomura Trust and Banking Co., Ltd. (investment trust account)	9,532	5.93	7,742	4.82	(1,790)
Nomura Bank (Luxenbourg) S.A.	4,108	2.55	5,343	3.32	1,235
Standard Chartered Bank, Hong Kong Account, DBS Vickers (HK) Ltd Clients	3,450	2.14	3,450	2.14	0
Trust & Custody Services Bank, Ltd. (money trust tax account)	2,966	1.84	3,002	1.86	36
HSBC Private Bank (Suisse) SA Singapore-Trust A/C Clients	2,234	1.39	2,966	1.84	732
JOYO BANK, Ltd.	2,179	1.35	1,837	1.14	(342)
Total	104,651	65.18	105,229	65.54	578

# // Questionnaire for Unitholders in 13th Fiscal Period

A questionnaire was sent to all unitholders together with the asset management report for the 13th fiscal period, and completed questionnaires were returned by 1,134 unitholders (25.0% of the total).

Gender	「Male」77%、「Female」22%、「No answer」0.4%	Reason for investing in DHI (*)	「Distribution yield」70%、「Creditworthiness of sponsor」28%、 「Recommendation by securities company」23%、「Low unit price」20%、 「Comparison with other REITs」19%		
Age	「60 and over」54%、「50s」17%、「40s」14%	Approach to investing in DHI [Long-term holding] 72%, [Increasing investment] 9%			
		Reasons for	「Stability of distributions」77%、「Expectation of rise in unit price」29%、		
		long-term holding (*)	[High quality of owned properties] 22%		
Occupation	「Unemployed/retired」34%、「Company employee」23%、 「Full-time homemaker」11%、「Self-employed」10%	Highest priority in investment approach decision (*)	「Distribution yield」83%、「Profitability」40%、 「Quality of owned properties」27%、「Track record」24%、 「Real estate market trends」18%、「Unit price」17%		
Years as a unitholder	「10 years and over」53%、「Less than 10 years」25%	Satisfaction with DHI's IR activities	「Satisfied/somewhat satisfied」88%、「Somewhat dissatisfied」8%		

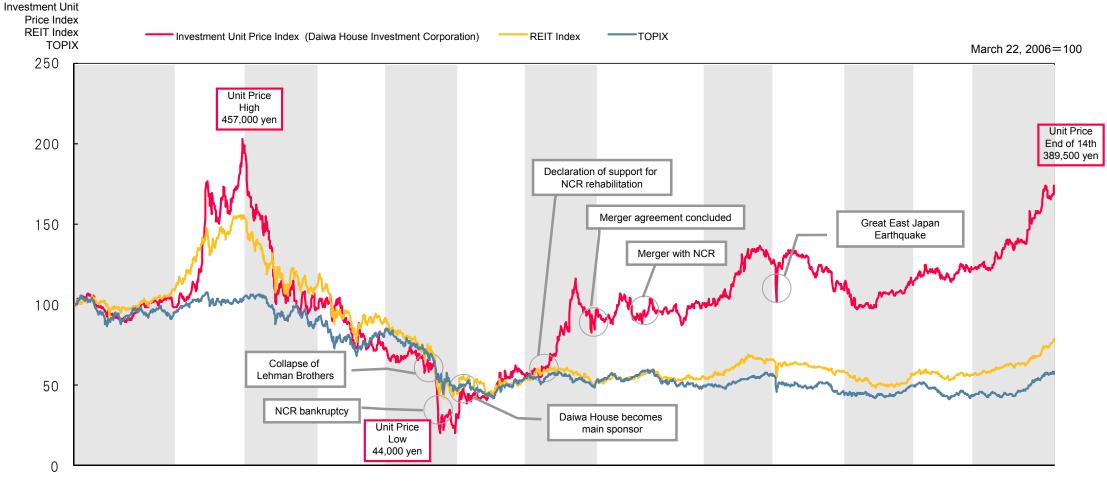
\*) Multiple answers allowed.



## Daiwa House Residential Investment Corp. Unit Prices since 2006



51



	nd Fiscal	3rd Fiscal	4th Fiscal	5th Fiscal	6th Fiscal	7th Fiscal	8th Fiscal	9th Fiscal	10th Fiscal	11th Fiscal	12th Fiscal	13th Fiscal	14th Fiscal
	Period	Period	Period	Period	Period	Period	Period	Period	Period	Period	Period	Period	Period
(Mare	ch 22, 2006	(Dec. 1, 2006	(June 1, 2007	(Dec. 1, 2007	(June 1, 2008	(Dec. 1, 2008	(June 1, 2009	(Dec. 1, 2009	(Sep.1, 2010	(March 1, 2011	(Sep. 1, 2011	(March 1, 2012	(Sep. 1, 2012
	–	–	–	–	–	–	–	_	-	_	-	–	–
Nov	. 30, 2006)	May 31, 2007)	Nov. 30, 2007)	May 31, 2008)	Nov. 30, 2008)	May 29, 2009)	Nov. 30, 2009)	Aug. 31, 2010)	Feb. 28, 2011)	Aug. 31, 2011)	Feb.29, 2012)	Aug.31, 2012)	Feb.28, 2013)

The investment unit price index shows the indexation of TSE's closing price of DHI's investment unit.

DHI implemented a 2-for-1 split of investment units on March 1, 2013.

Factoring in the impact of the Split on March 1, 2013, the investment unit price are divided by two.



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